



TITLE GUARANTY

TITLE & ESCROW SERVICES

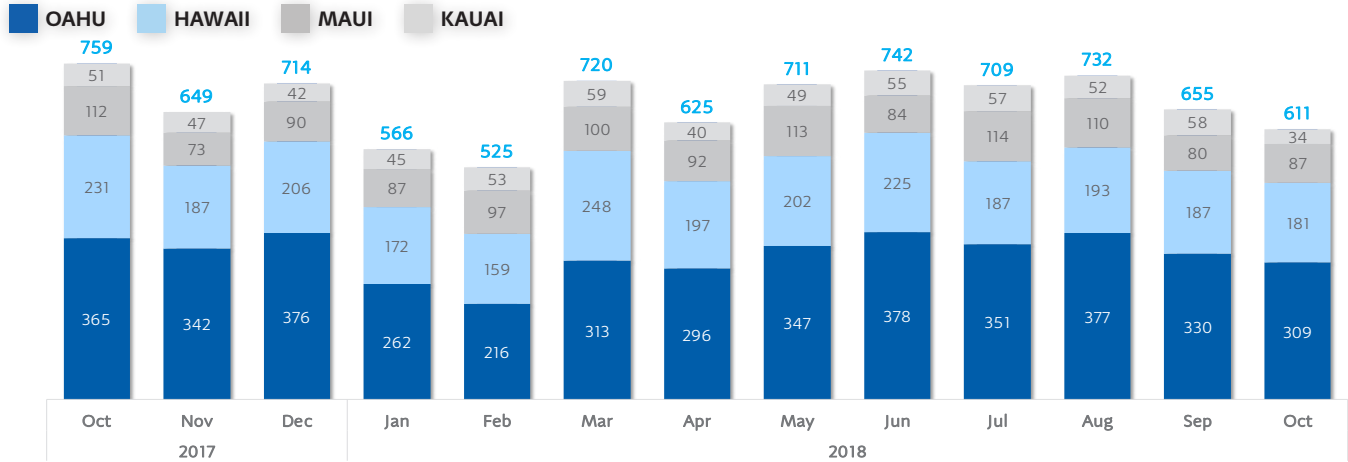
RESIDENTIAL SALES REPORT OCTOBER 2018

CENTRAL OAHU

ISLAND SALES

SINGLE FAMILY HOME

CONDOMINIUM



OF SALES
309

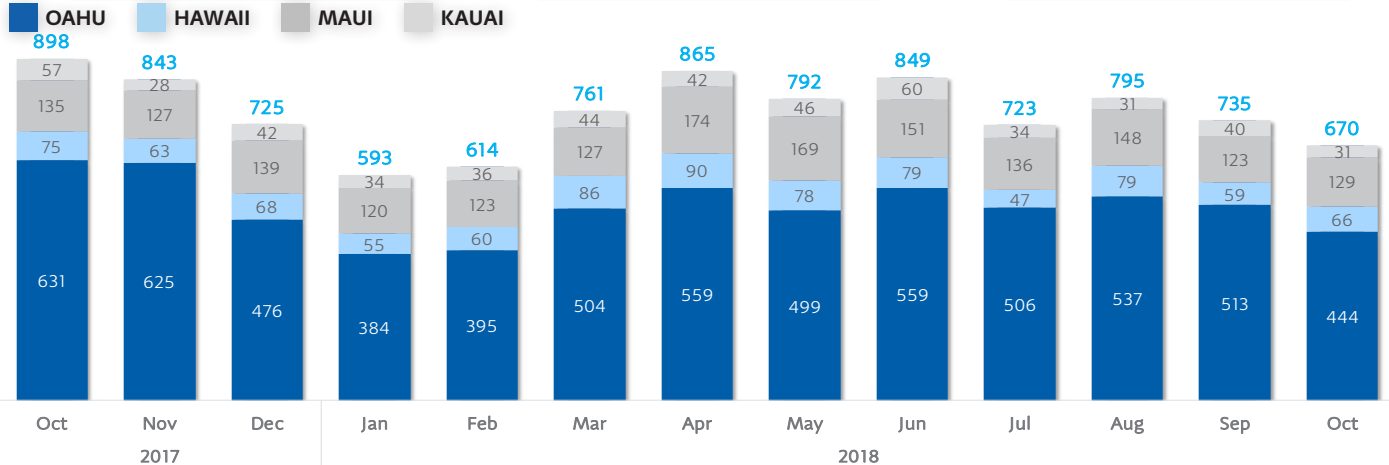
↓ 6.4% VS. LAST MONTH
↓ 15.3% VS. LAST YEAR

