

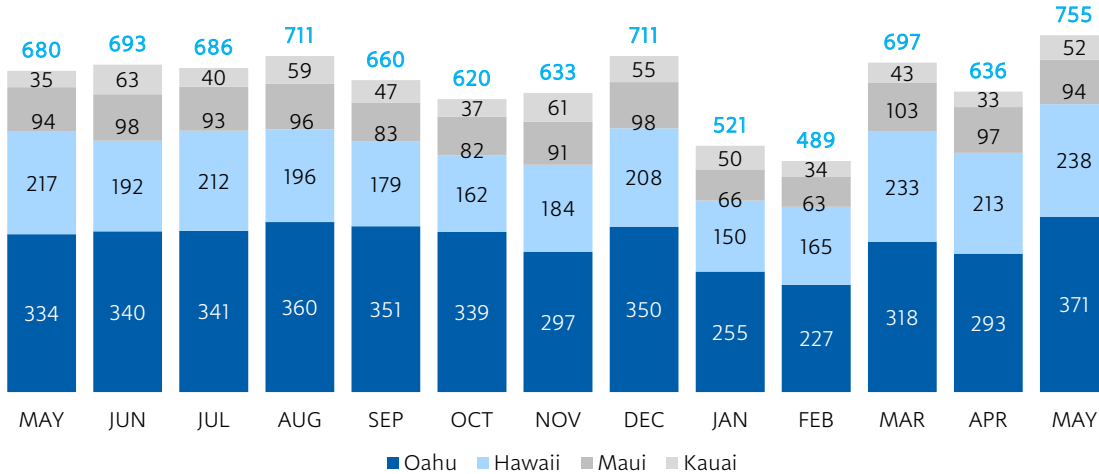


RESIDENTIAL SALES REPORT

MAUI COUNTY - MAY 2017

CURRENT STATEWIDE MARKET STATISTICS

SINGLE FAMILY HOME SALES



MEDIAN SALES PRICE

\$700,000

⬆️ 4.3% vs. last month

⬆️ 12.4% vs. last year

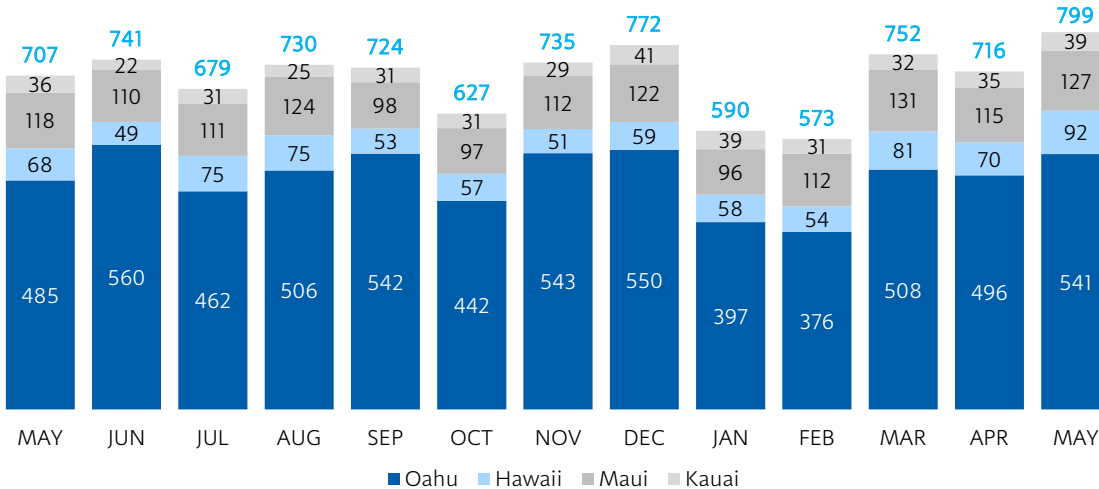
OF SALES

94

⬆️ 3.1% vs. last month

⬆️ 0.0% vs. last year

CONDOMINIUM SALES



MEDIAN SALES PRICE

\$479,000

