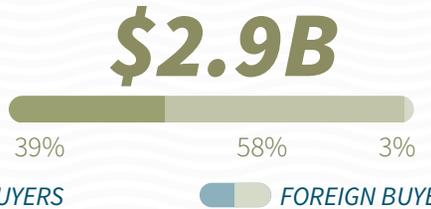
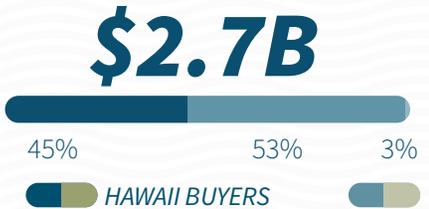
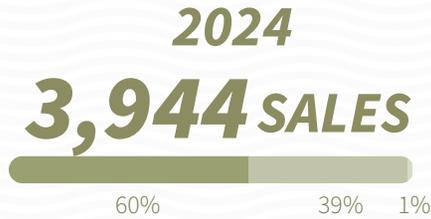


# BUYER STATISTICS

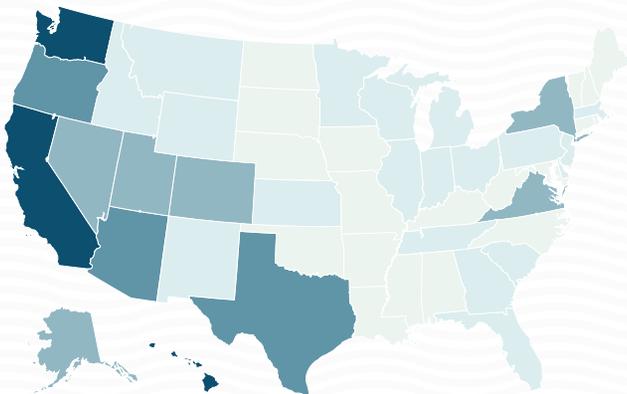
## HAWAII JAN-DEC 2025

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



### TOP FOREIGN BUYERS OF HAWAII PROPERTY

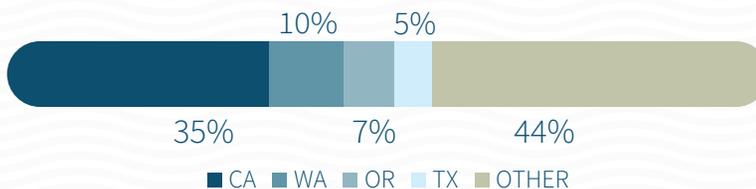
### TOP U.S. BUYERS OF HAWAII PROPERTY



■ <\$5M   
 ■ \$5M - \$20M   
 ■ \$20M - \$40M  
■ \$40M - \$100M   
 ■ >\$100M

#### TOP STATE BY NO. OF SALES

1. HAWAII (HI)	2467	\$1.2B
2. CALIFORNIA (CA)	406	\$705.4M
3. WASHINGTON (WA)	114	\$109.1M
4. OREGON (OR)	77	\$79.0M
5. TEXAS (TX)	58	\$89.1M
6. ALASKA (AK)	55	\$34.7M
7. COLORADO (CO)	52	\$39.8M
8. NEVADA (NV)	43	\$36.9M
9. ARIZONA (AZ)	41	\$49.5M
10. FLORIDA (FL)	32	\$15.2M



- CANADA**  
 17 | \$37.1M
- JAPAN**  
 10 | \$38.1M
- SWITZERLAND**  
 2 | \$1.6M
- NEW ZEALAND**  
 2 | \$37.0K
- GERMANY**  
 1 | \$36.0K

# BUYER STATISTICS

## HAWAII JAN-DEC 2025

TITLE GUARANTY  
HAWAII

### KOHALA COAST

17%

	2025		2024	
	#	\$	#	\$
HI	328	\$386.4M	289	\$352.0M
CA	132	\$555.2M	189	\$553.6M
WA	34	\$64.9M	45	\$146.2M
OR	15	\$40.2M	14	\$32.9M
TX	14	\$61.7M	14	\$19.2M
CANADA	7	\$32.7M	13	\$46.8M
JAPAN	6	\$32.6M	3	\$13.3M

