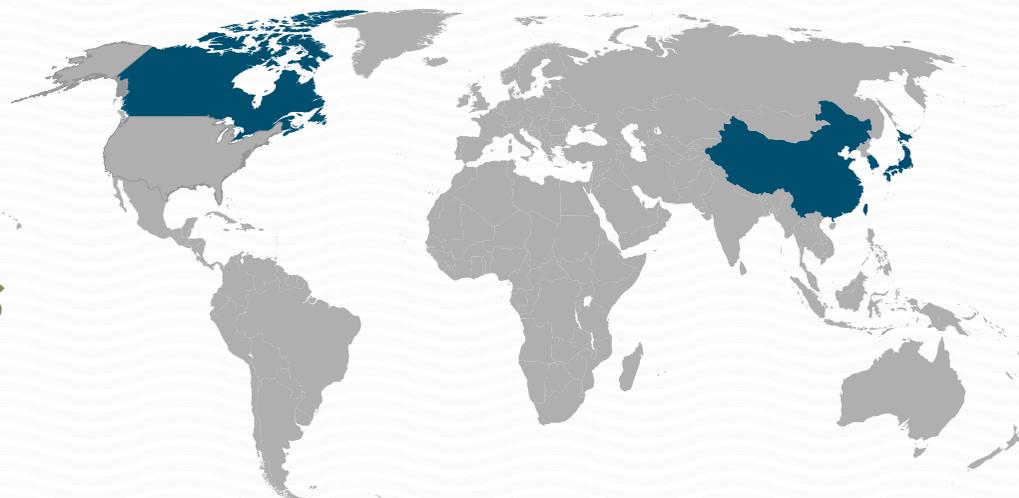


# BUYER STATISTICS

JAN-JUN 2024

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



2024

8,368 SALES



\$7.5B



2023

7,675 SALES



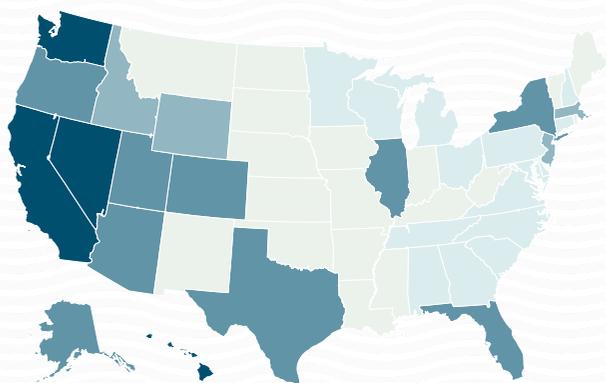
\$6.3B



HAWAII BUYERS
  US BUYERS
  FOREIGN BUYERS

## TOP FOREIGN BUYERS OF HAWAII PROPERTY

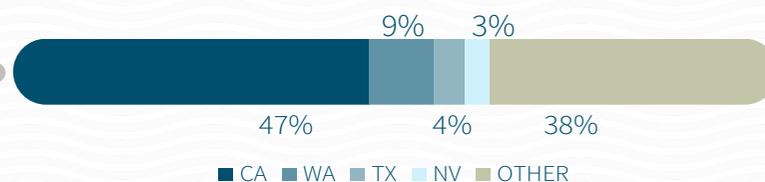
## TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M
  \$5M - \$20M
  \$20M - \$40M
  \$40M - \$100M
  >\$100M

### TOP STATE BY NO. OF SALES

1. HAWAII (HI)	6045	\$4.8B
2. CALIFORNIA (CA)	1000	\$1.1B
3. WASHINGTON (WA)	183	\$291.2M
4. TEXAS (TX)	84	\$84.4M
5. NEVADA (NV)	70	\$115.1M
6. OREGON (OR)	70	\$74.7M
7. FLORIDA (FL)	69	\$49.7M
8. ARIZONA (AZ)	64	\$55.9M
9. COLORADO (CO)	60	\$74.4M
10. NEW YORK (NY)	54	\$63.0M



