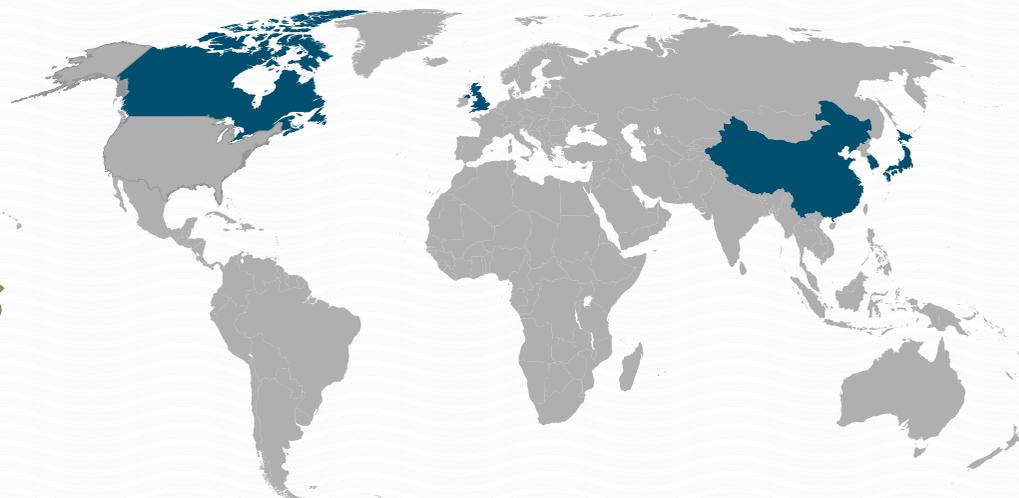
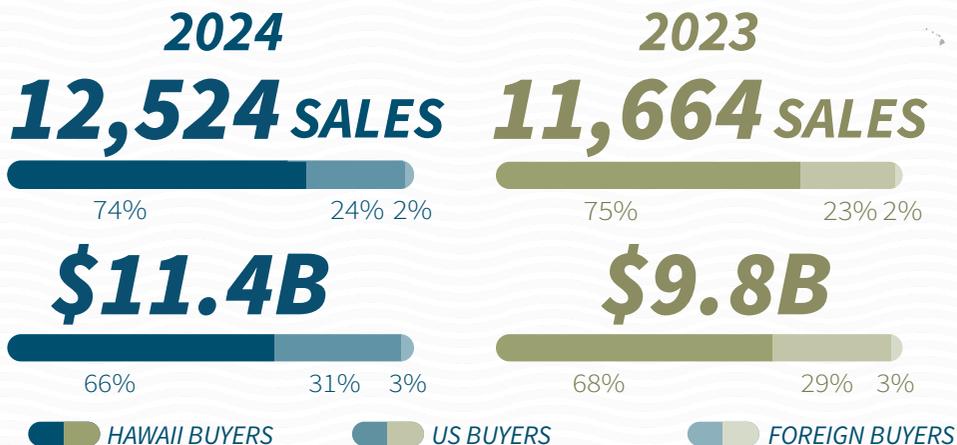


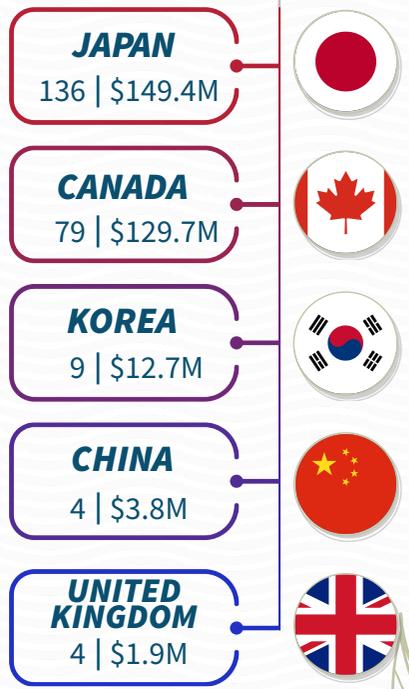
BUYER STATISTICS

JAN-SEP 2024

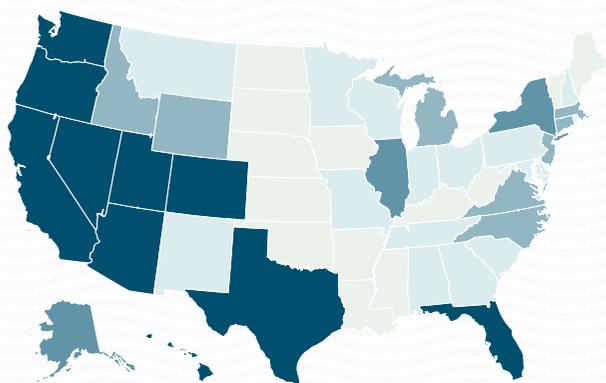
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