51%  
47%  
2%

### NORTH KOHALA

2%

	2025		2024	
	#	\$	#	\$
HI	52	\$43.4M	44	\$37.9M
CA	6	\$4.3M	10	\$13.2M
WY	2	\$5.6M	0	-
WA	2	\$4.2M	2	\$2.3M
OR	2	\$3.3M	1	\$2.3M

70%  
30%  
0%

### HAMAKUA

1%

	2025		2024	
	#	\$	#	\$
HI	45	\$22.0M	45	\$30.9M
CA	3	\$3.3M	3	\$1.7M
UT	1	\$1.5M	1	\$930.0K
AK	1	\$650.0K	1	\$650.0K
OR	1	\$520.0K	1	\$415.0K

87%  
13%  
0%

### KONA

21%

	2025		2024	
	#	\$	#	\$
HI	420	\$335.9M	394	\$307.5M
CA	109	\$92.1M	145	\$150.5M
WA	29	\$27.0M	39	\$38.8M
OR	24	\$24.6M	12	\$15.6M
CO	20	\$19.9M	20	\$26.4M
CANADA	7	\$3.8M	9	\$8.3M
JAPAN	4	\$5.5M	3	\$5.0M
SWITZERLAND	2	\$1.6M	0	-

55%  
43%  
2%

### HILO

12%

	2025		2024	
	#	\$	#	\$
HI	367	\$192.8M	389	\$170.2M
CA	29	\$19.9M	232	\$35.0M
FL	7	\$4.9M	5	\$2.1M
NV	6	\$5.3M	3	\$735.1K
MI	6	\$3.6M	0	-
CANADA	1	\$260.0K	0	-

80%  
19%  
0%

### KAU

5%

	2025		2024	
	#	\$	#	\$
HI	122	\$32.6M	111	\$30.2M
CA	15	\$4.8M	22	\$6.0M
WA	9	\$3.1M	12	\$2.3M
CO	5	\$1.1M	5	\$914.0K
NV	4	\$1.2M	3	\$973.0K
CANADA	1	\$305.0K	3	\$917.0K

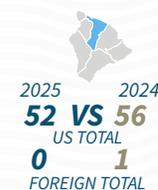
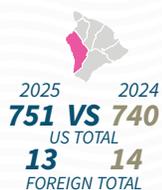
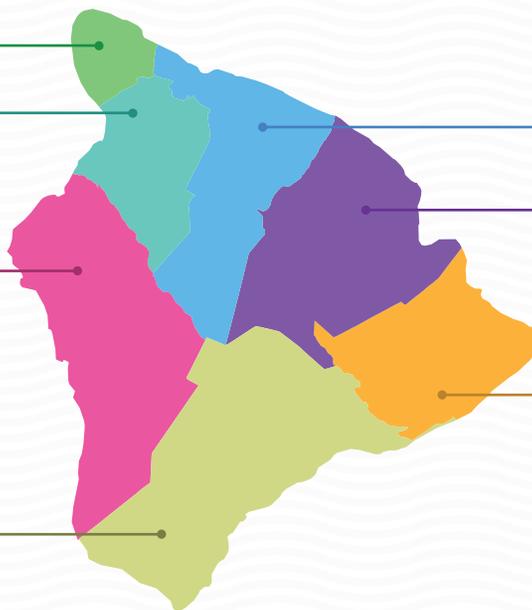
65%  
35%  
1%

### PUNA

41%

	2025		2024	
	#	\$	#	\$
HI	1133	\$213.5M	1085	\$201.0M
CA	112	\$25.8M	123	\$31.5M
WA	34	\$7.3M	29	\$5.0M
OR	29	\$7.9M	22	\$3.1M
TX	17	\$2.1M	26	\$4.2M
NEW ZEALAND	2	\$37.0K	0	-
GERMANY	1	\$36.0K	0	-
CANADA	1	\$25.5K	7	\$145.0K

76%  
24%  
0%

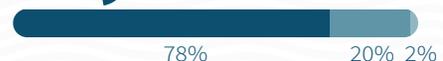


# BUYER STATISTICS

## STATEWIDE JAN-DEC 2025

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?

