

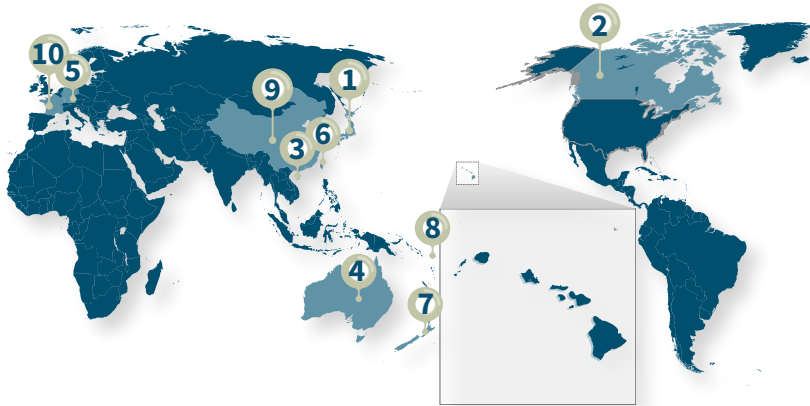


TITLE GUARANTY
HAWAII

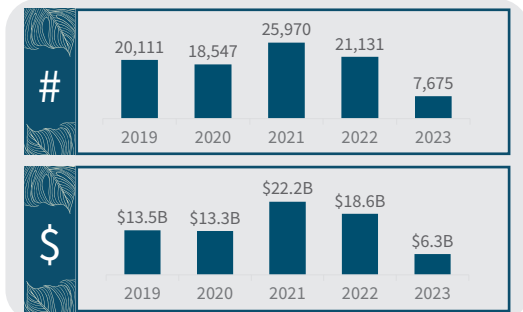
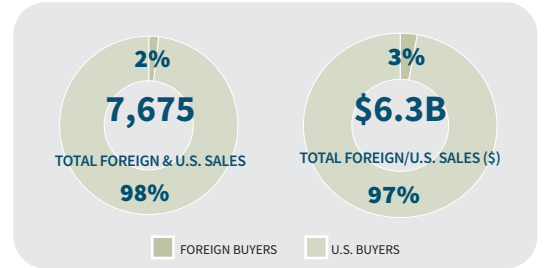
BUYER STATISTICS

JAN-JUN 2023

TOP FOREIGN BUYERS OF HAWAII PROPERTY



1. Japan ↓ 73 ↑ \$101.9M	2. Canada ↓ 45 ↓ \$57.0M	3. Korea ↓ 5 ↓ \$8.8M	4. Australia ↓ 3 ↓ \$2.4M	5. Germany ↓ 2 ↓ \$892.0K
6. Taiwan 2 ↓ \$700.0K	7. New Zealand 1 ↓ \$1.3M	8. American Samoa 1 ↓ \$1.3M	9. China ↓ 1 ↓ \$1.0M	10. France 1 \$725.0K



*Year-over-year and current YTD shown

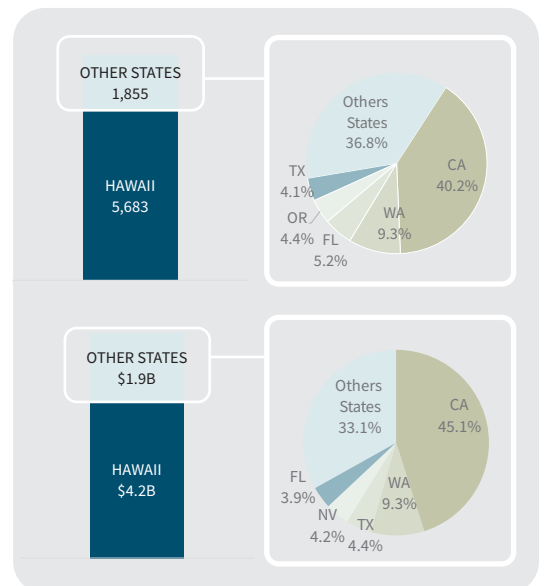
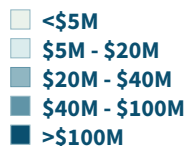
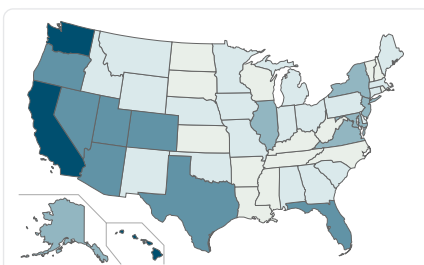
TOP U.S. BUYERS OF HAWAII PROPERTY

TOP STATES BY NO. OF SALES

1. HAWAII (HI) : 5,683
2. CALIFORNIA (CA) : 745
3. WASHINGTON (WA) : 173
4. FLORIDA (FL) : 97
5. OREGON (OR) : 81
6. TEXAS (TX) : 76
7. COLORADO (CO) : 70
8. NEVADA (NV) : 59
9. UTAH (UT) : 54
10. ARIZONA (AZ) : 44

TOP STATES BY \$ AMOUNT

1. HAWAII (HI) : \$4.2B
2. CALIFORNIA (CA) : \$837.9M
3. WASHINGTON (WA) : \$172.6M
4. TEXAS (TX) : \$82.6M
5. NEVADA (NV) : \$77.7M
6. FLORIDA (FL) : \$71.9M
7. OREGON (OR) : \$63.7M
8. COLORADO (CO) : \$63.3M
9. ARIZONA (AZ) : \$52.4M
10. UTAH (UT) : \$51.4M





