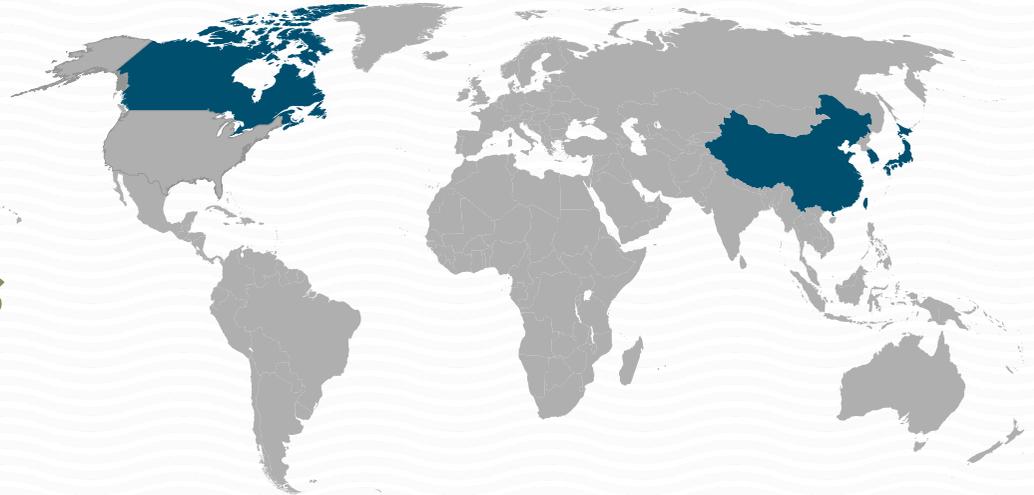
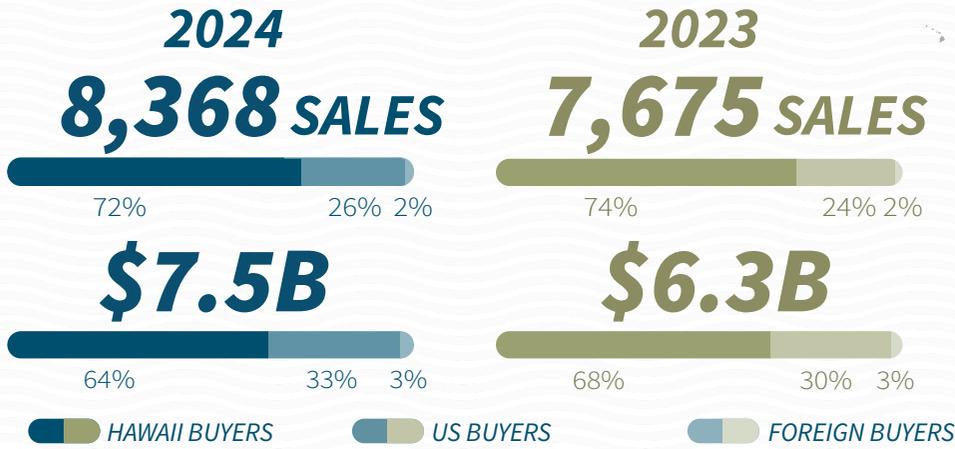


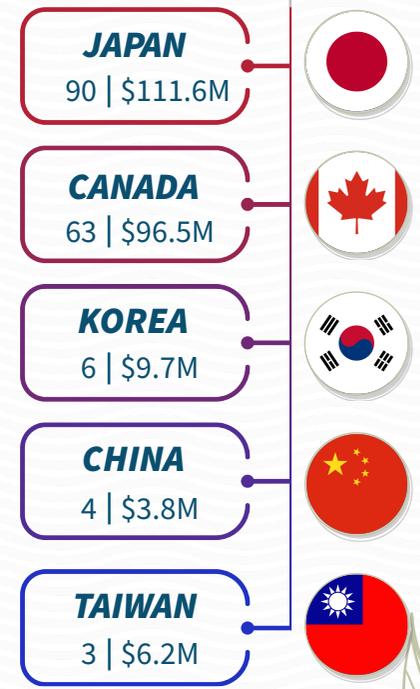
BUYER STATISTICS

JAN-JUN 2024

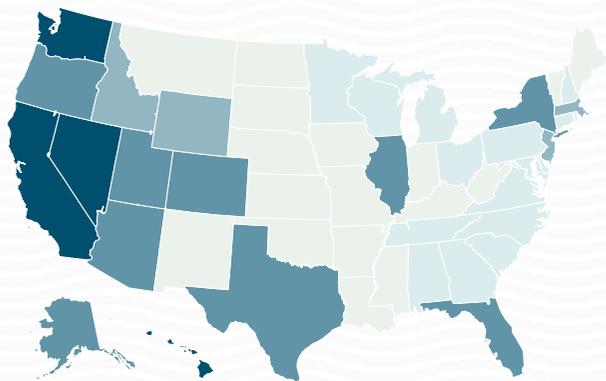
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



