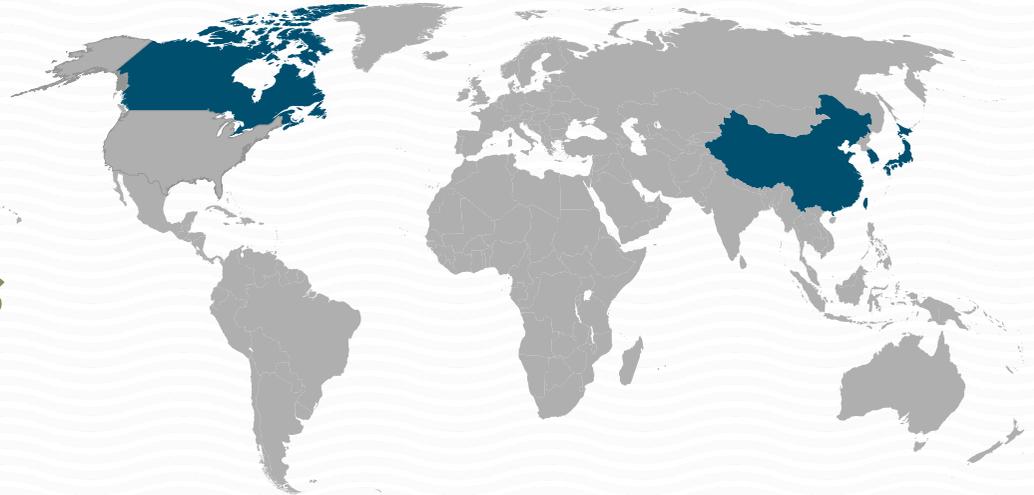
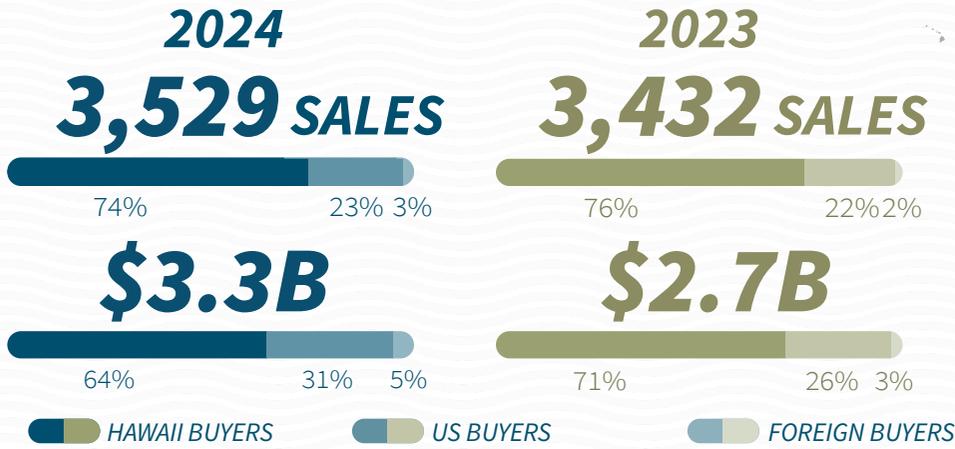


