

MARCH 2020

SINGLE FAMILY HOMES

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	MONTH				YTD		
# OF SALES	2020	2019	% CHANGE	2020	2019	% CHANGE	
Hawaii	235	210	▲11.9%	631	512	▲23.2%	
Kauai	54	31	▲74.2%	122	107	▲14.0%	
Maui	89	96	▼ 7.3%	257	238	▲8.0%	
Oahu	303	276	▲ 9.8%	815	730	▲11.6%	
Total	681	613	▲11.1%	1,825	1,587	▲15.0%	
	MONTH			ΥT			
MEDIAN SALES PRICE	2020	2019	% CHANGE	2020	2019	% CHANGE	
Hawaii	\$415,000	\$381,360	▲8.8%	\$430,000	\$372,500	▲15.4%	
Kauai	\$750,000	\$609,919	▲23.0%	\$777,500	\$660,000	▲17.8%	
Maui	\$840,000	\$712,718	▲17.9%	\$776,075	\$735,000	▲5.6%	

CONDOMINIUMS

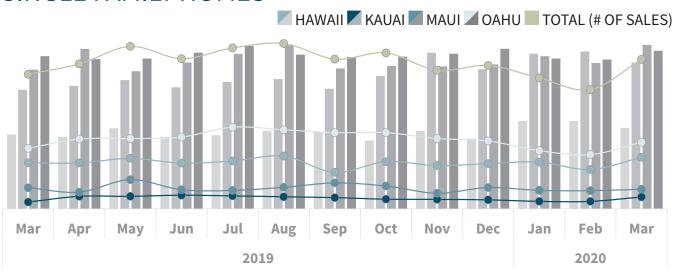
MONTH				Y		
# OF SALES	2020	2019	% CHANGE	2020	2019	% CHANGE
Hawaii	65	71	▼8.5%	191	194	▼1.5%
Kauai	39	33	▲18.2%	88	84	▲ 4.8%
Maui	159	154	▲3.2%	420	405	▲3.7%
Oahu	410	467	▼ 12.2%	1,105	1,114	▼0.8%
Total	673	725	▼7.2%	1,804	1,797	▲0.4%

MONTH				TY		
MEDIAN SALES PRICE	2020	2019	% CHANGE	2020	2019	% CHANGE
Hawaii	\$425,000	\$375,000	▲13.3%	\$385,000	\$357,500	▲ 7.7%
Kauai	\$699,950	\$535,000	▲30.8%	\$619,000	\$545,000	▲13.6%
Maui	\$555,000	\$508,500	▲9.1%	\$555,000	\$525,000	▲ 5.7%
Oahu	\$435,000	\$429,000	▲1.4%	\$430,000	\$411,250	▲ 4.6%



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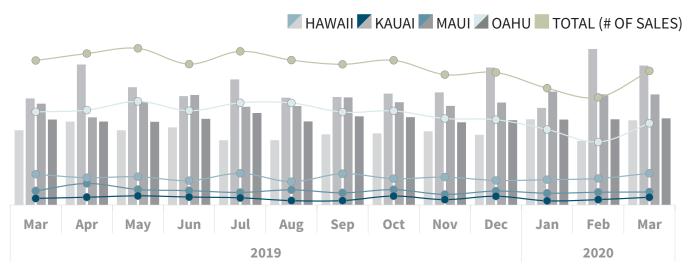
OF SALES | MEDIAN SALES PRICE (\$)

