MORTGAGE BAROMETER OCTOBER 2022

BANK

TG

TITLE GUARANTY

HAWAII

| BANK | October # | October \$ | YTD # | YTD \$ |
|---------------------------|-----------|-----------------|--------|------------------|
| American Savings Bank FSB | 298 | \$159,611,229 | 3,367 | \$1,508,884,397 |
| Bank of Hawaii | 285 | \$122,976,766 | 4,626 | \$2,464,017,881 |
| Central Pacific Bank | 86 | \$47,645,424 | 1,611 | \$821,097,255 |
| Chase Bank USA NA | 9 | \$10,764,460 | 175 | \$1,297,241,298 |
| Citibank NA | 3 | \$4,745,000 | 39 | \$1,078,926,951 |
| First Hawaiian Bank | 225 | \$190,582,176 | 3,022 | \$2,736,514,794 |
| Hawaii National Bank | 7 | \$4,729,000 | 128 | \$86,311,607 |
| Territorial Savings Bank | 20 | \$13,827,600 | 271 | \$139,610,150 |
| USAA Federal Savings Bank | 1 | \$414,400 | 13 | \$5,644,712 |
| Misc Banks | 62 | \$1,128,377,702 | 1,317 | \$5,002,113,806 |
| Total | 996 | \$1,683,673,757 | 14,569 | \$15,140,362,851 |

MORTGAGE COMPANIES

| Bank of America NA | 6 | \$33,452,900 | 135 | \$357,927,616 |
|-----------------------------------|-----|-----------------|--------|-----------------|
| Caliber Home Loans INC | 13 | \$5,978,934 | 255 | \$142,737,649 |
| Compass Home Loans LLC | 3 | \$2,070,486 | 162 | \$99,565,099 |
| Freedom Mortgage Corp | 17 | \$12,392,253 | 359 | \$231,097,468 |
| Guaranteed Rate Inc | 28 | \$17,341,685 | 749 | \$481,984,474 |
| **Guild Holdings Co | 7 | \$4,933,285 | 108 | \$56,722,342 |
| HighTechLending Inc | 3 | \$1,830,475 | 87 | \$63,180,793 |
| HomeBridge Financial Services Inc | 21 | \$9,942,768 | 390 | \$241,044,292 |
| LoanDepot.com LLC | 20 | \$10,211,421 | 1,194 | \$675,514,954 |
| Plaza Home Mortgage Inc | 5 | \$2,636,250 | 82 | \$40,916,483 |
| Primary Residential Mortgage Inc | 4 | \$3,586,122 | 74 | \$46,321,623 |
| Primelending, A Plaincapital Co | 9 | \$5,888,140 | 62 | \$36,969,185 |
| ***ROCKET MORTGAGE LLC | 111 | \$51,073,061 | 1,290 | \$630,766,870 |
| Wells Fargo Home Mortgage Inc | 19 | \$23,690,449 | 261 | \$799,755,215 |
| Misc Mortgage Companies & Brokers | 448 | \$1,258,545,799 | 6,707 | \$5,585,893,343 |
| Total | 714 | \$1,443,574,028 | 11,915 | \$9,490,397,406 |
| | | | | |

GOVERNMENT

| Misc Government | 65 | \$16,724,706 | 681 | \$301,825,036 |
|-----------------|----|--------------|-----|---------------|
| Total | 65 | \$16,724,706 | 681 | \$301,825,036 |

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TITLE GUARANTY HAWAII MORTGAGE BAROMETER OCTOBER 2022

FINANCE COMPANIES

| FINANCE COMPANIES | October # | October \$ | YTD # | YTD \$ |
|------------------------|-----------|--------------|-------|-----------------|
| Finance Factors Ltd | 10 | \$5,088,500 | 155 | \$87,887,465 |
| House of Finance Inc | 16 | \$9,556,400 | 183 | \$116,874,734 |
| Misc Finance Companies | 59 | \$45,247,096 | 1,219 | \$1,004,411,394 |
| Total | 85 | \$59,891,996 | 1,557 | \$1,209,173,593 |
| Misc Finance Companies | 59 | \$45,247,096 | 1,219 | \$1,004,411,39 |

CREDIT UNIONS

| Aloha Pacific FCU | 43 | \$9,566,155 | 432 | \$117,041,405 |
|-------------------------------------|------------|---------------|-------|-----------------|
| Gather Federal Credit Union | 30 | \$10,041,000 | 285 | \$76,722,457 |
| Hawaii Central Federal Credit Union | 17 | \$5,460,900 | 123 | \$31,681,646 |
| Hawaii Community FCU | 23 | \$10,034,554 | 262 | \$90,381,042 |
| Hawaii Federal Credit Union | 7 | \$1,030,000 | 47 | \$6,091,000 |
| Hawaii Law Enforcement FCU | 1 | \$200,000 | 42 | \$8,192,000 |
| Hawaii State FCU | 78 | \$27,366,990 | 1,136 | \$348,355,372 |
| *Hawaiian Financial FCU | 47 | \$22,927,800 | 250 | \$106,062,550 |
| Hawaii USA Federal Credit Union | 104 | \$32,191,100 | 936 | \$332,621,972 |
| HFS Federal Credit Union | 34 | \$5,600,245 | 285 | \$63,929,237 |
| Hickam FCU | 34 | \$4,969,000 | 258 | \$45,082,105 |
| Honolulu FCU | 4 | \$1,679,000 | 114 | \$29,580,100 |
| Maui County FCU | 10 | \$2,132,500 | 83 | \$23,452,750 |
| Navy Federal Credit Union | 20 | \$5,334,110 | 304 | \$150,087,464 |
| Pearl Hawaii Federal Credit Union | 20 | \$3,604,000 | 157 | \$30,823,407 |
| Pentagon Federal Credit Union | 6 | \$1,609,110 | 127 | \$45,989,779 |
| University Of Hawaii FCU | 16 | \$2,888,000 | 193 | \$53,221,000 |
| Misc Credit Union | 39 | \$9,808,127 | 605 | \$250,510,188 |
| Total | <i>533</i> | \$156,442,591 | 5,639 | \$1,809,825,474 |
| | | | | |

MISCELLANEOUS

| Miscellaneous Company | 98 | \$50,651,592 | 1,205 | \$2,920,705,371 |
|--------------------------|-------|-----------------|--------|------------------|
| Total | 98 | \$50,651,592 | 1,205 | \$2,920,705,371 |
| Grand Total | 2,491 | \$3,410,958,670 | 35,566 | \$30,872,289,731 |
| Total Agreements of Sale | 1 | \$650,000 | 33 | \$21,749,011 |

* Formerly Hawaiian Tel FCU

**Formerly Guild Mortgage Company

***Formerly Quicken Loans LLC

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