

BUYER STATISTICS

MAUI JAN-JUN 2025

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?

2025

613 SALES



\$949.4M



2024

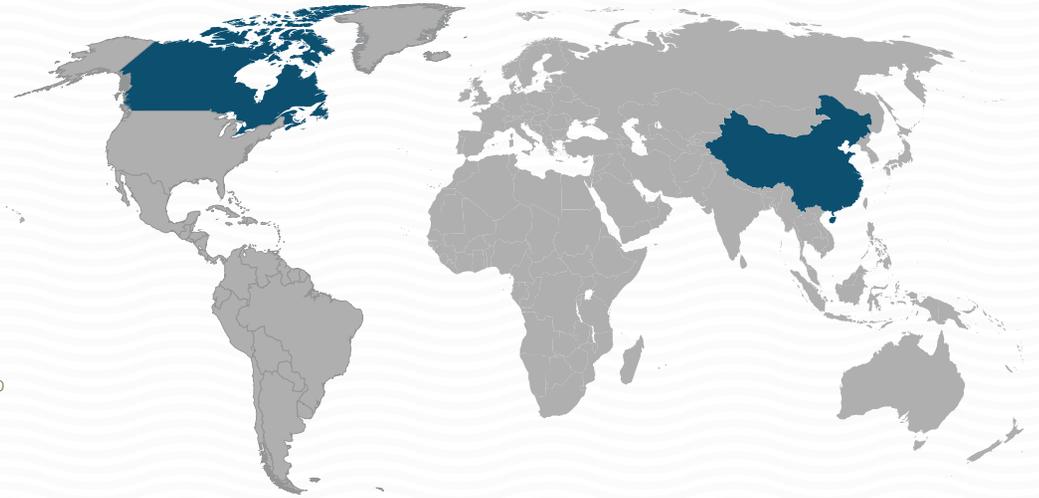
817 SALES



\$1.2B



HAWAII BUYERS
 US BUYERS
 FOREIGN BUYERS



TOP FOREIGN BUYERS OF HAWAII PROPERTY

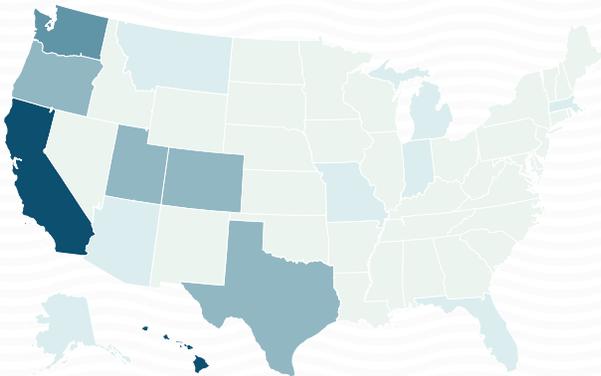
CANADA
8 | \$45.8M



CHINA
1 | \$1.6M



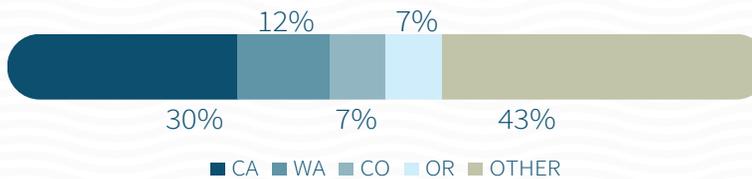
TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M
 \$5M - \$20M
 \$20M - \$40M
 \$40M - \$100M
 >\$100M

TOP STATE BY NO. OF SALES

1. HAWAII (HI)	429	\$489.4M
2. CALIFORNIA (CA)	53	\$130.5M
3. WASHINGTON (WA)	21	\$49.4M
4. COLORADO (CO)	13	\$25.5M
5. OREGON (OR)	13	\$21.3M
6. TEXAS (TX)	8	\$26.2M
7. FLORIDA (FL)	7	\$8.4M
8. MASSACHUSETTS (MA)	5	\$16.9M
9. ALASKA (AK)	5	\$7.4M
10. UTAH (UT)	3	\$36.1M



CA
 WA
 CO
 OR
 OTHER

BUYER STATISTICS

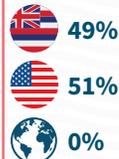
MAUI JAN-JUN 2025

TITLE GUARANTY HAWAII

WEST SIDE

2025		2024		
#	\$	#	\$	
HI	42	\$51.8M	82	\$92.9M
CA	14	\$41.6M	16	\$29.6M
WA	7	\$23.3M	1	\$4.7M
CO	5	\$16.6M	1	\$963.4K
AZ	3	\$11.4M	3	\$7.3M

