

# BUYER STATISTICS

MAUI JAN-MAR 2025

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?

2025

267 SALES



\$430.1M



2024

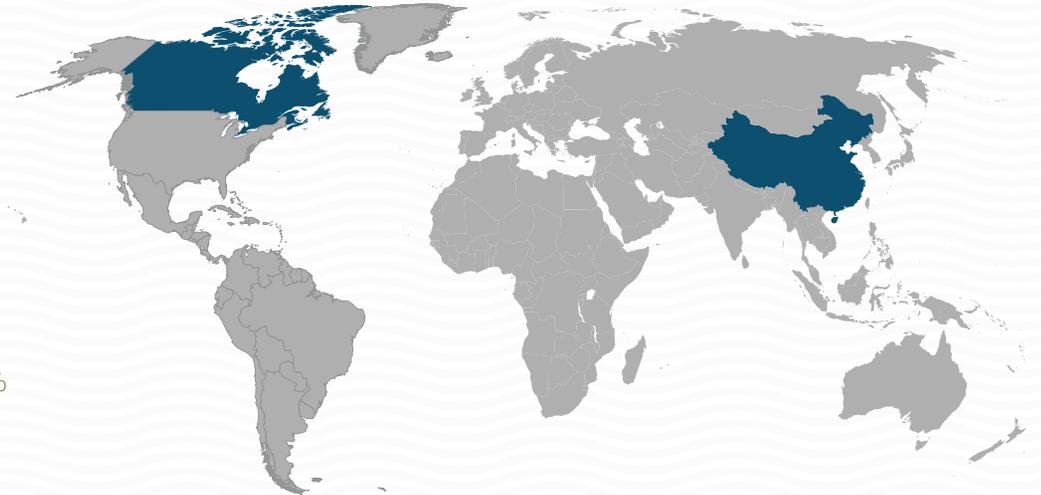
399 SALES



\$526.4M

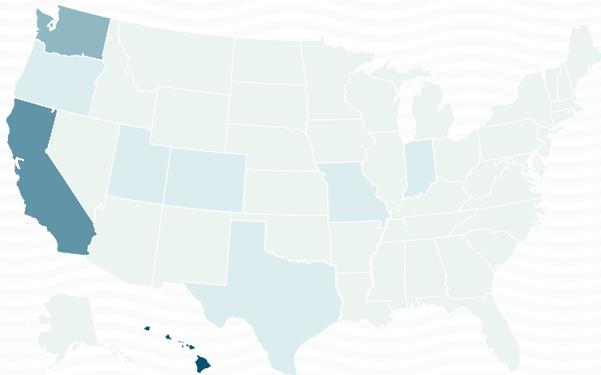


HAWAII BUYERS
  US BUYERS
  FOREIGN BUYERS



## TOP FOREIGN BUYERS OF HAWAII PROPERTY

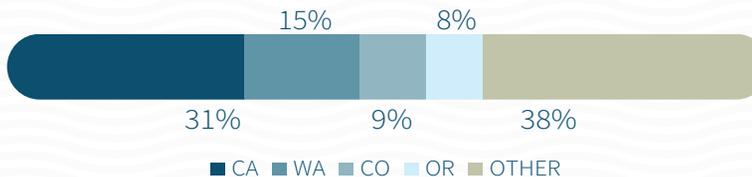
## TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M
  \$5M - \$20M
  \$20M - \$40M
  \$40M - \$100M
  >\$100M

### TOP STATE BY NO. OF SALES

1. HAWAII (HI)	184	\$218.0M
2. CALIFORNIA (CA)	25	\$63.9M
3. WASHINGTON (WA)	12	\$34.1M
4. COLORADO (CO)	7	\$15.8M
5. OREGON (OR)	6	\$11.0M
6. TEXAS (TX)	4	\$19.8M
7. FLORIDA (FL)	3	\$2.1M
8. UTAH (UT)	2	\$16.1M
9. INDIANA (IN)	2	\$5.9M
10. SOUTH CAROLINA (SC)	2	\$5.0M



