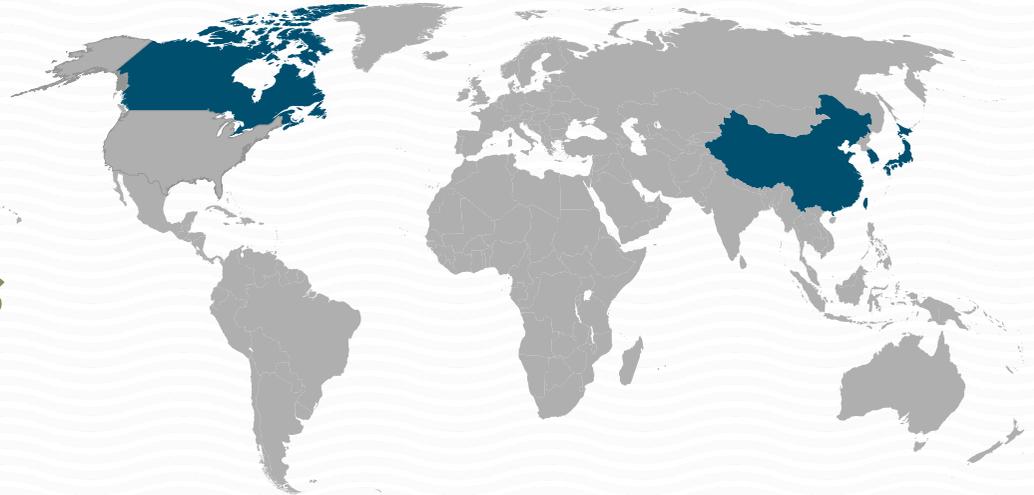
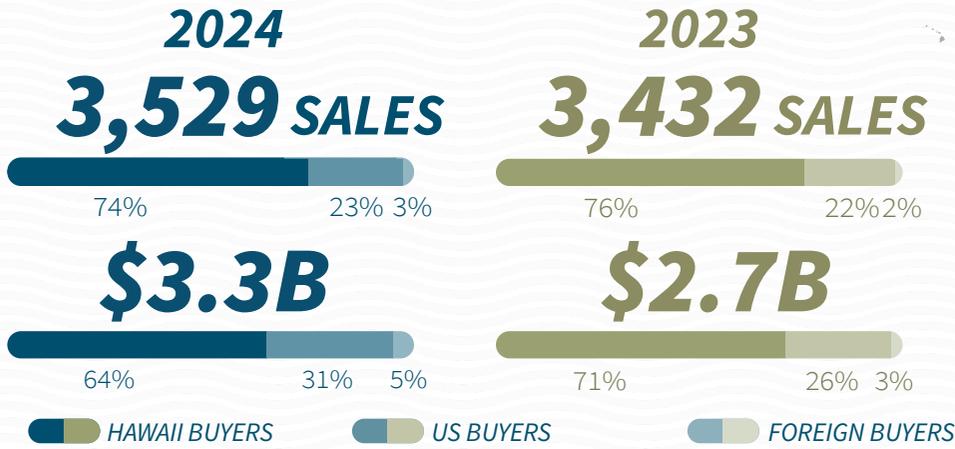


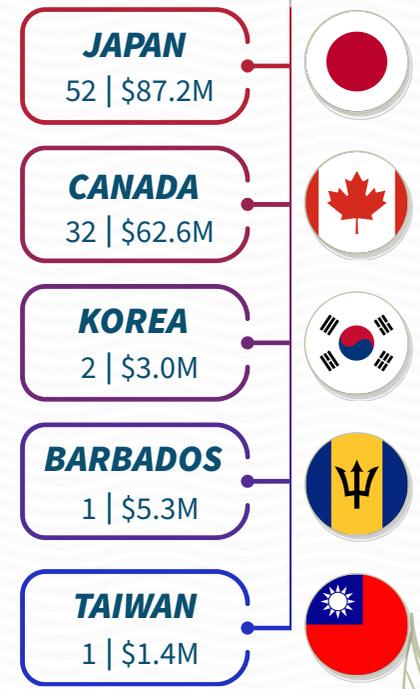
# BUYER STATISTICS

JAN-MAR 2024

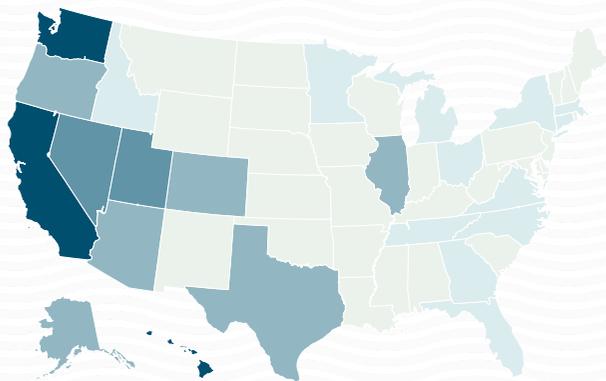
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



