

## MORTGAGE BAROMETER

MAY 2020

BANK	May #	May \$	YTD#	YTD \$
American Savings Bank FSB	319	\$137,423,183	1,370	\$616,287,169
Bank of Hawaii	405	\$179,571,063	2,241	\$1,053,105,626
Central Pacific Bank	318	\$138,478,698	1,124	\$551,081,629
Chase Bank USA NA	6	\$8,115,650	68	\$75,944,343
Citibank NA	2	\$5,943,300	11	\$38,253,000
First Hawaiian Bank	366	\$158,067,117	1,586	\$691,659,127
Hawaii National Bank	15	\$8,769,952	64	\$36,982,577
Territorial Savings Bank	53	\$26,272,500	183	\$91,515,650
USAA Federal Savings Bank	11	\$5,702,914	78	\$40,637,001
Misc Banks	205	\$145,225,323	780	\$2,035,845,557
Total	1,700	\$813,569,700	7,505	\$5,231,311,679
MORTGAGE COMPANIES  Bank of America NA	21	\$17,247,460	84	\$80,538,811
Caliber Home Loans INC	80	\$39,609,949	608	\$304,879,573
Compass Home Loans LLC	95	\$54,797,436	330	\$179,204,472
Freedom Mortgage Corp	204	\$107,627,496	717	\$381,663,985
Guaranteed Rate Inc	125	\$72,853,166	371	\$205,476,579
Guild Mortgage Company	28	\$13,125,166	108	\$51,102,925
HighTechLending Inc	22	\$10,911,083	99	\$51,410,862
HomeBridge Financial Services Inc	144	\$75,471,755	450	\$234,130,146
LoanDepot.com LLC	161	\$81,221,462	756	\$375,662,806
Plaza Home Mortgage Inc	28	\$12,392,402	123	\$59,362,997
Primary Residential Mortgage Inc	49	\$21,090,443	171	\$81,152,421
Primelending, A Plaincapital Co	25	\$12,724,345	102	\$52,612,112
QUICKEN INC	155	\$68,451,558	1,005	\$452,547,377
Wells Fargo Home Mortgage Inc	40	\$29,261,019	263	\$430,869,938
Misc Mortgage Companies & Brokers	910	\$471,020,616	3,958	\$2,045,461,374
Total	2,087	\$1,087,805,356	9,145	\$4,986,076,378
GOVERNMENT				
Misc Government	28	\$15,778,204	125	\$70,463,919
	28	\$15,778,204	125	\$70,463,919



## MORTGAGE BAROMETER

MAY 2020

FINANCE COMPANIES	May #	May \$	YTD#	YTD \$
Finance Factors Ltd	40	\$20,413,600	160	\$74,049,326
House of Finance Inc	35	\$18,645,273	146	\$75,556,970
Misc Finance Companies	187	\$109,765,686	905	\$640,804,955
Total	262	\$148,824,559	1,211	\$790,411,251
CREDIT UNIONS				
Aloha Pacific FCU	28	\$6,393,700	116	\$36,765,600
Gather Federal Credit Union	11	\$1,730,750	68	\$15,168,450
Hawaii Central Federal Credit Union	4	\$1,475,750	31	\$8,072,300
Hawaii Community FCU	42	\$11,855,953	104	\$29,140,039
Hawaii Federal Credit Union	1	\$150,000	9	\$1,120,000
Hawaii Law Enforcement FCU	7	\$3,191,000	31	\$9,776,300
Hawaii State FCU	154	\$49,046,750	522	\$178,283,123
*Hawaiian Financial FCU	37	\$16,243,850	133	\$56,141,650
Hawaii USA Federal Credit Union	43	\$21,527,600	160	\$77,113,463
HFS Federal Credit Union	15	\$2,227,400	46	\$6,381,125
Hickam FCU	27	\$7,790,800	97	\$21,516,659
Honolulu FCU	11	\$2,714,200	41	\$8,469,000
Maui County FCU	5	\$1,181,000	30	\$8,907,000
Navy Federal Credit Union	34	\$18,138,188	180	\$86,046,566
Pearl Hawaii Federal Credit Union	7	\$1,681,000	54	\$12,844,592
Pentagon Federal Credit Union	9	\$4,256,716	35	\$15,886,474
University Of Hawaii FCU	23	\$4,613,000	85	\$17,974,781
Misc Credit Union	27	\$12,073,061	143	\$48,608,974
Total	485	\$166,290,718	1,885	\$638,216,096
MISCELLANEOUS				
Miscellaneous Company	82	\$66,687,489	562	\$2,965,312,583
Total	82	\$66,687,489	562	\$2,965,312,583
Grand Total	4,644	\$2,298,956,026	20,433	\$14,681,791,906

<sup>\*</sup> Formerly Hawaiian Tel FCU

Total Agreements of Sale

\$5,499,347

\$18,265,967