



TITLE GUARANTY  
HAWAII

# MORTGAGE BAROMETER

SEPTEMBER 2021

## BANK

| BANK                      | September #  | September \$           | YTD #         | YTD \$                  |
|---------------------------|--------------|------------------------|---------------|-------------------------|
| American Savings Bank FSB | 332          | \$133,953,261          | 3,188         | \$1,313,241,049         |
| Bank of Hawaii            | 679          | \$333,722,832          | 5,097         | \$2,520,020,914         |
| Central Pacific Bank      | 261          | \$156,112,411          | 2,092         | \$1,058,259,259         |
| Chase Bank USA NA         | 27           | \$42,387,043           | 179           | \$262,536,138           |
| Citibank NA               | 4            | \$10,867,000           | 30            | \$72,406,200            |
| First Hawaiian Bank       | 425          | \$193,441,236          | 3,691         | \$2,090,874,698         |
| Hawaii National Bank      | 13           | \$16,848,000           | 115           | \$85,095,625            |
| Territorial Savings Bank  | 53           | \$30,125,029           | 515           | \$261,112,054           |
| USAA Federal Savings Bank | 1            | \$480,000              | 19            | \$11,734,107            |
| Misc Banks                | 228          | \$994,302,260          | 2,132         | \$5,474,843,086         |
| <b>Total</b>              | <b>2,023</b> | <b>\$1,912,239,072</b> | <b>17,058</b> | <b>\$13,150,123,130</b> |

## MORTGAGE COMPANIES

|                                   |              |                        |               |                         |
|-----------------------------------|--------------|------------------------|---------------|-------------------------|
| Bank of America NA                | 28           | \$46,975,714           | 182           | \$238,009,100           |
| Caliber Home Loans INC            | 57           | \$30,652,067           | 659           | \$331,152,371           |
| Compass Home Loans LLC            | 29           | \$16,203,291           | 457           | \$252,431,467           |
| Freedom Mortgage Corp             | 151          | \$85,427,504           | 2,326         | \$1,243,406,325         |
| Guaranteed Rate Inc               | 144          | \$89,941,075           | 1,244         | \$704,567,845           |
| **Guild Holdings Co               | 25           | \$11,222,506           | 101           | \$48,868,464            |
| HighTechLending Inc               | 27           | \$13,739,076           | 278           | \$144,160,090           |
| HomeBridge Financial Services Inc | 67           | \$36,703,968           | 825           | \$435,210,929           |
| LoanDepot.com LLC                 | 228          | \$123,473,569          | 3,148         | \$1,604,844,305         |
| Plaza Home Mortgage Inc           | 24           | \$9,700,683            | 339           | \$150,767,058           |
| Primary Residential Mortgage Inc  | 22           | \$11,108,186           | 329           | \$157,069,188           |
| Primelending, A Plaincapital Co   | 12           | \$4,787,415            | 160           | \$83,978,870            |
| ***Rocket Mortgage                | 569          | \$236,080,018          | 2,756         | \$1,180,681,758         |
| Wells Fargo Home Mortgage Inc     | 64           | \$32,873,262           | 671           | \$730,237,897           |
| Misc Mortgage Companies & Brokers | 1231         | \$700,732,269          | 11,793        | \$6,380,367,192         |
| <b>Total</b>                      | <b>2,678</b> | <b>\$1,449,620,603</b> | <b>25,268</b> | <b>\$13,685,752,859</b> |

## GOVERNMENT

|                 |           |                     |            |                      |
|-----------------|-----------|---------------------|------------|----------------------|
| Misc Government | 55        | \$59,332,522        | 424        | \$302,932,955        |
| <b>Total</b>    | <b>55</b> | <b>\$59,332,522</b> | <b>424</b> | <b>\$302,932,955</b> |

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## FINANCE COMPANIES

|                        | <i>September #</i> | <i>September \$</i>  | <i>YTD #</i> | <i>YTD \$</i>          |
|------------------------|--------------------|----------------------|--------------|------------------------|
| Finance Factors Ltd    | 22                 | \$10,782,700         | 221          | \$111,174,710          |
| House of Finance Inc   | 33                 | \$20,349,308         | 340          | \$186,613,533          |
| Misc Finance Companies | 268                | \$181,275,500        | 2,775        | \$1,555,110,416        |
| <b>Total</b>           | <b>323</b>         | <b>\$212,407,508</b> | <b>3,336</b> | <b>\$1,852,898,659</b> |

## CREDIT UNIONS

|                                     |            |                      |              |                        |
|-------------------------------------|------------|----------------------|--------------|------------------------|
| Aloha Pacific FCU                   | 34         | \$7,947,500          | 411          | \$130,756,875          |
| Gather Federal Credit Union         | 22         | \$8,811,700          | 258          | \$71,781,785           |
| Hawaii Central Federal Credit Union | 3          | \$599,900            | 65           | \$17,103,425           |
| Hawaii Community FCU                | 18         | \$5,578,500          | 200          | \$63,361,318           |
| Hawaii Federal Credit Union         | 3          | \$334,000            | 21           | \$2,972,000            |
| Hawaii Law Enforcement FCU          | 4          | \$824,000            | 76           | \$22,254,100           |
| Hawaii State FCU                    | 126        | \$38,422,560         | 1,110        | \$345,961,536          |
| *Hawaiian Financial FCU             | 17         | \$6,910,400          | 183          | \$78,227,900           |
| Hawaii USA Federal Credit Union     | 25         | \$9,449,650          | 318          | \$143,263,075          |
| HFS Federal Credit Union            | 29         | \$5,058,370          | 215          | \$47,643,210           |
| Hickam FCU                          | 24         | \$5,220,498          | 209          | \$39,042,698           |
| Honolulu FCU                        | 10         | \$2,685,005          | 82           | \$30,205,893           |
| Maui County FCU                     | 13         | \$4,296,000          | 130          | \$41,418,450           |
| Navy Federal Credit Union           | 47         | \$19,168,010         | 431          | \$205,559,186          |
| Pearl Hawaii Federal Credit Union   | 25         | \$6,984,880          | 266          | \$76,384,873           |
| Pentagon Federal Credit Union       | 11         | \$8,352,297          | 135          | \$62,202,996           |
| University Of Hawaii FCU            | 12         | \$3,258,700          | 151          | \$34,795,960           |
| Misc Credit Union                   | 56         | \$21,588,683         | 516          | \$195,818,738          |
| <b>Total</b>                        | <b>479</b> | <b>\$155,490,653</b> | <b>4,777</b> | <b>\$1,608,754,018</b> |

## MISCELLANEOUS

|                       |            |                      |            |                        |
|-----------------------|------------|----------------------|------------|------------------------|
| Miscellaneous Company | 109        | \$108,272,982        | 957        | \$2,027,219,421        |
| <b>Total</b>          | <b>109</b> | <b>\$108,272,982</b> | <b>957</b> | <b>\$2,027,219,421</b> |

|                                 |              |                        |               |                         |
|---------------------------------|--------------|------------------------|---------------|-------------------------|
| <b>Grand Total</b>              | <b>5,667</b> | <b>\$3,897,363,340</b> | <b>51,820</b> | <b>\$32,627,681,042</b> |
| <b>Total Agreements of Sale</b> | <b>4</b>     | <b>\$4,788,000</b>     | <b>46</b>     | <b>\$20,777,529</b>     |

\* Formerly Hawaiian Tel FCU

\*\*Formerly Guild Mortgage Company

\*\*\*Formerly Quicken Loans LLC

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