

BUYER STATISTICS

HAWAII JAN-SEP 2025

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



2025

2,811 SALES

2024

3,007 SALES



\$2.1B

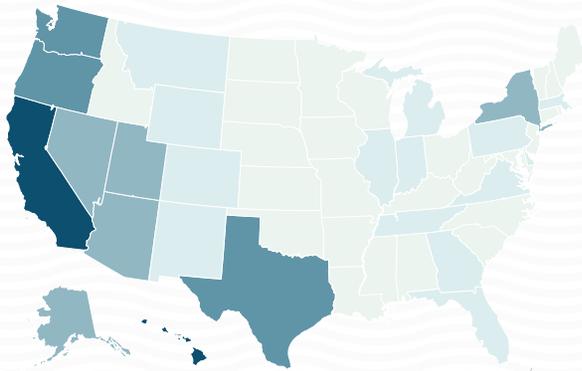
\$2.3B



■ HAWAII BUYERS
 ■ US BUYERS
 ■ FOREIGN BUYERS

TOP FOREIGN BUYERS OF HAWAII PROPERTY

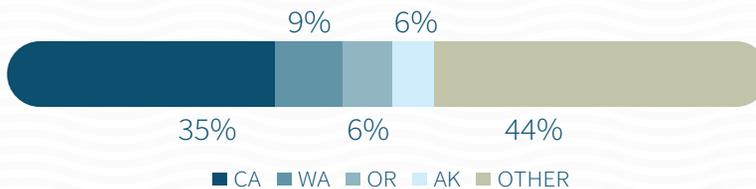
TOP U.S. BUYERS OF HAWAII PROPERTY



■ <\$5M
 ■ \$5M - \$20M
 ■ \$20M - \$40M
■ \$40M - \$100M
 ■ >\$100M

TOP STATE BY NO. OF SALES

1. HAWAII (HI)	1896	\$944.3M
2. CALIFORNIA (CA)	313	\$568.5M
3. WASHINGTON (WA)	80	\$87.2M
4. OREGON (OR)	57	\$62.4M
5. ALASKA (AK)	49	\$31.6M
6. TEXAS (TX)	44	\$58.8M
7. NEVADA (NV)	33	\$31.6M
8. ARIZONA (AZ)	33	\$25.7M
9. COLORADO (CO)	33	\$16.9M
10. FLORIDA (FL)	24	\$13.2M



CANADA
13 | \$34.0M



JAPAN
8 | \$35.2M



SWITZERLAND
2 | \$1.6M



NEW ZEALAND
2 | \$37.0K



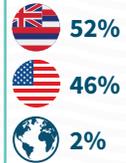
BUYER STATISTICS

HAWAII JAN-SEP 2025

TITLE GUARANTY
HAWAII

KOHALA COAST

	2025		2024	
	#	\$	#	\$
HI	250	\$306.3M	205	\$262.6M
CA	96	\$450.4M	155	\$466.5M
WA	27	\$57.7M	39	\$138.4M
TX	13	\$38.7M	12	\$18.7M
AK	12	\$12.6M	12	\$26.8M
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JAPAN	6	\$32.6M	1	\$2.2M
CANADA	6	\$31.3M	10	\$36.6M



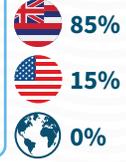
NORTH KOHALA

	2025		2024	
	#	\$	#	\$
HI	41	\$34.8M	34	\$26.3M
CA	5	\$3.9M	6	\$6.6M
WY	2	\$5.6M	0	-
OR	2	\$3.3M	0	-
NH	2	\$1.8M	3	\$5.4M



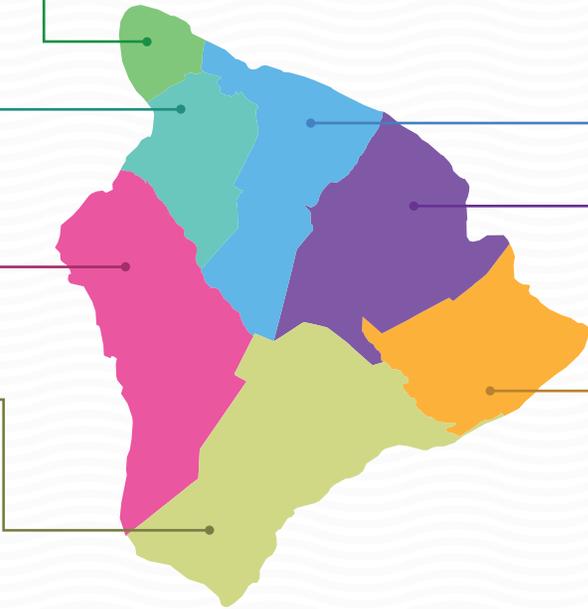
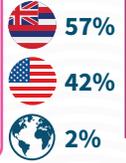
HAMAKUA

	2025		2024	
	#	\$	#	\$
HI	35	\$16.4M	31	\$22.0M
CA	2	\$1.9M	3	\$1.7M
UT	1	\$1.5M	1	\$930.0K
AK	1	\$650.0K	0	-
OR	1	\$520.0K	1	\$415.0K



