

BUYER STATISTICS

MAUI JAN-SEP 2025

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



2025

907 SALES

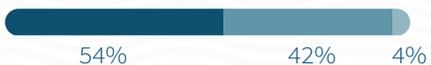
2024

1,156 SALES



\$1.4B

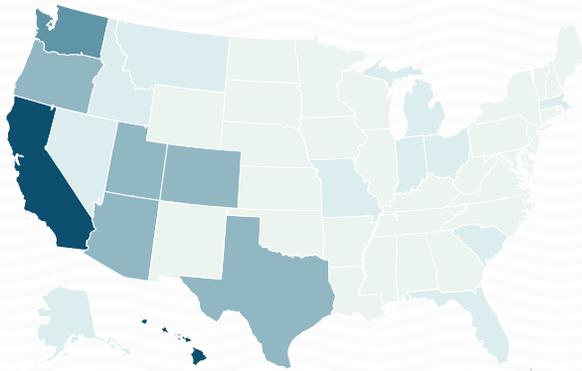
\$1.7B



HAWAII BUYERS
 US BUYERS
 FOREIGN BUYERS

TOP FOREIGN BUYERS OF HAWAII PROPERTY

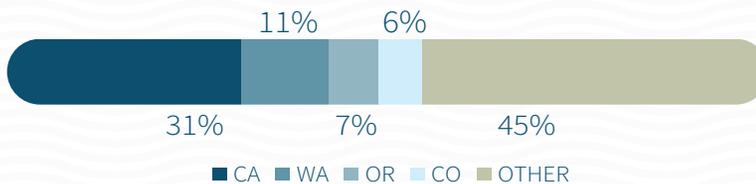
TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M
 \$5M - \$20M
 \$20M - \$40M
 \$40M - \$100M
 >\$100M

TOP STATE BY NO. OF SALES

1. HAWAII (HI)	651	\$730.3M
2. CALIFORNIA (CA)	75	\$176.5M
3. WASHINGTON (WA)	28	\$71.7M
4. OREGON (OR)	16	\$31.5M
5. COLORADO (CO)	14	\$27.7M
6. TEXAS (TX)	12	\$36.4M
7. UTAH (UT)	9	\$39.2M
8. FLORIDA (FL)	8	\$8.7M
9. ARIZONA (AZ)	7	\$34.8M
10. NEVADA (NV)	7	\$9.5M



CANADA
10 | \$47.3M



CAYMAN ISLANDS
1 | \$7.8M



CHINA
1 | \$1.6M



BUYER STATISTICS

MAUI JAN-SEP 2025

TITLE GUARANTY HAWAII

WEST SIDE

2025		2024	
#	\$	#	\$
HI	73	106	\$127.9M
CA	21	21	\$39.5M
WA	10	2	\$6.3M
CO	5	2	\$3.6M
AZ	4	5	\$26.1M
CAYMAN ISLANDS	1	0	-

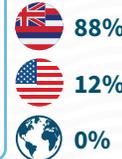
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CENTRAL

2025		2024	
#	\$	#	\$
HI	227	244	\$231.3M
CA	9	11	\$6.1M
UT	3	0	-
FL	3	1	\$1.3M
OR	3	0	-
CHINA	1	0	-

29%



NORTH SHORE

2025		2024	
#	\$	#	\$
HI	51	51	\$80.6M
CA	8	11	\$31.1M
OR	2	4	\$5.9M
MD	2	0	-
CO	2	1	\$1.7M
CANADA	3	0	-

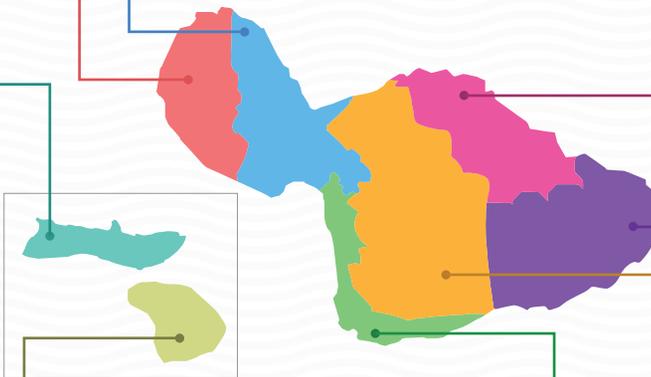
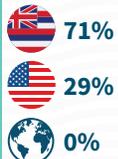
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MOLOKAI

2025		2024	
#	\$	#	\$
HI	24	43	\$19.6M
CA	2	3	\$1.3M
AK	1	0	-
CO	1	1	\$216.0K
MT	1	2	\$310.0K

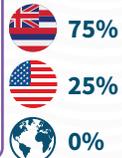
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EAST MAUI

