

MORTGAGE BAROMETER

OCTOBER 2020

BANK	October #	October \$	YTD#	YTD \$
American Savings Bank FSB	446	\$211,675,590	3,292	\$1,415,764,630
Bank of Hawaii	565	\$242,171,781	4,778	\$2,259,842,901
Central Pacific Bank	324	\$143,497,193	2,703	\$1,419,629,542
Chase Bank USA NA	15	\$12,832,745	154	\$215,002,429
Citibank NA	3	\$12,403,500	34	\$126,942,658
First Hawaiian Bank	430	\$202,855,776	3,376	\$1,603,381,737
Hawaii National Bank	18	\$6,686,800	146	\$70,748,363
Territorial Savings Bank	71	\$31,486,050	451	\$221,559,400
USAA Federal Savings Bank	9	\$2,866,048	132	\$63,183,282
Misc Banks	303	\$211,576,759	2,117	\$3,114,020,438
Total	2,184	\$1,078,052,242	17,183	\$10,510,075,380
MORTGAGE COMPANIES				
Bank of America NA	15	\$10,901,000	164	\$171,033,602
Caliber Home Loans INC	95	\$47,652,448	994	\$502,025,668
Compass Home Loans LLC	106	\$51,410,997	754	\$394,068,180
Freedom Mortgage Corp	430	\$227,193,190	2,275	\$1,235,390,765
Guaranteed Rate Inc	125	\$67,243,088	1,051	\$569,544,960
Guild Mortgage Company	38	\$18,118,050	286	\$139,539,353
HighTechLending Inc	47	\$24,066,581	275	\$138,558,342
HomeBridge Financial Services Inc	158	\$76,005,159	1,116	\$571,481,544
LoanDepot.com LLC	314	\$151,404,177	1,955	\$958,844,236
Plaza Home Mortgage Inc	91	\$36,834,021	514	\$223,543,607
Primary Residential Mortgage Inc	118	\$53,607,660	579	\$267,318,237
Primelending, A Plaincapital Co	23	\$9,854,731	230	\$113,410,944
Quicken Loans LLC	294	\$129,737,293	2,137	\$950,559,206
Wells Fargo Home Mortgage Inc	53	\$32,989,152	593	\$651,530,345
Misc Mortgage Companies & Brokers	1495	\$734,068,438	10,160	\$5,151,548,248
Total	3,402	\$1,671,085,985	23,083	\$12,038,397,237
GOVERNMENT				
Misc Government	46	\$56,176,369	282	\$193,749,736
Total	46	\$56,176,369	282	\$193,749,736



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FINANCE COMPANIES	October #	October \$	YTD#	YTD \$
Finance Factors Ltd	47	\$20,986,325	378	\$176,049,686
House of Finance Inc	53	\$29,684,514	376	\$199,197,480
Misc Finance Companies	318	\$181,976,875	2,461	\$1,572,677,432
Total	418	\$232,647,714	3,215	\$1,947,924,598
CREDIT UNIONS				
Aloha Pacific FCU	44	\$18,691,600	315	\$112,363,596
Gather Federal Credit Union	16	\$3,560,750	149	\$33,366,000
Hawaii Central Federal Credit Union	4	\$764,500	56	\$15,373,950
Hawaii Community FCU	19	\$6,360,312	253	\$78,061,859
Hawaii Federal Credit Union	3	\$280,000	26	\$2,695,000
Hawaii Law Enforcement FCU	11	\$3,944,000	79	\$26,865,025
Hawaii State FCU	145	\$54,412,750	1,178	\$414,644,411
*Hawaiian Financial FCU	40	\$18,506,350	342	\$149,708,000
Hawaii USA Federal Credit Union	42	\$17,898,400	428	\$187,893,319
HFS Federal Credit Union	20	\$2,599,165	123	\$19,277,890
Hickam FCU	29	\$5,735,100	220	\$47,189,143
Honolulu FCU	6	\$1,980,000	81	\$20,519,800
Maui County FCU	5	\$1,290,000	60	\$15,571,500
Navy Federal Credit Union	48	\$22,651,356	401	\$200,588,859
Pearl Hawaii Federal Credit Union	19	\$3,915,700	140	\$36,393,209
Pentagon Federal Credit Union	4	\$1,649,500	69	\$28,425,686
University Of Hawaii FCU	12	\$2,596,000	187	\$39,585,631
Misc Credit Union	71	\$25,834,450	361	\$127,147,391
Total	538	\$192,669,933	4,468	\$1,555,670,269
MISCELLANEOUS				
Miscellaneous Company	92	\$196,147,834	995	\$4,733,119,371
Miscellaneous Company Total	92 92	\$196,147,834 \$196,147,834	995 995	\$4,733,119,371 \$4,733,119,371
Grand Total	6,680	\$3,426,780,077	49,226	\$30,978,936,591
Total Agreements of Sale	6	\$2,219,270	47	\$34,016,876

^{*} Formerly Hawaiian Tel FCU