

## MORTGAGE BAROMETER

AUGUST 2023

BANK	August #	August \$	YTD#	YTD \$
American Savings Bank FSB	105	\$41,998,838	1,209	\$565,288,394
Bank of Hawaii	115	\$76,379,718	1,575	\$787,447,437
Central Pacific Bank	55	\$26,975,512	532	\$264,514,306
Citibank NA	7	\$21,370,500	13	\$37,418,950
First Hawaiian Bank	158	\$153,538,681	1,332	\$852,995,552
Hawaii National Bank	3	\$665,000	50	\$41,177,700
JP Morgan Chase Bank NA	5	\$8,220,900	36	\$52,282,951
Territorial Savings Bank	12	\$6,620,600	130	\$73,712,846
USAA Federal Savings Bank	0	\$0	6	\$3,422,019
Misc Banks	56	\$104,237,164	484	\$585,107,333
Total	<i>516</i>	\$440,006,913	5,367	\$3,263,367,488
MORTGAGE COMPANIES				
Bank of America NA	9	\$5,383,300	39	\$26,929,354
*CMG Mortgage Inc	24	\$15,608,915	220	\$135,445,253
Compass Home Loans LLC	0	\$0	7	\$3,366,115
Freedom Mortgage Corp	33	\$21,916,059	149	\$101,136,622
Guaranteed Rate Inc	29	\$19,053,265	228	\$150,227,624
Guild Mortgage Co	11	\$6,374,766	76	\$43,749,149
HighTechLending Inc	5	\$2,170,687	26	\$17,095,689
LoanDepot.com LLC	34	\$20,861,055	237	\$138,239,322
Plaza Home Mortgage Inc	9	\$4,182,993	48	\$29,860,589
Primary Residential Mortgage Inc	2	\$1,549,200	33	\$20,478,733
Primelending, A Plaincapital Co	2	\$1,212,000	21	\$13,348,670
ROCKET MORTGAGE LLC	84	\$45,666,627	606	\$324,228,146
Wells Fargo Bank NA	5	\$5,877,500	36	\$24,979,509
Misc Mortgage Companies & Brokers	444	\$283,194,797	3,220	\$2,134,453,774
Total	691	\$433,051,164	4,946	\$3,163,538,549
GOVERNMENT				
Misc Government	68	\$23,644,159	408	\$387,294,614
Total	68	\$23,644,159	408	\$387,294,614



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AUGUST 2023

FINANCE COMPANIES	August #	August \$	YTD#	YTD \$
Finance Factors Ltd	14	\$10,598,250	106	\$98,463,810
House of Finance Inc	13	\$7,801,800	71	\$45,430,159
Misc Finance Companies	26	\$75,299,312	240	\$299,469,280
Total	53	\$93,699,362	417	\$443,363,249
CREDIT UNIONS				
Aloha Pacific FCU	32	\$7,164,000	314	\$74,045,450
Gather Federal Credit Union	24	\$6,587,300	181	\$48,295,141
Hawaii Central Federal Credit Union	16	\$4,949,963	123	\$36,914,499
Hawaii Community FCU	21	\$4,781,432	162	\$43,991,658
Hawaii Federal Credit Union	6	\$720,000	40	\$5,420,000
Hawaii Law Enforcement FCU	1	\$175,000	12	\$2,080,000
Hawaii State Federal Credit Union	96	\$24,249,800	538	\$141,679,615
Hawaiian Financial FCU	6	\$2,609,000	148	\$75,517,350
Hawaii USA Federal Credit Union	89	\$22,674,288	641	\$175,529,084
HFS Federal Credit Union	26	\$4,370,150	194	\$37,843,347
Hickam FCU	31	\$6,163,300	270	\$51,893,800
Honolulu FCU	14	\$2,675,750	80	\$18,118,700
Maui County Federal Credit Union	6	\$1,569,000	83	\$18,244,800
Navy Federal Credit Union	29	\$7,652,004	236	\$67,585,435
Pearl Hawaii Federal Credit Union	16	\$3,514,200	115	\$19,472,101
Pentagon Federal Credit Union	0	\$0	29	\$9,082,479
University Of Hawaii FCU	15	\$3,982,500	129	\$29,416,300
Misc Credit Union	81	\$36,201,022	567	\$156,313,592
Total	509	\$140,038,709	3,862	\$1,011,443,351
MISCELLANEOUS				
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Miscellaneous Company	49	\$42,977,155	358	\$574,046,704
Total .	49	\$42,977,155	358	\$574,046,704
Grand Total	1,886	\$1,173,417,462	15,358	\$8,843,053,955
Total Agreements of Sale	6	\$3,367,273	33	\$25,177,570

\* Formerly Homebridge Financial Services

Note: Mortgage(s) 100,000,000 and more not included in this report