**CANADA**  
2 | \$5.0M



**CHINA**  
1 | \$1.6M



# BUYER STATISTICS

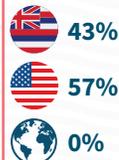
MAUI JAN-MAR 2025

TITLE GUARANTY  
HAWAII

### WEST SIDE

	2025		2024	
	#	\$	#	\$
HI	16	\$21.0M	44	\$46.6M
CA	7	\$13.0M	5	\$4.8M
WA	5	\$20.4M	0	-
CO	4	\$13.8M	0	-
UT	1	\$7.9M	1	\$4.7M

14%



### CENTRAL

	2025		2024	
	#	\$	#	\$
HI	66	\$68.2M	88	\$83.1M
CA	4	\$2.2M	6	\$2.7M
OR	3	\$2.7M	0	-
FL	2	\$1.6M	0	-
NC	1	\$539.0K	0	-
CHINA	1	\$1.6M	0	-

29%



### NORTH SHORE

	2025		2024	
	#	\$	#	\$
HI	16	\$29.0M	14	\$25.9M
CA	4	\$12.5M	3	\$4.1M
WA	1	\$2.3M	2	\$3.1M
CO	1	\$785.0K	0	-
OH	1	\$755.9K	0	-

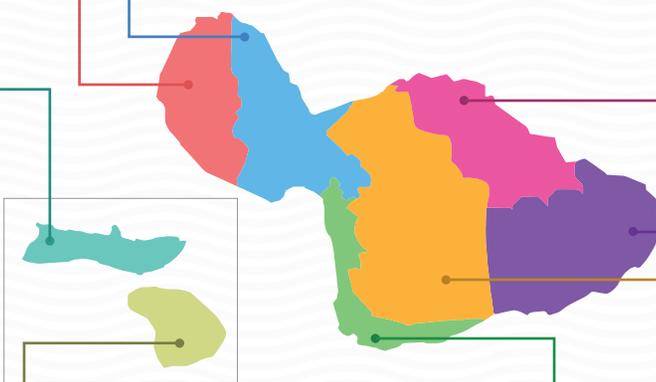
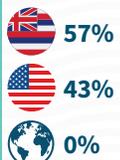
9%



### MOLOKAI

	2025		2024	
	#	\$	#	\$
HI	4	\$1.7M	12	\$4.8M
VA	1	\$700.0K	0	-
CT	1	\$520.0K	0	-
CA	1	\$72.0K	1	\$375.0K

3%



### EAST MAUI

	2025		2024	
	#	\$	#	\$
HI	3	\$4.8M	0	-

1%



### LANAI

	2025		2024	
	#	\$	#	\$
HI	2	\$543.0K	3	\$1.3M
FL	1	\$525.0K	0	-

1%



### SOUTH SIDE

	2025		2024	
	#	\$	#	\$
HI	34	\$39.4M	61	\$74.0M
WA	6	\$11.4M	8	\$33.5M
CA	5	\$30.9M	28	\$62.0M
TX	3	\$19.7M	1	\$2.9M
OR	3	\$8.3M	1	\$3.2M
CANADA	2	\$5.0M	14	\$32.8M