TITLE GUARANTY
HAWAII

BUYER STATISTICS

MAUI | JAN-JUN 2023

TOP FOREIGN & U.S. BUYERS

TOP FOREIGN BUYERS

1. Canada
↓ 13 | ↓ \$27.6M

2. Australia
1 | ↓ \$1.7M

3. France
1 | \$725.0K

4. Chile
1 | \$540.0K

TOP STATES BY NO. OF SALES

1. HAWAII (HI) : 518
2. CALIFORNIA (CA) : 91
3. WASHINGTON (WA) : 26
4. OREGON (OR) : 16
5. NEVADA (NV) : 9
6. TEXAS (TX) : 9
7. ARIZONA (AZ) : 8
8. COLORADO (CO) : 8
9. UTAH (UT) : 6
10. NEW JERSEY (NJ) : 5

TOP STATES BY \$ AMOUNT

1. HAWAII (HI) : \$504.1M
2. CALIFORNIA (CA) : \$133.6M
3. WASHINGTON (WA) : \$51.2M
4. NEVADA (NV) : \$22.9M
5. ARIZONA (AZ) : \$21.4M
6. TEXAS (TX) : \$17.3M
7. OREGON (OR) : \$15.7M
8. FLORIDA (FL) : \$15.6M
9. COLORADO (CO) : \$13.5M
10. UTAH (UT) : \$10.1M

16

TOTAL FOREIGN SALES

\$30.6M

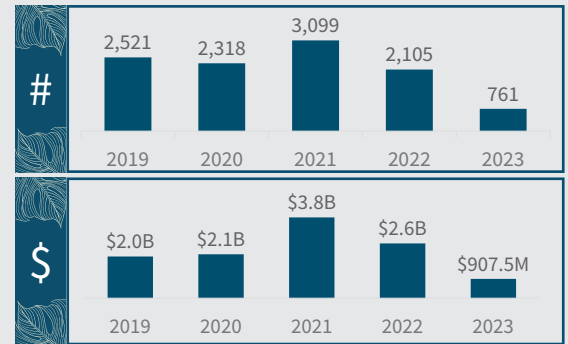
TOTAL FOREIGN SALES (\$)

745

TOTAL U.S. SALES

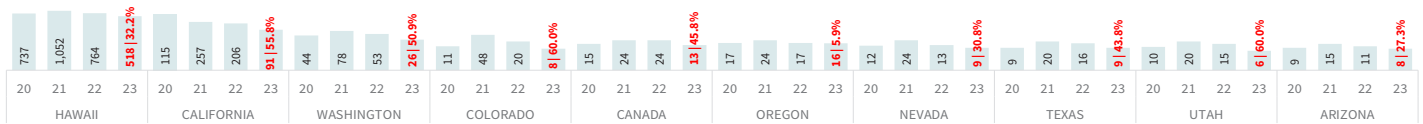
\$876.9M

TOTAL U.S. SALES (\$)



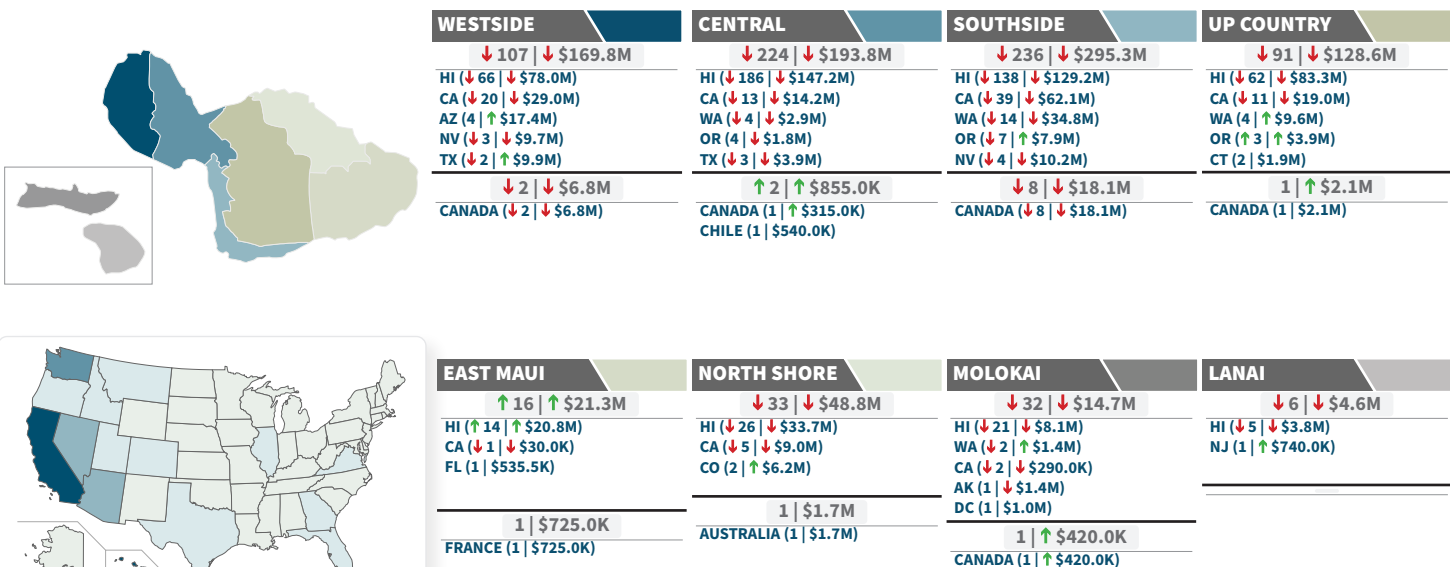
*Year-over-year and current YTD shown

TOP BUYERS BY TOTAL NO. OF SALES (2020-2023)



Note: % changes vs. same period of previous year

TOP BUYERS BY REGION



<\$5M
 \$5M - \$20M
 \$20M - \$40M
 \$40M - \$100M
 >\$100M

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