

## MORTGAGE BAROMETER

APRIL 2020

BANK	April #	April \$	YTD#	YTD \$
American Savings Bank FSB	332	\$147,414,841	1,051	\$478,863,986
Bank of Hawaii	502	\$203,843,446	1,836	\$873,534,562
Central Pacific Bank	307	\$141,009,824	806	\$412,602,931
Chase Bank USA NA	10	\$23,290,000	62	\$67,828,693
Citibank NA	0	\$0	9	\$32,309,700
First Hawaiian Bank	354	\$147,524,005	1,220	\$533,592,010
Hawaii National Bank	16	\$8,816,625	49	\$28,212,625
Territorial Savings Bank	48	\$24,108,850	130	\$65,243,150
USAA Federal Savings Bank	14	\$7,613,258	67	\$34,934,087
Misc Banks	180	\$123,214,182	575	\$1,890,620,234
Total	1,763	\$826,835,031	5,805	\$4,417,741,978
MORTGAGE COMPANIES  Bank of America NA	18	\$37,170,150	63	\$63,291,351
Caliber Home Loans INC	196	\$101,475,867	528	\$265,269,624
Compass Home Loans LLC	96	\$53,602,441	235	\$124,407,036
Freedom Mortgage Corp	239	\$141,162,536	513	\$274,036,489
Guaranteed Rate Inc	77	\$44,458,249	246	\$132,623,413
Guild Mortgage Company	24	\$10,490,827	80	\$37,977,759
HighTechLending Inc	21	\$11,995,184	77	\$40,499,779
HomeBridge Financial Services Inc	104	\$57,308,808	306	\$158,658,391
LoanDepot.com LLC	171	\$84,582,857	595	\$294,441,344
Plaza Home Mortgage Inc	54	\$28,308,776	95	\$46,970,595
Primary Residential Mortgage Inc	52	\$26,027,324	122	\$60,061,978
Primelending, A Plaincapital Co	29	\$14,956,121	77	\$39,887,767
QUICKEN INC	196	\$93,190,031	850	\$384,095,819
Wells Fargo Home Mortgage Inc	45	\$25,929,808	223	\$401,608,919
Misc Mortgage Companies & Brokers	969	\$503,989,138	3,048	\$1,574,440,758
Total	2,291	\$1,234,648,117	7,058	\$3,898,271,022
GOVERNMENT				
Misc Government	24	\$10,181,579	97	\$54,685,714
Total	24	\$10,181,579	97	\$54,685,714



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FINANCE COMPANIES	April #	April \$	YTD#	YTD \$
Finance Factors Ltd	50	\$21,101,500	120	\$53,635,726
House of Finance Inc	20	\$9,941,205	111	\$56,911,697
Misc Finance Companies	186	\$103,222,002	718	\$531,039,269
Total	256	\$134,264,707	949	\$641,586,692
CREDIT UNIONS				
Aloha Pacific FCU	15	\$11,164,800	88	\$30,371,900
Gather Federal Credit Union	12	\$2,917,700	57	\$13,437,700
Hawaii Central Federal Credit Union	6	\$1,579,900	27	\$6,596,550
Hawaii Community FCU	21	\$6,173,672	62	\$17,284,086
Hawaii Federal Credit Union	2	\$300,000	8	\$970,000
Hawaii Law Enforcement FCU	9	\$3,024,800	24	\$6,585,300
Hawaii State FCU	92	\$28,028,580	368	\$129,236,373
*Hawaiian Financial FCU	27	\$11,185,700	96	\$39,897,800
Hawaii USA Federal Credit Union	38	\$15,158,913	117	\$55,585,863
HFS Federal Credit Union	10	\$1,685,800	31	\$4,153,725
Hickam FCU	21	\$3,620,300	70	\$13,725,859
Honolulu FCU	5	\$585,000	30	\$5,754,800
Maui County FCU	9	\$2,875,000	25	\$7,726,000
Navy Federal Credit Union	19	\$8,583,343	146	\$67,908,378
Pearl Hawaii Federal Credit Union	19	\$4,167,400	47	\$11,163,592
Pentagon Federal Credit Union	7	\$4,201,178	26	\$11,629,758
University Of Hawaii FCU	29	\$6,180,200	62	\$13,361,781
Misc Credit Union	28	\$12,644,311	116	\$36,535,913
Total	369	\$124,076,597	1,400	\$471,925,378
MISCELLANEOUS				
Miscellaneous Company	109	\$48,520,593	480	\$2,898,625,094
Total	109	\$48,520,593	480	\$2,898,625,094
Grand Total	4,812	\$2,378,526,624	15,789	\$12,382,835,878

<sup>\*</sup> Formerly Hawaiian Tel FCU

Total Agreements of Sale

\$5,150,000

16

\$12,766,620