25%



### UP COUNTRY

	2025		2024	
	#	\$	#	\$
HI	43	\$53.4M	50	\$53.1M
CA	4	\$5.2M	1	\$1.8M
ID	1	\$3.1M	0	-
MA	1	\$865.4K	0	-

18%



2025 7 VS 18  
US TOTAL  
0 FOREIGN TOTAL

2025 3 VS 5  
US TOTAL  
0 FOREIGN TOTAL

2025 37 VS 60  
US TOTAL  
0 FOREIGN TOTAL

2025 77 VS 100  
US TOTAL  
1 FOREIGN TOTAL

2025 64 VS 117  
US TOTAL  
2 FOREIGN TOTAL

2025 49 VS 54  
US TOTAL  
0 FOREIGN TOTAL

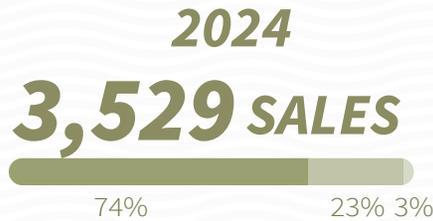
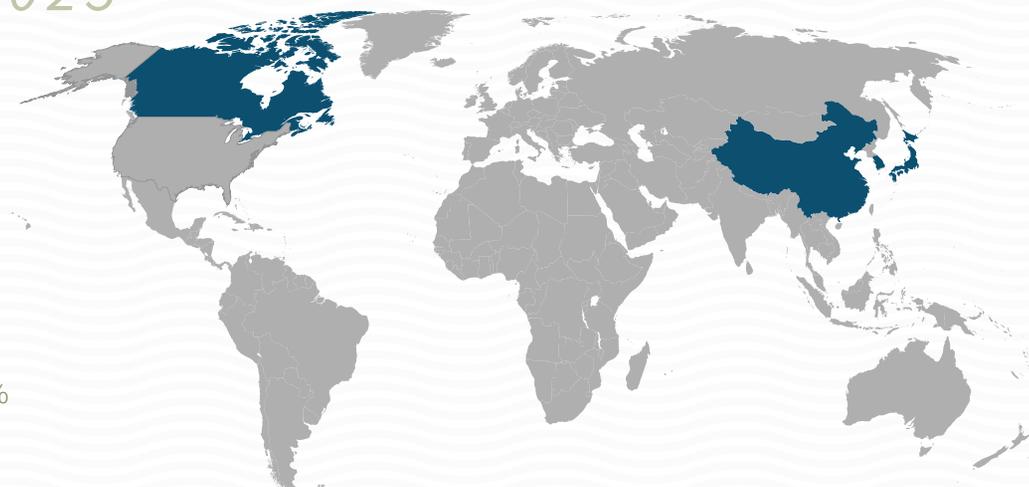
2025 24 VS 27  
US TOTAL  
0 FOREIGN TOTAL

2025 3 VS 1  
US TOTAL  
0 FOREIGN TOTAL

# BUYER STATISTICS

## STATEWIDE JAN-MAR 2025

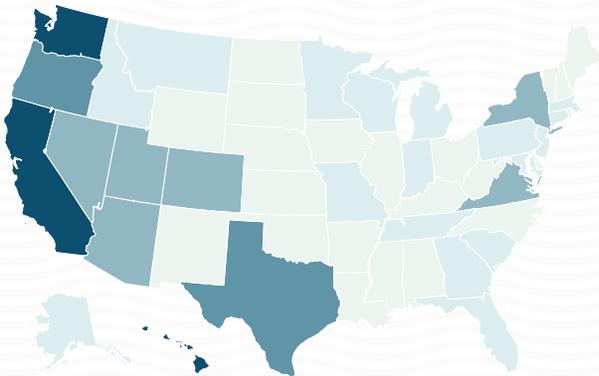
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



HAWAII BUYERS
  US BUYERS
  FOREIGN BUYERS

### TOP FOREIGN BUYERS OF HAWAII PROPERTY

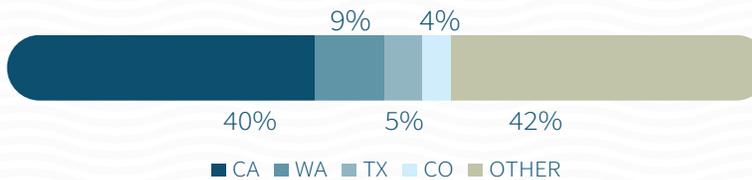
### TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M
  \$5M - \$20M
  \$20M - \$40M
  \$40M - \$100M
  >\$100M

#### TOP STATE BY NO. OF SALES

1. HAWAII (HI)	2629	\$2.3B
2. CALIFORNIA (CA)	319	\$474.4M
3. WASHINGTON (WA)	72	\$120.2M
4. TEXAS (TX)	40	\$60.7M
5. COLORADO (CO)	30	\$39.4M
6. OREGON (OR)	29	\$47.1M
7. NEVADA (NV)	29	\$32.5M
8. ARIZONA (AZ)	24	\$25.0M
9. NEW YORK (NY)	21	\$20.8M
10. ALASKA (AK)	20	\$18.6M



**JAPAN**  
45 | \$70.0M

**CANADA**  
31 | \$48.8M

**HONG KONG**  
4 | \$1.2M

**CHINA**  
3 | \$2.9M

**KOREA**  
2 | \$2.4M