

MORTGAGE BAROMETER

MARCH 2022

BANK	March #	March \$	YTD#	YTD \$
American Savings Bank FSB	364	\$271,369,754	927	\$460,737,633
Bank of Hawaii	625	\$294,860,853	1,653	\$756,833,767
Central Pacific Bank	198	\$91,592,124	566	\$271,823,589
Chase Bank USA NA	33	\$52,705,443	72	\$97,035,780
Citibank NA	8	\$1,017,384,999	14	\$1,023,161,894
First Hawaiian Bank	400	\$236,121,402	1,071	\$511,651,884
Hawaii National Bank	22	\$17,828,000	49	\$35,954,507
Territorial Savings Bank	40	\$18,711,700	116	\$58,239,550
USAA Federal Savings Bank	1	\$555,000	6	\$1,850,852
Misc Banks	215	\$1,043,875,903	523	\$1,332,885,432
Total	1,906	\$3,045,005,178	4,997	\$4,550,174,888
MORTGAGE COMPANIES				
Bank of America NA	18	\$16,402,000	64	\$82,514,000
Caliber Home Loans INC	39	\$21,500,228	117	\$63,776,435
Compass Home Loans LLC	28	\$16,574,655	72	\$43,800,918
Freedom Mortgage Corp	63	\$38,632,261	142	\$82,499,952
Guaranteed Rate Inc	117	\$75,766,162	305	\$202,175,198
**Guild Holdings Co	22	\$11,529,801	53	\$27,142,899
HighTechLending Inc	15	\$10,530,400	40	\$26,775,680
HomeBridge Financial Services Inc	53	\$32,286,920	167	\$108,266,309
LoanDepot.com LLC	200	\$115,261,309	569	\$312,777,342
Plaza Home Mortgage Inc	9	\$4,314,568	29	\$14,503,672
Primary Residential Mortgage Inc	12	\$6,655,248	35	\$20,844,219
Primelending, A Plaincapital Co	4	\$1,645,220	17	\$9,619,621
***ROCKET MORTGAGE LLC	186	\$94,691,324	590	\$283,087,133
Wells Fargo Home Mortgage Inc	36	\$30,461,904	121	\$94,899,984
Misc Mortgage Companies & Brokers	908	\$541,298,924	2,564	\$1,650,003,147
Total	1,710	\$1,017,550,924	4,885	\$3,022,686,509
GOVERNMENT				
Misc Government	73	\$29,330,148	207	\$75,172,025
Total	73	\$29,330,148	207	\$75,172,025



MORTGAGE BAROMETER

MARCH 2022

FINANCE COMPANIES	March #	March \$	YTD#	YTD\$
Finance Factors Ltd	17	\$7,553,550	51	\$28,033,450
House of Finance Inc	25	\$16,018,349	65	\$39,996,573
Misc Finance Companies	181	\$113,454,869	561	\$484,254,273
Total	223	\$137,026,768	677	\$552,284,296
CREDIT UNIONS				
Aloha Pacific FCU	45	\$16,839,000	105	\$33,944,100
Gather Federal Credit Union	21	\$4,375,800	61	\$16,331,048
Hawaii Central Federal Credit Union	11	\$3,819,900	25	\$6,402,200
Hawaii Community FCU	22	\$7,089,678	67	\$24,533,528
Hawaii Federal Credit Union	3	\$440,000	10	\$1,465,000
Hawaii Law Enforcement FCU	4	\$1,120,000	13	\$2,815,000
Hawaii State FCU	96	\$27,569,605	299	\$97,893,932
*Hawaiian Financial FCU	18	\$5,848,650	32	\$11,005,950
Hawaii USA Federal Credit Union	48	\$20,756,720	125	\$54,848,390
HFS Federal Credit Union	25	\$6,629,300	64	\$15,322,200
Hickam FCU	26	\$5,391,300	67	\$13,603,506
Honolulu FCU	16	\$4,075,400	39	\$8,889,650
Maui County FCU	5	\$1,175,000	19	\$5,213,250
Navy Federal Credit Union	47	\$24,019,727	121	\$63,024,863
Pearl Hawaii Federal Credit Union	24	\$6,205,300	44	\$10,227,300
Pentagon Federal Credit Union	20	\$10,963,857	53	\$24,576,900
University Of Hawaii FCU	23	\$8,084,500	62	\$19,997,500
Misc Credit Union	73	\$28,963,550	184	\$75,152,700
Total	527	\$183,367,287	1,390	\$485,247,017
MISCELLANEOUS				
	1/5	¢245 052 406	267	\$513,493,227
Miscellaneous Company <i>Total</i>	145 145	\$245,952,486 <i>\$245,952,486</i>	367 367	
TOLAT	143	<i>\$240,332,4</i> 00	307	\$513,493,227
Grand Total	4,584	\$4,658,232,791	12,523	\$9,199,057,962
Total Agreements of Sale	3	\$4,535,000	9	\$6,144,000

^{*} Formerly Hawaiian Tel FCU