TITLE GUARANTY HAWAII

OAHU

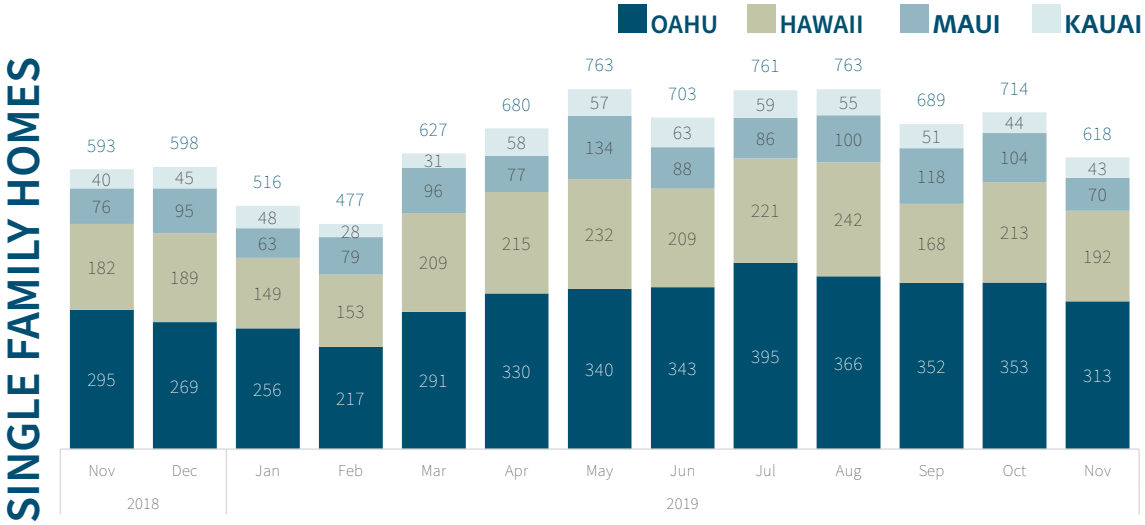
RESIDENTIAL SALES REPORT NOVEMBER 2019

ISLAND SALES

Single Family | Condominium

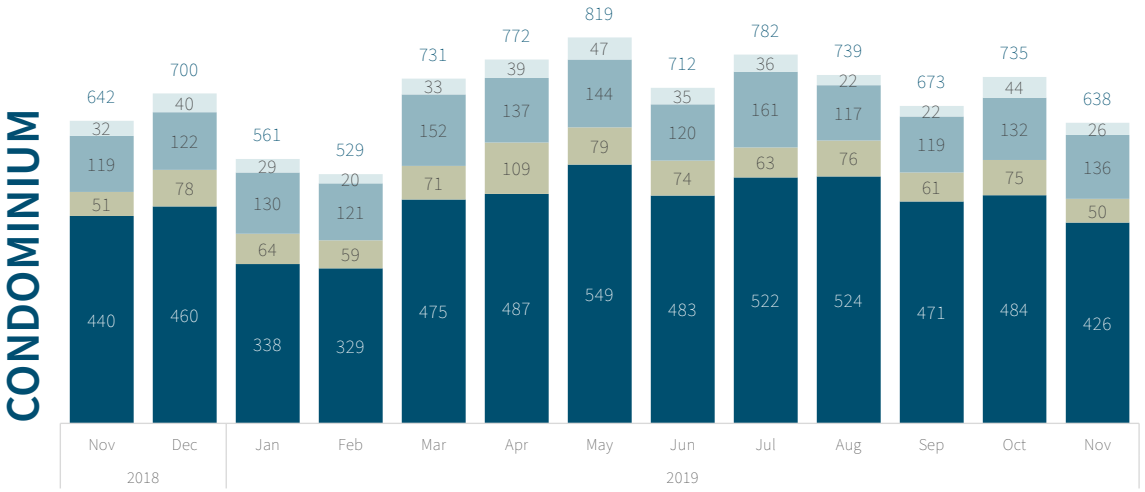
	Single Family	Condominium
AVERAGE LIST PRICE	$1.1 M	$495.9 K
AVERAGE SOLD PRICE	$1.1 M	$486.8 K
MAX SOLD PRICE	$17.9 M	$4.0 M
% OF LIST PRICE RECEIVED	97.19%	98.16%
AVERAGE PRICE PER SQFT	$507.91	$531.74
MEDIAN DOM	48	48

SINGLE FAMILY HOMES



# OF SALES	MEDIAN SALES PRICE	TOTAL $ OF SALES
313	**$791,998**	**$328,906,006**
↓ 11.3% VS. LAST MONTH	↑ 1.5% VS. LAST MONTH	↑ 0.8% VS. LAST MONTH
↑ 6.1% VS. LAST YEAR	↓ 1.0% VS. LAST YEAR	↑ 11.0% VS. LAST YEAR

