

BUYER STATISTICS

STATEWIDE JAN-JUN 2026

WHERE DO BUYERS OF
HAWAII PROPERTY COME FROM?

2026

7,726 SALES

78% 19% 3%

\$7.9B

68% 28% 4%

HAWAII BUYERS

US BUYERS

FOREIGN BUYERS

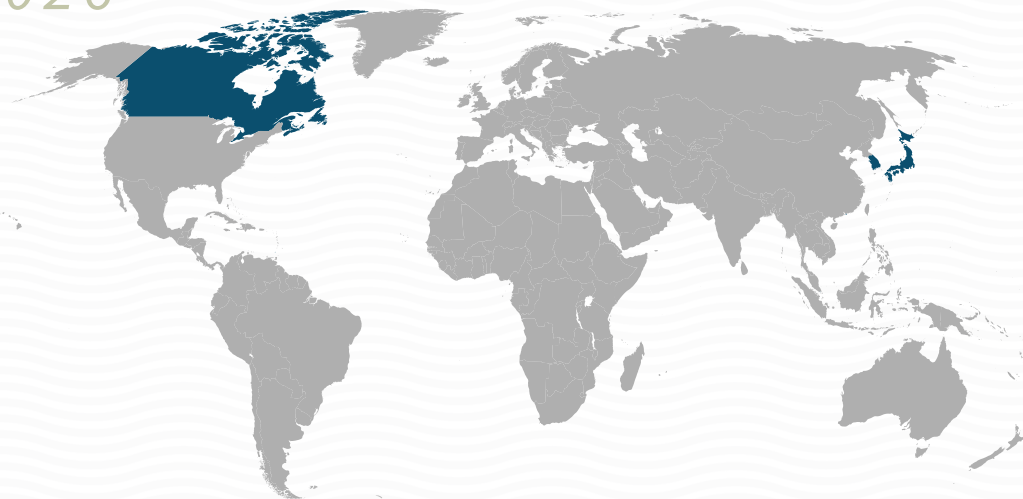
2025

7,622 SALES

76% 22% 2%

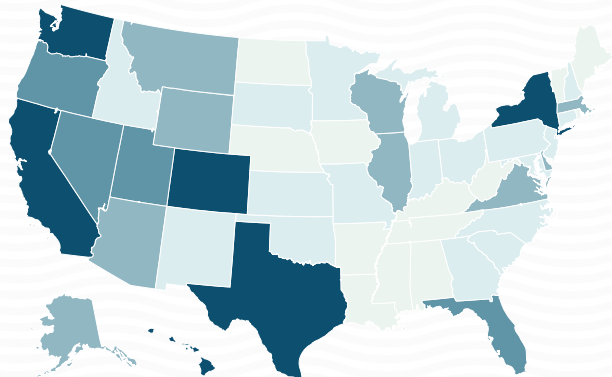
\$7.1B

67% 29% 3%



TOP FOREIGN BUYERS OF HAWAII PROPERTY

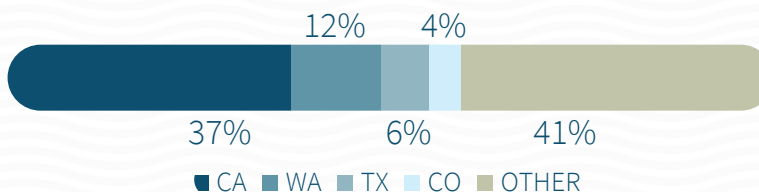
TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M \$5M - \$20M \$20M - \$40M
\$40M - \$100M >\$100M

TOP STATE BY NO. OF SALES

1. HAWAII (HI)	6015	\$5.3B
2. CALIFORNIA (CA)	552	\$888.1M
3. WASHINGTON (WA)	175	\$287.6M
4. TEXAS (TX)	94	\$140.0M
5. COLORADO (CO)	61	\$103.4M
6. OREGON (OR)	50	\$55.6M
7. UTAH (UT)	44	\$70.3M
8. FLORIDA (FL)	41	\$44.5M
9. NEW YORK (NY)	40	\$102.0M
10. NEVADA (NV)	39	\$69.8M



