

Mortgage Barometer

MARCH 2019

Compliments of Title Guaranty

| <i>Bank</i> | Mar No | Mar Amt | Y-T-D No | Y-T-D Amt |
|---------------------------|--------------|----------------------|--------------|------------------------|
| American Savings Bank FSB | 302 | \$80,008,709 | 735 | \$210,390,403 |
| Bank of Hawaii | 361 | \$188,158,753 | 986 | \$468,471,102 |
| Central Pacific Bank | 129 | \$138,782,410 | 363 | \$245,015,964 |
| Chase Bank USA NA | 7 | \$5,965,000 | 21 | \$999,172,663 |
| Citibank NA | 2 | \$994,000 | 7 | \$5,351,772 |
| First Foundation Bank | 0 | \$0 | 3 | \$1,550,000 |
| First Hawaiian Bank | 224 | \$160,691,129 | 651 | \$325,783,531 |
| Hawaii National Bank | 7 | \$2,188,000 | 20 | \$5,486,419 |
| *HomeStreet Bank | 58 | \$22,160,041 | 145 | \$56,593,046 |
| Territorial Savings Bank | 28 | \$17,773,900 | 79 | \$42,274,350 |
| USAA Federal Savings Bank | 4 | \$2,362,068 | 21 | \$8,598,168 |
| Misc Banks | 81 | \$58,399,827 | 209 | \$141,831,756 |
| <i>Total</i> | <i>1,203</i> | <i>\$677,483,837</i> | <i>3,240</i> | <i>\$2,510,519,174</i> |

Mortgage Companies

| | | | | |
|-----------------------------------|------------|----------------------|--------------|------------------------|
| Bank of America NA | 17 | \$174,696,100 | 48 | \$190,173,638 |
| Caliber Home Loans INC | 32 | \$14,184,014 | 125 | \$56,220,411 |
| Compass Home Loans LLC | 22 | \$11,718,851 | 71 | \$35,665,757 |
| Guaranteed Rate Inc | 18 | \$8,536,174 | 55 | \$24,449,952 |
| Guild Mortgage Company | 34 | \$15,563,880 | 91 | \$39,842,513 |
| HighTechLending Inc | 16 | \$9,045,568 | 43 | \$23,693,297 |
| HomeBridge Financial Services Inc | 45 | \$20,040,625 | 98 | \$43,700,070 |
| LoanDepot.com LLC | 57 | \$25,248,739 | 164 | \$72,474,201 |
| Plaza Home Mortgage Inc | 17 | \$5,377,661 | 40 | \$12,269,826 |
| Primary Residential Mortgage Inc | 17 | \$6,802,143 | 25 | \$9,904,043 |
| Primelending, A Plaincapital Co | 14 | \$7,878,212 | 41 | \$20,311,797 |
| Provident Funding Associates LP | 0 | \$0 | 1 | \$528,000 |
| Quicken Loans Inc | 129 | \$53,449,299 | 310 | \$128,330,143 |
| Wells Fargo Home Mortgage Inc | 62 | \$42,230,170 | 142 | \$111,775,039 |
| Misc Mortgage Companies & Brokers | 484 | \$264,724,468 | 1,269 | \$640,209,498 |
| <i>Total</i> | <i>964</i> | <i>\$659,495,904</i> | <i>2,523</i> | <i>\$1,409,548,185</i> |

Government

| | | | | |
|-----------------|-----------|---------------------|------------|---------------------|
| Misc Government | 32 | \$17,417,388 | 101 | \$79,756,173 |
| <i>Total</i> | <i>32</i> | <i>\$17,417,388</i> | <i>101</i> | <i>\$79,756,173</i> |

* Figures include DHHL recordings

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| | Mar No | Mar Amt | Y-T-D No | Y-T-D Amt |
|-------------------------------------|--------------|------------------------|--------------|------------------------|
| Finance Companies | | | | |
| Finance Factors Ltd | 24 | \$11,634,950 | 68 | \$30,539,850 |
| House of Finance Inc | 14 | \$7,730,799 | 49 | \$25,598,385 |
| Misc Finance Companies | 116 | \$63,817,183 | 254 | \$202,831,302 |
| Total | 154 | \$83,182,932 | 371 | \$258,969,537 |
| Credit Unions | | | | |
| Aloha Pacific FCU | 45 | \$9,663,300 | 125 | \$27,661,300 |
| *Gather Federal Credit Union | 15 | \$3,024,150 | 49 | \$8,597,500 |
| Hawaii Central Federal Credit Union | 9 | \$2,175,700 | 26 | \$7,824,000 |
| Hawaii Community FCU | 17 | \$5,413,125 | 51 | \$14,559,767 |
| Hawaii Federal Credit Union | 4 | \$305,000 | 7 | \$585,000 |
| Hawaii Law Enforcement FCU | 13 | \$2,303,000 | 19 | \$3,153,000 |
| Hawaii State FCU | 81 | \$18,147,025 | 214 | \$46,641,470 |
| Hawaii USA Federal Credit Union | 31 | \$13,492,400 | 89 | \$27,820,100 |
| Hawaiian Tel FCU | 0 | \$0 | 16 | \$5,573,150 |
| HFS Federal Credit Union | 9 | \$1,061,200 | 30 | \$3,856,600 |
| Hickam FCU | 27 | \$4,214,000 | 57 | \$9,872,900 |
| Honolulu FCU | 17 | \$4,671,000 | 27 | \$6,764,000 |
| Maui County FCU | 3 | \$1,047,000 | 12 | \$2,299,000 |
| Navy Federal Credit Union | 29 | \$10,058,409 | 88 | \$23,152,581 |
| Pearl Hawaii Federal Credit Union | 10 | \$1,590,788 | 31 | \$4,595,788 |
| Pentagon Federal Credit Union | 3 | \$335,000 | 6 | \$615,000 |
| University Of Hawaii FCU | 17 | \$3,445,500 | 67 | \$14,154,375 |
| Misc Credit Union | 38 | \$11,572,405 | 118 | \$36,923,417 |
| Total | 368 | \$92,519,002 | 1,032 | \$244,648,948 |
| Miscellaneous | | | | |
| Miscellaneous Corporation | 79 | \$335,185,427 | 191 | \$453,212,917 |
| Total | 79 | \$335,185,427 | 191 | \$453,212,917 |
| Grand Total | 2,800 | \$1,865,284,490 | 7,458 | \$4,956,654,934 |
| Total - Agreements of Sale | 5 | \$10,543,640 | 5 | \$10,543,640 |

* Formerly Kauai Community FCU

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