### JAPAN

90 | \$111.6M



### CANADA

63 | \$96.5M



### KOREA

6 | \$9.7M



### CHINA

4 | \$3.8M



### TAIWAN

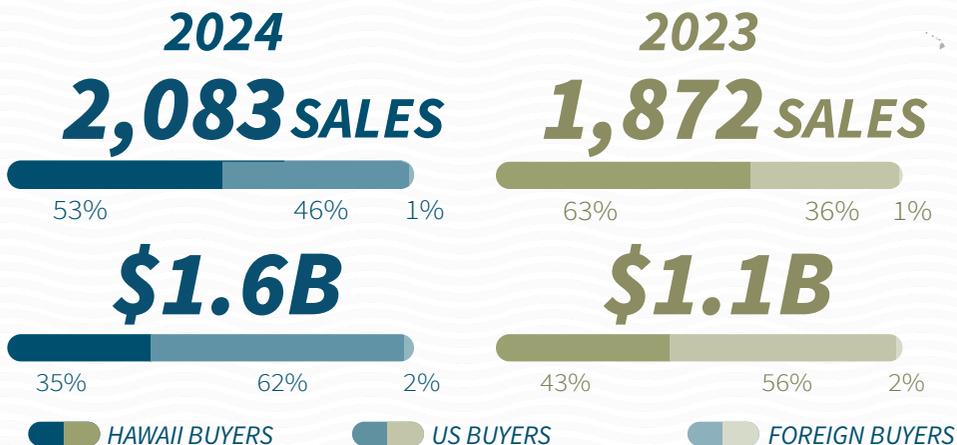
3 | \$6.2M



# BUYER STATISTICS

HAWAII JAN-JUN 2024

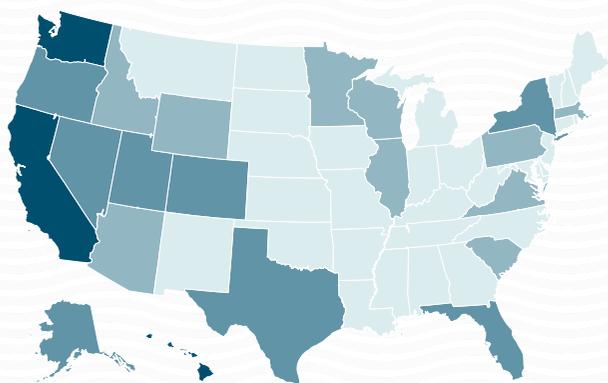
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



## TOP FOREIGN BUYERS OF HAWAII PROPERTY

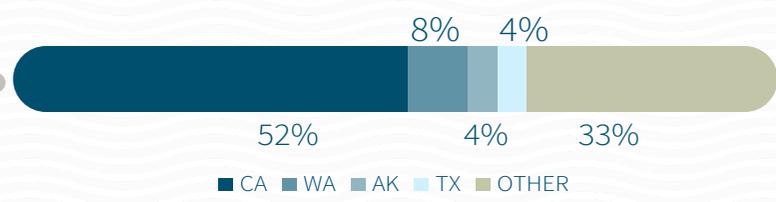
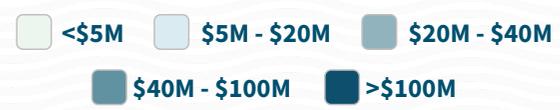


## TOP U.S. BUYERS OF HAWAII PROPERTY



### TOP STATE BY NO. OF SALES

1. HAWAII (HI)	1104	\$558.3M
2. CALIFORNIA (CA)	493	\$488.2M
3. WASHINGTON (WA)	76	\$124.1M
4. ALASKA (AK)	37	\$30.8M
5. TEXAS (TX)	36	\$26.3M
6. OREGON (OR)	34	\$36.8M
7. FLORIDA (FL)	31	\$20.8M
8. COLORADO (CO)	30	\$31.2M
9. ARIZONA (AZ)	30	\$18.5M
10. NEVADA (NV)	27	\$34.4M



# BUYER STATISTICS

TITLE GUARANTY  
HAWAII

## HAWAII JAN-JUN 2024

### KOHALA COAST

35%

	2024		2023	
	#	\$	#	\$
HI	316	\$337.5M	316	\$255.2M
CA	192	\$439.4M	126	\$243.2M
WA	41	\$114.3M	46	\$51.4M
CO	18	\$28.5M	24	\$24.7M
AK	17	\$26.3M	11	\$10.9M
CANADA	13	\$32.6M	11	\$14.1M
JAPAN	1	\$2.2M	1	\$1.6M
NEW ZEALAND	1	\$850.0K	0	-

43%  
55%  
2%

### NORTH KOHALA

2%

	2024		2023	
	#	\$	#	\$
HI	24	\$21.5M	10	\$6.8M
CA	3	\$2.4M	1	\$689.0K
FL	2	\$5.1M	0	-
NH	2	\$4.6M	0	-
WA	2	\$2.3M	2	\$3.9M

65%  
35%  
0%

### HAMAKUA

1%

	2024		2023	
	#	\$	#	\$
HI	20	\$8.8M	22	\$11.6M
TX	2	\$1.1M	0	-
CA	2	\$1.1M	4	\$1.6M
CANADA	1	\$1.3M	0	-

80%  
16%  
4%

### KONA

2%

	2024		2023	
	#	\$	#	\$
HI	23	\$9.6M	32	\$16.2M
WA	4	\$833.3K	2	\$705.5K
CA	3	\$3.1M	11	\$6.6M
AK	3	\$250.0K	1	\$30.0K
FL	2	\$880.0K	1	\$20.0K

56%  
44%  
0%

### HILO

21%

	2024		2023	
	#	\$	#	\$
CA	218	\$25.0M	11	\$5.1M
HI	196	\$80.2M	176	\$72.3M
WA	5	\$2.3M	3	\$2.0M
AZ	4	\$1.6M	0	-
TX	3	\$4.9M	4	\$1.7M

45%  
55%  
0%

### KAU

5%

	2024		2023	
	#	\$	#	\$
HI	55	\$14.7M	75	\$16.3M
CA	8	\$2.7M	12	\$3.1M
WA	8	\$1.8M	8	\$2.2M
AK	6	\$1.5M	2	\$375.9K
OR	4	\$901.5K	1	\$433.0K
HONG KONG	1	\$75.0K	0	-
CANADA	1	\$48.0K	0	-

54%  
44%  
2%

### PUNA

34%

	2024		2023	
	#	\$	#	\$
HI	470	\$86.0M	541	\$95.6M
CA	67	\$14.5M	68	\$14.2M
FL	19	\$4.4M	15	\$2.1M
TX	19	\$4.0M	7	\$1.1M
WA	16	\$2.5M	22	\$3.7M
CANADA	4	\$104.0K	4	\$620.0K

66%  
33%  
1%