JAPAN

138 | \$199.8M



KOREA

37 | \$48.7M



CANADA

26 | \$58.3M



SINGAPORE

4 | \$8.4M



HONG KONG

2 | \$3.8M



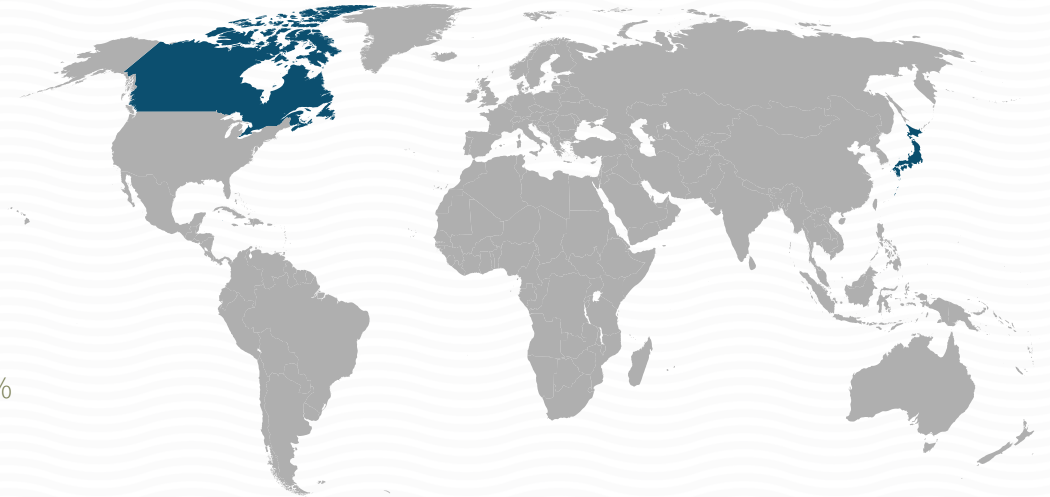
BUYER STATISTICS

MAUI JAN-JUN 2026

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?

2026**642 SALES****2025****613 SALES****\$843.7M****\$949.4M**

HAWAII BUYERS
 US BUYERS
 FOREIGN BUYERS



TOP FOREIGN BUYERS OF HAWAII PROPERTY

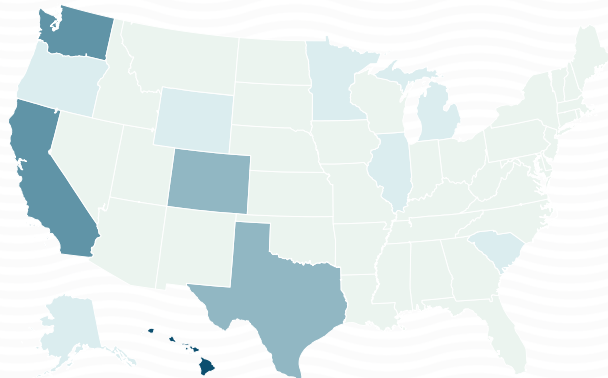
CANADA
7 | \$13.1M



JAPAN
1 | \$5.2M

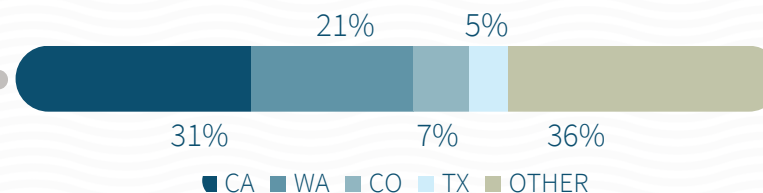


TOP U.S. BUYERS OF HAWAII PROPERTY



TOP STATE BY NO. OF SALES

1. HAWAII (HI)	455	\$492.2M
2. CALIFORNIA (CA)	55	\$90.2M
3. WASHINGTON (WA)	38	\$78.9M
4. COLORADO (CO)	13	\$29.0M
5. TEXAS (TX)	9	\$21.6M
6. ILLINOIS (IL)	7	\$12.7M
7. OREGON (OR)	5	\$12.5M
8. ALASKA (AK)	5	\$5.4M
9. WISCONSIN (WI)	4	\$4.6M
10. UTAH (UT)	4	\$4.5M