TOP FOREIGN BUYERS OF HAWAII PROPERTY

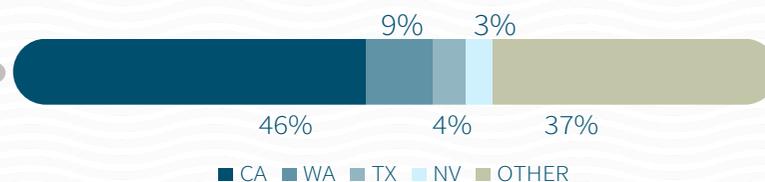


TOP U.S. BUYERS OF HAWAII PROPERTY



TOP STATE BY NO. OF SALES

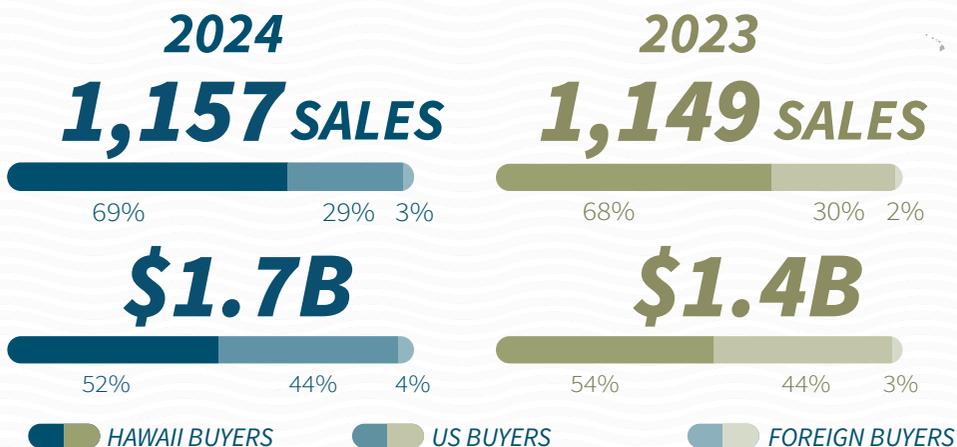
1. HAWAII (HI)	9217	\$7.5B
2. CALIFORNIA (CA)	1408	\$1.6B
3. WASHINGTON (WA)	266	\$429.9M
4. TEXAS (TX)	133	\$146.1M
5. NEVADA (NV)	106	\$150.2M
6. FLORIDA (FL)	99	\$140.3M
7. ARIZONA (AZ)	97	\$110.6M
8. OREGON (OR)	96	\$102.2M
9. COLORADO (CO)	85	\$109.8M
10. UTAH (UT)	79	\$115.8M



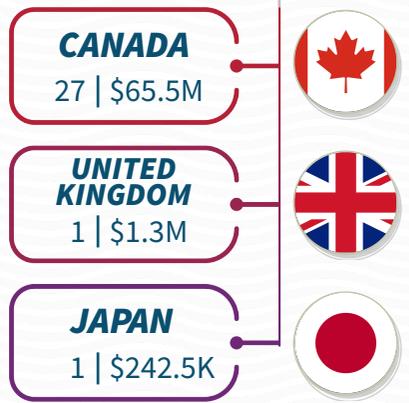
BUYER STATISTICS

MAUI JAN-SEP 2024

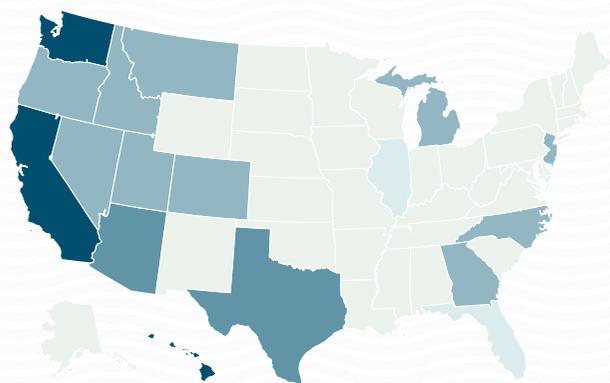
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



TOP FOREIGN BUYERS OF HAWAII PROPERTY

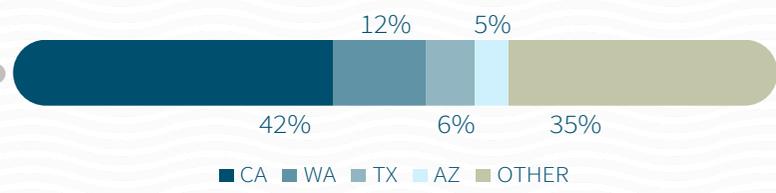
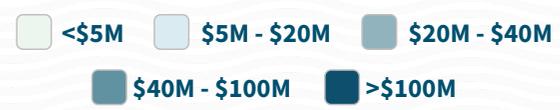