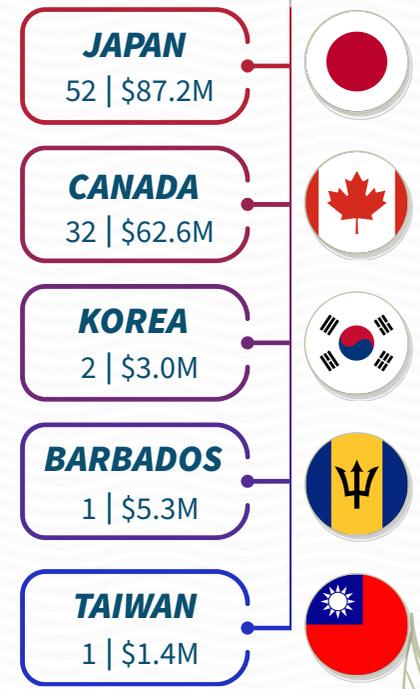
# BUYER STATISTICS

JAN-MAR 2024

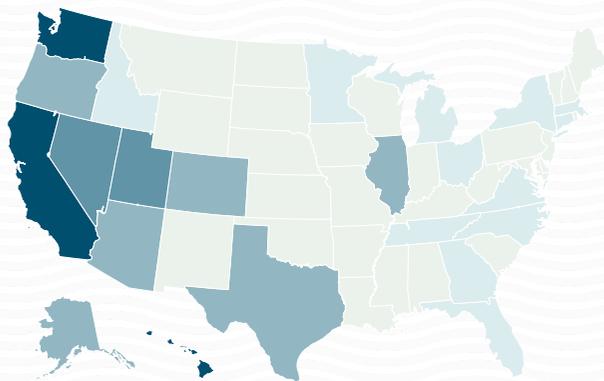
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



## TOP FOREIGN BUYERS OF HAWAII PROPERTY

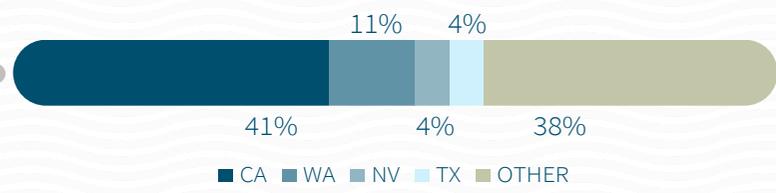
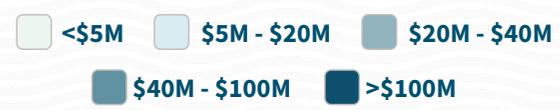


## TOP U.S. BUYERS OF HAWAII PROPERTY



### TOP STATE BY NO. OF SALES

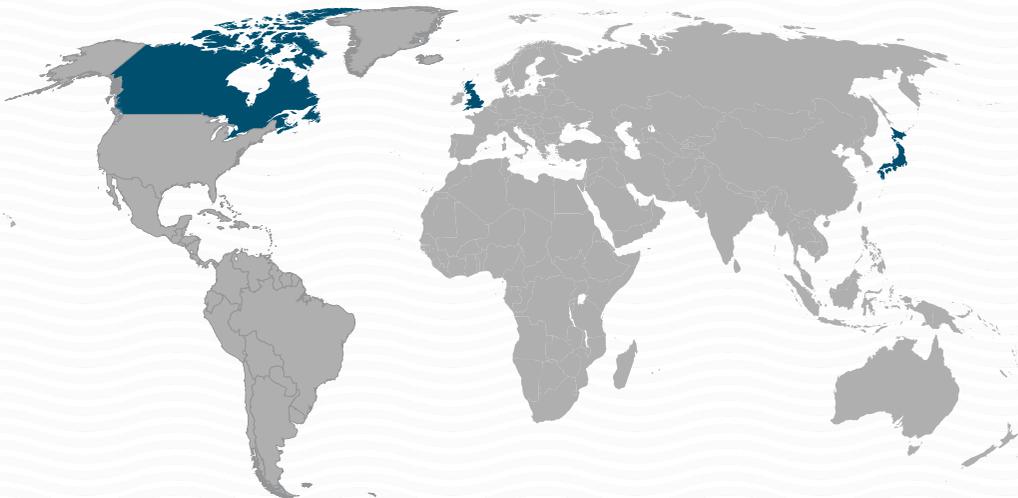
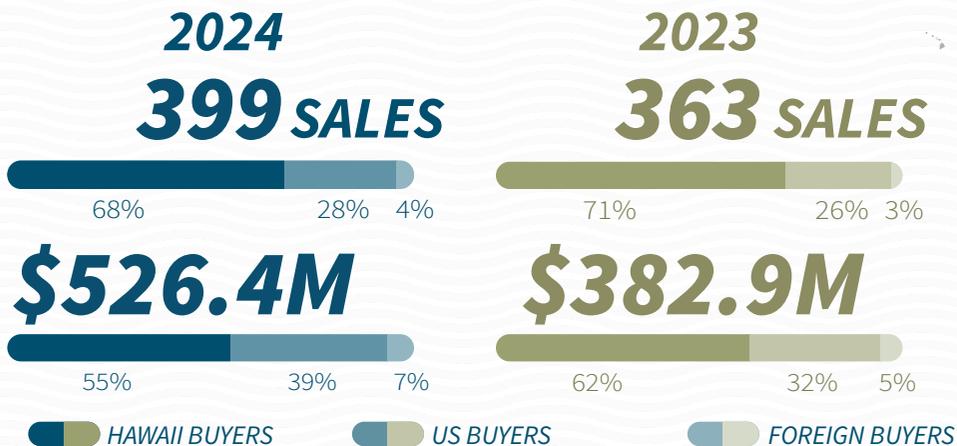
1. HAWAII (HI)	2610	\$2.1B
2. CALIFORNIA (CA)	342	\$465.8M
3. WASHINGTON (WA)	93	\$172.0M
4. NEVADA (NV)	37	\$46.9M
5. TEXAS (TX)	37	\$31.0M
6. ARIZONA (AZ)	28	\$23.8M
7. COLORADO (CO)	27	\$36.7M
8. FLORIDA (FL)	24	\$15.1M
9. ALASKA (AK)	23	\$25.8M
10. OREGON (OR)	23	\$22.7M



