

## MORTGAGE BAROMETER

MARCH 2021

BANK	March #	March \$	YTD#	YTD \$
American Savings Bank FSB	432	\$176,100,340	1,035	\$436,296,226
Bank of Hawaii	729	\$378,882,459	1,656	\$844,640,936
Central Pacific Bank	284	\$133,607,398	697	\$334,344,818
Chase Bank USA NA	18	\$24,702,700	39	\$47,154,715
Citibank NA	4	\$7,875,502	10	\$23,306,838
First Hawaiian Bank	408	\$196,706,025	1,124	\$481,543,178
Hawaii National Bank	8	\$4,335,000	32	\$17,650,270
Territorial Savings Bank	55	\$25,497,050	158	\$76,113,450
USAA Federal Savings Bank	5	\$2,771,409	7	\$3,747,344
Misc Banks	294	\$202,833,634	770	\$2,301,104,308
Total	2,237	\$1,153,311,517	5,528	<i>\$4,565,902,083</i>
MORTGAGE COMPANIES				
Bank of America NA	20	\$59,377,450	48	\$77,534,393
Caliber Home Loans INC	99	\$48,865,471	298	\$149,057,150
Compass Home Loans LLC	78	\$44,003,967	211	\$109,824,688
Freedom Mortgage Corp	401	\$212,976,683	1,165	\$625,684,198
Guaranteed Rate Inc	177	\$94,848,159	454	\$247,824,294
Guild Mortgage Company	0	\$0	0	\$(
HighTechLending Inc	27	\$13,580,802	100	\$50,143,783
HomeBridge Financial Services Inc	135	\$62,546,754	357	\$173,898,026
LoanDepot.com LLC	486	\$234,658,914	1,362	\$682,743,400
Plaza Home Mortgage Inc	64	\$27,261,807	165	\$74,774,975
Primary Residential Mortgage Inc	65	\$27,928,488	170	\$76,783,968
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Quicken Loans LLC	170	\$81,445,246	622	\$274,089,938
Wells Fargo Home Mortgage Inc	98	\$62,252,667	222	\$440,148,640
Misc Mortgage Companies & Brokers	1580	\$798,983,139	4,370	\$2,193,663,096
Total	3,422	\$1,780,910,940	9,615	\$5,211,510,079
GOVERNMENT				
Misc Government	33	\$13,618,065	117	\$83,496,605
Total	33	\$13,618,065	117	\$83,496,605



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FINANCE COMPANIES	March #	March \$	YTD#	YTD \$
Finance Factors Ltd	23	\$9,738,700	73	\$36,475,150
House of Finance Inc	44	\$23,507,244	132	\$68,034,080
Misc Finance Companies	363	\$188,445,647	926	\$502,435,770
Total	430	\$221,691,591	1,131	\$606,945,000
CREDIT UNIONS				
Aloha Pacific FCU	47	\$16,634,400	108	\$40,841,500
Gather Federal Credit Union	17	\$4,892,550	61	\$15,420,150
Hawaii Central Federal Credit Union	6	\$1,296,400	18	\$3,508,600
Hawaii Community FCU	27	\$8,723,883	64	\$21,126,246
Hawaii Federal Credit Union	1	\$250,000	4	\$453,000
Hawaii Law Enforcement FCU	12	\$3,520,700	27	\$8,137,100
Hawaii State FCU	149	\$47,232,025	397	\$128,181,180
*Hawaiian Financial FCU	36	\$14,174,950	77	\$33,963,650
Hawaii USA Federal Credit Union	38	\$18,468,271	95	\$44,101,156
HFS Federal Credit Union	22	\$4,643,350	58	\$10,648,450
Hickam FCU	22	\$3,478,225	60	\$10,462,375
Honolulu FCU	14	\$6,309,000	28	\$10,480,400
Maui County FCU	18	\$7,166,000	50	\$18,285,950
Navy Federal Credit Union	39	\$22,224,278	123	\$60,976,463
Pearl Hawaii Federal Credit Union	47	\$13,648,240	92	\$25,099,422
Pentagon Federal Credit Union	9	\$3,522,576	48	\$16,268,946
University Of Hawaii FCU	21	\$4,190,800	45	\$8,667,160
Misc Credit Union	54	\$19,929,410	164	\$63,013,887
Total	579	\$200,305,058	1,519	\$519,635,635
MISCELLANEOUS				
Miscellaneous Company	103	\$457,451,668	286	\$1,312,565,526
Total	103	\$457,451,668	286	\$1,312,565,526
Grand Total	6,804	\$3,827,288,839	18,196	\$12,300,054,928
Total Agreements of Sale	4	\$1,130,000	14	\$6,031,029

<sup>\*</sup> Formerly Hawaiian Tel FCU