TOP U.S. BUYERS OF HAWAII PROPERTY



TOP STATE BY NO. OF SALES

1. HAWAII (HI)	798	\$894.6M
2. CALIFORNIA (CA)	138	\$327.9M
3. WASHINGTON (WA)	40	\$114.4M
4. TEXAS (TX)	21	\$45.9M
5. ARIZONA (AZ)	15	\$43.3M
6. COLORADO (CO)	13	\$17.0M
7. ILLINOIS (IL)	11	\$30.3M
8. FLORIDA (FL)	10	\$36.0M
9. NEVADA (NV)	10	\$19.1M
10. OREGON (OR)	9	\$19.7M



BUYER STATISTICS

TITLE GUARANTY
HAWAII

MAUI JAN-SEP 2024

WEST SIDE 14%

2024		2023		
#	\$	#	\$	
HI	106	\$127.9M	92	\$113.8M
CA	21	\$39.5M	28	\$50.3M
AZ	5	\$26.1M	7	\$26.3M
TX	4	\$8.6M	5	\$25.3M
FL	3	\$18.5M	1	\$3.2M
CANADA	3	\$2.6M	2	\$6.8M

65%
33%
2%

CENTRAL 24%

2024		2023		
#	\$	#	\$	
HI	250	\$238.4M	286	\$237.5M
CA	12	\$7.3M	17	\$19.0M
TX	3	\$3.6M	4	\$4.7M
WA	2	\$2.5M	6	\$5.6M
AL	2	\$2.2M	1	\$875.0K
JAPAN	1	\$242.5K	0	-

90%
10%
0%

NORTH SHORE 7%

2024		2023		
#	\$	#	\$	
HI	51	\$80.6M	41	\$54.9M
CA	11	\$31.1M	9	\$15.3M
OR	4	\$5.9M	0	-
NY	2	\$3.5M	1	\$1.7M
WA	2	\$3.1M	0	-

65%
35%
0%

MOLOKAI 5%

2024		2023		
#	\$	#	\$	
HI	43	\$19.6M	30	\$11.3M
WA	5	\$2.7M	3	\$1.4M
CA	3	\$1.3M	3	\$1.1M
MT	2	\$310.0K	2	\$1.2M
TX	1	\$996.1K	0	-

74%
26%
0%

EAST MAUI 1%

2024		2023		
#	\$	#	\$	
HI	6	\$4.0M	20	\$23.8M
TX	2	\$2.6M	0	-
AK	1	\$1.2M	0	-
NJ	1	\$1.1M	0	-
WI	1	\$1.0M	0	-

46%
54%
0%

LANAI 2%

2024		2023		
#	\$	#	\$	
HI	11	\$6.1M	7	\$4.7M
CA	6	\$17.1M	1	\$720.0K
IL	1	\$4.5M	0	-
NC	1	\$750.0K	0	-
TX	1	\$650.0K	0	-

55%
45%
0%

SOUTH SIDE 32%

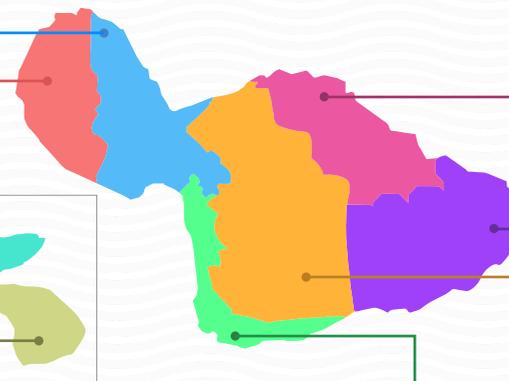
2024		2023		
#	\$	#	\$	
HI	179	\$237.9M	209	\$185.8M
CA	74	\$208.3M	67	\$110.0M
WA	27	\$94.7M	20	\$41.2M
AZ	9	\$15.8M	4	\$4.6M
TX	7	\$22.2M	3	\$2.5M
CANADA	24	\$62.9M	11	\$23.8M

49%
45%
7%

UP COUNTRY 15%

2024		2023		
#	\$	#	\$	
HI	152	\$180.3M	94	\$114.2M
CA	10	\$22.4M	12	\$19.4M
IL	4	\$9.2M	0	-
CO	3	\$2.8M	0	-
WA	2	\$5.1M	5	\$11.2M
UNITED KINGDOM	1	\$1.3M	0	-

85%
15%
1%



2024 2023
58 VS 46
US TOTAL
0 VS 1
FOREIGN TOTAL

2024 2023
20 VS 10
US TOTAL
0 VS 0
FOREIGN TOTAL

2024 2023
160 VS 162
US TOTAL
3 VS 2
FOREIGN TOTAL

2024 2023
278 VS 341
US TOTAL
1 VS 3
FOREIGN TOTAL

2024 2023
343 VS 360
US TOTAL
24 VS 11
FOREIGN TOTAL

2024 2023
178 VS 130
US TOTAL
1 VS 2
FOREIGN TOTAL

2024 2023
78 VS 57
US TOTAL
0 VS 1
FOREIGN TOTAL

2024 2023
13 VS 22
US TOTAL
0 VS 1
FOREIGN TOTAL