

MORTGAGE BAROMETER

JANUARY 2020

BANK	January #	January \$	YTD#	YTD \$
American Savings Bank FSB	206	\$73,431,310	206	\$73,431,310
Bank of Hawaii	410	\$164,299,598	410	\$164,299,598
Central Pacific Bank	167	\$151,379,970	167	\$151,379,970
Chase Bank USA NA	10	\$12,461,800	10	\$12,461,800
Citibank NA	2	\$6,400,000	2	\$6,400,000
First Hawaiian Bank	283	\$124,946,203	283	\$124,946,203
Hawaii National Bank	10	\$5,115,500	10	\$5,115,500
Territorial Savings Bank	23	\$10,344,800	23	\$10,344,800
USAA Federal Savings Bank	26	\$13,340,568	26	\$13,340,568
Misc Banks	132	\$103,214,246	132	\$103,214,246
Total	1,269	\$664,933,995	1,269	\$664,933,995
MORTGAGE COMPANIES				
Bank of America NA	23	\$13,938,871	23	\$13,938,871
Caliber Home Loans INC	77	\$36,596,576	77	\$36,596,576
Compass Home Loans LLC	43	\$22,789,045	43	\$22,789,045
Freedom Mortgage Corp	78	\$34,679,431	78	\$34,679,431
Guaranteed Rate Inc	35	\$17,201,850	35	\$17,201,850
Guild Mortgage Company	14	\$6,939,061	14	\$6,939,061
HighTechLending Inc	8	\$3,727,917	8	\$3,727,917
HomeBridge Financial Services Inc	71	\$35,343,041	71	\$35,343,041
LoanDepot.com LLC	156	\$80,451,460	156	\$80,451,460
Plaza Home Mortgage Inc	16	\$6,787,582	16	\$6,787,582
Primary Residential Mortgage Inc	15	\$7,765,972	15	\$7,765,972
Primelending, A Plaincapital Co	6	\$2,750,143	6	\$2,750,143
Quicken Loans Inc	178	\$81,409,976	178	\$81,409,976
Wells Fargo Home Mortgage Inc	64	\$43,894,328	64	\$43,894,328
Misc Mortgage Companies & Brokers	675	\$340,775,044	675	\$340,775,044
Total	1,459	\$735,050,297	1,459	\$735,050,297
GOVERNMENT				
Misc Government	34	\$16,966,407	34	\$16,966,407
Total	34	\$16,966,407	34	\$16,966,407



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FINANCE COMPANIES	January #	January \$	YTD#	YTD \$
Finance Factors Ltd	25	\$11,403,785	25	\$11,403,785
House of Finance Inc	26	\$12,802,144	26	\$12,802,144
Misc Finance Companies	186	\$109,105,077	186	\$109,105,077
Total	237	\$133,311,006	237	\$133,311,006
CREDIT UNIONS				
Aloha Pacific FCU	26	\$6,349,650	26	\$6,349,650
Gather Federal Credit Union	13	\$2,706,100	13	\$2,706,100
Hawaii Central Federal Credit Union	10	\$2,982,250	10	\$2,700,100
Hawaii Community FCU	12	\$2,741,275	12	\$2,741,275
Hawaii Federal Credit Union	3	\$400,000	3	\$400,000
Hawaii Law Enforcement FCU	4	\$1,002,000	4	\$1,002,000
Hawaii State FCU	80	\$23,976,650	80	\$23,976,650
*Hawaiian Financial FCU	18	\$6,057,300	18	\$6,057,300
Hawaii USA Federal Credit Union	27	\$16,970,400	27	\$16,970,400
HFS Federal Credit Union	7	\$625,925	7	\$625,925
Hickam FCU	18	\$3,560,731	18	\$3,560,731
Honolulu FCU	12	\$1,878,000	12	\$1,878,000
Maui County FCU	7	\$1,791,000	7	\$1,791,000
Navy Federal Credit Union	40	\$15,879,168	40	\$15,879,168
Pearl Hawaii Federal Credit Union	9	\$2,505,700	9	\$2,505,700
Pentagon Federal Credit Union	7	\$2,932,907	7	\$2,932,907
University Of Hawaii FCU	11	\$2,285,000	11	\$2,285,000
Misc Credit Union	29	\$8,892,075	29	\$8,892,075
Total	333	\$103,536,131	333	\$103,536,131
MISCELLANEOUS				
Miscellaneous Company	77	\$123,866,097	77	\$123,866,097
Total	77	\$123,866,097	77	\$123,866,097
Grand Total	3,409	\$1,777,663,933	3,409	\$1,777,663,933
Total Agreements of Sale	4	\$2,786,050	4	\$2,786,050

^{*} Formerly Hawaiian Tel FCU