

## MORTGAGE BAROMETER

JUNE 2023

BANK	June #	June \$	YTD#	YTD \$
American Savings Bank FSB	182	\$74,725,247	982	\$397,933,368
Bank of Hawaii	188	\$90,959,883	1,313	\$623,065,157
Central Pacific Bank	69	\$23,490,039	413	\$205,263,252
Citibank NA	0	\$0	6	\$16,048,450
First Hawaiian Bank	200	\$142,129,748	1,012	\$603,451,117
Hawaii National Bank	7	\$2,660,000	45	\$40,340,100
JP Morgan Chase Bank NA	3	\$6,875,566	28	\$37,364,551
Territorial Savings Bank	25	\$15,839,796	99	\$55,281,246
USAA Federal Savings Bank	3	\$1,910,860	5	\$2,602,407
Misc Banks	66	\$64,925,449	372	\$421,863,310
Total	743	\$423,516,588	4,275	\$2,403,212,958
MORTGAGE COMPANIES  Bank of America NA	5	\$2,571,250	28	\$18,546,054
*CMG Mortgage Inc	45	\$27,654,826	167	\$101,158,509
Compass Home Loans LLC	0	\$0	7	\$3,366,115
Freedom Mortgage Corp	18	\$11,564,540	90	\$61,421,405
Guaranteed Rate Inc	30	\$22,007,479	163	\$106,061,599
Guild Mortgage Co	9	\$6,604,738	51	\$29,156,653
HighTechLending Inc	4	\$2,894,250	19	\$13,133,225
LoanDepot.com LLC	37	\$22,423,331	176	\$101,279,681
Plaza Home Mortgage Inc	11	\$8,927,019	33	\$21,403,825
Primary Residential Mortgage Inc	11	\$5,711,082	25	\$14,337,982
Primelending, A Plaincapital Co	1	\$487,000	16	\$10,708,170
ROCKET MORTGAGE LLC	72	\$35,551,958	433	\$232,394,551
Wells Fargo Bank NA	2	\$1,035,000	23	\$14,265,715
Misc Mortgage Companies & Brokers	480	\$316,976,783	2,372	\$1,597,954,865
Total	725	\$464,409,256	3,603	\$2,325,188,349
GOVERNMENT				
Misc Government	54	\$201,730,578	290	\$334,066,098
Total	54	\$201,730,578	290	\$334,066,098



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FINANCE COMPANIES	June #	June \$	YTD#	YTD \$
Finance Factors Ltd	15	\$8,231,300	77	\$64,691,035
House of Finance Inc	12	\$7,502,521	49	\$31,783,578
Misc Finance Companies	33	\$21,666,732	190	\$137,575,134
Total	60	\$37,400,553	316	\$234,049,747
CREDIT UNIONS				
Aloha Pacific FCU	38	\$9,027,500	239	\$57,860,550
Gather Federal Credit Union	18	\$5,681,700	124	\$32,984,341
Hawaii Central Federal Credit Union	11	\$3,553,398	92	\$27,750,094
Hawaii Community FCU	21	\$5,125,018	119	\$32,745,368
Hawaii Federal Credit Union	2	\$230,000	30	\$4,300,000
Hawaii Law Enforcement FCU	1	\$75,000	9	\$1,705,000
Hawaii State Federal Credit Union	76	\$17,064,700	360	\$98,987,615
Hawaiian Financial FCU	15	\$5,407,400	133	\$69,435,050
Hawaii USA Federal Credit Union	78	\$22,079,658	459	\$128,605,026
HFS Federal Credit Union	30	\$5,354,720	137	\$27,529,347
Hickam FCU	30	\$5,994,900	214	\$41,612,000
Honolulu FCU	11	\$3,161,250	49	\$11,855,950
Maui County Federal Credit Union	8	\$1,703,000	55	\$11,515,050
Navy Federal Credit Union	22	\$7,867,752	161	\$40,650,581
Pearl Hawaii Federal Credit Union	9	\$926,030	88	\$13,507,901
Pentagon Federal Credit Union	5	\$1,029,635	26	\$8,019,449
University Of Hawaii FCU	16	\$3,215,750	93	\$22,057,300
Misc Credit Union	72	\$21,692,440	425	\$105,140,770
Total	463	\$119,189,851	2,813	\$736,261,392
MISCELLANEOUS				
Miscellaneous Company	48	\$70,448,893	262	\$487,863,497
Total	48	\$70,448,893	262	\$487,863,497
Grand Total	2,093	\$1,316,695,719	11,559	\$6,520,642,041
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\* Formerly Homebridge Financial Services

Total Agreements of Sale

Note: Mortgage(s) 100,000,000 and more not included in this report

\$2,666,000

21

\$18,541,461