⬆️ 2.2% vs. last month

⬆️ 13.9% vs. last year

OF SALES

127

⬆️ 10.4% vs. last month

⬆️ 7.6% vs. last year

™ Information Effective 06/02/2017



GRAY MARINO

ACCOUNT MANAGER
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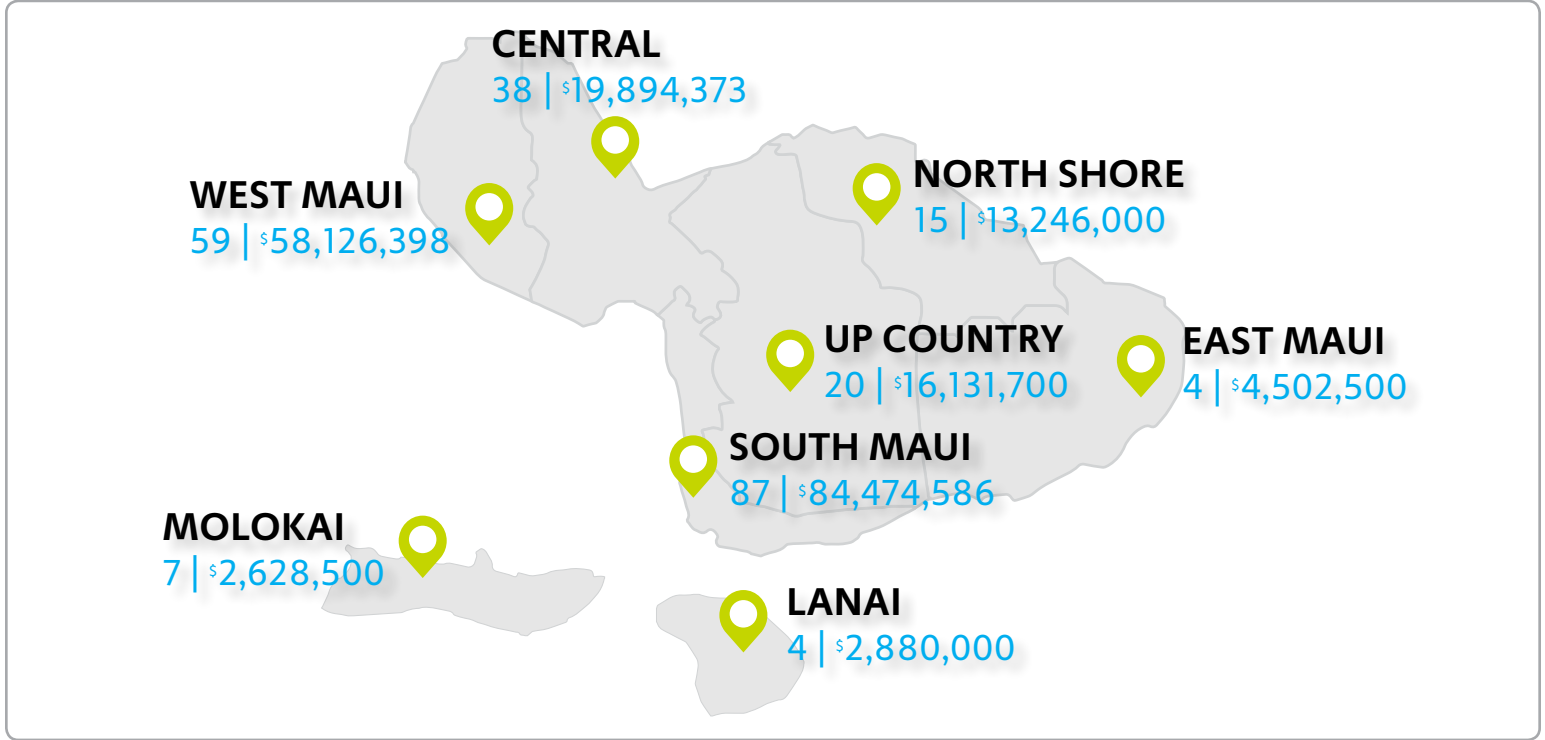




MAUI COUNTY

TOP NEIGHBORHOOD SALES

SALES | \$ SALES



TG TEAM — Maui

Let Us Be A Part Of Your Solution!