CONDOMINIUM



# OF SALES	MEDIAN SALES PRICE	TOTAL $ OF SALES
426	**$417,250**	**$207,368,551**
↓ 12.0% VS. LAST MONTH	↓ 6.2% VS. LAST MONTH	↓ 18.7% VS. LAST MONTH
↓ 3.2% VS. LAST YEAR	↓ 0.7% VS. LAST YEAR	↓ 9.8% VS. LAST YEAR

Information effective 12/2/2019

REGIONAL SALES
OAHU

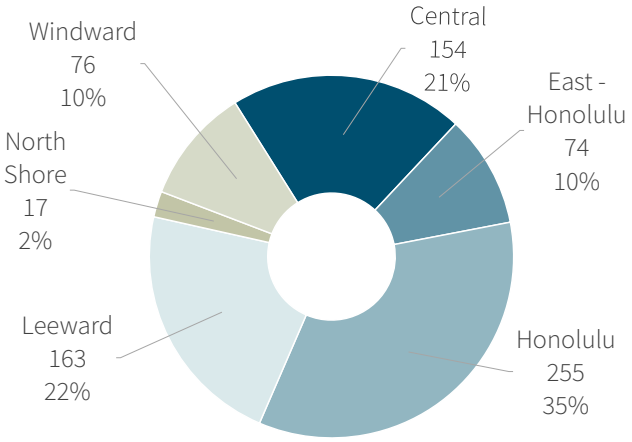
SALES COMPARISON

Single Family | Condominium | Vacant Land

	YTD TREND												MONTH		
	SINGLE FAMILY				CONDOMINIUM				VACANT LAND				#	% CHANGE *	%CHANGE REGION *
CENTRAL	881	859	799	777	1010	1092	1084	973	10	21	6	4	67	▲ 26.4%	▲ 17.4%
													87	▲ 11.5%	
													1	0.0%	
LEEWARD	1274	1413	1291	1209	888	950	978	814	41	34	27	7	96	▲ 5.5%	▲ 2.5%
													67	▼ 2.9%	
													1	0.0%	
NORTH SHORE	125	124	112	98	53	61	56	46	14	12	15	12	13	▲ 8.3%	▼ 24.0%
													4	▼ 63.6%	
													2	0.0%	
WINDWARD	629	668	644	549	373	421	348	315	29	29	25	8	46	0.0%	▲ 4.1%
													30	▲ 7.1%	
													1	0.0%	
EAST HONOLULU	599	614	555	550	341	356	310	334	29	18	10	9	51	▲ 6.3%	▲ 10.3%
													23	▲ 15.0%	
													1	0.0%	
HONOLULU	383	422	392	373	3148	3694	3123	2606	13	11	13	7	40	▼ 11.1%	▼ 7.9%
													215	▼ 8.1%	
													2	0.0%	

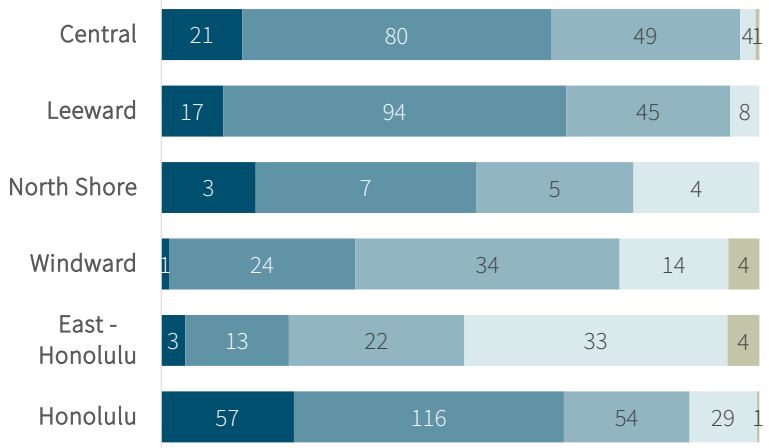
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



