

MORTGAGE BAROMETER

FEBRUARY 2020

BANK	February #	February \$	YTD#	YTD \$
American Savings Bank FSB	207	\$75,146,032	413	\$148,577,342
Bank of Hawaii	430	\$221,842,966	840	\$386,142,564
Central Pacific Bank	134	\$41,842,683	301	\$193,222,653
Chase Bank USA NA	25	\$18,080,079	35	\$30,541,879
Citibank NA	4	\$24,925,500	6	\$31,325,500
First Hawaiian Bank	286	\$137,661,869	569	\$262,608,072
Hawaii National Bank	14	\$9,912,000	24	\$15,027,500
Territorial Savings Bank	26	\$12,708,500	49	\$23,053,300
USAA Federal Savings Bank	13	\$6,635,392	39	\$19,975,960
Misc Banks	121	\$1,071,015,972	253	\$1,174,230,219
Total	1,260	\$1,619,770,993	2,529	\$2,284,704,989
MORTGAGE COMPANIES				
Bank of America NA	11	\$6,028,850	34	\$19,967,721
Caliber Home Loans INC	102	\$52,345,702	179	\$88,942,278
Compass Home Loans LLC	34	\$15,584,612	77	\$38,373,657
Freedom Mortgage Corp	66	\$31,689,664	144	\$66,369,095
Guaranteed Rate Inc	61	\$33,702,475	96	\$50,904,325
Guild Mortgage Company	15	\$7,147,390	29	\$14,086,451
HighTechLending Inc	21	\$10,907,227	29	\$14,635,144
HomeBridge Financial Services Inc	56	\$27,937,748	127	\$63,280,789
LoanDepot.com LLC	103	\$53,128,209	259	\$133,579,669
Plaza Home Mortgage Inc	8	\$4,188,727	24	\$10,976,309
Primary Residential Mortgage Inc	21	\$10,264,262	36	\$18,030,234
Primelending, A Plaincapital Co	18	\$8,920,796	24	\$11,670,939
Quicken Loans Inc	215	\$95,199,279	393	\$176,609,255
Wells Fargo Home Mortgage Inc	54	\$217,194,834	118	\$261,089,162
Misc Mortgage Companies & Brokers	660	\$338,083,772	1,335	\$678,858,817
Total	1,445	\$912,323,547	2,904	\$1,647,373,845
GOVERNMENT				
Misc Government	20	\$10,427,374	54	\$27,393,782
Total	20	\$10,427,374	54	\$27,393,782



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FINANCE COMPANIES	February #	February \$	YTD#	YTD \$
Finance Factors Ltd	24	\$11,550,600	49	\$22,954,385
House of Finance Inc	33	\$17,525,331	59	\$30,327,475
Misc Finance Companies	165	\$90,254,369	351	\$199,359,446
Total	222	\$119,330,300	459	\$252,641,306
CREDIT UNIONS				
Aloha Pacific FCU	21	\$6,742,700	47	\$13,092,350
Gather Federal Credit Union	22	\$5,381,900	35	\$8,088,000
Hawaii Central Federal Credit Union	6	\$1,125,500	16	\$4,107,750
Hawaii Community FCU	18	\$5,086,800	30	\$7,828,075
Hawaii Federal Credit Union	3	\$270,000	6	\$670,000
Hawaii Law Enforcement FCU	7	\$1,964,000	11	\$2,966,000
Hawaii State FCU	94	\$46,506,660	174	\$70,483,310
*Hawaiian Financial FCU	29	\$13,128,400	47	\$19,185,700
Hawaii USA Federal Credit Union	27	\$12,946,000	54	\$29,916,400
HFS Federal Credit Union	8	\$1,071,000	15	\$1,696,925
Hickam FCU	19	\$3,566,178	37	\$7,126,909
Honolulu FCU	7	\$1,792,000	19	\$3,670,000
Maui County FCU	5	\$1,698,000	12	\$3,489,000
Navy Federal Credit Union	38	\$18,404,753	78	\$34,283,921
Pearl Hawaii Federal Credit Union	10	\$2,060,076	19	\$4,565,776
Pentagon Federal Credit Union	4	\$737,888	11	\$3,670,795
University Of Hawaii FCU	16	\$3,761,000	27	\$6,046,000
Misc Credit Union	20	\$4,618,950	49	\$13,511,025
Total	354	\$130,861,805	687	\$234,397,936
MISCELLANEOUS				
Miscellaneous Company	73	\$2,300,321,802	150	\$2,424,187,899
Total	73	\$2,300,321,802	150	\$2,424,187,899
Grand Total	3,374	\$5,093,035,821	6,783	\$6,870,699,757
Total Agreements of Sale	3	\$950,000	7	\$3,736,050

^{*} Formerly Hawaiian Tel FCU