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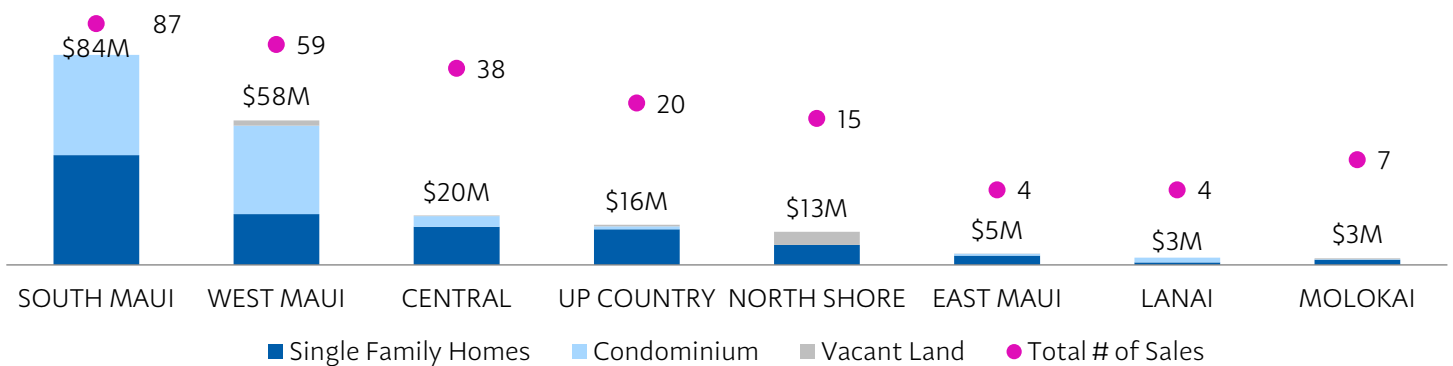
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SOURCE: Multiple Listing Services from respective Boards of REALTORS®, Bureau of Conveyances, and Title Guaranty. Information Deemed Reliable But Not Guaranteed.

MAY 2017

SALES ACTIVITY

| | | Single Family Homes | | | Condominium | | | Vacant Land | | |
|-------------|------------|---------------------|--------------|-------------|-------------|--------------|-----------|-------------|-------------|-------------|
| | | # | \$ AMT | MEDIAN | # | \$ AMT | MEDIAN | # | \$ AMT | MEDIAN |
| SOUTH MAUI | Kihei | 20 | \$30,534,399 | \$677,500 | 55 | \$28,072,688 | \$430,000 | - | - | - |
| | Wailea | 2 | \$11,040,000 | \$5,520,000 | 8 | \$12,294,499 | \$856,000 | - | - | - |
| | Maui Md | 2 | \$2,533,000 | \$1,266,500 | - | - | - | - | - | - |
| WEST MAUI | Lahaina | 9 | \$16,819,750 | \$1,750,000 | 7 | \$2,682,000 | \$352,000 | 2 | \$2,099,000 | \$1,049,500 |
| | Kaanapali | 1 | \$1,200,000 | \$1,200,000 | 16 | \$20,112,900 | \$858,750 | - | - | - |
| | Nap/Kah/Ho | 2 | \$2,380,000 | \$1,190,000 | 20 | \$11,027,749 | \$447,500 | - | - | - |
| | Kapalua | - | - | - | 2 | \$1,804,999 | \$902,500 | - | - | - |
| CENTRAL | Wailuku | 15 | \$9,781,500 | \$607,000 | 8 | \$3,001,569 | \$385,000 | - | - | - |
| | Kahului | 10 | \$5,558,000 | \$577,500 | 2 | \$183,304 | \$91,652 | 1 | \$325,000 | \$325,000 |
| | Maalaea | - | - | - | 2 | \$1,045,000 | \$522,500 | - | - | - |
| UP COUNTRY | Kula/Ulu | 12 | \$11,028,700 | \$832,350 | - | - | - | - | - | - |
| | Pukalani | 2 | \$1,056,000 | \$528,000 | 2 | \$1,210,000 | \$605,000 | 1 | \$618,000 | \$618,000 |
| | Mak//Olin | 3 | \$2,219,000 | \$570,000 | - | - | - | - | - | - |
| NORTH SHORE | Haiku | 9 | \$7,128,000 | \$675,000 | - | - | - | 4 | \$3,953,000 | \$916,500 |
| | Spreckelsv | 1 | \$865,000 | \$865,000 | - | - | - | 1 | \$1,300,000 | \$1,300,000 |
| EAST MAUI | Hana | 2 | \$3,712,500 | \$1,856,250 | 1 | \$760,000 | \$760,000 | 1 | \$30,000 | \$30,000 |
| LANAI | Lanai | 2 | \$955,000 | \$477,500 | 2 | \$1,925,000 | \$962,500 | - | - | - |
| MOLOKAI | Molokai | 2 | \$2,050,000 | \$1,025,000 | 2 | \$185,000 | \$92,500 | 3 | \$393,500 | \$34,500 |