<\$5M
 \$5M - \$20M
 \$20M - \$40M
 \$40M - \$100M
 >\$100M

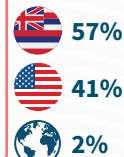
BUYER STATISTICS

MAUI JAN-JUN 2026

WEST SIDE

	2026		2025	
	#	\$	#	\$
HI	51	\$56.4M	42	\$51.8M
CA	15	\$32.7M	14	\$41.6M
WA	5	\$5.7M	7	\$23.3M
TX	3	\$10.2M	0	-
CO	2	\$1.5M	5	\$16.6M
JAPAN	1	\$5.2M	0	-
CANADA	1	\$1.3M	0	-

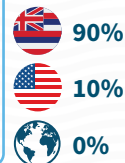
14%



CENTRAL

	2026		2025	
	#	\$	#	\$
HI	143	\$125.5M	145	\$143.0M
CA	4	\$2.7M	9	\$8.8M
WA	2	\$2.2M	2	\$3.2M
AK	2	\$2.0M	0	-
TX	1	\$1.6M	1	\$1.9M

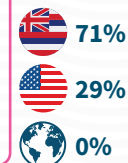
25%



NORTH SHORE

	2026		2025	
	#	\$	#	\$
HI	30	\$38.4M	36	\$53.3M
CA	4	\$10.0M	6	\$14.6M
CO	2	\$8.9M	2	\$2.4M
UT	2	\$1.8M	0	-
VT	1	\$3.9M	0	-

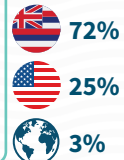
7%



MOLOKAI

	2026		2025	
	#	\$	#	\$
HI	23	\$9.3M	16	\$6.2M
WA	4	\$615.0K	0	-
MI	1	\$3.8M	0	-
WI	1	\$425.0K	0	-
AK	1	\$225.0K	1	\$1.7M
CANADA	1	\$375.0K	0	-

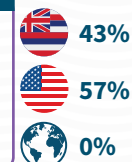
5%



EAST MAUI

	2026		2025	
	#	\$	#	\$
TX	3	\$6.4M	0	-
HI	3	\$3.6M	7	\$8.4M
NC	1	\$10.0K	0	-

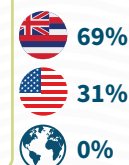
1%



LANAI

	2026		2025	
	#	\$	#	\$
HI	9	\$5.9M	3	\$1.5M
OR	1	\$5.0M	0	-
IL	1	\$2.7M	0	-
CO	1	\$2.6M	0	-
WA	1	\$400.0K	0	-

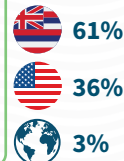
2%



SOUTH SIDE

	2026		2025	
	#	\$	#	\$
HI	95	\$108.3M	82	\$102.8M
CA	20	\$29.5M	18	\$57.4M
WA	11	\$25.4M	9	\$16.4M
CO	5	\$10.6M	5	\$5.6M
OR	2	\$4.3M	5	\$12.8M
CANADA	5	\$11.5M	3	\$30.5M

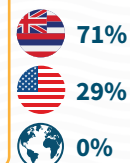
24%



UP COUNTRY

	2026		2025	
	#	\$	#	\$
HI	101	\$144.7M	98	\$122.5M
WA	14	\$44.3M	1	\$2.1M
CA	12	\$15.4M	5	\$8.1M
CO	3	\$5.5M	0	-
IL	2	\$7.2M	0	-

22%



2026 2025
31 VS 24
US TOTAL
1 0
FOREIGN TOTAL

2026 2025
13 VS 5
US TOTAL
0 0
FOREIGN TOTAL

2026 2025
88 VS 85
US TOTAL
2 0
FOREIGN TOTAL

2026 2025
159 VS 169
US TOTAL
0 1
FOREIGN TOTAL

2026 2025
152 VS 146
US TOTAL
5 3
FOREIGN TOTAL

2026 2025
142 VS 113
US TOTAL
0 2
FOREIGN TOTAL

2026 2025
42 VS 52
US TOTAL
0 3
FOREIGN TOTAL

2026 2025
7 VS 10
US TOTAL
0 0
FOREIGN TOTAL