MEDIAN SALES PRICE
\$799,000

↓ 1.6% VS. LAST MONTH
↑ 5.8% VS. LAST YEAR

TOTAL \$ OF SALES
\$313,055,582

↓ 7.7% VS. LAST MONTH
↓ 8.1% VS. LAST YEAR



OF SALES
444

↓ 13.5% VS. LAST MONTH
↓ 29.6% VS. LAST YEAR

MEDIAN SALES PRICE
\$392,000

↓ 8.8% VS. LAST MONTH
↓ 12.3% VS. LAST YEAR

TOTAL \$ OF SALES
\$219,391,587

↓ 18.8% VS. LAST MONTH
↓ 48.1% VS. LAST YEAR



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Information effective 11/02/2018

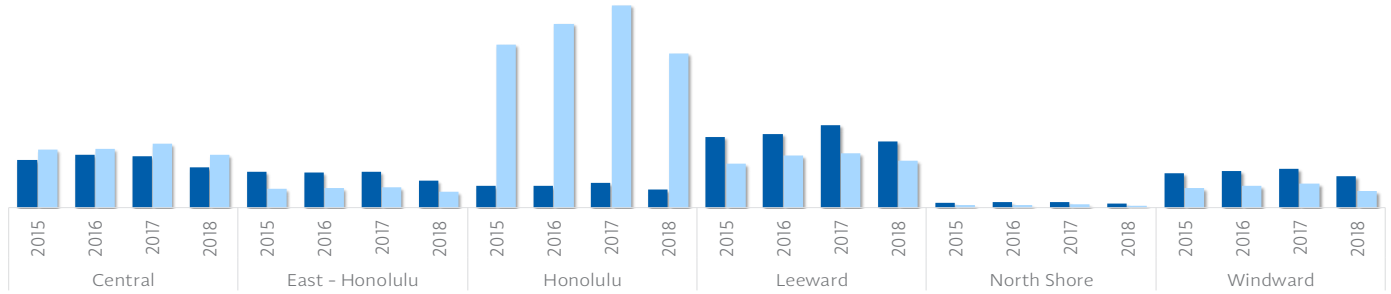


TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR		TOTAL	
CENTRAL	2015	809	984	1,793
	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	682	897	1,579
EAST - HONOLULU	2015	606	328	934
	2016	591	335	926
	2017	604	351	955
	2018	466	272	738
HONOLULU	2015	369	2,753	3,122
	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	306	2,607	2,913

