

MORTGAGE BAROMETER

OCTOBER 2023

BANK	October #	October \$	YTD#	YTD \$
American Savings Bank FSB	131	\$75,233,832	1,435	\$681,026,746
Bank of Hawaii	88	\$42,495,022	1,744	\$915,226,394
Central Pacific Bank	63	\$33,377,470	639	\$341,768,776
Citibank NA	1	\$3,000,000	15	\$41,618,950
First Hawaiian Bank	120	\$55,203,173	1,536	\$937,755,300
Hawaii National Bank	8	\$7,500,300	61	\$50,118,000
JP Morgan Chase Bank NA	5	\$20,973,000	52	\$109,281,251
Territorial Savings Bank	16	\$8,872,020	163	\$90,863,366
USAA Federal Savings Bank	2	\$1,269,550	9	\$4,918,569
Misc Banks	67	\$110,401,588	614	\$737,383,969
Total	501	\$358,325,955	6,268	\$3,909,961,321
MORTGAGE COMPANIES				
Bank of America NA	3	\$5,060,000	50	\$54,331,354
*CMG Mortgage Inc	37	\$23,588,241	283	\$174,396,223
Compass Home Loans LLC	0	\$0	7	\$3,366,115
Freedom Mortgage Corp	17	\$11,043,489	201	\$133,312,122
Guaranteed Rate Inc	19	\$11,697,790	275	\$179,267,287
Guild Mortgage Co	15	\$7,189,394	106	\$60,739,553
HighTechLending Inc	5	\$8,356,475	35	\$27,681,414
LoanDepot.com LLC	30	\$15,065,988	293	\$167,680,649
Plaza Home Mortgage Inc	6	\$4,476,125	57	\$35,450,024
Primary Residential Mortgage Inc	5	\$3,338,960	41	\$25,587,193
Primelending, A Plaincapital Co	3	\$1,884,680	28	\$17,881,046
ROCKET MORTGAGE LLC	72	\$35,392,801	743	\$389,713,466
Wells Fargo Bank NA	3	\$5,768,500	41	\$31,254,009
Misc Mortgage Companies & Brokers	398	\$246,332,725	4,060	\$2,673,998,525
Total	613	\$379,195,168	6,220	\$3,974,658,980
GOVERNMENT				
Misc Government	85	\$145,894,089	552	\$680,377,918
Total	<i>85</i>	\$145,894,089	<i>552</i>	\$680,377,918



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FINANCE COMPANIES	October #	October \$	YTD#	YTD \$
Finance Factors Ltd	11	\$6,872,050	125	\$111,104,554
House of Finance Inc	10	\$5,283,800	93	\$58,178,159
Misc Finance Companies	32	\$21,887,536	296	\$334,718,282
Total	53	\$34,043,386	514	\$504,000,995
CREDIT UNIONS				
Aloha Pacific FCU	19	\$4,158,000	362	\$83,767,450
Gather Federal Credit Union	29	\$9,103,000	228	\$62,068,141
Hawaii Central Federal Credit Union	14	\$3,834,400	154	\$46,076,498
Hawaii Community FCU	15	\$3,642,824	198	\$55,558,557
Hawaii Federal Credit Union	6	\$730,000	54	\$7,650,000
Hawaii Law Enforcement FCU	0	\$0	15	\$2,430,000
Hawaii State Federal Credit Union	77	\$23,269,400	690	\$187,798,253
Hawaiian Financial FCU	12	\$4,104,800	166	\$81,375,650
Hawaii USA Federal Credit Union	60	\$12,907,040	762	\$207,919,124
HFS Federal Credit Union	24	\$5,296,450	243	\$49,067,097
Hickam FCU	26	\$5,086,800	314	\$59,983,360
Honolulu FCU	9	\$2,095,000	101	\$22,776,700
Maui County Federal Credit Union	11	\$1,860,000	105	\$23,339,550
Navy Federal Credit Union	41	\$13,553,417	309	\$92,137,873
Pearl Hawaii Federal Credit Union	20	\$3,748,000	147	\$24,674,201
Pentagon Federal Credit Union	3	\$1,945,247	37	\$13,799,168
University Of Hawaii FCU	16	\$3,901,050	155	\$35,620,850
Misc Credit Union	50	\$12,504,149	666	\$183,748,291
Total	432	\$111,739,577	4,706	\$1,239,790,763
MISCELLANEOUS				
Miscellaneous Company	63	\$50,061,261	462	\$687,294,524
Total	63	\$50,061,261	462	\$687,294,524
Grand Total	1,747	\$1,079,259,436	18,722	\$10,996,084,501
Total Agreements of Sale	6	\$4,192,500	44	\$38,895,070

* Formerly Homebridge Financial Services

Note: Mortgage(s) 100,000,000 and more not included in this report