TOP FOREIGN BUYERS OF HAWAII PROPERTY

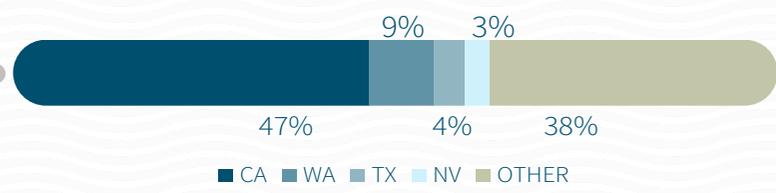
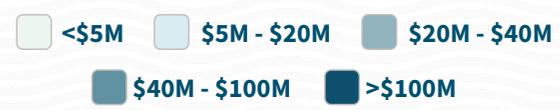


TOP U.S. BUYERS OF HAWAII PROPERTY



TOP STATE BY NO. OF SALES

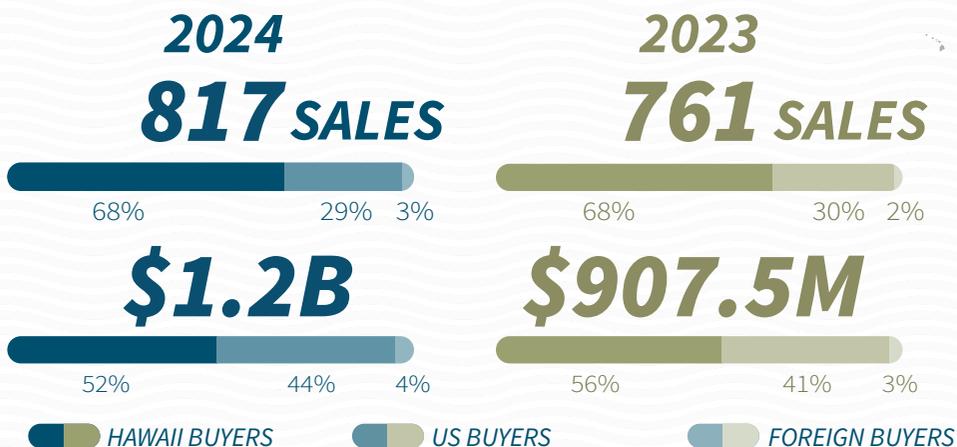
1. HAWAII (HI)	6045	\$4.8B
2. CALIFORNIA (CA)	1000	\$1.1B
3. WASHINGTON (WA)	183	\$291.2M
4. TEXAS (TX)	84	\$84.4M
5. NEVADA (NV)	70	\$115.1M
6. OREGON (OR)	70	\$74.7M
7. FLORIDA (FL)	69	\$49.7M
8. ARIZONA (AZ)	64	\$55.9M
9. COLORADO (CO)	60	\$74.4M
10. NEW YORK (NY)	54	\$63.0M



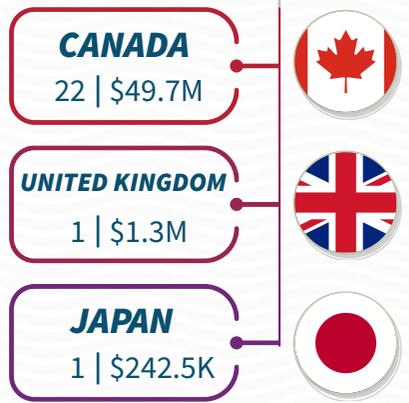
BUYER STATISTICS

MAUI JAN-JUN 2024

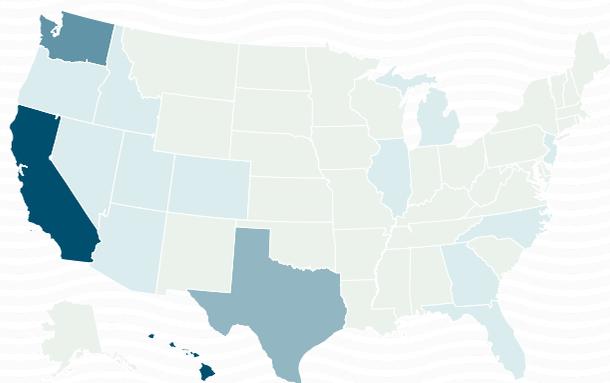
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



TOP FOREIGN BUYERS OF HAWAII PROPERTY

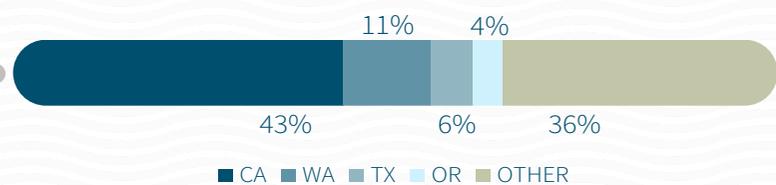


TOP U.S. BUYERS OF HAWAII PROPERTY



TOP STATE BY NO. OF SALES

1. HAWAII (HI)	557	\$597.1M
2. CALIFORNIA (CA)	102	\$243.6M
3. WASHINGTON (WA)	27	\$76.9M
4. TEXAS (TX)	13	\$27.2M
5. OREGON (OR)	9	\$19.7M
6. ARIZONA (AZ)	9	\$16.5M
7. COLORADO (CO)	9	\$11.2M
8. UTAH (UT)	7	\$15.2M
9. FLORIDA (FL)	7	\$10.3M
10. NEVADA (NV)	6	\$16.1M