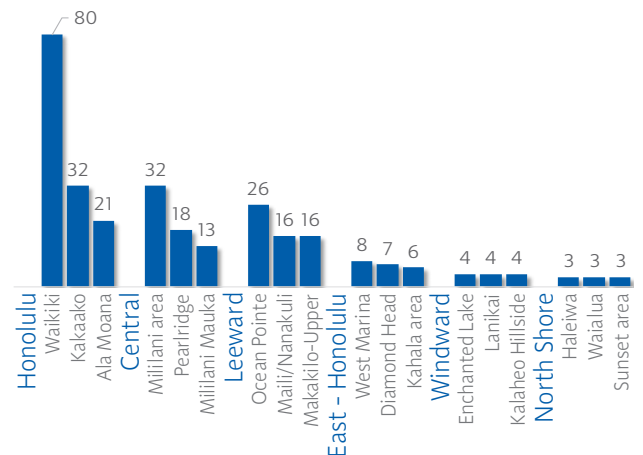
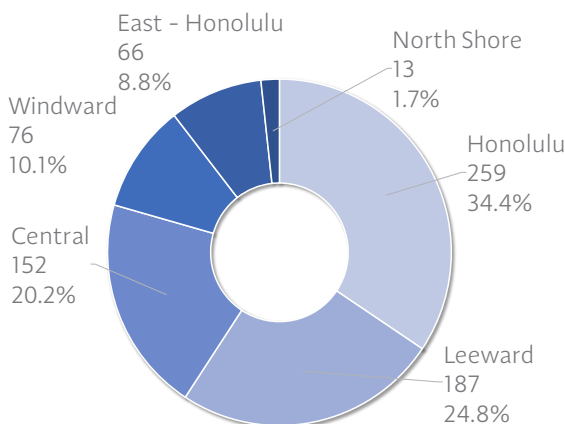
	YEAR		TOTAL	
LEEWARD	2015	1,190	741	1,931
	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,115	799	1,914
NORTH SHORE	2015	91	52	143
	2016	94	48	142
	2017	103	56	159
	2018	75	41	116
WINDWARD	2015	590	340	930
	2016	617	369	986
	2017	658	415	1,073
	2018	536	284	820

* YTD Sales (#) vs. same period of previous years

Property Type

■ SINGLE FAMILY HOMES ■ CONDOMINIUM

OF SALES BY REGION



* Excluding Vacant Land Sales

* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

CENTRAL OAHU

OCTOBER 2018

SALES BY REGION (CURRENT MONTH)

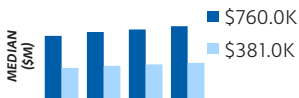
	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
MILILANI AREA	9 ▼	\$7.2M ▼	\$765.0K ▼	23 ▲	\$8.5M ▲	\$387.0K ▲
PEARLRIDGE	2 ▲	\$1.7M ▲	\$862.8K ▼	16 ▲	\$6.3M ▲	\$412.5K ▲
MILILANI MAUKA	7 ▲	\$6.5M ▲	\$910.0K ▲	6 ▼	\$2.8M ▼	\$481.0K ▲
WAIPAHU-LOWER	2 ▼	\$1.7M ▼	\$829.5K ▲	6 ▲	\$1.6M ▲	\$266.5K ▲
WAIPIO GENTRY	2 ▲	\$1.5M ▲	\$752.0K ▲	5 ▼	\$1.9M ▼	\$408.0K ▲
AIEA HEIGHTS	6 ▲	\$5.8M ▲	\$952.0K ▲	--	--	--
WAHIAWA HEIGHTS	6 ▲	\$3.7M ▲	\$622.5K ▲	--	--	--
PEARL CITY-UPPER	4 ▼	\$3.1M ▼	\$768.8K ▲	1 ●	\$215.0K ▼	\$215.0K ▼
WAIKELE	--	--	--	5 ▲	\$2.2M ▲	\$420.0K ▲
WAHIAWA AREA	5 ▲	\$3.3M ▲	\$621.5K ▲	--	--	--

▲/▼ Increase/Decrease vs. Last Year ●/— No Change or No Value vs. Last Year

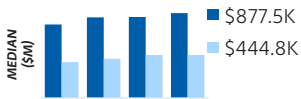
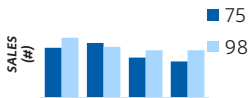
SALES COMPARISON (YEAR OVER YEAR & 2018 YTD SHOWN)

TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

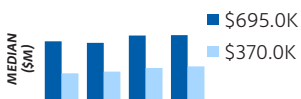
MILILANI AREA



MILILANI MAUKA

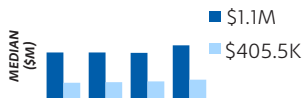


WAIPIO GENTRY

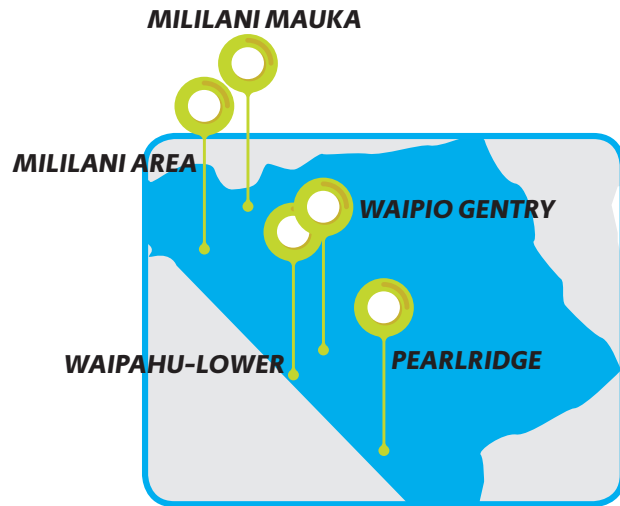
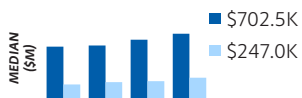


* Annual trend shown include 2015 to present;
Top 5 Neighborhood Shown

PEARLRIDGE



WAIPAHU-LOWER



YEAR TO DATE STATISTICS (vs. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

OF SALES
682 ▼ 3.1%

MEDIAN SALES PRICE
\$740.0K ▲ 4.9%

TOTAL \$ OF SALES
\$519.8M ▲ 1.3%

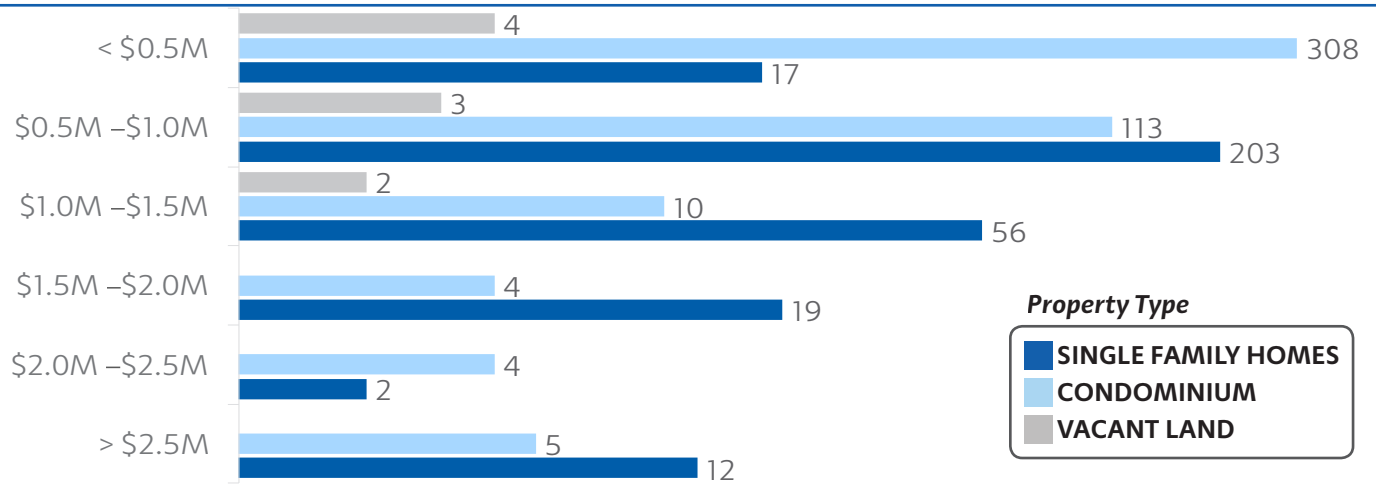
CONDOMINIUM

OF SALES
897 ▲ 0.2%

MEDIAN SALES PRICE
\$387.0K ▲ 4.6%

TOTAL \$ OF SALES
\$343.3M ▲ 5.1%

ISLAND SALES (#) BY PRICE RANGE



Property Type

- SINGLE FAMILY HOMES
- CONDOMINIUM
- VACANT LAND

TG TEAM — Central Oahu

Let Us Be A Part Of Your Solution!



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