2025		2024	
#	\$	#	\$
HI	9	6	\$4.0M
OR	2	0	-
WA	1	0	-

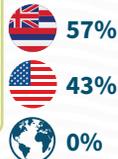
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LANAI

2025		2024	
#	\$	#	\$
HI	4	11	\$6.1M
CA	1	6	\$17.1M
DC	1	0	-
FL	1	0	-

1%



SOUTH SIDE

2025		2024	
#	\$	#	\$
HI	125	182	\$223.6M
CA	22	68	\$145.0M
WA	12	23	\$68.2M
TX	6	6	\$15.8M
OR	6	3	\$8.1M
CANADA	5	24	\$62.9M

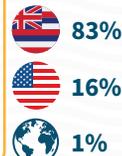
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UP COUNTRY

2025		2024	
#	\$	#	\$
HI	138	154	\$192.6M
CA	12	17	\$87.0M
ID	2	1	\$2.6M
FL	2	0	-
WA	2	6	\$31.6M
CANADA	2	0	-

18%



2025 34 VS 2024 58
US TOTAL
0 FOREIGN TOTAL

2025 7 VS 2024 20
US TOTAL
0 FOREIGN TOTAL

2025 136 VS 2024 160
US TOTAL
1 FOREIGN TOTAL

2025 258 VS 2024 271
US TOTAL
1 FOREIGN TOTAL

2025 210 VS 2024 333
US TOTAL
5 FOREIGN TOTAL

2025 165 VS 2024 194
US TOTAL
2 FOREIGN TOTAL

2025 73 VS 2024 78
US TOTAL
3 FOREIGN TOTAL

2025 12 VS 2024 13
US TOTAL
0 FOREIGN TOTAL

BUYER STATISTICS

STATEWIDE JAN-SEP 2025

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?

2025
12,145 SALES



\$11.2B



2024
12,517 SALES



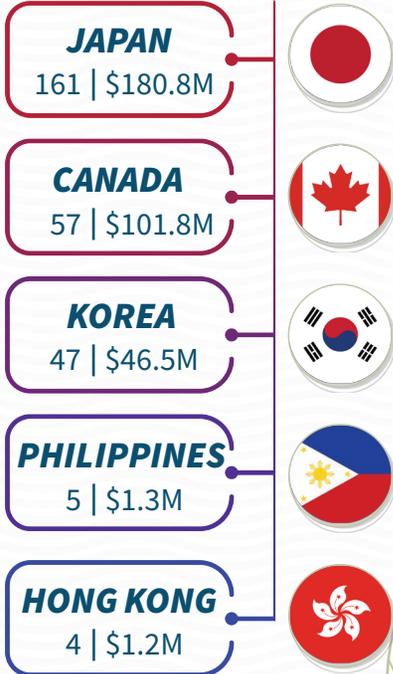
\$11.4B



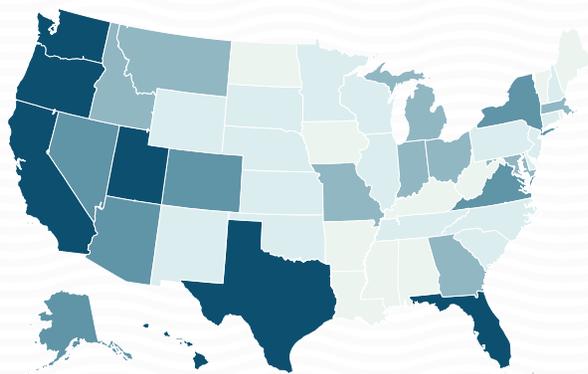
HAWAII BUYERS
 US BUYERS
 FOREIGN BUYERS



TOP FOREIGN BUYERS OF HAWAII PROPERTY



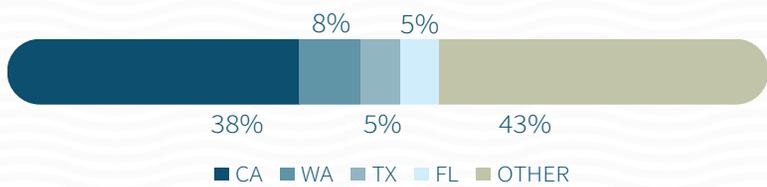
TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M
 \$5M - \$20M
 \$20M - \$40M
 \$40M - \$100M
 >\$100M

TOP STATE BY NO. OF SALES

1. HAWAII (HI)	9317	\$7.6B
2. CALIFORNIA (CA)	973	\$1.5B
3. WASHINGTON (WA)	205	\$269.5M
4. TEXAS (TX)	132	\$158.1M
5. FLORIDA (FL)	127	\$138.8M
6. OREGON (OR)	106	\$120.9M
7. NEVADA (NV)	104	\$94.7M
8. COLORADO (CO)	97	\$96.2M
9. UTAH (UT)	77	\$117.9M
10. ALASKA (AK)	66	\$44.4M



CA
 WA
 TX
 FL
 OTHER