

MORTGAGE BAROMETER

MARCH 2023

BANK	March #	March \$	YTD#	YTD\$
American Savings Bank FSB	168	\$94,111,094	491	\$208,979,922
Bank of Hawaii	250	\$112,714,879	669	\$349,233,138
Central Pacific Bank	71	\$37,855,335	180	\$101,529,935
Citibank NA	1	\$1,400,000	3	\$4,099,000
First Hawaiian Bank	173	\$125,771,318	474	\$316,669,254
Hawaii National Bank	5	\$1,685,000	19	\$18,786,550
JP Morgan Chase Bank NA	8	\$6,378,950	17	\$15,335,985
Territorial Savings Bank	22	\$10,609,300	40	\$20,981,300
USAA Federal Savings Bank	0	\$0	1	\$424,000
Misc Banks	79	\$106,495,100	178	\$671,114,537
Total	777	\$497,020,976	2,072	\$1,707,153,621
MORTGAGE COMPANIES				
Bank of America NA	3	\$3,758,000	15	\$13,579,800
Caliber Home Loans INC	0	\$0	1	\$368,000
Compass Home Loans LLC	0	\$0	7	\$3,366,115
Freedom Mortgage Corp	25	\$16,250,845	37	\$24,126,602
Guaranteed Rate Inc	28	\$16,958,296	76	\$48,798,970
Guild Mortgage Co	12	\$5,215,238	25	\$12,866,359
HighTechLending Inc	7	\$4,789,500	10	\$6,325,500
HomeBridge Financial Services Inc	13	\$7,597,325	38	\$21,383,588
LoanDepot.com LLC	34	\$16,867,134	67	\$34,897,129
Plaza Home Mortgage Inc	4	\$1,438,695	11	\$5,710,655
Primary Residential Mortgage Inc	2	\$854,000	7	\$2,766,000
Primelending, A Plaincapital Co	5	\$3,115,600	11	\$7,086,800
***ROCKET MORTGAGE LLC	75	\$34,172,881	219	\$118,288,075
**Wells Fargo Bank NA	6	\$2,843,690	15	\$9,621,315
Misc Mortgage Companies & Brokers	460	\$361,971,969	1,106	\$753,601,670
Total	674	\$475,833,173	1,645	\$1,062,786,578
GOVERNMENT				
Misc Government	48	\$62,235,172	143	\$90,909,383
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FINANCE COMPANIES	March #	March \$	YTD#	YTD \$
Finance Factors Ltd	11	\$11,448,000	42	\$45,584,936
House of Finance Inc	12	\$7,019,332	22	\$13,772,257
Misc Finance Companies	36	\$25,462,976	95	\$71,326,968
Total	59	\$43,930,308	159	\$130,684,161
CREDIT UNIONS				
Aloha Pacific FCU	38	\$7,727,850	106	\$24,887,850
Gather Federal Credit Union	22	\$7,246,525	58	\$16,933,725
Hawaii Central Federal Credit Union	23	\$8,155,797	50	\$15,601,196
Hawaii Community FCU	19	\$4,360,250	48	\$13,858,450
Hawaii Federal Credit Union	11	\$1,660,000	20	\$3,050,000
Hawaii Law Enforcement FCU	3	\$755,000	4	\$955,000
Hawaii State Federal Credit Union	51	\$16,809,350	152	\$41,620,115
*Hawaiian Financial FCU	33	\$17,487,600	82	\$44,528,150
Hawaii USA Federal Credit Union	77	\$19,216,754	195	\$49,875,634
HFS Federal Credit Union	20	\$5,263,000	70	\$14,976,700
Hickam FCU	48	\$9,000,700	98	\$18,695,100
Honolulu FCU	5	\$2,270,000	22	\$5,545,200
Maui County Federal Credit Union	7	\$1,950,000	23	\$4,783,050
Navy Federal Credit Union	40	\$8,888,705	91	\$19,690,567
Pearl Hawaii Federal Credit Union	14	\$2,351,771	35	\$5,582,171
Pentagon Federal Credit Union	5	\$2,798,000	11	\$4,887,114
University Of Hawaii FCU	14	\$2,832,200	51	\$12,205,150
Misc Credit Union	80	\$20,442,980	198	\$49,953,970
Total	510	\$139,216,482	1,314	\$347,629,142
MISCELLANEOUS				
Miscellaneous Company	52	\$92,559,873	118	\$205,907,376
Total	52	\$92,559,873	118	\$205,907,376
Grand Total	2,120	\$1,310,795,984	<i>5,451</i>	\$3,545,070,261
Total Agreements of Sale	1	\$1,003,622	10	\$10,646,122

* Formerly Hawaiian Tel FCU **Formerly Wells Fargo Home Mortgage Inc

***Formerly Quicken Loans LLC