

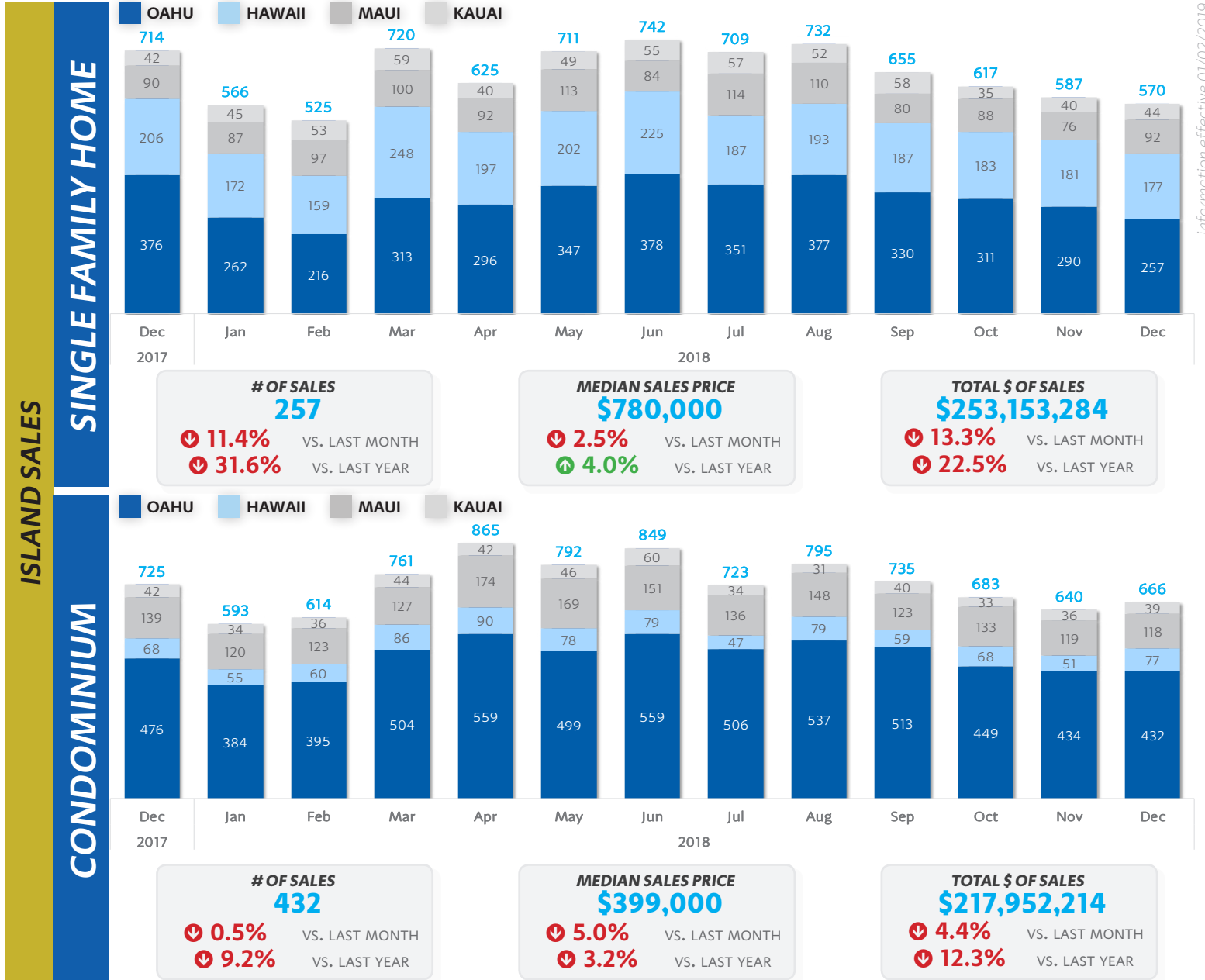


# TITLE GUARANTY

TITLE & ESCROW SERVICES

## RESIDENTIAL SALES REPORT DECEMBER 2018

# NORTH OAHU



Information effective 01/02/2019



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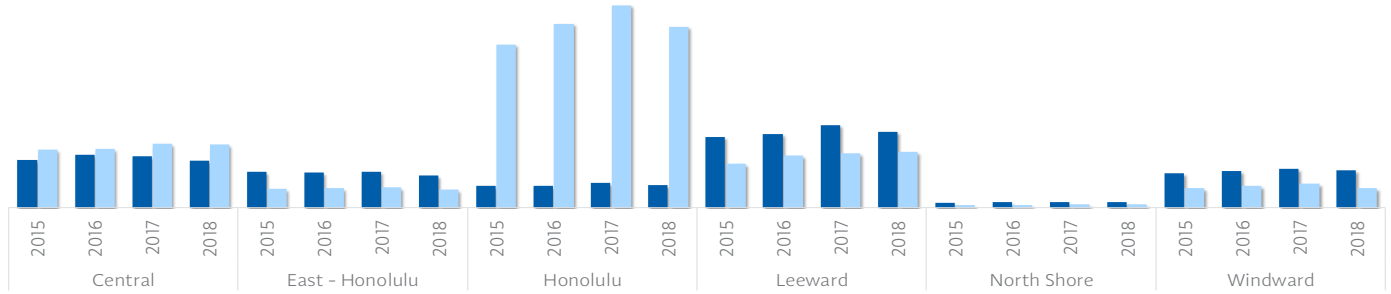


