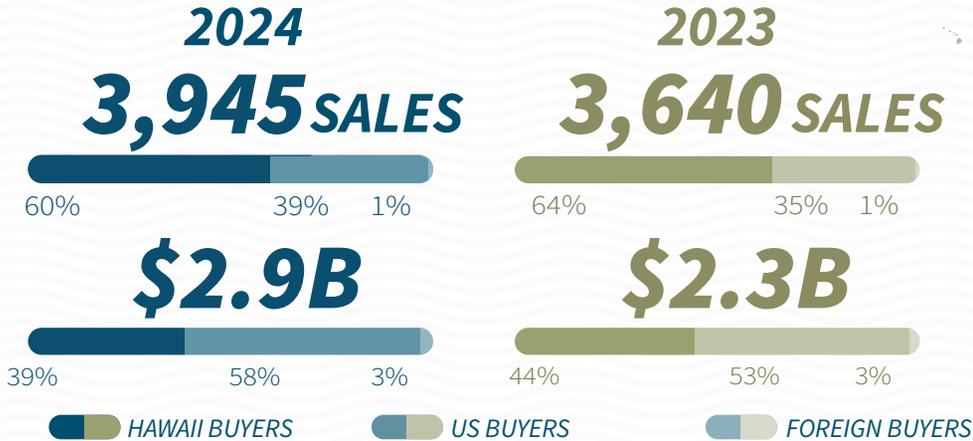


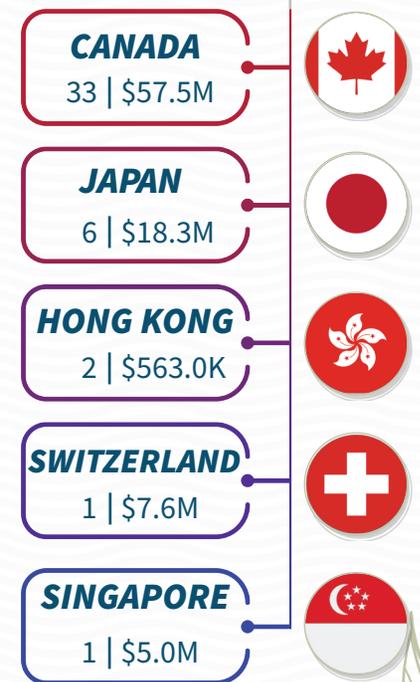
# BUYER STATISTICS

HAWAII JAN-DEC 2024

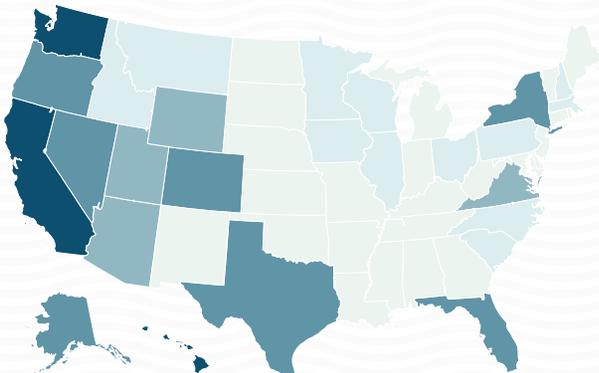
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



## TOP FOREIGN BUYERS OF HAWAII PROPERTY

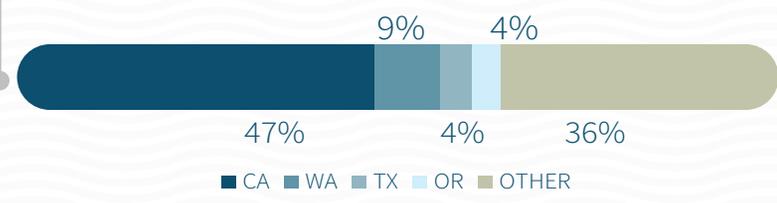
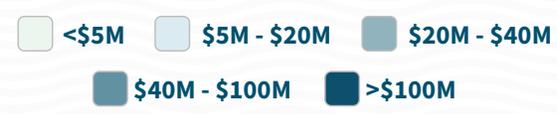


## TOP U.S. BUYERS OF HAWAII PROPERTY



### TOP STATE BY NO. OF SALES

1. HAWAII (HI)	2357	\$1.1B
2. CALIFORNIA (CA)	724	\$791.6M
3. WASHINGTON (WA)	134	\$207.2M
4. TEXAS (TX)	63	\$43.7M
5. OREGON (OR)	59	\$56.0M
6. ALASKA (AK)	59	\$46.0M
7. COLORADO (CO)	57	\$77.3M
8. FLORIDA (FL)	48	\$77.5M
9. ARIZONA (AZ)	47	\$29.9M
10. NEVADA (NV)	45	\$62.3M