< $300K | $301K - $650K | $651K - $1M | $1.1M - $3M | $3.1M+

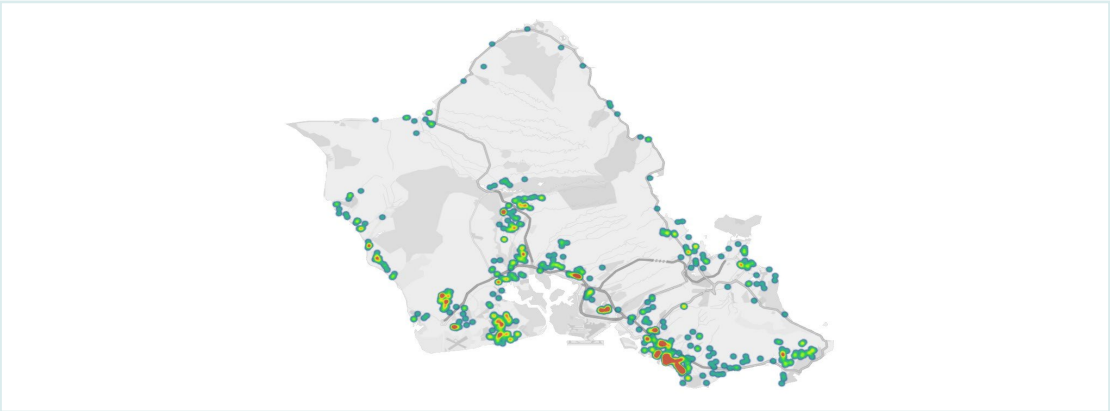
NEIGHBORHOOD SALES
OAHU

NEIGHBORHOOD COMPARISON

▲▼ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	$ AMT	MEDIAN	#	$ AMT	MEDIAN
CENTRAL	Mililani Area	14 ▲	$23.1 M ▲	$754.0 K ▼	7 ▼	$3.1 M ▼	$450.0 K ▼
	Pearlridge	– –	– –	– –	19 ▲	$7.1 M ▲	$358.0 K ▼
	Mililani Mauka	8 –	$7.5 M ▲	$992.5 K ▲	9 ▲	$4.0 M ▲	$458.0 K ▼
LEEWARD	Makakilo-Upper	4 ▲	$2.5 M ▲	$620.0 K ▼	22 ▲	$9.4 M ▲	$402.0 K ▼
	Ocean Pointe	7 ▼	$5.5 M ▼	$776.0 K ▼	6 ▲	$3.2 M ▲	$546.0 K ▲
	Maili	10 ▲	$4.7 M ▲	$474.0 K ▲	4 ▲	$799.0 K ▲	$172.0 K ▼
NORTH SHORE	Waialua	4 ▲	$2.8 M ▲	$643.5 K ▼	1 ▼	$215.0 K ▼	$215.0 K ▼
	Haleiwa	1 ▼	$1.3 M ▼	$1.3 M ▲	– –	– –	– –
	Paalaakai	3 –	$2.0 M –	$660.0 K –	– –	– –	– –
WINDWARD	Beachside	5 ▲	$26.0 M ▲	$1.9 M ▼	– –	– –	– –
	Coconut Grove	5 ▲	$4.3 M ▲	$840.0 K ▼	– –	– –	– –
	Temple Valley	– –	– –	– –	6 ▲	$3.5 M ▲	$572.3 K ▲
EAST HONOLULU	West Marina	– –	– –	– –	7 ▼	$4.8 M ▼	$740.0 K –
	Hahaione-Lower	1 –	$879.0 K –	$879.0 K –	6 ▲	$3.2 M ▲	$551.5 K ▼
	Kalama Valley	5 ▲	$4.8 M ▲	$910.0 K ▲	1 –	$640.0 K –	$640.0 K –
HONOLULU	Kakaako	– –	– –	– –	31 ▼	$31.2 M ▲	$840.0 K ▲
	Waikiki	– –	– –	– –	69 ▼	$35.0 M ▼	$408.0 K ▲
	Makiki Area	– –	– –	– –	17 ▲	$5.8 M ▲	$340.0 K ▼