KONA

	2025		2024	
	#	\$	#	\$
HI	319	\$256.5M	288	\$231.6M
CA	82	\$72.4M	121	\$131.2M
WA	20	\$20.4M	30	\$34.1M
OR	15	\$18.4M	11	\$14.0M
TX	15	\$16.7M	8	\$7.2M
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CANADA	5	\$2.4M	7	\$7.0M
JAPAN	2	\$2.7M	1	\$1.2M
SWITZERLAND	2	\$1.6M	0	-



HILO

	2025		2024	
	#	\$	#	\$
HI	275	\$146.2M	276	\$122.8M
CA	20	\$13.1M	227	\$30.9M
NV	6	\$5.3M	2	\$300.1K
FL	6	\$4.5M	5	\$2.1M
MI	5	\$3.1M	0	-
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CANADA	1	\$260.0K	0	-



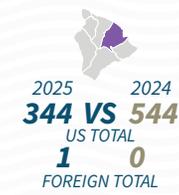
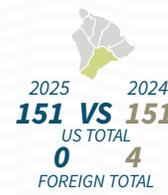
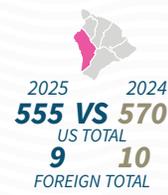
KAU

	2025		2024	
	#	\$	#	\$
HI	102	\$29.0M	84	\$21.4M
CA	12	\$4.3M	18	\$4.7M
WA	7	\$2.4M	9	\$1.9M
CO	4	\$954.0K	5	\$914.0K
ID	4	\$819.5K	1	\$60.0K



PUNA

	2025		2024	
	#	\$	#	\$
HI	874	\$155.1M	765	\$138.3M
CA	96	\$22.6M	98	\$25.2M
OR	24	\$6.5M	18	\$2.5M
WA	22	\$5.1M	23	\$4.2M
AK	14	\$1.9M	17	\$3.8M
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NEW ZEALAND	2	\$37.0K	0	-
CANADA	1	\$25.5K	5	\$114.0K



BUYER STATISTICS

STATEWIDE JAN-SEP 2025

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?

2025
12,145 SALES



\$11.2B



2024
12,517 SALES



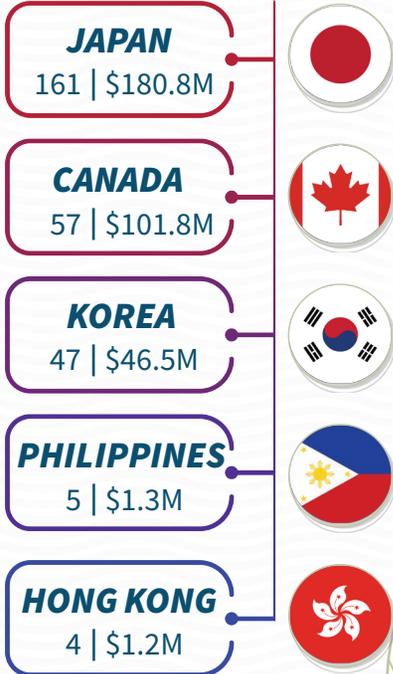
\$11.4B



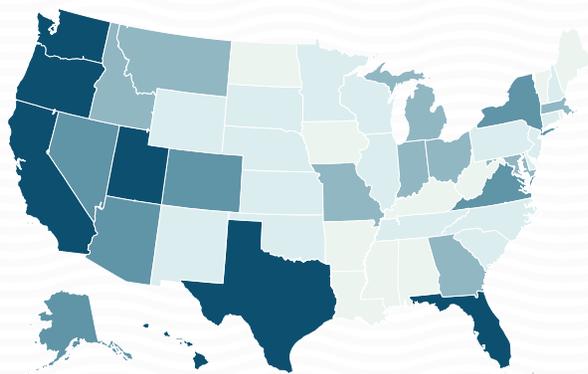
HAWAII BUYERS
 US BUYERS
 FOREIGN BUYERS



TOP FOREIGN BUYERS OF HAWAII PROPERTY



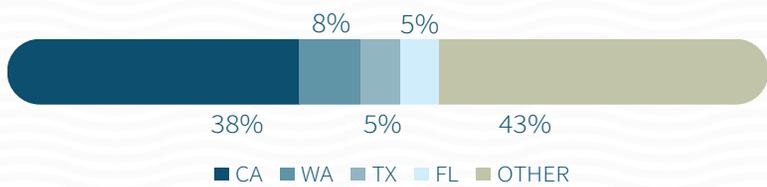
TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M
 \$5M - \$20M
 \$20M - \$40M
 \$40M - \$100M
 >\$100M

TOP STATE BY NO. OF SALES

1. HAWAII (HI)	9317	\$7.6B
2. CALIFORNIA (CA)	973	\$1.5B
3. WASHINGTON (WA)	205	\$269.5M
4. TEXAS (TX)	132	\$158.1M
5. FLORIDA (FL)	127	\$138.8M
6. OREGON (OR)	106	\$120.9M
7. NEVADA (NV)	104	\$94.7M
8. COLORADO (CO)	97	\$96.2M
9. UTAH (UT)	77	\$117.9M
10. ALASKA (AK)	66	\$44.4M



CA
 WA
 TX
 FL
 OTHER