

## MORTGAGE BAROMETER

JULY 2020

BANK	July #	July \$	YTD#	YTD \$
American Savings Bank FSB	336	\$137,787,016	2,052	\$883,882,200
Bank of Hawaii	467	\$216,648,802	3,227	\$1,563,529,687
Central Pacific Bank	354	\$197,977,250	1,816	\$903,903,583
Chase Bank USA NA	13	\$23,578,009	92	\$118,487,101
Citibank NA	6	\$29,483,000	21	\$93,605,358
First Hawaiian Bank	354	\$159,534,351	2,303	\$1,018,607,889
Hawaii National Bank	22	\$11,674,200	100	\$54,317,577
Territorial Savings Bank	53	\$27,384,400	289	\$144,250,350
USAA Federal Savings Bank	10	\$4,534,308	103	\$51,588,421
Misc Banks	281	\$188,029,654	1,318	\$2,421,126,164
Total	1,896	\$996,630,990	11,321	\$7,253,298,330
MORTGAGE COMPANIES  Bank of America NA	10	Ć17 107 001	122	¢112.050.201
	19	\$17,137,901	122	\$113,658,201
Caliber Home Loans INC	75	\$37,441,023	747	\$375,780,665
Compass Home Loans LLC	66	\$34,474,128	474	\$254,848,603
Freedom Mortgage Corp	205	\$118,258,362	1,103	\$596,790,295
Guaranteed Rate Inc	152	\$76,548,586	661	\$359,691,697
Guild Mortgage Company	29	\$15,910,424	173	\$86,659,914
HighTechLending Inc	30	\$16,206,096	155	\$79,539,834
HomeBridge Financial Services Inc	126	\$59,420,098	682	\$348,232,784
LoanDepot.com LLC	223	\$111,419,291	1,157	\$571,276,432
Plaza Home Mortgage Inc	75	\$32,022,196	246	\$112,018,049
Primary Residential Mortgage Inc	53	\$24,320,340	288	\$131,154,729
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Quicken Loans LLC	214	\$95,499,394	1,433	\$646,054,724
Wells Fargo Home Mortgage Inc	80	\$64,743,688	404	\$531,056,803
Misc Mortgage Companies & Brokers	1165	\$597,420,881	6,178	\$3,179,001,188
Total	2,537	\$1,312,579,521	13,976	\$7,462,939,975
GOVERNMENT				
Misc Government	25	\$17,249,140	173	\$105,791,730
Total	25	\$17,249,140	173	\$105,791,730



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FINANCE COMPANIES	July #	July \$	YTD#	YTD \$
Finance Factors Ltd	41	\$18,324,100	245	\$114,781,926
House of Finance Inc	47	\$25,233,977	224	\$119,434,445
Misc Finance Companies	299	\$165,489,880	1,411	\$934,742,555
Total	387	\$209,047,957	1,880	\$1,168,958,926
CREDIT UNIONS				
Aloha Pacific FCU	49	\$16,913,700	202	\$67,987,700
Gather Federal Credit Union	17	\$2,336,400	104	\$21,396,350
Hawaii Central Federal Credit Union	5	\$2,270,000	40	\$11,435,550
Hawaii Community FCU	31	\$8,365,113	175	\$50,924,208
Hawaii Federal Credit Union	2	\$125,000	16	\$1,745,000
Hawaii Law Enforcement FCU	8	\$2,848,000	50	\$17,343,025
Hawaii State FCU	145	\$56,973,100	776	\$272,360,523
*Hawaiian Financial FCU	57	\$28,925,900	219	\$97,419,300
Hawaii USA Federal Credit Union	54	\$25,616,713	251	\$117,722,466
HFS Federal Credit Union	15	\$3,377,000	73	\$11,880,125
Hickam FCU	23	\$4,156,580	140	\$30,185,505
Honolulu FCU	7	\$1,989,800	54	\$11,994,800
Maui County FCU	5	\$720,500	42	\$11,442,500
Navy Federal Credit Union	49	\$24,690,760	275	\$136,110,693
Pearl Hawaii Federal Credit Union	18	\$5,979,400	84	\$21,993,992
Pentagon Federal Credit Union	8	\$2,717,704	52	\$21,849,977
University Of Hawaii FCU	29	\$6,305,250	133	\$28,213,531
Misc Credit Union	26	\$10,932,400	193	\$65,820,033
Total	<i>548</i>	\$205,243,320	2,879	\$997,825,278
MISCELLANEOUS				
Miscellaneous Company	71	\$206,310,948	737	\$3,284,192,859
Total	71	\$206,310,948	737	\$3,284,192,859
Grand Total	5,464	\$2,947,061,876	30,966	\$20,273,007,098
Total Agreements of Sale	2	\$1,905,000	30	\$25,585,117

<sup>\*</sup> Formerly Hawaiian Tel FCU