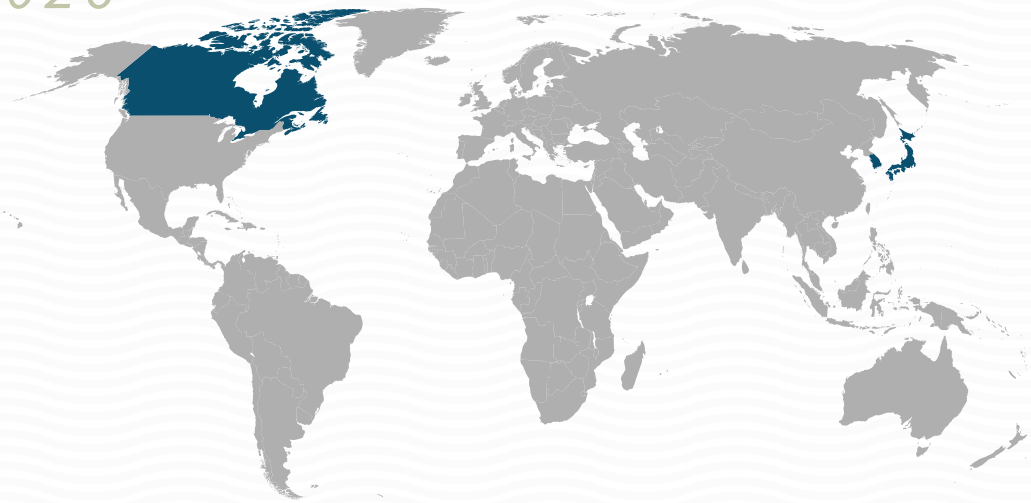
TITLE GUARANTY HAWAII

BUYER STATISTICS

STATEWIDE JAN-JUN 2026



WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?

2026

7,726 SALES

78% | 19% | 3%

$7.9B

68% | 28% | 4%

2025

7,622 SALES

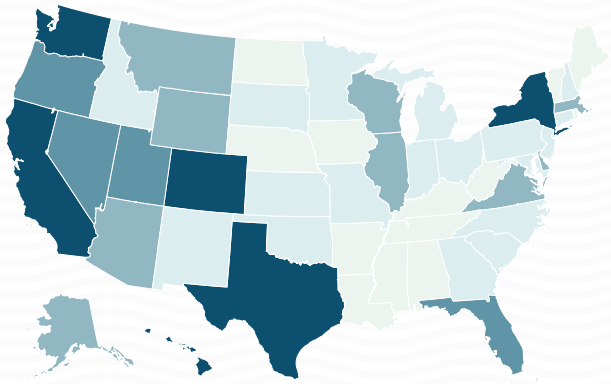
76% | 22% | 2%

$7.1B

67% | 29% | 3%

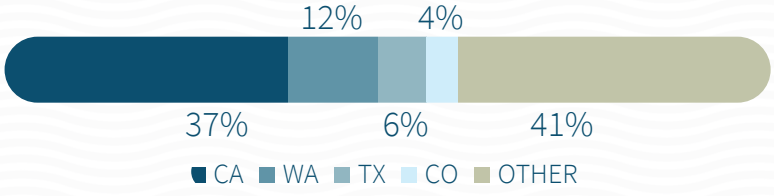
HAWAII BUYERS | US BUYERS | FOREIGN BUYERS

TOP U.S. BUYERS OF HAWAII PROPERTY



TOP STATE BY NO. OF SALES

1. HAWAII (HI)	6015	$5.3B
2. CALIFORNIA (CA)	552	$888.1M
3. WASHINGTON (WA)	175	$287.6M
4. TEXAS (TX)	94	$140.0M
5. COLORADO (CO)	61	$103.4M
6. OREGON (OR)	50	$55.6M
7. UTAH (UT)	44	$70.3M
8. FLORIDA (FL)	41	$44.5M
9. NEW YORK (NY)	40	$102.0M
10. NEVADA (NV)	39	$69.8M