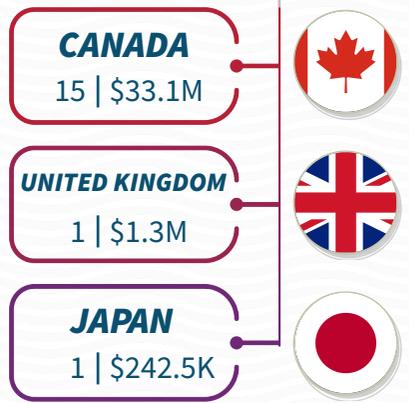
# BUYER STATISTICS

MAUI JAN-MAR 2024

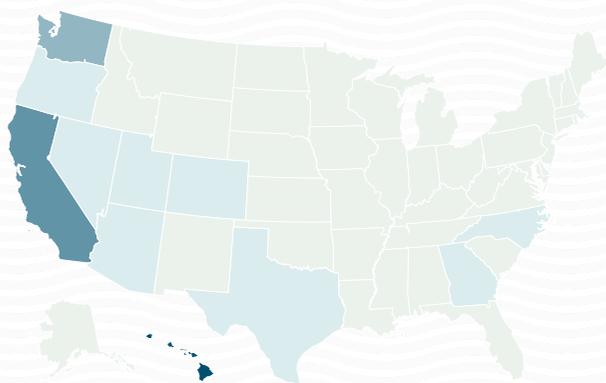
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



## TOP FOREIGN BUYERS OF HAWAII PROPERTY

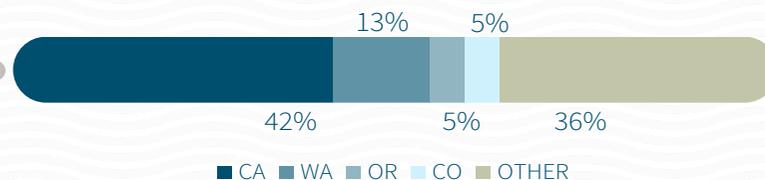


## TOP U.S. BUYERS OF HAWAII PROPERTY



### TOP STATE BY NO. OF SALES

1. HAWAII (HI)	272	\$288.8M
2. CALIFORNIA (CA)	46	\$79.7M
3. WASHINGTON (WA)	14	\$39.9M
4. OREGON (OR)	5	\$9.1M
5. COLORADO (CO)	5	\$7.4M
6. UTAH (UT)	4	\$8.2M
7. TEXAS (TX)	4	\$8.1M
8. MICHIGAN (MI)	4	\$5.0M
9. NEVADA (NV)	3	\$6.5M
10. ARIZONA (AZ)	3	\$5.4M