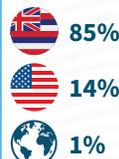
14%



CENTRAL

	2025		2024	
	#	\$	#	\$
HI	147	\$146.1M	175	\$163.7M
CA	9	\$8.8M	10	\$4.4M
FL	3	\$3.2M	1	\$1.3M
OR	3	\$2.7M	0	-
WA	2	\$3.2M	2	\$2.5M
CHINA	1	\$1.6M	0	-

28%



NORTH SHORE

2025		2024		
#	\$	#	\$	
HI	36	\$53.3M	35	\$57.8M
CA	6	\$14.6M	6	\$17.1M
CO	2	\$2.4M	0	-
WA	1	\$2.3M	2	\$3.1M
MD	1	\$1.8M	0	-
CANADA	3	\$11.5M	0	-

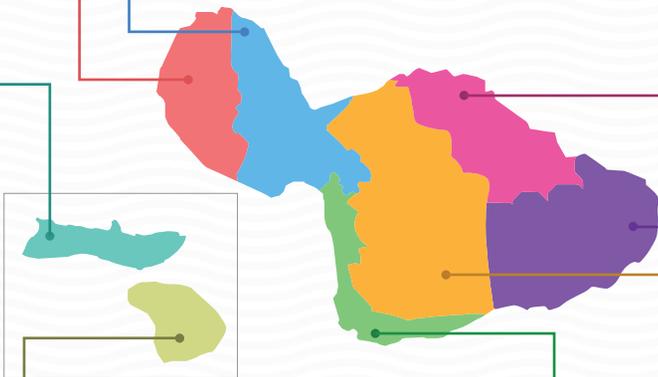
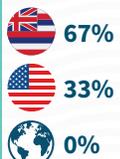
9%



MOLOKAI

2025		2024		
#	\$	#	\$	
HI	16	\$6.2M	26	\$11.0M
AK	1	\$1.7M	0	-
CO	1	\$940.0K	1	\$216.0K
MT	1	\$787.5K	2	\$310.0K
VA	1	\$700.0K	0	-

4%



EAST MAUI

2025		2024		
#	\$	#	\$	
HI	7	\$8.4M	3	\$2.0M
OR	2	\$3.3M	0	-
WA	1	\$2.2M	0	-

2%



LANAI

2025		2024		
#	\$	#	\$	
HI	3	\$1.5M	7	\$3.9M
DC	1	\$825.0K	0	-
FL	1	\$525.0K	0	-

1%



SOUTH SIDE

	2025		2024	
	#	\$	#	\$
HI	80	\$99.7M	121	\$143.5M
CA	18	\$57.4M	56	\$172.5M
WA	9	\$16.4M	17	\$60.0M
TX	5	\$23.4M	5	\$14.1M
OR	5	\$12.8M	3	\$8.1M
CANADA	3	\$30.5M	20	\$49.3M

24%



UP COUNTRY

2025		2024		
#	\$	#	\$	
HI	98	\$122.5M	108	\$122.3M
CA	5	\$8.1M	7	\$10.5M
FL	2	\$3.9M	0	-
NJ	2	\$1.9M	0	-
ID	1	\$3.1M	1	\$2.6M
CANADA	2	\$3.9M	0	-

