

MORTGAGE BAROMETER

NOVEMBER 2023

BANK	November #	November \$	YTD#	YTD \$
American Savings Bank FSB	56	\$28,450,930	1,491	\$709,477,676
Bank of Hawaii	59	\$31,795,079	1,803	\$947,021,473
Central Pacific Bank	32	\$11,172,754	671	\$352,941,530
Citibank NA	1	\$2,500,000	16	\$44,118,950
First Hawaiian Bank	101	\$80,948,340	1,637	\$1,018,703,640
Hawaii National Bank	8	\$8,190,000	69	\$58,308,000
JP Morgan Chase Bank NA	6	\$11,414,000	58	\$120,695,251
Territorial Savings Bank	9	\$4,272,100	172	\$95,135,466
USAA Federal Savings Bank	0	\$0	9	\$4,918,569
Misc Banks	48	\$59,064,293	662	\$796,448,262
Total	320	\$237,807,496	6,588	\$4,147,768,817
MORTGAGE COMPANIES				
Bank of America NA	5	\$3,102,400	55	\$57,433,754
*CMG Mortgage Inc	26	\$17,312,368	309	\$191,708,591
Compass Home Loans LLC	0	\$0	7	\$3,366,115
Freedom Mortgage Corp	21	\$17,019,433	222	\$150,331,555
Guaranteed Rate Inc	20	\$13,722,364	295	\$192,989,651
Guild Mortgage Co	9	\$5,175,566	115	\$65,915,119
HighTechLending Inc	3	\$1,511,750	38	\$29,193,164
LoanDepot.com LLC	20	\$12,672,912	313	\$180,353,561
Plaza Home Mortgage Inc	5	\$2,984,282	62	\$38,434,306
Primary Residential Mortgage Inc	2	\$789,100	43	\$26,376,293
Primelending, A Plaincapital Co	1	\$600,000	29	\$18,481,046
ROCKET MORTGAGE LLC	50	\$21,006,369	793	\$410,719,835
Wells Fargo Bank NA	2	\$2,166,000	43	\$33,420,009
Misc Mortgage Companies & Brokers	325	\$212,524,766	4,385	\$2,886,523,291
Total	489	\$310,587,310	6,709	\$4,285,246,290
GOVERNMENT				
Misc Government	99	\$30,776,278	651	\$711,154,196
Total	99	\$30,776,278	<i>651</i>	\$711,154,196



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FINANCE COMPANIES	November #	November \$	YTD#	YTD \$
Finance Factors Ltd	10	\$8,135,300	135	\$119,239,854
House of Finance Inc	9	\$4,409,100	102	\$62,587,259
Misc Finance Companies	34	\$78,329,849	330	\$413,048,131
Total	53	\$90,874,249	567	\$594,875,244
CREDIT UNIONS				
Aloha Pacific FCU	21	\$3,756,900	383	\$87,524,350
Gather Federal Credit Union	21	\$4,915,500	249	\$66,983,641
Hawaii Central Federal Credit Union	11	\$1,949,600	165	\$48,026,098
Hawaii Community FCU	25	\$7,165,871	223	\$62,724,428
Hawaii Federal Credit Union	2	\$300,000	56	\$7,950,000
Hawaii Law Enforcement FCU	2	\$425,000	17	\$2,855,000
Hawaii State Federal Credit Union	55	\$18,905,950	745	\$206,704,203
Hawaiian Financial FCU	6	\$1,507,800	172	\$82,883,450
Hawaii USA Federal Credit Union	42	\$11,874,384	804	\$219,793,508
HFS Federal Credit Union	24	\$5,522,146	267	\$54,589,243
Hickam FCU	24	\$4,445,900	338	\$64,429,260
Honolulu FCU	6	\$954,000	107	\$23,730,700
Maui County Federal Credit Union	9	\$915,000	114	\$24,254,550
Navy Federal Credit Union	24	\$5,185,716	333	\$97,323,589
Pearl Hawaii Federal Credit Union	13	\$1,505,000	160	\$26,179,201
Pentagon Federal Credit Union	3	\$1,048,750	40	\$14,847,918
University Of Hawaii FCU	15	\$4,227,450	170	\$39,848,300
Misc Credit Union	46	\$13,466,700	712	\$197,214,991
Total	349	\$88,071,667	5,055	\$1,327,862,430
MISCELLANEOUS				
Miscellaneous Company	40	\$53,408,028	502	\$740,702,552
Total	40	\$53,408,028	502	\$740,702,552
Grand Total	1,350	\$811,525,028	20,072	\$11,807,609,529
Total Agreements of Sale	3	\$2,815,000	47	\$41,710,070

* Formerly Homebridge Financial Services

Note: Mortgage(s) 100,000,000 and more not included in this report