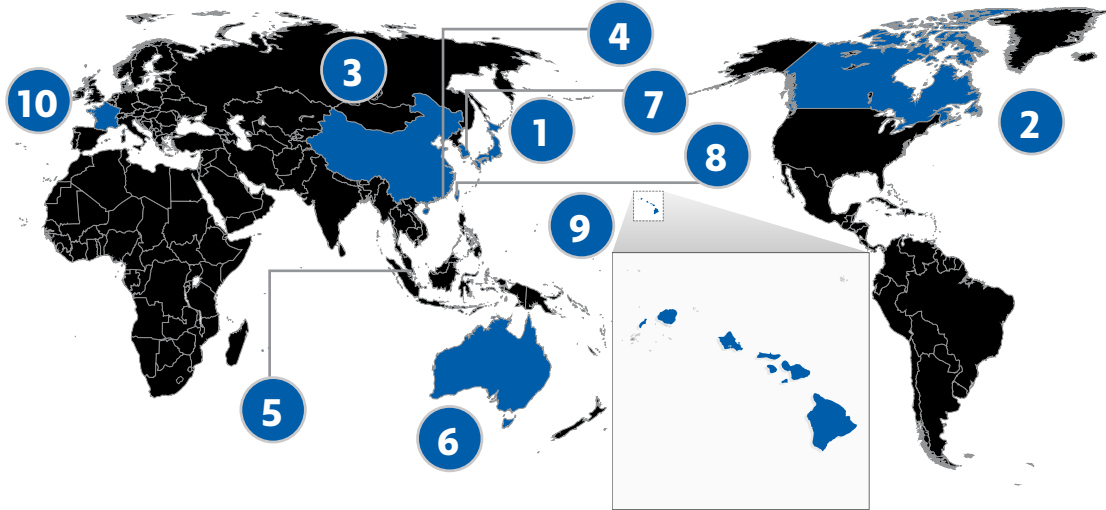


BUYER STATISTICS

JAN-DEC 2015

Top Foreign Buyers of Hawaii Property

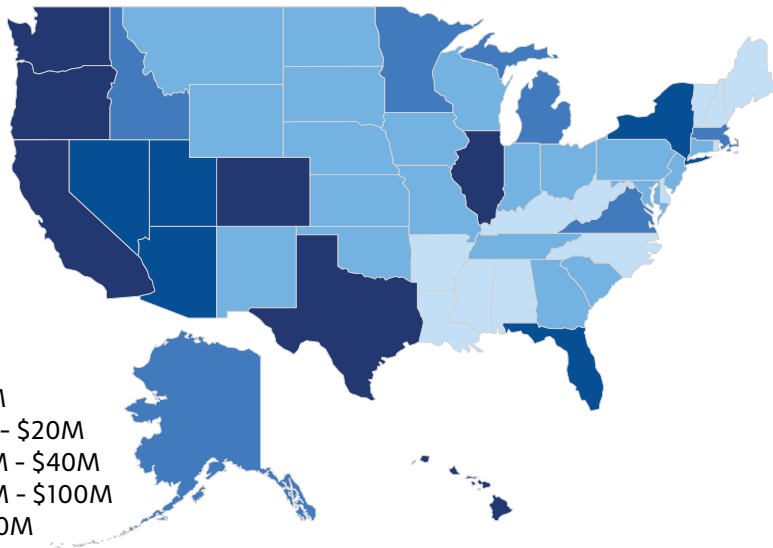
No. Purchases | \$ Amount



1	2	3	4	5	6	7	8	9	10
Japan	Canada	China	Hong Kong	Singapore	Australia	Korea	Taiwan	Guam	France
308 \$233.4M	152 \$129.8M	26 \$23.6M	22 \$25.4M	12 \$14.3M	11 \$3.4M	10 \$5.9M	9 \$4.5M	6 \$3.0M	5 \$2.2M

Top U.S. Buyers of Hawaii Property

No. Purchases | \$ Amount



Top 10 States

1. Hawaii (15,080 | \$8.3B)
2. California (1,534 | \$1.3B)
3. Washington (344 | \$271.8M)
4. Texas (260 | \$145.4M)
5. Colorado (156 | \$118.4M)
6. Oregon (136 | \$105.5M)
7. Florida (114 | \$63.2M)
8. Arizona (112 | \$79.1M)
9. New York (85 | \$69.6M)
10. Nevada (84 | \$75.6M)

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BUYER STATISTICS

JAN-DEC 2015

KAUAI

Top Foreign and U.S. Buyers of Kauai Property

FOREIGN



1. Canada
4 | \$3.5M



2. Singapore
1 | \$1.2M



3. Germany
1 | \$0.4M

U.S.

Lihue

202

\$88.3M

1. Hawaii (502 | \$284.4M)
2. California (109 | \$122.6M)
3. Texas (20 | \$20.4M)
4. Washington (17 | \$25.8M)

Koloa

177

\$146.6M

1. Hawaii (88 | \$80.0M)
2. California (47 | \$71.9M)
3. Texas (7 | \$14.5M)
4. Colorado (5 | \$7.1M)
5. Oregon (3 | \$11.9M)

Hanalei

171

\$225.4M

5. Colorado (16 | \$20.0M)
6. Arizona (10 | \$9.1M)
7. Oregon (9 | \$18.3M)
8. Utah (9 | \$11.1M)

Kawaihau

151

\$79.0M

Waimea

44

\$13.7M

9. New York (7 | \$12.5M)
10. Florida (6 | \$3.0M)
11. New Mexico (4 | \$2.4M)
12. Virginia (4 | \$2.1M)

Hanalei

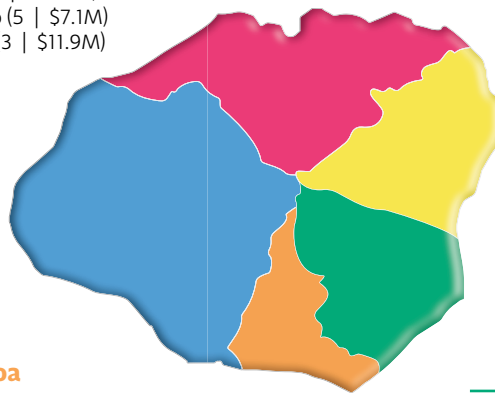
1. Singapore (1 | \$1.2M)
2. Canada (1 | \$1.2M)

Waimea

1. Hawaii (34 | \$10.1M)
2. California (6 | \$2.0M)
3. Oregon (2 | \$0.7M)
4. Oklahoma (1 | \$0.5M)
5. Washington (1 | \$0.3M)

Koloa

1. Canada (2 | \$2.1M)
1. Hawaii (109 | \$65.5M)
2. California (31 | \$37.8M)
3. Washington (7 | \$6.9M)
4. Colorado (6 | \$7.5M)
5. Texas (6 | \$3.1M)



Top Buyers by Region

No. Purchases | \$ Amount

Kawaihau

1. Germany (1 | \$0.4M)

1. Hawaii (113 | \$53.4M)
2. California (11 | \$5.6M)
3. Washington (5 | \$2.5M)
4. Oklahoma (2 | \$0.9M)
5. New York (2 | \$0.9M)

Lihue

1. Canada (1 | \$0.2M)

1. Hawaii (158 | \$75.5M)
2. California (14 | \$5.2M)
3. Texas (6 | \$1.7M)
4. Colorado (4 | \$1.0M)
5. Arizona (3 | \$0.2M)

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