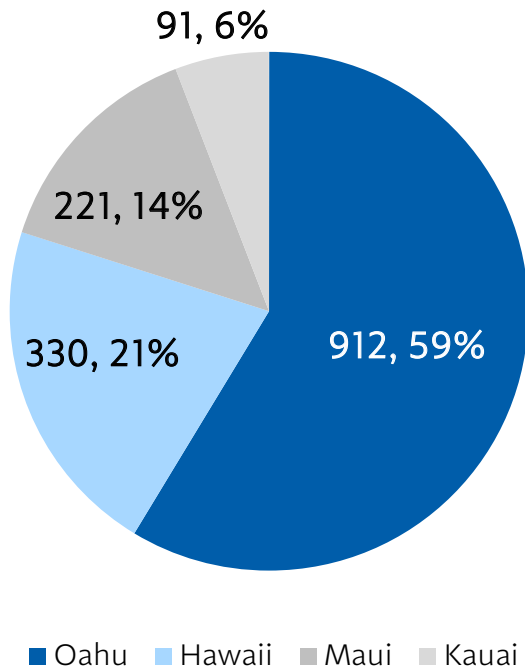
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Hawaii is our home.*

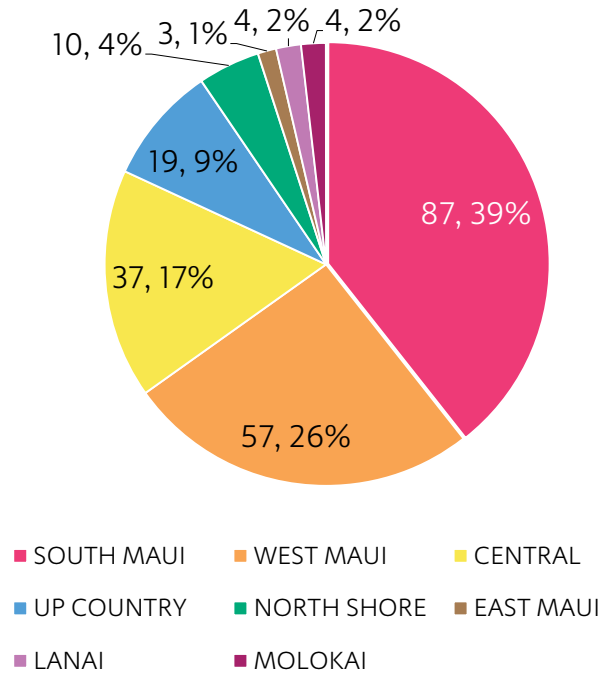
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SALES RATIOS

OF SALES BY ISLAND



OF SALES BY REGION



Visit a TG Maui Branch Near You!

KAHULUI

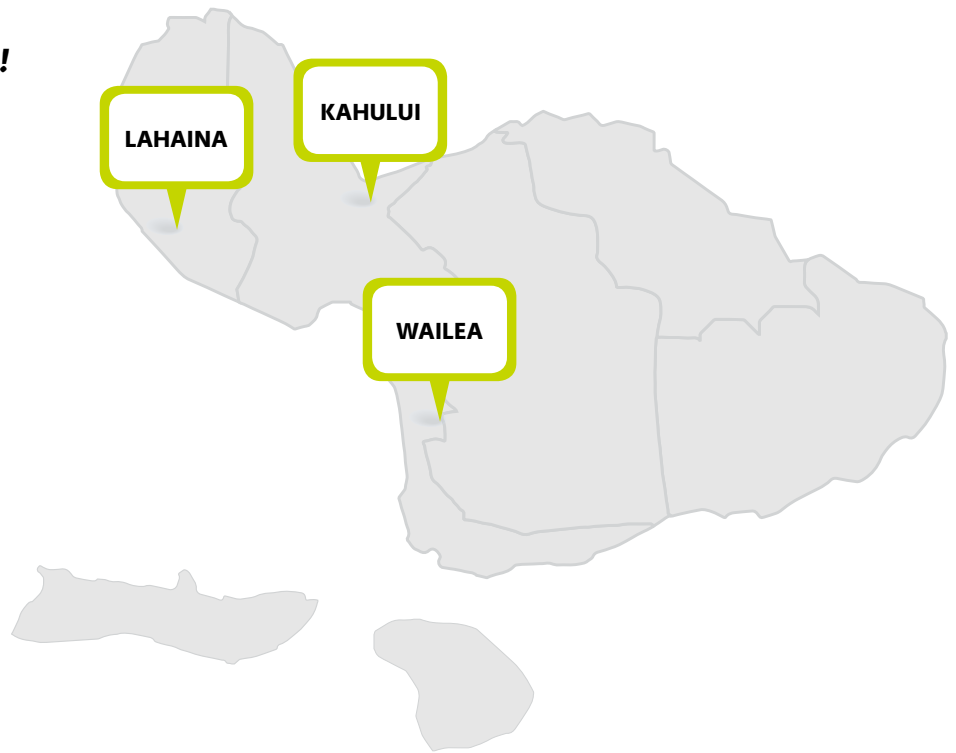
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