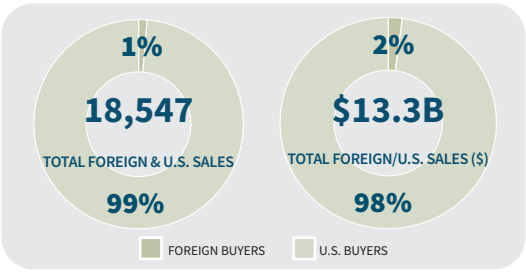
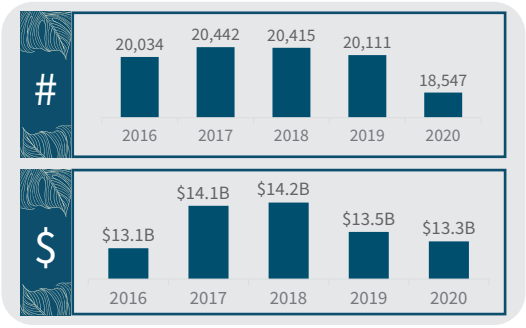
TITLE GUARANTY HAWAII

BUYER STATISTICS
JAN-DEC 2020

TOP FOREIGN BUYERS OF HAWAII PROPERTY





*Year-over-year and current YTD shown

1. Japan
↓131 | ↓$130.0M

2. Canada
↓64 | ↓$85.4M

3. Korea
↓9 | ↓$6.3M

4. New Zealand
7 | ↑$12.0M

5. Germany
↑5 | ↑$3.8M

6. Singapore
↓4 | ↑$14.3M

7. China
↓4 | ↑$5.4M

8. Hong Kong
↓2 | ↓$6.2M

9. United Kingdom
↑2 | ↑$3.1M

10. Taiwan
↓1 | ↓$3.4M

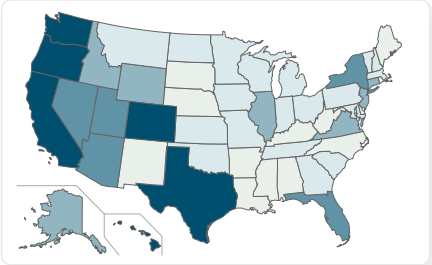
TOP U.S. BUYERS OF HAWAII PROPERTY

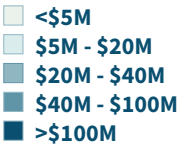
TOP STATES BY NO. OF SALES

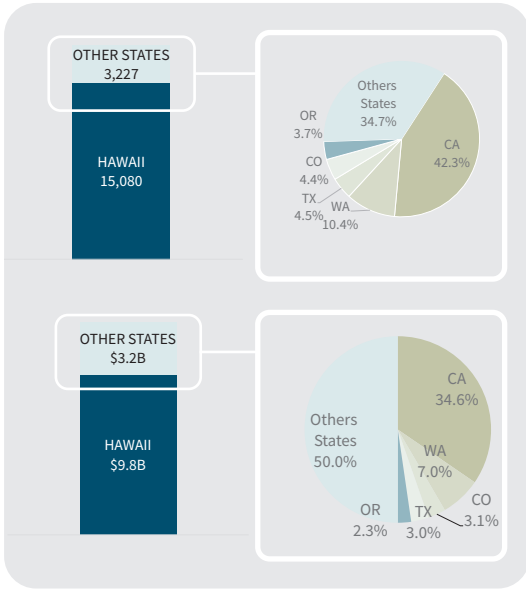
1. Hawaii (HI) : *15,080*
2. California (CA) : *1,365*
3. Washington (WA) : *334*
4. Texas (TX) : *146*
5. Colorado (CO) : *142*
6. Oregon (OR) : *120*
7. Nevada (NV) : *116*
8. Utah (UT) : *99*
9. Arizona (AZ) : *89*
10. New York (NY) : *75*

TOP STATES BY $ AMOUNT

1. Hawaii (HI) : *$9.8B*
2. California (CA) : *$1.6B*
3. Washington (WA) : *$319.2M*
4. Colorado (CO) : *$140.2M*
5. Texas (TX) : *$138.1M*
6. Oregon (OR) : *$104.8M*
7. Florida (FL) : *$96.1M*
8. New York (NY) : *$92.9M*
9. Nevada (NV) : *$91.5M*
10. Utah (UT) : *$80.8M*







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TITLE GUARANTY HAWAII

BUYER STATISTICS
HAWAII | JAN-DEC 2020

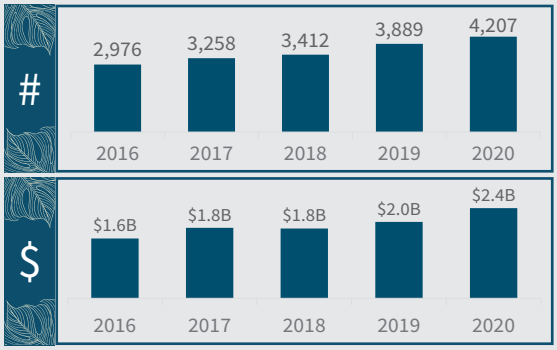
TOP FOREIGN & U.S. BUYERS

TOP FOREIGN BUYERS

1. Canada	2. Japan	3. Germany	4. Korea	5. China
↓21 | ↑$23.1M	↓15 | ↓$32.1M	3 | $2.9M	↑2 | ↓$766.5K	↓1 | ↓$1.3M

44
TOTAL FOREIGN SALES
$61.7M
TOTAL FOREIGN SALES ($)

4,163
TOTAL U.S. SALES
$2.3B
TOTAL U.S. SALES ($)



