

MORTGAGE BAROMETER

NOVEMBER 2019

BANK	November #	November \$	YTD#	YTD \$
American Savings Bank FSB	287	\$96,979,359	3,309	\$1,103,185,014
Bank of Hawaii	485	\$206,899,549	4,584	\$2,039,680,067
Central Pacific Bank	192	\$79,310,712	1,994	\$940,010,461
Chase Bank USA NA	10	\$40,136,155	95	\$1,095,370,326
Citibank NA	2	\$788,000	28	\$179,931,108
First Hawaiian Bank	239	\$160,320,632	3,066	\$1,585,659,826
Hawaii National Bank	15	\$5,864,665	118	\$55,946,943
Territorial Savings Bank	38	\$19,999,600	423	\$221,249,165
USAA Federal Savings Bank	15	\$6,608,812	146	\$73,165,321
Misc Banks	145	\$157,104,795	1,196	\$6,497,951,213
Total	1,428	\$774,012,279	14,959	\$13,792,149,444
MORTGAGE COMPANIES Bank of America NA	20	\$23,347,881	183	\$373,473,088
Caliber Home Loans INC	78	\$37,093,381	773	\$390,624,696
Compass Home Loans LLC	68	\$32,529,702	514	\$252,358,478
Freedom Mortgage Corp	102	\$55,159,950	696	\$365,817,260
Guaranteed Rate Inc	39	\$20,326,163	463	\$236,328,975
Guild Mortgage Company	45	\$18,863,879	463	\$207,165,407
HighTechLending Inc	22	\$12,332,909	217	\$115,834,416
HomeBridge Financial Services Inc	79	\$49,862,594	935	\$489,667,018
LoanDepot.com LLC	164	\$80,173,636	1,092	\$538,880,535
Plaza Home Mortgage Inc	21	\$10,636,380	266	\$115,986,330
Primary Residential Mortgage Inc	28	\$13,496,695	223	\$100,449,651
Primelending, A Plaincapital Co	18	\$8,251,778	193	\$92,559,424
Quicken Loans Inc	147	\$67,620,508	1,358	\$587,099,070
Wells Fargo Home Mortgage Inc	65	\$37,355,727	602	\$708,544,319
Misc Mortgage Companies & Brokers	695	\$348,894,530	6,296	\$3,315,604,596
Total	1,591	\$815,945,713	14,274	\$7,890,393,263
GOVERNMENT				
Misc Government	28	\$43,587,352	349	\$365,756,215
Total	28	\$43,587,352	349	\$365,756,215



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FINANCE COMPANIES	November #	November \$	YTD#	YTD \$
Finance Factors Ltd	19	\$6,486,000	275	\$124,443,290
House of Finance Inc	24	\$11,007,868	248	\$131,615,246
Misc Finance Companies	155	\$81,287,626	1,622	\$1,013,686,567
Total	198	\$98,781,494	2,145	\$1,269,745,103
CREDIT UNIONS				
Aloha Pacific FCU	34	\$11,353,250	424	\$108,664,784
Gather Federal Credit Union	26	\$4,556,100	208	\$42,074,516
Hawaii Central Federal Credit Union	10	\$1,806,953	131	\$29,245,262
Hawaii Community FCU	16	\$6,262,750	242	\$63,835,614
Hawaii Federal Credit Union	6	\$459,000	35	\$3,153,000
Hawaii Law Enforcement FCU	8	\$3,021,000	105	\$25,762,480
Hawaii State FCU	114	\$46,695,800	1,107	\$304,253,889
*Hawaiian Financial FCU	28	\$11,171,150	289	\$117,133,245
Hawaii USA Federal Credit Union	39	\$10,968,002	350	\$106,961,086
HFS Federal Credit Union	11	\$1,584,500	136	\$19,380,100
Hickam FCU	23	\$4,874,179	220	\$43,939,488
Honolulu FCU	7	\$1,657,000	119	\$32,246,920
Maui County FCU	5	\$1,315,500	76	\$14,835,200
Navy Federal Credit Union	38	\$16,565,849	417	\$169,491,131
Pearl Hawaii Federal Credit Union	12	\$2,850,292	120	\$18,484,949
Pentagon Federal Credit Union	9	\$2,492,013	44	\$9,898,550
University Of Hawaii FCU	21	\$5,455,638	219	\$48,541,078
Misc Credit Union	26	\$6,421,809	304	\$86,113,797
Total	433	\$139,510,785	4,546	\$1,244,015,089
MISCELLANEOUS				
Miscellaneous Company	105	\$1,548,043,670	851	\$5,408,660,213
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Grand Total	3,783	\$3,419,881,293	37,124	\$29,970,719,327
Total Agreements of Sale	2	\$932,000	47	\$27,184,833

^{*} Formerly Hawaiian Tel FCU