19%



2025 VS 2024
US TOTAL 0 VS 39
FOREIGN TOTAL 0 VS 0

2025 VS 2024
US TOTAL 5 VS 11
FOREIGN TOTAL 0 VS 0

2025 VS 2024
US TOTAL 85 VS 121
FOREIGN TOTAL 0 VS 2

2025 VS 2024
US TOTAL 171 VS 197
FOREIGN TOTAL 1 VS 1

2025 VS 2024
US TOTAL 144 VS 236
FOREIGN TOTAL 3 VS 20

2025 VS 2024
US TOTAL 113 VS 128
FOREIGN TOTAL 2 VS 1

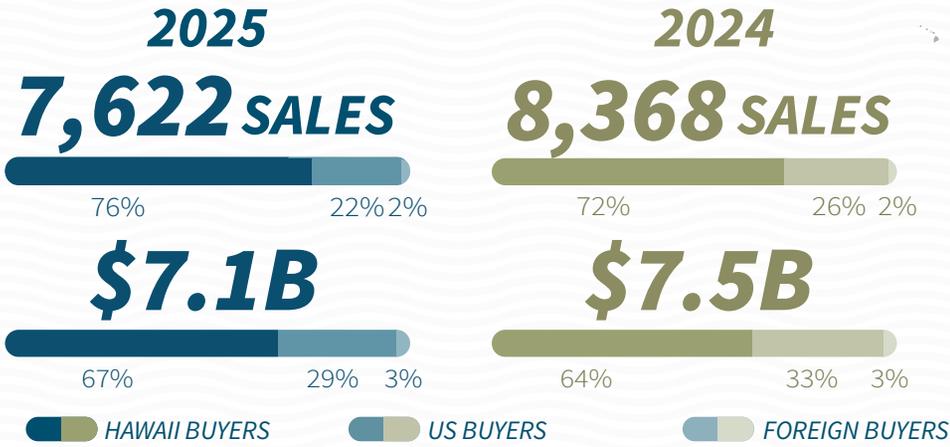
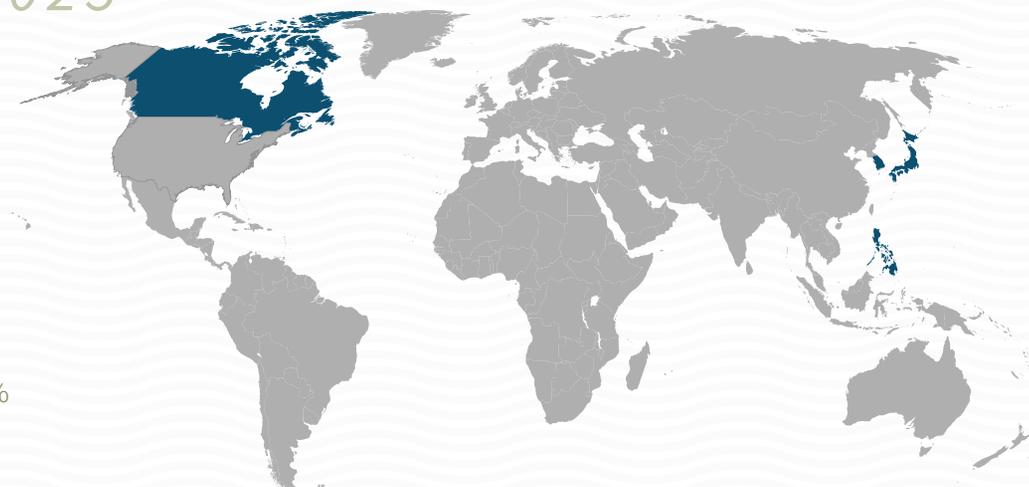
2025 VS 2024
US TOTAL 52 VS 53
FOREIGN TOTAL 3 VS 0

2025 VS 2024
US TOTAL 10 VS 8
FOREIGN TOTAL 0 VS 0

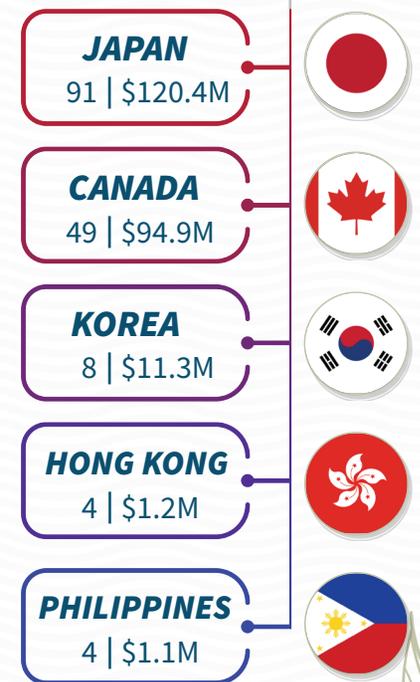
BUYER STATISTICS

STATEWIDE JAN-JUN 2025

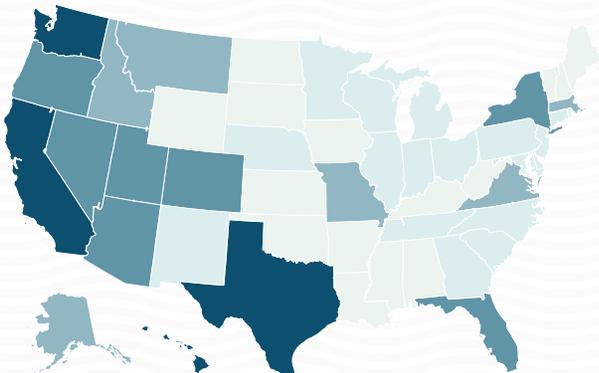
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



TOP FOREIGN BUYERS OF HAWAII PROPERTY



TOP U.S. BUYERS OF HAWAII PROPERTY



TOP STATE BY NO. OF SALES

1. HAWAII (HI)	5785	\$4.8B
2. CALIFORNIA (CA)	639	\$936.3M
3. WASHINGTON (WA)	150	\$210.3M
4. TEXAS (TX)	90	\$106.9M
5. COLORADO (CO)	73	\$70.2M
6. OREGON (OR)	70	\$87.6M
7. NEVADA (NV)	66	\$54.8M
8. FLORIDA (FL)	51	\$40.1M
9. ALASKA (AK)	50	\$38.5M
10. NEW YORK (NY)	44	\$42.6M