# BUYER STATISTICS

## HAWAII JAN-DEC 2024

TITLE GUARANTY  
HAWAII

### KOHALA COAST

	2024		2023		
	#	\$	#	\$	
HI	627	\$633.4M	635	\$584.1M	35%
CA	322	\$696.1M	252	\$477.0M	
WA	79	\$192.6M	76	\$78.0M	
CO	35	\$65.1M	43	\$61.0M	
AK	26	\$39.6M	18	\$17.0M	
CANADA	21	\$55.0M	20	\$41.2M	46%
JAPAN	6	\$18.3M	6	\$14.0M	52%
SWITZERLAND	1	\$7.6M	0	-	2%



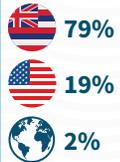
### NORTH KOHALA

	2024		2023		
	#	\$	#	\$	
HI	44	\$37.9M	24	\$24.8M	2%
CA	10	\$13.2M	8	\$11.7M	
TX	4	\$2.7M	0	-	
NH	3	\$5.4M	0	-	
FL	2	\$5.1M	0	-	
CANADA	1	\$1.3M	0	-	



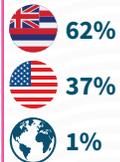
### HAMAKUA

	2024		2023		
	#	\$	#	\$	
HI	45	\$30.9M	40	\$22.0M	1%
CA	3	\$1.7M	8	\$3.4M	
TX	2	\$1.1M	0	-	
UT	1	\$930.0K	0	-	
AK	1	\$650.0K	0	-	
CANADA	1	\$1.3M	0	-	



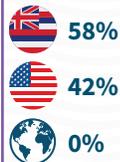
### KONA

	2024		2023		
	#	\$	#	\$	
HI	56	\$26.1M	52	\$23.5M	2%
CA	12	\$8.0M	15	\$9.5M	
WA	6	\$2.0M	4	\$2.2M	
AK	3	\$250.0K	2	\$1.4M	
OR	2	\$4.2M	1	\$1.7M	
CANADA	1	\$130.0K	1	\$200.0K	



### HILO

	2024		2023		
	#	\$	#	\$	
HI	389	\$170.2M	367	\$152.0M	17%
CA	232	\$35.0M	21	\$9.3M	
TX	6	\$7.5M	5	\$2.0M	
CO	6	\$4.1M	3	\$622.0K	
WA	6	\$3.1M	7	\$5.7M	



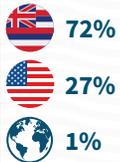
### KAU

	2024		2023		
	#	\$	#	\$	
HI	111	\$30.2M	150	\$32.9M	5%
CA	22	\$6.0M	19	\$4.9M	
WA	12	\$2.3M	9	\$2.6M	
AK	7	\$1.6M	3	\$655.9K	
OR	7	\$1.2M	4	\$2.3M	
CANADA	3	\$917.0K	3	\$398.6K	
HONG KONG	1	\$75.0K	0	-	



### PUNA

	2024		2023		
	#	\$	#	\$	
HI	1085	\$201.0M	1051	\$185.6M	38%
CA	123	\$31.5M	149	\$30.3M	
WA	29	\$5.0M	39	\$7.2M	
TX	26	\$4.2M	18	\$4.0M	
FL	25	\$5.5M	23	\$3.2M	
CANADA	7	\$145.0K	5	\$670.0K	
UNITED KINGDOM	1	\$279.0K	0	-	