# BUYER STATISTICS

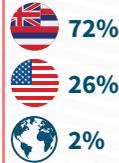
TITLE GUARANTY HAWAII

## MAUI JAN-MAR 2024

### WEST SIDE

2024		2023		
#	\$	#	\$	
HI	44	\$46.6M	34	\$36.9M
CA	5	\$4.8M	11	\$12.6M
AZ	2	\$4.6M	2	\$955.0K
TX	2	\$3.5M	2	\$9.9M
UT	1	\$4.7M	0	-
CANADA	1	\$369.0K	1	\$2.4M

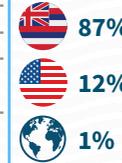
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### CENTRAL

2024		2023		
#	\$	#	\$	
HI	88	\$83.1M	103	\$78.9M
CA	6	\$2.7M	5	\$2.8M
GA	1	\$1.9M	0	-
WA	1	\$1.4M	0	-
CT	1	\$1.4M	0	-
JAPAN	1	\$242.5K	0	-

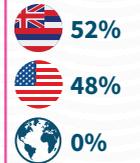
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### NORTH SHORE

2024		2023		
#	\$	#	\$	
HI	14	\$25.9M	18	\$25.6M
OR	4	\$5.9M	0	-
CA	3	\$4.1M	2	\$3.9M
WA	2	\$3.1M	0	-
NC	1	\$6.5M	0	-

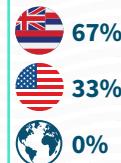
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### MOLOKAI

2024		2023		
#	\$	#	\$	
HI	12	\$4.8M	9	\$2.1M
WA	2	\$737.0K	1	\$875.0K
NJ	1	\$447.2K	1	\$377.6K
CA	1	\$375.0K	0	-
CO	1	\$216.0K	0	-

5%



### LANAI

2024		2023		
#	\$	#	\$	
HI	3	\$1.3M	2	\$2.4M
CA	2	\$4.0M	0	-

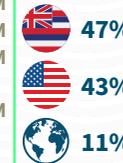
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### SOUTH SIDE

2024		2023		
#	\$	#	\$	
HI	61	\$74.0M	62	\$51.5M
CA	28	\$62.0M	14	\$20.1M
WA	8	\$33.5M	6	\$10.5M
CO	3	\$6.0M	3	\$5.0M
UT	2	\$3.6M	4	\$8.1M
CANADA	14	\$32.8M	8	\$18.1M

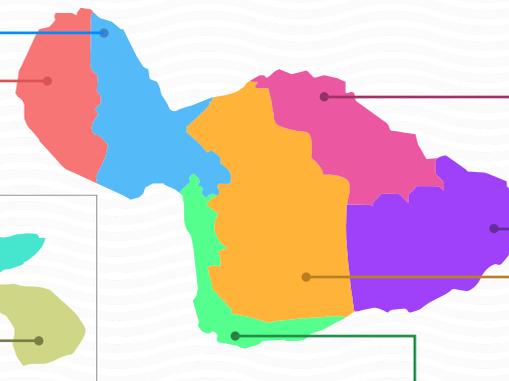
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### UP COUNTRY

2024		2023		
#	\$	#	\$	
HI	50	\$53.1M	30	\$41.4M
CA	1	\$1.8M	7	\$9.7M
WA	1	\$1.2M	1	\$1.9M
MI	1	\$1.0M	1	\$1.3M
SC	1	\$926.0K	0	-
UNITED KINGDOM	1	\$1.3M	0	-

14%



2024 2023  
**18 VS 14**  
US TOTAL  
**0 VS 1**  
FOREIGN TOTAL

2024 2023  
**5 VS 3**  
US TOTAL  
**0 VS 0**  
FOREIGN TOTAL

2024 2023  
**60 VS 51**  
US TOTAL  
**1 VS 1**  
FOREIGN TOTAL

2024 2023  
**100 VS 114**  
US TOTAL  
**1 VS 0**  
FOREIGN TOTAL

2024 2023  
**117 VS 104**  
US TOTAL  
**14 VS 8**  
FOREIGN TOTAL

2024 2023  
**54 VS 45**  
US TOTAL  
**1 VS 0**  
FOREIGN TOTAL

2024 2023  
**27 VS 20**  
US TOTAL  
**0 VS 0**  
FOREIGN TOTAL

2024 2023  
**1 VS 2**  
US TOTAL  
**0 VS 0**  
FOREIGN TOTAL