	HAWAII	KAUAI	MAUI	OAHU	TOTAL (# OF SALES)
2019					
Mar	210 \$381.4K	31 \$609.9K	96 \$712.7K	276 \$782.5K	613
Apr	209 \$369.0K	57 \$630.0K	76 \$819.5K	318 \$766.8K	660
May	230 \$413.0K	57 \$660.0K	133 \$705.0K	320 \$770.0K	740
Jun	208 \$369.0K	62 \$622.5K	87 \$750.0K	327 \$800.0K	684
Jul	218 \$377.0K	59 \$650.0K	84 \$794.5K	372 \$835.0K	733
Aug	240 \$400.0K	55 \$665.0K	98 \$837.5K	360 \$790.0K	753
Sep	166 \$397.0K	51 \$615.0K	118 \$719.7K	347 \$777.0K	682
Oct	215 \$350.0K	44 \$680.5K	104 \$732.0K	347 \$780.0K	710
Nov	197 \$399.0K	43 \$800.0K	71 \$730.0K	320 \$794.8K	631
Dec	206 \$359.9K	41 \$715.0K	97 \$740.0K	309 \$820.0K	653
2020					
Jan	213 \$450.0K	34 \$795.0K	84 \$782.4K	265 \$770.0K	596
Feb	179 \$450.0K	34 \$806.3K	83 \$747.2K	247 \$765.0K	543
Mar	235 \$415.0K	54 \$750.0K	89 \$840.0K	303 \$810.0K	681



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CONDOMINIUMS



OF SALES | MEDIAN SALES PRICE (\$)

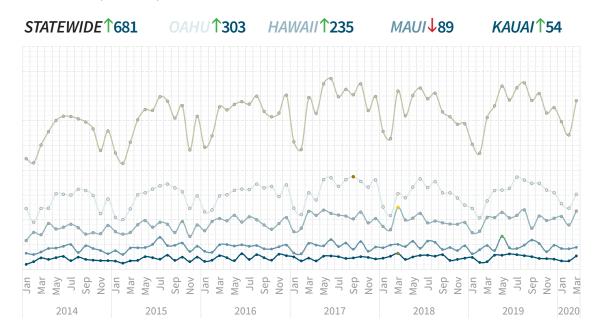
Apr 108 \$418.5K 39 \$705.0K 137 \$440.0K 476 \$ May 78 \$375.0K 46 \$591.0K 142 \$518.5K 520 \$ Jun 72 \$389.8K 40 \$546.5K 122 \$552.0K 473 \$ Jul 63 \$325.0K 36 \$630.0K 159 \$493.0K 513 \$	
Apr 108 \$418.5K 39 \$705.0K 137 \$440.0K 476 \$ May 78 \$375.0K 46 \$591.0K 142 \$518.5K 520 \$ Jun 72 \$389.8K 40 \$546.5K 122 \$552.0K 473 \$ Jul 63 \$325.0K 36 \$630.0K 159 \$493.0K 513 \$	
May 78 \$375.0K 46 \$591.0K 142 \$518.5K 520 \$ Jun 72 \$389.8K 40 \$546.5K 122 \$552.0K 473 \$ Jul 63 \$325.0K 36 \$630.0K 159 \$493.0K 513 \$	429.0K 725
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Jul 63 \$325.0K 36 \$630.0K 159 \$493.0K 513 \$	417.5K 786
	432.5K 707
Aug 76 \$325.0K 22 \$538.8K 117 \$497.0K 512 \$	461.5K 771
	419.5K 727
Sep 61 \$354.5K 22 \$542.0K 157 \$540.0K 466 \$	445.0K 706
Oct 77 \$359.0K 45 \$559.0K 132 \$515.8K 472 \$	441.0K 726
Nov 53 \$370.0K 27 \$565.0K 140 \$497.6K 434 \$	415.0K 654
Dec 70 \$352.5K 44 \$689.8K 123 \$514.1K 428 \$	425.5K 665
2020	
Jan 59 \$430.0K 21 \$487.5K 127 \$569.0K 379 \$	429.0K 586
Feb 64 \$321.5K 27 \$783.0K 133 \$555.0K 316 \$	430.0K 540
Mar 65 \$425.0K 39 \$700.0K 159 \$555.0K 410 \$	



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CURRENT MONTH (VS LAST YEAR)



CONDOMINIUMS

CURRENT MONTH (VS LAST YEAR)

