

MORTGAGE BAROMETER

OCTOBER 2021

BANK	October #	October \$	YTD#	YTD \$
American Savings Bank FSB	462	\$173,340,397	3,650	\$1,486,581,446
Bank of Hawaii	633	\$317,427,698	5,730	\$2,837,448,613
Central Pacific Bank	398	\$210,451,080	2,490	\$1,268,710,339
Chase Bank USA NA	22	\$22,310,125	201	\$284,846,263
Citibank NA	7	\$14,861,656	37	\$87,267,856
First Hawaiian Bank	454	\$211,185,389	4,145	\$2,302,060,087
Hawaii National Bank	15	\$9,342,100	130	\$94,437,725
Territorial Savings Bank	76	\$45,592,340	591	\$306,704,394
USAA Federal Savings Bank	1	\$372,500	20	\$12,106,607
Misc Banks	206	\$478,981,671	2,338	\$5,953,824,758
Total	2,274	\$1,483,864,956	19,332	\$14,633,988,088
MORTGAGE COMPANIES				
Bank of America NA	16	\$21,905,280	198	\$259,914,380
Caliber Home Loans INC	45	\$26,018,471	704	\$357,170,842
Compass Home Loans LLC	41	\$23,659,547	498	\$276,091,014
Freedom Mortgage Corp	133	\$69,526,437	2,459	\$1,312,932,762
Guaranteed Rate Inc	149	\$86,337,797	1,393	\$790,905,642
**Guild Holdings Co	33	\$15,509,781	134	\$64,378,245
HighTechLending Inc	16	\$12,372,153	294	\$156,532,244
HomeBridge Financial Services Inc	67	\$39,755,253	892	\$474,966,182
LoanDepot.com LLC	240	\$121,561,205	3,388	\$1,726,405,510
Plaza Home Mortgage Inc	25	\$11,500,653	364	\$162,267,712
Primary Residential Mortgage Inc	22	\$10,409,626	351	\$167,478,814
Primelending, A Plaincapital Co	22	\$12,841,368	182	\$96,820,238
***Rocket Mortgage	262	\$112,468,828	3,018	\$1,293,150,586
Wells Fargo Home Mortgage Inc	67	\$49,047,957	738	\$779,285,854
Misc Mortgage Companies & Brokers	1201	\$663,707,544	12,994	\$7,044,074,737
Total	2,339	\$1,276,621,900	27,607	\$14,962,374,762
GOVERNMENT				
Misc Government	57	\$12,399,365	481	\$315,332,320
Total	57	\$12,399,365	481	\$315,332,320



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FINANCE COMPANIES	October #	October \$	YTD#	YTD \$
Finance Factors Ltd	19	\$11,225,450	240	\$122,400,160
House of Finance Inc	28	\$14,739,365	368	\$201,352,898
Misc Finance Companies	265	\$158,210,868	3,040	\$1,713,321,285
Total	312	\$184,175,683	3,648	\$2,037,074,343
CREDIT UNIONS				
Aloha Pacific FCU	58	\$18,985,500	469	\$149,742,375
Gather Federal Credit Union	19	\$5,007,100	277	\$76,788,885
Hawaii Central Federal Credit Union	9	\$2,219,925	74	\$19,323,350
Hawaii Community FCU	20	\$7,531,900	220	\$70,893,218
Hawaii Federal Credit Union	0	\$0	21	\$2,972,000
Hawaii Law Enforcement FCU	8	\$2,480,000	84	\$24,734,100
Hawaii State FCU	129	\$41,719,650	1,239	\$387,681,186
*Hawaiian Financial FCU	18	\$6,694,850	201	\$84,922,750
Hawaii USA Federal Credit Union	30	\$14,608,905	348	\$157,871,980
HFS Federal Credit Union	22	\$4,369,000	237	\$52,012,210
Hickam FCU	27	\$4,447,050	236	\$43,489,748
Honolulu FCU	8	\$2,084,776	90	\$32,290,669
Maui County FCU	8	\$3,271,000	138	\$44,689,450
Navy Federal Credit Union	45	\$24,456,878	476	\$230,016,064
Pearl Hawaii Federal Credit Union	32	\$10,946,600	298	\$87,331,473
Pentagon Federal Credit Union	22	\$9,456,534	157	\$71,659,530
University Of Hawaii FCU	19	\$6,353,470	170	\$41,149,430
Misc Credit Union	61	\$23,377,291	577	\$219,196,029
Total	535	\$188,010,429	5,312	\$1,796,764,447
MISCELLANEOUS				
Miscellaneous Company	99	\$1,069,797,876	1,056	\$3,097,017,297
Total	99	\$1,069,797,876	1,056	\$3,097,017,297
Grand Total	5,616	\$4,214,870,209	57,436	\$36,842,551,257

* Formerly Hawaiian Tel FCU

Total Agreements of Sale

8

\$8,894,882

54

\$29,672,411

^{**}Formerly Guild Mortgage Company

^{***}Formerly Quicken Loans LLC