TOP FOREIGN BUYERS OF HAWAII PROPERTY

JAPAN
138 | $199.8M

KOREA
37 | $48.7M

CANADA
26 | $58.3M

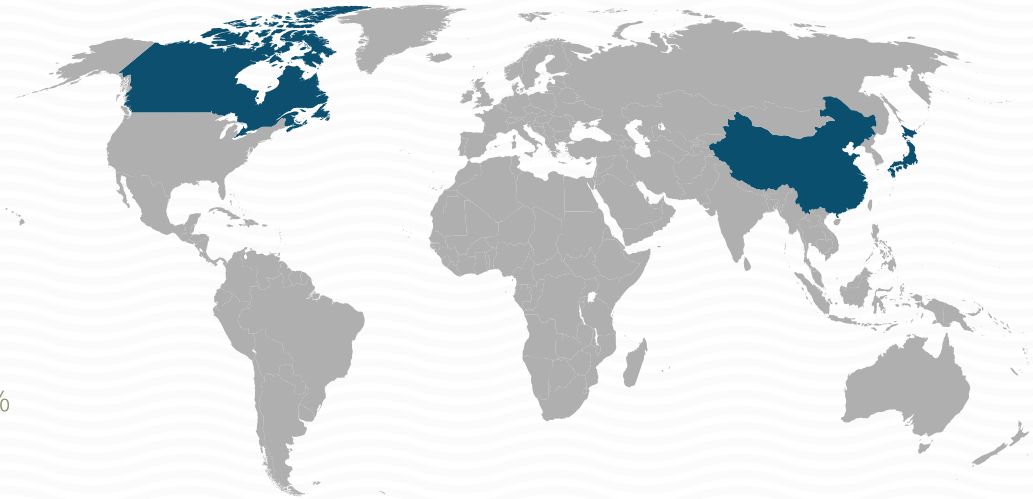
SINGAPORE
4 | $8.4M

HONG KONG
2 | $3.8M

TITLE GUARANTY HAWAII

BUYER STATISTICS
HAWAII JAN-JUN 2026

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



2026
1,733 SALES

69% | 30% | 1%

$1.6B

45% | 52% | 3%

2025
1,907 SALES

67% | 33% | 1%

$1.5B

43% | 53% | 4%

HAWAII BUYERS | US BUYERS | FOREIGN BUYERS

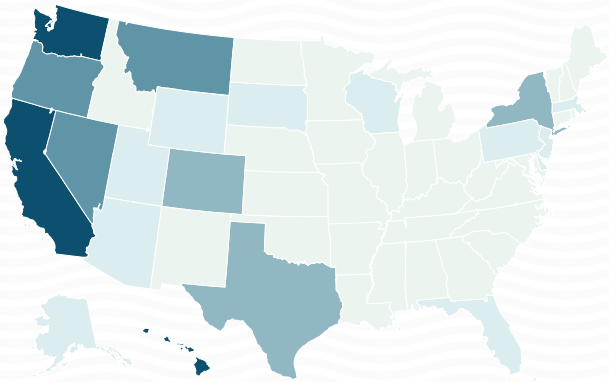
TOP FOREIGN BUYERS OF HAWAII PROPERTY

CANADA
9 | $27.4M

JAPAN
4 | $22.4M

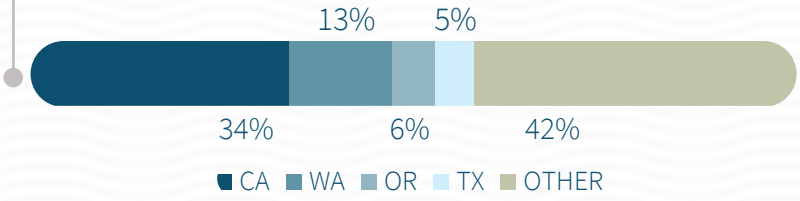
CHINA
1 | $455.0K

TOP U.S. BUYERS OF HAWAII PROPERTY



TOP STATE BY NO. OF SALES

1. HAWAII (HI)	1197	$731.5M
2. CALIFORNIA (CA)	176	$320.3M
3. WASHINGTON (WA)	70	$106.4M
4. OREGON (OR)	30	$24.5M
5. TEXAS (TX)	26	$53.3M
6. COLORADO (CO)	26	$49.2M
7. ALASKA (AK)	23	$13.5M
8. UTAH (UT)	14	$20.0M
9. ARIZONA (AZ)	14	$12.1M
10. NEW YORK (NY)	13	$69.0M