## TOP FOREIGN BUYERS OF HAWAII PROPERTY

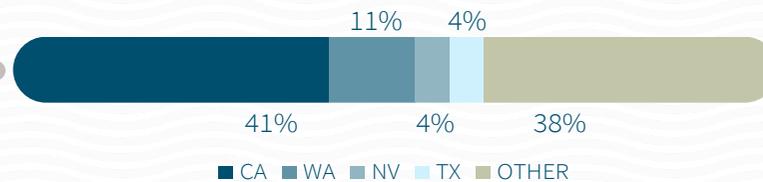


## TOP U.S. BUYERS OF HAWAII PROPERTY



### TOP STATE BY NO. OF SALES

1. HAWAII (HI)	2610	\$2.1B
2. CALIFORNIA (CA)	342	\$465.8M
3. WASHINGTON (WA)	93	\$172.0M
4. NEVADA (NV)	37	\$46.9M
5. TEXAS (TX)	37	\$31.0M
6. ARIZONA (AZ)	28	\$23.8M
7. COLORADO (CO)	27	\$36.7M
8. FLORIDA (FL)	24	\$15.1M
9. ALASKA (AK)	23	\$25.8M
10. OREGON (OR)	23	\$22.7M



# BUYER STATISTICS

KAUAI JAN-MAR 2024

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



2024  
**164 SALES**

2023  
**158 SALES**



**\$232.0M**

**\$145.9M**

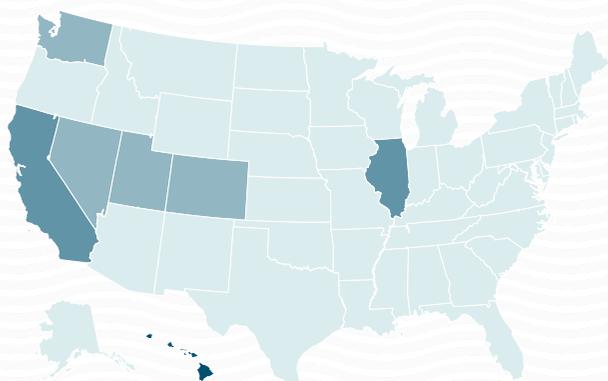


HAWAII BUYERS
  US BUYERS
  FOREIGN BUYERS

## TOP FOREIGN BUYERS OF HAWAII PROPERTY

NO FOREIGN SALES

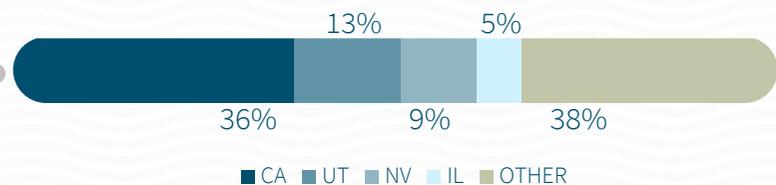
## TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M
  \$5M - \$20M
  \$20M - \$40M
  \$40M - \$100M
  >\$100M

### TOP STATE BY NO. OF SALES

1. HAWAII (HI)	108	\$108.6M
2. CALIFORNIA (CA)	20	\$33.9M
3. UTAH (UT)	7	\$18.0M
4. NEVADA (NV)	5	\$13.4M
5. ILLINOIS (IL)	3	\$24.1M
6. COLORADO (CO)	3	\$9.8M
7. IDAHO (ID)	3	\$2.5M
8. WASHINGTON (WA)	2	\$8.8M
9. FLORIDA (FL)	2	\$1.7M
10. OREGON (OR)	1	\$2.5M



CA
  UT
  NV
  IL
  OTHER

# BUYER STATISTICS

## KAUAI JAN-MAR 2024

TITLE GUARANTY  
HAWAII

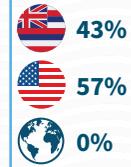
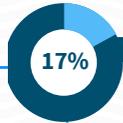
### WAIMEA

	2024		2023	
HI	#	\$	#	\$
HI	7	\$4.1M	7	\$4.9M



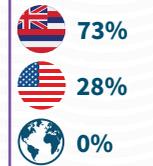
### HANAIEI

	2024		2023	
	#	\$	#	\$
HI	12	\$12.7M	18	\$18.6M
CA	6	\$14.0M	5	\$9.1M
NV	2	\$4.6M	0	-
IL	1	\$17.8M	0	-
UT	1	\$3.8M	0	-



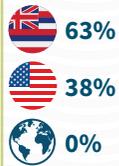
### KAWAIHAU

	2024		2023	
	#	\$	#	\$
HI	29	\$25.4M	25	\$21.0M
CA	6	\$5.9M	7	\$5.6M
MI	1	\$1.4M	0	-
NM	1	\$880.0K	0	-
UT	1	\$538.0K	0	-



### KOLOA

	2024		2023	
	#	\$	#	\$
HI	30	\$30.8M	23	\$18.3M
UT	5	\$13.6M	1	\$751.0K
CA	5	\$12.3M	6	\$8.8M
WA	2	\$8.8M	3	\$3.4M
IL	2	\$6.3M	0	-



### LIHUE

	2024		2023	
	#	\$	#	\$
HI	30	\$35.5M	22	\$15.2M
CA	3	\$1.7M	7	\$8.2M
ID	2	\$975.0K	2	\$500.0K
NV	1	\$7.3M	0	-
NY	1	\$595.0K	0	-