# TITLE GUARANTY

TITLE & ESCROW SERVICES

## REGIONAL SALES

### SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR	SINGLE FAMILY HOMES	CONDOMINIUM	TOTAL
<b>CENTRAL</b>	2015	809	984	1,793
	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	795	1,068	1,863
<b>EAST - HONOLULU</b>	2015	606	328	934
	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
<b>HONOLULU</b>	2015	369	2,753	3,122
	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	380	3,054	3,434

	YEAR	SINGLE FAMILY HOMES	CONDOMINIUM	TOTAL
<b>LEEWARD</b>	2015	1,190	741	1,931
	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,276	946	2,222
<b>NORTH SHORE</b>	2015	91	52	143
	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
<b>WINDWARD</b>	2015	590	340	930
	2016	617	369	986
	2017	658	415	1,073
	2018	633	340	973

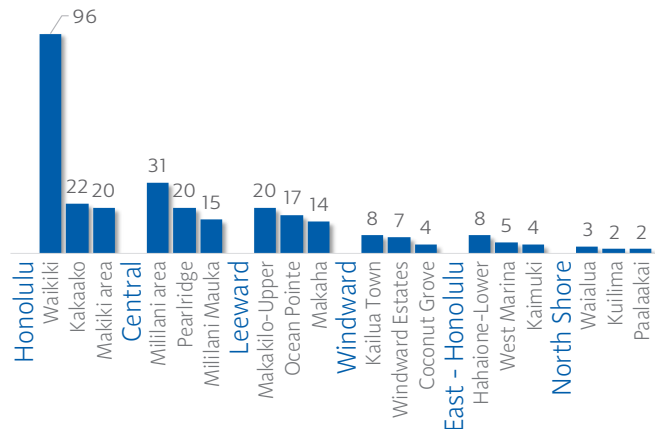
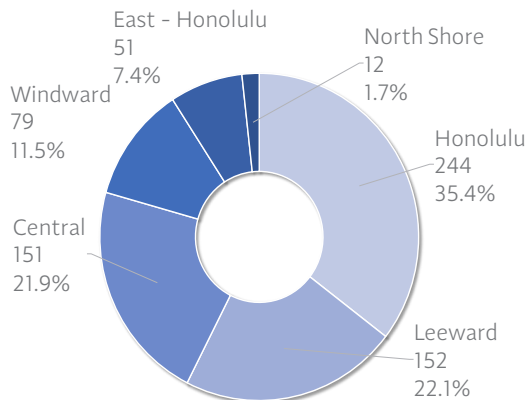
\* YTD Sales (#) vs. same period of previous years

### Property Type

■ SINGLE FAMILY HOMES

■ CONDOMINIUM

### # OF SALES BY REGION



\* Excluding Vacant Land Sales

\* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

# RESIDENTIAL SALES REPORT

## NORTH OAHU

### DECEMBER 2018

#### SALES BY REGION (CURRENT MONTH)

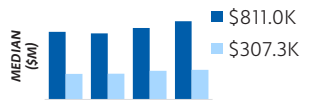
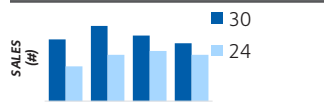
▲ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WAIALUA	1 ●	\$1.1M ▲	\$1.1M ▲	2 ▼	\$743.0K ▼	\$371.5K ▼
PAALAAKAI	2 -	\$1.2M -	\$609.5K -	--	--	--
KUILIMA	--	--	--	2 ▼	\$1.3M ▼	\$633.5K ▲
KAWELA BAY	1 -	\$1.7M -	\$1.7M -	--	--	--
PUPUKEA	1 ●	\$1.3M ▲	\$1.3M ▲	--	--	--
SUNSET/VELZY	1 -	\$1.2M -	\$1.2M -	--	--	--
HALEIWA	1 ●	\$925.0K ▲	\$925.0K ▲	--	--	--
LAIE	1 -	\$1.2M -	\$1.2M -	--	--	--

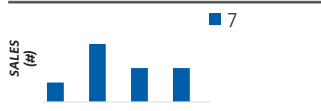
#### SALES COMPARISON (YEAR OVER YEAR & 2018 YTD SHOWN)