TITLE GUARANTY HAWAII

BUYER STATISTICS

HAWAII JAN-JUN 2026

KOHALA COAST

19%

	2026 #	2026 $	2025 #	2025 $
HI	169	$323.3M	160	$190.2M
CA	53	$242.1M	68	$308.7M
WA	20	$76.1M	18	$49.5M
TX	9	$36.7M	5	$12.7M
CO	9	$36.3M	4	$1.9M
CANADA	5	$26.5M	5	$30.8M
JAPAN	2	$21.3M	5	$27.6M

51% 47% 2%

NORTH KOHALA

1%

	2026 #	2026 $	2025 #	2025 $
HI	13	$11.8M	31	$25.4M
WA	3	$4.8M	0	-
CO	2	$5.1M	1	$875.0K
CA	2	$5.0M	2	$1.6M
NV	1	$6.9M	0	-

52% 48% 0%

HAMAKUA

2%

	2026 #	2026 $	2025 #	2025 $
HI	24	$14.5M	22	$9.2M
WA	2	$1.3M	0	-
CO	1	$680.0K	0	-
CA	1	$113.1K	1	$1.4M

86% 14% 0%

KONA

20%

	2026 #	2026 $	2025 #	2025 $
HI	195	$150.6M	211	$176.7M
CA	51	$48.6M	61	$56.3M
WA	25	$18.0M	19	$19.2M
OR	9	$5.2M	9	$10.5M
TX	7	$14.0M	14	$16.6M
JAPAN	2	$1.1M	2	$2.7M
CANADA	2	$822.6K	3	$1.1M

58% 41% 1%

HILO

13%

	2026 #	2026 $	2025 #	2025 $
HI	191	$105.3M	189	$99.5M
CA	11	$9.2M	12	$5.9M
WA	4	$3.4M	2	$583.5K
OR	4	$1.8M	2	$866.0K
UT	3	$3.1M	1	$280.0K

83% 17% 0%

KAU

5%

	2026 #	2026 $	2025 #	2025 $
HI	59	$15.0M	57	$17.9M
CA	5	$1.4M	12	$4.3M
WA	3	$331.0K	5	$2.0M
AK	3	$167.6K	2	$140.5K
UT	2	$455.0K	0	-

73% 27% 0%

PUNA

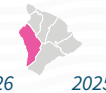
41%

	2026 #	2026 $	2025 #	2025 $
HI	546	$111.0M	599	$103.6M
CA	53	$13.9M	71	$17.4M
WA	13	$2.5M	15	$3.1M
CO	9	$2.0M	10	$2.4M
TX	8	$2.0M	5	$778.4K
CANADA	2	$50.0K	1	$25.5K
CHINA	1	$455.0K	0	-

78% 22% 0%

2026 2025
25 VS 41
US TOTAL
0 0
FOREIGN TOTAL

2026 2025
322 VS 311
US TOTAL
7 10
FOREIGN TOTAL



2026 2025
334 VS 386
US TOTAL
4 7
FOREIGN TOTAL

2026 2025
81 VS 96
US TOTAL
0 0
FOREIGN TOTAL

2026 2025
700 VS 802
US TOTAL
3 1
FOREIGN TOTAL

2026 2025
229 VS 229
US TOTAL
0 0
FOREIGN TOTAL

2026 2025
28 VS 24
US TOTAL
0 0
FOREIGN TOTAL