

NOVEMBER 2019

SINGLE FAMILY HOMES

# OF SALES	MO 2019	NTH 2018	% CHANGE	2019 YT	D 2018	% CHANGE
Hawaii	197	182	▲8.2%	2,214	2,153	▲2.8%
Kauai	43	40	▲7.5 %	538	553	▼2.7%
Maui	71	76	▼6.6%	1,019	1,044	▼ 2.4%
Oahu	320	288	▲11.1%	3,441	3,350	▲2.7%
Total	631	586	▲7.7%	7,212	7,100	▲ 1.6%
MEDIAN SALES PRICE	MOI 2019	NTH 2018	% CHANGE	YT 2019	TD 2018	% CHANGE
Hawaii	\$399,000	\$364,900	▲9.3%	\$380,000	\$355,000	▲7.0%
Kauai	\$800,000	\$782,500	▲2.2%	\$655,000	\$703,900	▼6.9%
Maui	\$730,000	\$740,398	▼1.4%	\$743,000	\$712,175	▲4.3%
Oahu	\$794,750	\$797,000	▼0.3%	\$785,000	\$790,000	▼0.6%

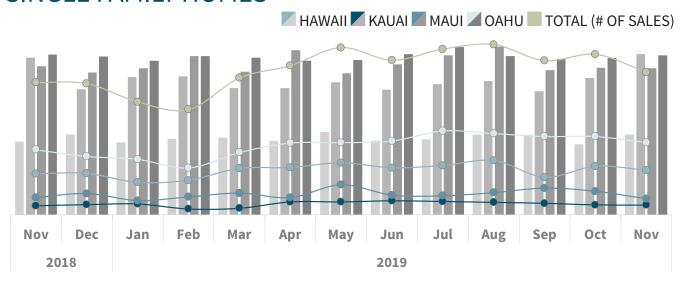
CONDOMINIUMS

	MONTH		%		YTD	
# OF SALES	2019	2018	CHANGE	2019	2018	CHANGE
Hawaii	53	51	▲3.9%	788	755	▲4.4%
Kauai	27	36	▼25.0%	361	441	▼ 18.1%
Maui	140	120	▲ 16.7%	1,482	1,535	▼3.5%
Oahu	434	429	▲1.2%	4,980	5,239	▼ 4.9%
Total	<i>654</i>	636	▲2.8%	7,611	7,970	▼ 4.5%
MEDIAN	MONTH		%	YTD 2019 2018		%
SALES PRICE	2019	2018	CHANGE	2019	2018	CHANGE
Hawaii	\$370,000	\$324,000	▲14.2%	\$364,250	\$350,000	▲4.1%
Kauai	\$565,000	\$552,500	▲2.3%	\$565,000	\$450,000	▲25.6%
Maui	\$497,550	\$528,650	▼5.9%	\$515,500	\$500,000	▲3.1%
Oahu	\$415,000	\$420,000	▼1.2%	\$425,000	\$425,000	_



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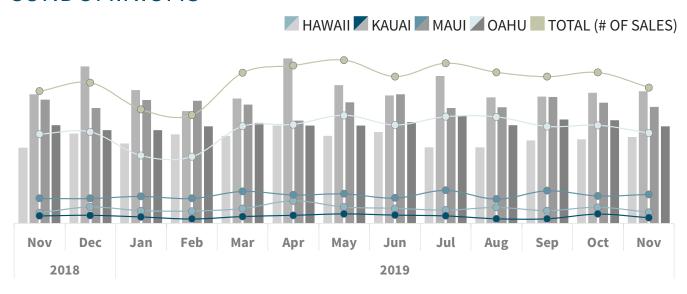
OF SALES | MEDIAN SALES PRICE (\$)

	HAWAII	KAUAI	MAUI	OAHU	TOTAL (# OF SALES)
2018					
Nov	182 \$364.9K	40 \$782.5K	76 \$740.4K	288 \$797.0K	586
Dec	183 \$399.0K	45 \$625.0K	94 \$708.8K	259 \$788.0K	581
2019					
Jan	143 \$361.3K	48 \$685.8K	63 \$730.0K	246 \$767.5K	500
Feb	153 \$379.0K	26 \$689.0K	79 \$790.0K	208 \$789.0K	466
Mar	205 \$383.9K	29 \$629.9K	96 \$712.7K	276 \$782.5K	606
Apr	209 \$369.0K	57 \$630.0K	76 \$819.5K	318 \$766.8K	660
May	230 \$413.0K	57 \$660.0K	133 \$705.0K	320 \$770.0K	740
Jun	208 \$369.0K	62 \$622.5K	87 \$750.0K	327 \$800.0K	684
Jul	218 \$377.0K	59 \$650.0K	84 \$794.5K	372 \$835.0K	733
Aug	240 \$400.0K	55 \$665.0K	98 \$837.5K	360 \$790.0K	753
Sep	166 \$397.0K	51 \$615.0K	118 \$719.7K	347 \$777.0K	682
Oct	215 \$350.0K	44 \$680.5K	104 \$732.0K	347 \$780.0K	710
Nov	197 \$399.0K	43 \$800.0K	71 \$730.0K	320 \$794.8K	631



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CONDOMINIUMS



OF SALES | MEDIAN SALES PRICE (\$)

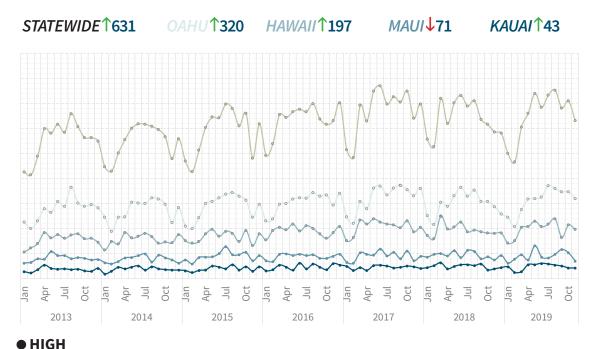
	HAWAII	KAUAI	MAUI	OAHU	TOTAL (# OF SALES)
2018					
Nov	51 \$324.0K	36 \$552.5K	120 \$528.7K	429 \$420.0K	636
Dec	78 \$384.0K	39 \$671.7K	120 \$493.5K	440 \$398.5K	677
2019					
Jan	61 \$341.5K	31 \$570.0K	130 \$528.5K	326 \$399.0K	548
Feb	59 \$380.0K	21 \$480.0K	120 \$524.5K	321 \$415.0K	521
Mar	71 \$375.0K	33 \$535.0K	154 \$508.5K	467 \$429.0K	725
Apr	108 \$418.5K	39 \$705.0K	137 \$440.0K	476 \$419.0K	760
May	78 \$375.0K	46 \$591.0K	142 \$518.5K	520 \$417.5K	786
Jun	72 \$389.8K	40 \$546.5K	122 \$552.0K	473 \$432.5K	707
Jul	63 \$325.0K	36 \$630.0K	159 \$493.0K	513 \$461.5K	771
Aug	76 \$325.0K	22 \$538.8K	117 \$497.0K	512 \$419.5K	727
Sep	61 \$354.5K	22 \$542.0K	157 \$540.0K	466 \$445.0K	706
Oct	77 \$359.0K	45 \$559.0K	132 \$515.8K	472 \$441.0K	726
Nov	53 \$370.0K	27 \$565.0K	140 \$497.6K	434 \$415.0K	654



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CURRENT MONTH (VS LAST YEAR)



CONDOMINIUMS

CURRENT MONTH (VS LAST YEAR)

