MORTGAGE BAROMETER

JULY 2022

#### TITLE GUARANTY HAWAII

TG

| BANK |                           | July # | July \$         | YTD #  | YTD \$           |
|------|---------------------------|--------|-----------------|--------|------------------|
|      | American Savings Bank FSB | 342    | \$150,115,565   | 2,510  | \$1,131,544,575  |
|      | Bank of Hawaii            | 380    | \$262,291,513   | 3,561  | \$1,943,496,133  |
|      | Central Pacific Bank      | 144    | \$66,846,550    | 1,259  | \$621,546,054    |
|      | Chase Bank USA NA         | 12     | \$28,867,999    | 138    | \$1,234,523,313  |
|      | Citibank NA               | 8      | \$14,704,297    | 31     | \$1,063,725,951  |
|      | First Hawaiian Bank       | 253    | \$145,756,425   | 2,300  | \$2,247,915,326  |
|      | Hawaii National Bank      | 14     | \$8,719,300     | 98     | \$63,235,807     |
|      | Territorial Savings Bank  | 21     | \$9,556,600     | 210    | \$105,755,550    |
|      | USAA Federal Savings Bank | 2      | \$1,472,500     | 10     | \$4,450,312      |
|      | Misc Banks                | 105    | \$360,397,625   | 1,077  | \$3,481,892,323  |
|      | Total                     | 1,281  | \$1,048,728,374 | 11,194 | \$11,898,085,344 |

# MORTGAGE COMPANIES

| Total                             | 864 | \$686,993,745 | <i>9,512</i> | \$6,507,539,064 |
|-----------------------------------|-----|---------------|--------------|-----------------|
| Misc Mortgage Companies & Brokers | 513 | \$306,882,575 | 5,174        | \$3,569,315,225 |
| Wells Fargo Home Mortgage Inc     | 9   | \$161,344,125 | 219          | \$364,117,391   |
| ***ROCKET MORTGAGE LLC            | 82  | \$38,521,278  | 1,012        | \$499,034,080   |
| Primelending, A Plaincapital Co   | 1   | \$513,130     | 41           | \$23,203,033    |
| Primary Residential Mortgage Inc  | 3   | \$2,296,750   | 65           | \$39,642,424    |
| Plaza Home Mortgage Inc           | 5   | \$1,844,878   | 62           | \$31,405,225    |
| LoanDepot.com LLC                 | 85  | \$49,659,336  | 1,079        | \$606,540,728   |
| HomeBridge Financial Services Inc | 27  | \$17,791,769  | 325          | \$207,180,257   |
| HighTechLending Inc               | 6   | \$4,421,905   | 69           | \$47,522,276    |
| **Guild Holdings Co               | 6   | \$3,063,900   | 86           | \$44,605,701    |
| Guaranteed Rate Inc               | 58  | \$37,188,265  | 618          | \$403,812,173   |
| Freedom Mortgage Corp             | 26  | \$18,142,767  | 289          | \$184,599,010   |
| Compass Home Loans LLC            | 17  | \$12,093,861  | 140          | \$85,546,871    |
| Caliber Home Loans INC            | 16  | \$8,138,690   | 217          | \$122,880,204   |
| Bank of America NA                | 10  | \$25,090,516  | 116          | \$278,134,466   |
|                                   |     |               |              |                 |

#### GOVERNMENT

| Misc Government | 71 | \$25,673,018 | 483 | \$234,677,888 |
|-----------------|----|--------------|-----|---------------|
| Total           | 71 | \$25,673,018 | 483 | \$234,677,888 |

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# FINANCE COMPANIES

| FINANCE COMPANIES      | July # | July \$       | YTD # | YTD \$          |
|------------------------|--------|---------------|-------|-----------------|
| Finance Factors Ltd    | 17     | \$72,557,500  | 117   | \$128,250,875   |
| House of Finance Inc   | 19     | \$12,916,537  | 138   | \$88,892,143    |
| Misc Finance Companies | 91     | \$76,342,225  | 1,022 | \$853,974,941   |
| Total                  | 127    | \$161,816,262 | 1,277 | \$1,071,117,959 |

# CREDIT UNIONS

HAWAII

| Total                               | 616 | \$180,316,007 | 3,817 | \$1,279,273,355 |
|-------------------------------------|-----|---------------|-------|-----------------|
| Misc Credit Union                   | 50  | \$18,700,456  | 477   | \$205,806,659   |
| University Of Hawaii FCU            | 17  | \$3,901,500   | 146   | \$41,979,500    |
| Pentagon Federal Credit Union       | 7   | \$2,047,300   | 102   | \$40,244,377    |
| Pearl Hawaii Federal Credit Union   | 7   | \$1,346,000   | 98    | \$21,003,487    |
| Navy Federal Credit Union           | 15  | \$6,996,159   | 238   | \$124,720,670   |
| Maui County FCU                     | 9   | \$3,079,000   | 56    | \$14,947,650    |
| Honolulu FCU                        | 12  | \$2,242,000   | 85    | \$20,880,100    |
| Hickam FCU                          | 28  | \$5,760,400   | 163   | \$30,998,006    |
| HFS Federal Credit Union            | 26  | \$6,318,700   | 180   | \$42,111,900    |
| Hawaii USA Federal Credit Union     | 142 | \$51,511,000  | 532   | \$199,929,383   |
| *Hawaiian Financial FCU             | 31  | \$13,160,200  | 136   | \$55,667,150    |
| Hawaii State FCU                    | 146 | \$33,600,200  | 840   | \$267,046,532   |
| Hawaii Law Enforcement FCU          | 7   | \$1,695,000   | 34    | \$7,192,000     |
| Hawaii Federal Credit Union         | 4   | \$460,000     | 29    | \$3,718,000     |
| Hawaii Community FCU                | 26  | \$8,619,531   | 189   | \$61,180,684    |
| Hawaii Central Federal Credit Union | 11  | \$2,629,000   | 65    | \$16,276,850    |
| Gather Federal Credit Union         | 41  | \$8,715,561   | 171   | \$47,108,657    |
| Aloha Pacific FCU                   | 37  | \$9,534,000   | 276   | \$78,461,750    |

### **MISCELLANEOUS**

| Miscellaneous Company    | 121   | \$311,463,809   | 896    | \$1,569,709,456  |
|--------------------------|-------|-----------------|--------|------------------|
| Total                    | 121   | \$311,463,809   | 896    | \$1,569,709,456  |
| <br>Grand Total          | 3,080 | \$2,414,991,215 | 27,179 | \$22,560,403,066 |
| Total Agreements of Sale | 3     | \$607,500       | 23     | \$12,763,500     |

\* Formerly Hawaiian Tel FCU

\*\*Formerly Guild Mortgage Company

\*\*\*Formerly Quicken Loans LLC

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