2024	2023
71 VS 42	
US TOTAL	0
FOREIGN TOTAL	0

2024	2023
1333 VS 1282	
US TOTAL	31
FOREIGN TOTAL	28

2024	2023
89 VS 88	
US TOTAL	1
FOREIGN TOTAL	1

2024	2023
189 VS 219	
US TOTAL	4
FOREIGN TOTAL	3

2024	2023
1494 VS 1467	
US TOTAL	8
FOREIGN TOTAL	7

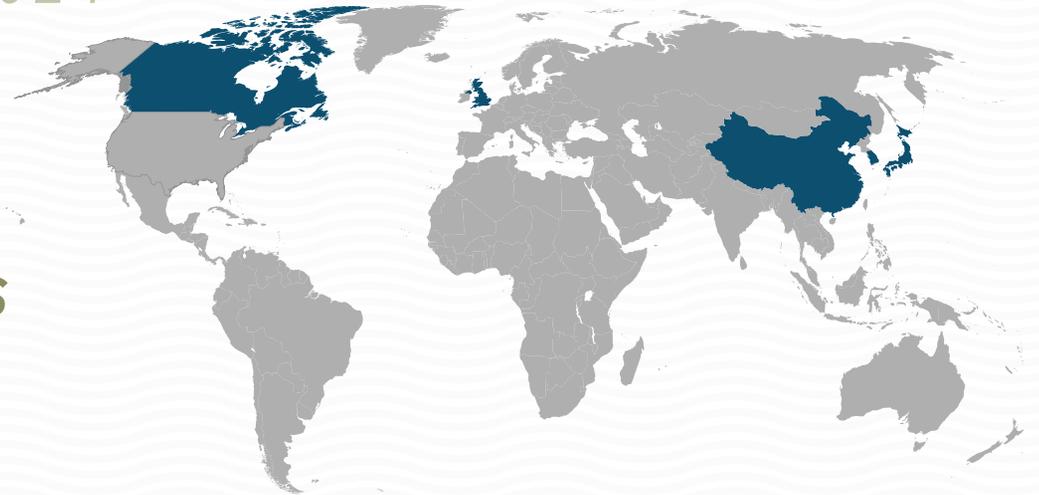
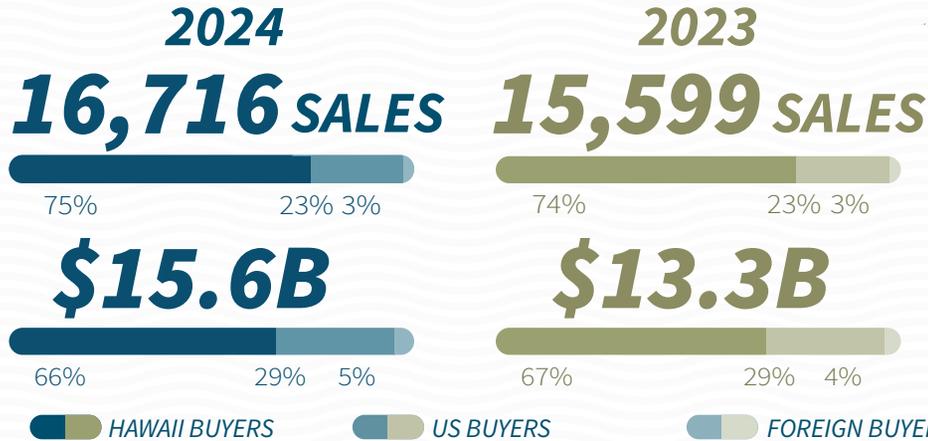
2024	2023
668 VS 445	
US TOTAL	0
FOREIGN TOTAL	0

2024	2023
56 VS 58	
US TOTAL	1
FOREIGN TOTAL	0

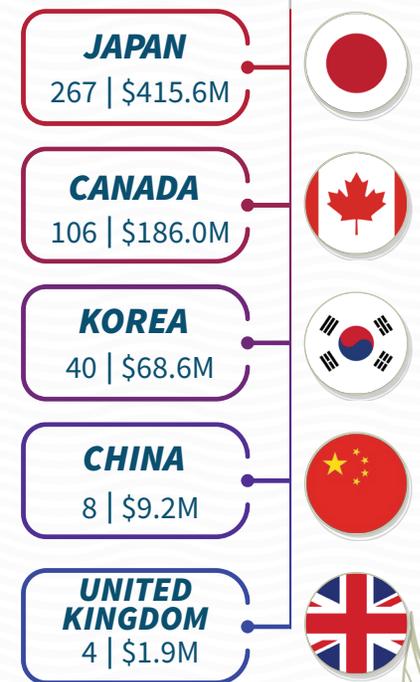
# BUYER STATISTICS

## STATEWIDE JAN-DEC 2024

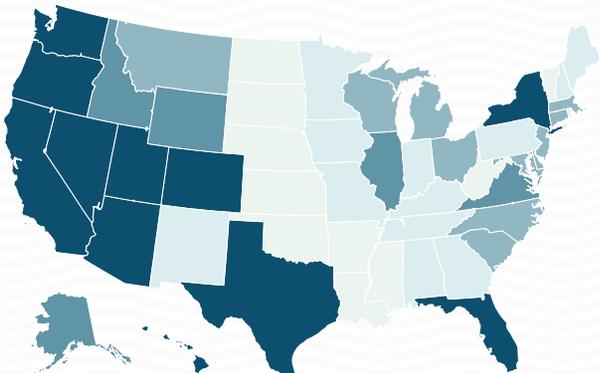
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



### TOP FOREIGN BUYERS OF HAWAII PROPERTY



### TOP U.S. BUYERS OF HAWAII PROPERTY



#### TOP STATE BY NO. OF SALES

1. HAWAII (HI)	12463	\$10.3B
2. CALIFORNIA (CA)	1731	\$2.1B
3. WASHINGTON (WA)	335	\$523.9M
4. TEXAS (TX)	172	\$185.8M
5. NEVADA (NV)	143	\$198.3M
6. ARIZONA (AZ)	122	\$141.1M
7. FLORIDA (FL)	112	\$146.5M
8. OREGON (OR)	112	\$114.8M
9. COLORADO (CO)	110	\$153.1M
10. UTAH (UT)	99	\$145.5M

