Mortgage Barometer JUNE 2019

Compliments of Title Guaranty

| | June No | June Amt | Y-T-D No | Y-T-D Amt |
|-----------------------------------|---------|-----------------|----------|-----------------|
| Bank | | | | |
| American Savings Bank FSB | 312 | \$112,197,060 | 1,745 | \$561,299,915 |
| Bank of Hawaii | 437 | \$168,169,771 | 2,240 | \$929,146,959 |
| Central Pacific Bank | 209 | \$88,695,078 | 978 | \$500,564,018 |
| Chase Bank USA NA | 6 | \$3,082,808 | 44 | \$1,016,771,871 |
| Citibank NA | 0 | \$0 | 15 | \$140,516,772 |
| First Foundation Bank | 0 | \$0 | 7 | \$4,820,000 |
| First Hawaiian Bank | 310 | \$124,730,311 | 1,562 | \$866,195,182 |
| Hawaii National Bank | 7 | \$8,471,500 | 57 | \$25,273,699 |
| Territorial Savings Bank | 34 | \$20,545,305 | 185 | \$93,684,665 |
| USAA Federal Savings Bank | 14 | \$7,166,815 | 62 | \$29,635,281 |
| Misc Banks | 78 | \$2,067,758,771 | 495 | \$2,953,514,451 |
| Total | 1,407 | \$2,600,817,419 | 7,390 | \$7,121,422,813 |
| Mortgage Companies | | | | |
| Bank of America NA | 15 | \$14,132,387 | 97 | \$229,308,025 |
| Caliber Home Loans INC | 61 | \$28,980,820 | 326 | \$159,180,234 |
| Compass Home Loans LLC | 42 | \$22,189,370 | 199 | \$96,310,200 |
| Guaranteed Rate Inc | 52 | \$26,463,489 | 182 | \$86,738,740 |
| Guild Mortgage Company | 36 | \$14,985,997 | 201 | \$85,093,612 |
| HighTechLending Inc | 23 | \$11,051,441 | 102 | \$53,132,83 |
| HomeBridge Financial Services Inc | 81 | \$45,154,342 | 520 | \$262,426,246 |
| LoanDepot.com LLC | 67 | \$32,474,306 | 345 | \$156,920,329 |
| Plaza Home Mortgage Inc | 10 | \$3,625,961 | 75 | \$24,355,448 |
| Primary Residential Mortgage Inc | 16 | \$6,399,528 | 76 | \$33,898,234 |
| Primelending, A Plaincapital Co | 19 | \$9,551,787 | 103 | \$49,174,489 |
| Provident Funding Associates LP | 1 | \$700,000 | 3 | \$1,534,500 |
| Quicken Loans Inc | 111 | \$44,621,117 | 694 | \$291,423,245 |
| Wells Fargo Home Mortgage Inc | 56 | \$332,032,987 | 312 | \$519,216,292 |
| Misc Mortgage Companies & Brokers | 579 | \$310,136,289 | 3,042 | \$1,604,757,665 |
| Total | 1,169 | \$902,499,821 | 6,277 | \$3,653,470,090 |
| Government | | | | |
| Misc Government | 24 | \$23,090,897 | 190 | \$146,186,154 |
| Total | 24 | \$23,090,897 | 190 | \$146,186,154 |

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|-------------------------------------|----------|-----------------|-----------|-----------------|
| Finance Companies | | | | |
| Finance Factors Ltd | 24 | \$15,149,425 | 150 | \$68,756,175 |
| House of Finance Inc | 22 | \$10,875,334 | 109 | \$56,574,23 |
| Misc Finance Companies | 178 | \$101,262,345 | 764 | \$485,662,216 |
| Total | 224 | \$127,287,104 | 1,023 | \$610,992,622 |
| Credit Unions | | | | |
| Aloha Pacific FCU | 36 | \$7,154,200 | 224 | \$54,322,500 |
| *Gather Federal Credit Union | 22 | \$5,199,100 | 100 | \$19,902,57 |
| Hawaii Central Federal Credit Union | 11 | \$2,199,300 | 64 | \$16,444,87 |
| Hawaii Community FCU | 33 | \$8,529,450 | 138 | \$35,214,69 |
| Hawaii Federal Credit Union | 3 | \$284,000 | 15 | \$1,289,00 |
| Hawaii Law Enforcement FCU | 11 | \$1,582,000 | 47 | \$8,470,00 |
| Hawaii State FCU | 104 | \$25,376,575 | 534 | \$124,034,91 |
| Hawaii USA Federal Credit Union | 34 | \$7,759,950 | 178 | \$48,405,20 |
| Hawaiian Tel FCU | 0 | \$0 | 16 | \$5,573,15 |
| HFS Federal Credit Union | 8 | \$1,220,500 | 73 | \$9,830,90 |
| Hickam FCU | 22 | \$6,472,498 | 114 | \$24,185,24 |
| Honolulu FCU | 16 | \$5,550,375 | 68 | \$19,407,02 |
| Maui County FCU | 5 | \$999,000 | 35 | \$6,071,50 |
| Navy Federal Credit Union | 36 | \$16,499,930 | 204 | \$72,053,34 |
| Pearl Hawaii Federal Credit Union | 5 | \$650,914 | 68 | \$9,302,35 |
| Pentagon Federal Credit Union | 4 | \$1,022,000 | 13 | \$1,995,50 |
| University Of Hawaii FCU | 23 | \$4,863,500 | 122 | \$25,848,99 |
| Windward Community FCU | 0 | \$0 | 1 | \$420,00 |
| Misc Credit Union | 59 | \$21,484,644 | 297 | \$93,652,66 |
| Total | 432 | \$116,847,936 | 2,311 | \$576,424,41 |
| Miscellaneous | | | | |
| Miscellaneous Corporation | 68 | \$1,521,328,321 | 407 | \$2,945,209,58 |
| Total | 68 | \$1,521,328,321 | 407 | \$2,945,209,584 |
| Grand Total | 3,324 | \$5,291,871,498 | 17,598 | \$15,053,705,68 |
| Total - Agreements of Sale | <i>3</i> | \$1,637,000 | <i>27</i> | \$19,010,26 |

^{*} Formerly Kauai Community FCU

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