##### TOP NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

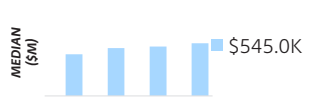
#### WAIALUA



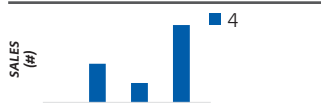
#### PAALAAKAI



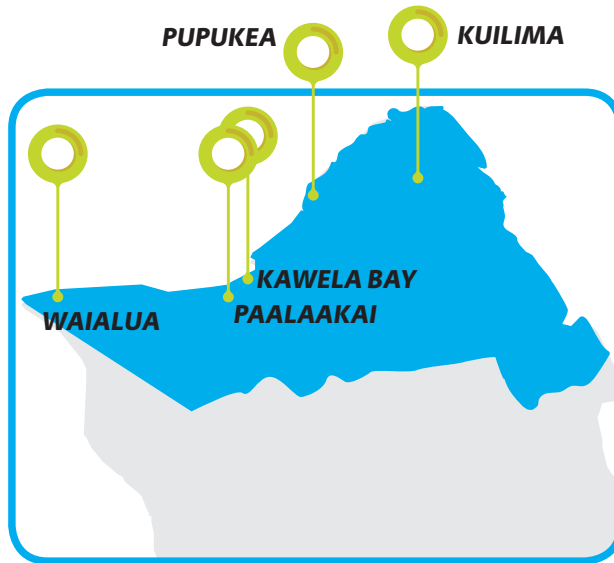
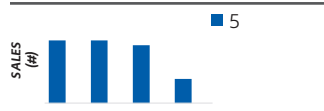
#### KUILIMA



#### KAWELA BAY



#### PUPUKEA



#### YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

##### SINGLE FAMILY HOMES

# OF SALES  
95 ▼ 7.8%

MEDIAN SALES PRICE  
\$1.0M ▲ 16.5%

TOTAL \$ OF SALES  
\$138.2M ▲ 3.4%

##### CONDOMINIUM

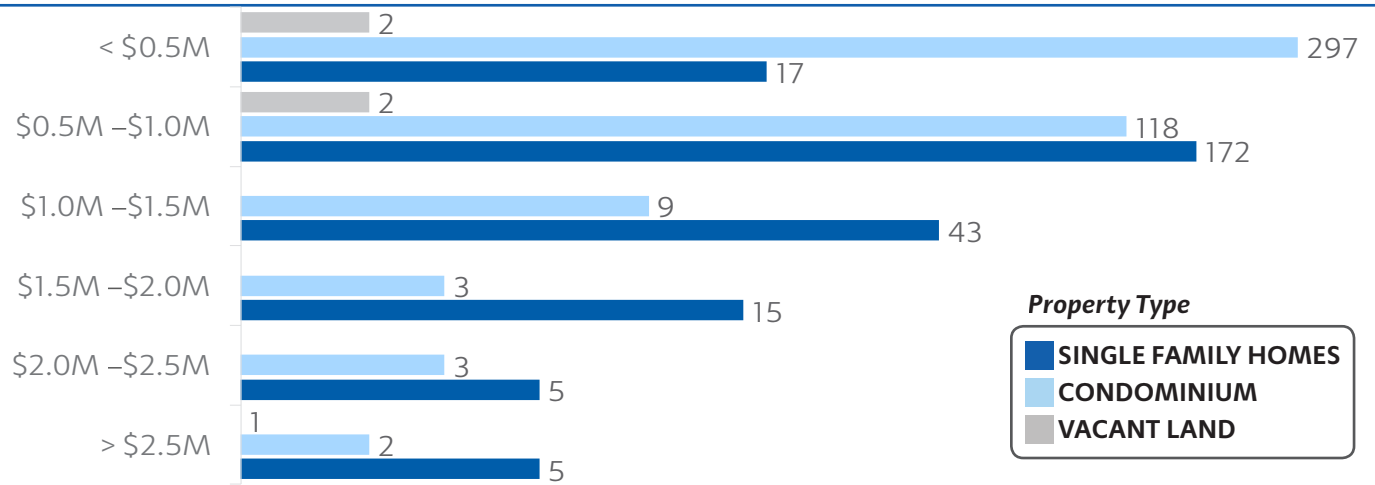
# OF SALES  
56 ●

MEDIAN SALES PRICE  
\$462.5K ▲ 7.1%

TOTAL \$ OF SALES  
\$29.3M ▲ 19.8%

\* Annual trend shown include 2015 to present;  
Top 5 Neighborhood Shown

## ISLAND SALES (#) BY PRICE RANGE



## TG TEAM — North Oahu

Let Us Be A Part Of Your Solution!



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