**2025**  
**16,909 SALES**



**\$15.5B**



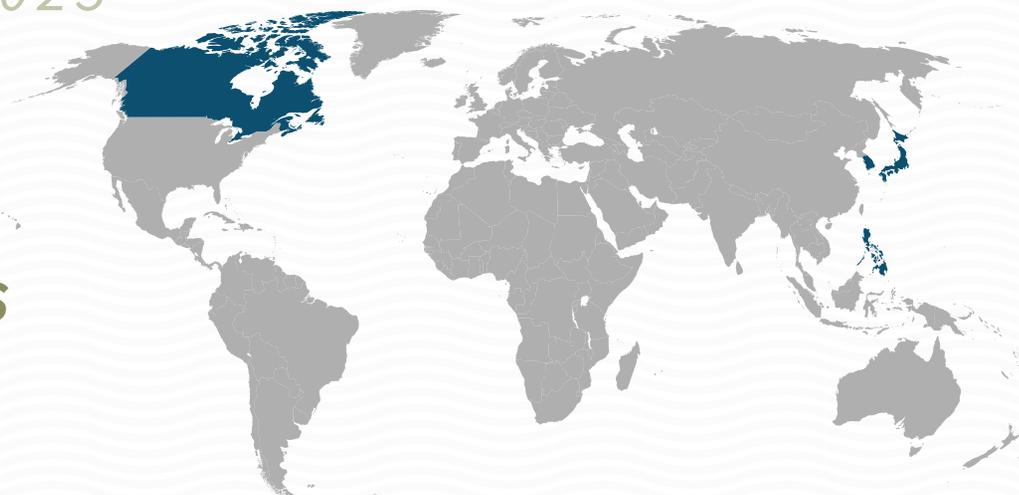
**2024**  
**16,709 SALES**



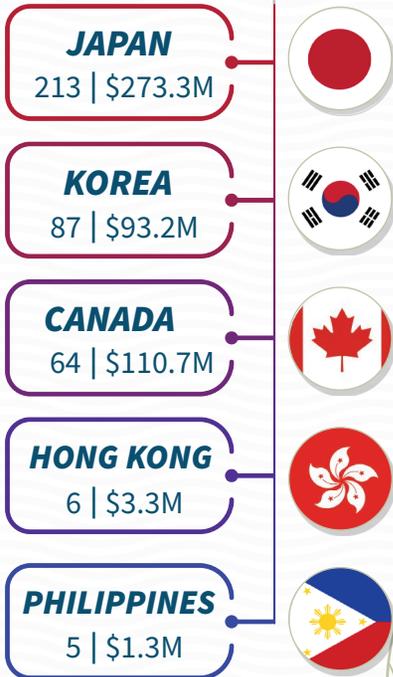
**\$15.6B**



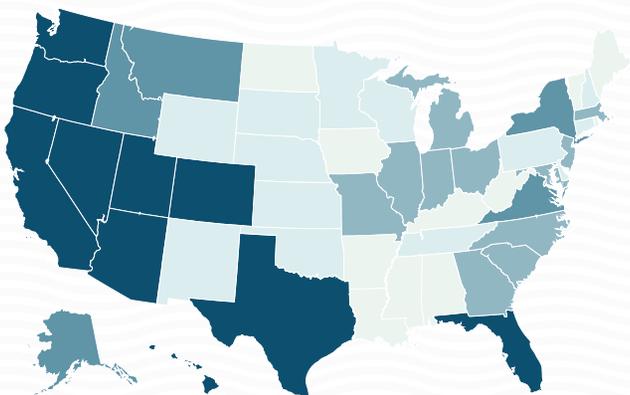
HAWAII BUYERS
  US BUYERS
  FOREIGN BUYERS



### TOP FOREIGN BUYERS OF HAWAII PROPERTY



### TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M
  \$5M - \$20M
  \$20M - \$40M
  \$40M - \$100M
  >\$100M

#### TOP STATE BY NO. OF SALES

1. HAWAII (HI)	13188	\$10.8B
2. CALIFORNIA (CA)	1271	\$1.9B
3. WASHINGTON (WA)	278	\$328.7M
4. TEXAS (TX)	175	\$221.1M
5. FLORIDA (FL)	159	\$165.5M
6. COLORADO (CO)	136	\$141.4M
7. NEVADA (NV)	134	\$133.3M
8. OREGON (OR)	133	\$144.0M
9. UTAH (UT)	105	\$150.8M
10. ARIZONA (AZ)	85	\$145.0M