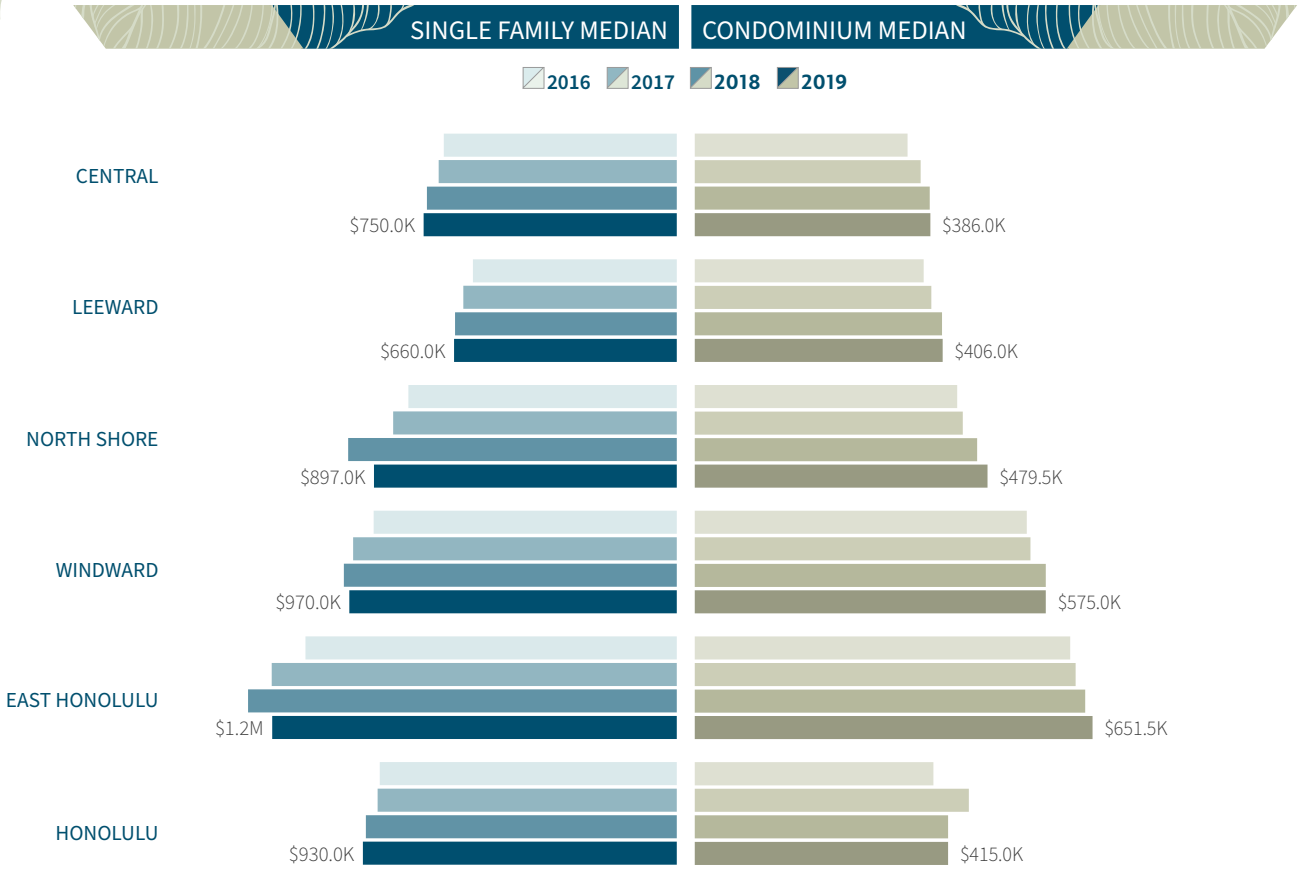
MONTHLY SALES HEAT MAP



TOP NEIGHBORHOODS	#
WAIKIKI	69
KAKAAKO	31
MAKAKILO-UPPER	26
MILILANI AREA	21
PEARLRIDGE	19
MAKIKI AREA	17
SALT LAKE	17
MILILANI MAUKA	17
MAILI	14
OCEAN POINTE	13

TOP CONDOMINIUMS	#
ILIKAI APT BLDG	8
ALA MOANA HOTEL CONDO	7
MOANA PACIFIC	6
WAIKIKI SUNSET	5
MAKAKILO CLIFFS	4
PEARL 1	4
CATHEDRAL PT-MELEMANU	3
CAPITOL PLACE	3
ALA WAI TOWNHOUSE	3
CENTURY CENTER	3

YEAR TO DATE
OAHU



YEAR TO DATE STATISTICS

SINGLE FAMILY HOMES

 # OF SALES
3556
0.9% VS. LAST YEAR

MEDIAN SALES PRICE
$785,000
0.6% VS. LAST YEAR

TOTAL $ OF SALES
$3,404,223,219
2.9% VS. LAST YEAR

CONDOMINIUM

 # OF SALES
5088
6.5% VS. LAST YEAR

MEDIAN SALES PRICE
$429,000
0.9% VS. LAST YEAR

TOTAL $ OF SALES
$2,650,920,031
9.4% VS. LAST YEAR

VACANT LAND

 # OF SALES
47
46.6% VS. LAST YEAR

MEDIAN SALES PRICE
$900,000
51.8% VS. LAST YEAR

TOTAL $ OF SALES
$52,684,500
25.9% VS. LAST YEAR

HAWAII KAI | KAHALA
KAILUA | KAPOLEI

TG
TITLE GUARANTY
HAWAII

KING STREET | MAIN
MILILANI | PEARLRIDGE