BUYER STATISTICS

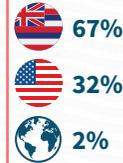
TITLE GUARANTY
HAWAII

MAUI JAN-JUN 2024

WEST SIDE

2024		2023		
#	\$	#	\$	
HI	82	\$92.9M	66	\$78.0M
CA	16	\$29.6M	20	\$29.0M
UT	3	\$10.4M	0	-
AZ	3	\$7.3M	4	\$17.4M
TX	3	\$5.2M	2	\$9.9M
CANADA	2	\$379.0K	2	\$6.8M

15%



CENTRAL

2024		2023		
#	\$	#	\$	
HI	175	\$163.7M	186	\$147.2M
CA	10	\$4.4M	13	\$14.2M
WA	2	\$2.5M	4	\$2.9M
NJ	1	\$4.0M	2	\$1.8M
GA	1	\$1.9M	0	-
JAPAN	1	\$242.5K	0	-

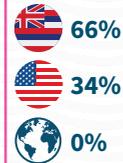
24%



NORTH SHORE

2024		2023		
#	\$	#	\$	
HI	35	\$57.8M	26	\$33.7M
CA	6	\$17.1M	5	\$9.0M
OR	4	\$5.9M	0	-
WA	2	\$3.1M	0	-
UT	2	\$1.2M	0	-

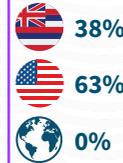
6%



EAST MAUI

2024		2023		
#	\$	#	\$	
HI	3	\$2.0M	14	\$20.8M
TX	1	\$1.7M	0	-
AK	1	\$1.2M	0	-
NJ	1	\$1.1M	0	-
WI	1	\$1.0M	0	-

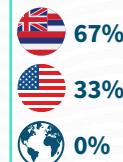
1%



MOLOKAI

2024		2023		
#	\$	#	\$	
HI	26	\$11.0M	21	\$8.1M
WA	3	\$1.5M	2	\$1.4M
CA	3	\$1.3M	2	\$290.0K
MT	2	\$310.0K	1	\$580.0K
TX	1	\$996.1K	0	-

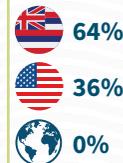
5%



LANAI

2024		2023		
#	\$	#	\$	
HI	7	\$3.9M	5	\$3.8M
CA	4	\$8.2M	0	-

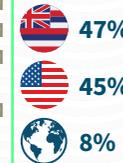
1%



SOUTH SIDE

2024		2023		
#	\$	#	\$	
HI	121	\$143.5M	138	\$129.2M
CA	56	\$172.5M	39	\$62.1M
WA	17	\$60.0M	14	\$34.8M
AZ	6	\$9.2M	3	\$2.2M
TX	5	\$14.1M	3	\$2.5M
CANADA	20	\$49.3M	8	\$18.1M

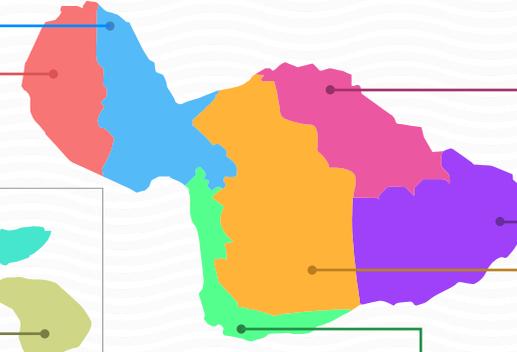
31%



UP COUNTRY

2024		2023		
#	\$	#	\$	
HI	108	\$122.3M	62	\$83.3M
CA	7	\$10.5M	11	\$19.0M
CO	3	\$2.8M	0	-
WA	2	\$5.1M	4	\$9.6M
TX	2	\$4.0M	1	\$983.6K
UNITED KINGDOM	1	\$1.3M	0	-

16%



2024 2023
39 VS 32
US TOTAL
0 VS 1
FOREIGN TOTAL

2024 2023
11 VS 6
US TOTAL
0 VS 0
FOREIGN TOTAL

2024 2023
121 VS 107
US TOTAL
2 VS 2
FOREIGN TOTAL

2024 2023
197 VS 224
US TOTAL
1 VS 2
FOREIGN TOTAL

2024 2023
236 VS 236
US TOTAL
20 VS 8
FOREIGN TOTAL

2024 2023
128 VS 91
US TOTAL
1 VS 1
FOREIGN TOTAL

2024 2023
53 VS 33
US TOTAL
0 VS 1
FOREIGN TOTAL

2024 2023
8 VS 16
US TOTAL
0 VS 1
FOREIGN TOTAL