*Year-over-year and current YTD shown

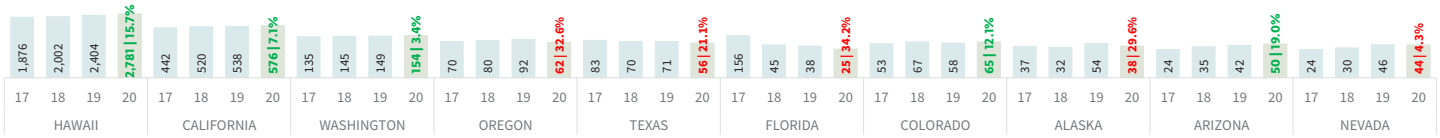
TOP STATES BY NO. OF SALES

1. **Hawaii (HI) : *2,781***
2. **California (CA) : *576***
3. **Washington (WA) : *154***
4. **Colorado (CO) : *65***
5. **Oregon (OR) : *62***
6. **Texas (TX) : *56***
7. **Arizona (AZ) : *50***
8. **Nevada (NV) : *44***
9. **Alaska (AK) : *38***
10. **Utah (UT) : *33***

TOP STATES BY $ AMOUNT

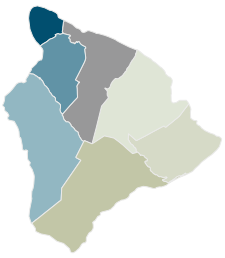
1. **Hawaii (HI) : *$1.1B***
2. **California (CA) : *$642.2M***
3. **Washington (WA) : *$145.0M***
4. **Colorado (CO) : *$63.1M***
5. **Oregon (OR) : *$44.7M***
6. **Texas (TX) : *$42.0M***
7. **New York (NY) : *$38.6M***
8. **Arizona (AZ) : *$33.0M***
9. **Nevada (NV) : *$29.7M***
10. **Utah (UT) : *$17.2M***

TOP BUYERS BY TOTAL NO. OF SALES (2017-2020)



Note: % changes vs. same period of previous year

TOP BUYERS BY REGION



NORTH KOHALA
↑76 | ↑$53.0M
HI (↑43 | ↑$23.6M)
CA (↑14 | ↓$9.7M)
WA (↑5 | ↑$4.4M)
CO (↓3 | ↓$4.5M)
NJ (2 | $690.7K)

2 | $1.6M
CHINA (1 | $1.3M)
CANADA (1 | $211.8K)

KONA
↓412 | ↓$234.8M
HI (↓243 | ↓$130.8M)
CA (↓73 | ↓$46.3M)
WA (↓16 | ↓$12.6M)
NV (↓9 | ↓$5.6M)
OR (↓9 | ↓$4.9M)

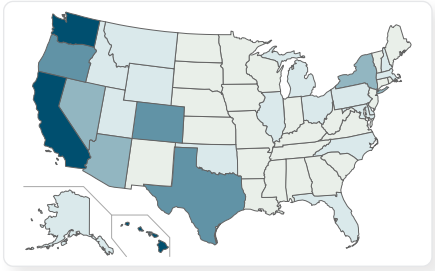
↓1 | ↓$4.3M
CANADA (↓1 | ↓$4.3M)

KOHALA COAST
↑1,560 | ↑$1.5B
HI (↑867 | ↑$550.3M)
CA (↑310 | ↑$533.1M)
WA (↑87 | ↑$118.9M)
OR (↑32 | ↑$34.1M)
CO (↑30 | ↑$49.5M)

↓32 | ↑$53.5M
JAPAN (↑14 | ↓$32.1M)
CANADA (↓14 | ↑$17.8M)
GERMANY (3 | $2.9M)
KOREA (1 | ↓$750.0K)

KAU
↑253 | ↑$50.3M
HI (↑187 | ↑$31.0M)
CA (↑23 | ↑$11.5M)
OR (↑7 | ↑$1.3M)
CO (↑5 | ↑$913.5K)
AK (↑5 | ↑$512.5K)

1 | $175.0K
CANADA (1 | $175.0K)



PUNA
↑1,226 | ↑$196.8M
HI (↑899 | ↑$135.1M)
CA (↑122 | ↑$22.7M)
WA (↑35 | ↑$5.4M)
TX (↑19 | ↑$3.3M)
CO (↑17 | ↑$3.0M)

↑5 | ↑$659.8K
CANADA (2 | ↓$354.3K)
AUSTRIA (1 | $277.0K)
KOREA (1 | $16.5K)
JAPAN (1 | $12.0K)

HILO
↓574 | ↓$209.3M
HI (↓499 | ↓$175.7M)
CA (↓27 | ↑$15.0M)
WA (↓6 | ↓$1.8M)
NV (5 | ↑$1.9M)
UT (↓4 | ↑$3.0M)

↓3 | ↑$1.6M
CANADA (2 | ↓$317.0K)
NORWAY (1 | $1.3M)

HAMAKUA
↑62 | ↑$26.1M
HI (↓43 | ↓$15.0M)
CA (↑7 | ↑$4.1M)
WA (2 | $1.2M)
OR (1 | $1.1M)
ID (1 | $819.0K)

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