



TITLE GUARANTY
HAWAII

MORTGAGE BAROMETER

MARCH 2020

BANK

| | March # | March \$ | YTD # | YTD \$ |
|---------------------------|--------------|------------------------|--------------|------------------------|
| American Savings Bank FSB | 306 | \$182,871,803 | 719 | \$331,449,145 |
| Bank of Hawaii | 494 | \$283,548,550 | 1,334 | \$669,691,115 |
| Central Pacific Bank | 198 | \$78,370,454 | 499 | \$271,593,107 |
| Chase Bank USA NA | 17 | \$13,996,814 | 52 | \$44,538,693 |
| Citibank NA | 3 | \$984,200 | 9 | \$32,309,700 |
| First Hawaiian Bank | 297 | \$123,459,933 | 866 | \$386,068,005 |
| Hawaii National Bank | 9 | \$4,368,500 | 33 | \$19,396,000 |
| Territorial Savings Bank | 33 | \$18,081,000 | 82 | \$41,134,300 |
| USAA Federal Savings Bank | 14 | \$7,344,869 | 53 | \$27,320,829 |
| Misc Banks | 142 | \$593,175,833 | 395 | \$1,767,406,052 |
| Total | 1,513 | \$1,306,201,956 | 4,042 | \$3,590,906,946 |

MORTGAGE COMPANIES

| | | | | |
|-----------------------------------|--------------|------------------------|--------------|------------------------|
| Bank of America NA | 11 | \$6,153,480 | 45 | \$26,121,201 |
| Caliber Home Loans INC | 153 | \$74,851,479 | 332 | \$163,793,757 |
| Compass Home Loans LLC | 62 | \$32,430,938 | 139 | \$70,804,595 |
| Freedom Mortgage Corp | 130 | \$66,504,858 | 274 | \$132,873,953 |
| Guaranteed Rate Inc | 73 | \$37,260,839 | 169 | \$88,165,164 |
| Guild Mortgage Company | 27 | \$13,400,481 | 56 | \$27,486,932 |
| HighTechLending Inc | 27 | \$13,869,451 | 56 | \$28,504,595 |
| HomeBridge Financial Services Inc | 75 | \$38,068,794 | 202 | \$101,349,583 |
| LoanDepot.com LLC | 165 | \$76,278,818 | 424 | \$209,858,487 |
| Plaza Home Mortgage Inc | 17 | \$7,685,510 | 41 | \$18,661,819 |
| Primary Residential Mortgage Inc | 34 | \$16,004,420 | 70 | \$34,034,654 |
| Primelending, A Plaincapital Co | 24 | \$13,260,707 | 48 | \$24,931,646 |
| Quicken Loans Inc | 261 | \$114,296,533 | 654 | \$290,905,788 |
| Wells Fargo Home Mortgage Inc | 60 | \$114,589,949 | 178 | \$375,679,111 |
| Misc Mortgage Companies & Brokers | 744 | \$391,592,803 | 2,079 | \$1,070,451,620 |
| Total | 1,863 | \$1,016,249,060 | 4,767 | \$2,663,622,905 |

GOVERNMENT

| | | | | |
|-----------------|-----------|---------------------|-----------|---------------------|
| Misc Government | 19 | \$17,110,353 | 73 | \$44,504,135 |
| Total | 19 | \$17,110,353 | 73 | \$44,504,135 |

Statistics provided by Title Guaranty. Information deemed reliable but not guaranteed. All rights to these materials are reserved; no reproduction without prior written consent. The information provided in this report includes all mortgages recorded at the Bureau of Conveyances covering all real property tax classifications (residential, commercial, hotel and resort, agricultural, and others). Included are mortgages for new or refinance first and second mortgages and purchase transactions.



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FINANCE COMPANIES

| | March # | March \$ | YTD # | YTD \$ |
|------------------------|------------|----------------------|------------|----------------------|
| Finance Factors Ltd | 21 | \$9,579,841 | 70 | \$32,534,226 |
| House of Finance Inc | 32 | \$16,643,017 | 91 | \$46,970,492 |
| Misc Finance Companies | 181 | \$228,457,821 | 532 | \$427,817,267 |
| Total | 234 | \$254,680,679 | 693 | \$507,321,985 |

CREDIT UNIONS

| | | | | |
|-------------------------------------|------------|----------------------|--------------|----------------------|
| Aloha Pacific FCU | 26 | \$6,114,750 | 73 | \$19,207,100 |
| Gather Federal Credit Union | 10 | \$2,432,000 | 45 | \$10,520,000 |
| Hawaii Central Federal Credit Union | 5 | \$908,900 | 21 | \$5,016,650 |
| Hawaii Community FCU | 11 | \$3,282,339 | 41 | \$11,110,414 |
| Hawaii Federal Credit Union | 0 | \$0 | 6 | \$670,000 |
| Hawaii Law Enforcement FCU | 4 | \$594,500 | 15 | \$3,560,500 |
| Hawaii State FCU | 102 | \$30,724,483 | 276 | \$101,207,793 |
| *Hawaiian Financial FCU | 22 | \$9,526,400 | 69 | \$28,712,100 |
| Hawaii USA Federal Credit Union | 25 | \$10,510,550 | 79 | \$40,426,950 |
| HFS Federal Credit Union | 6 | \$771,000 | 21 | \$2,467,925 |
| Hickam FCU | 12 | \$2,978,650 | 49 | \$10,105,559 |
| Honolulu FCU | 6 | \$1,499,800 | 25 | \$5,169,800 |
| Maui County FCU | 4 | \$1,362,000 | 16 | \$4,851,000 |
| Navy Federal Credit Union | 49 | \$25,041,114 | 127 | \$59,325,035 |
| Pearl Harbor FCU | 1 | \$100,000 | 1 | \$100,000 |
| Pearl Hawaii Federal Credit Union | 9 | \$2,430,416 | 28 | \$6,996,192 |
| Pentagon Federal Credit Union | 8 | \$3,757,785 | 19 | \$7,428,580 |
| University Of Hawaii FCU | 6 | \$1,135,581 | 33 | \$7,181,581 |
| Windward Community FCU | 1 | \$305,000 | 1 | \$305,000 |
| Misc Credit Union | 37 | \$9,975,577 | 86 | \$23,486,602 |
| Total | 344 | \$113,450,845 | 1,031 | \$347,848,781 |

MISCELLANEOUS

| | | | | |
|-----------------------|------------|----------------------|------------|------------------------|
| Miscellaneous Company | 221 | \$425,916,601 | 371 | \$2,850,104,500 |
| Total | 221 | \$425,916,601 | 371 | \$2,850,104,500 |

| | | | | |
|--------------------|--------------|------------------------|---------------|-------------------------|
| Grand Total | 4,194 | \$3,133,609,494 | 10,977 | \$10,004,309,252 |
|--------------------|--------------|------------------------|---------------|-------------------------|

| | | | | |
|---------------------------------|----------|--------------------|-----------|--------------------|
| Total Agreements of Sale | 6 | \$3,880,570 | 13 | \$7,616,620 |
|---------------------------------|----------|--------------------|-----------|--------------------|

* Formerly Hawaiian Tel FCU

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