TITLE GUARANTY
TITLE & ESCROW SERVICES

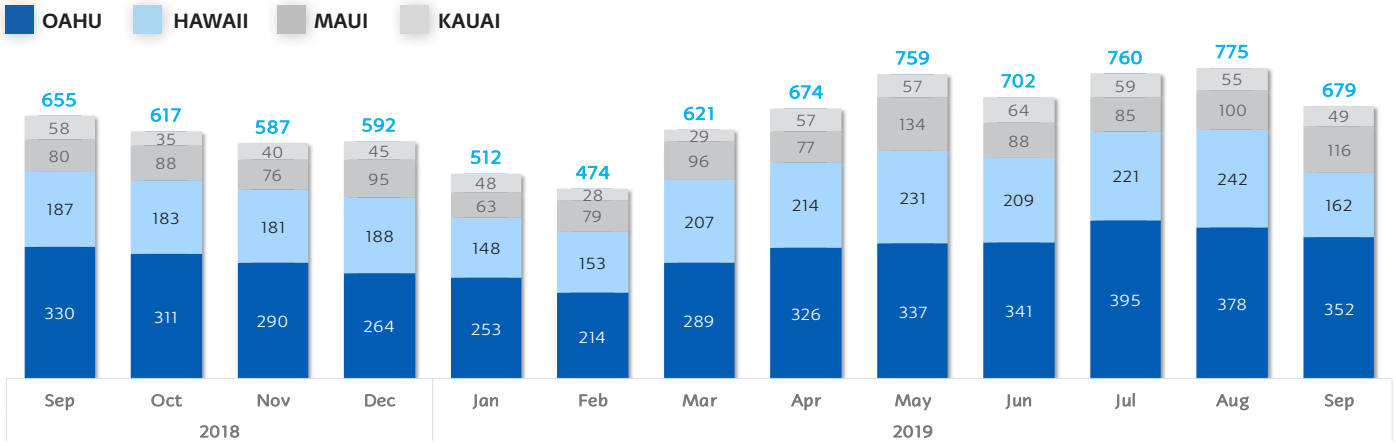
RESIDENTIAL SALES REPORT
SEPTEMBER 2019

EAST OAHU

information effective 10/1/2019

ISLAND SALES

SINGLE FAMILY HOME

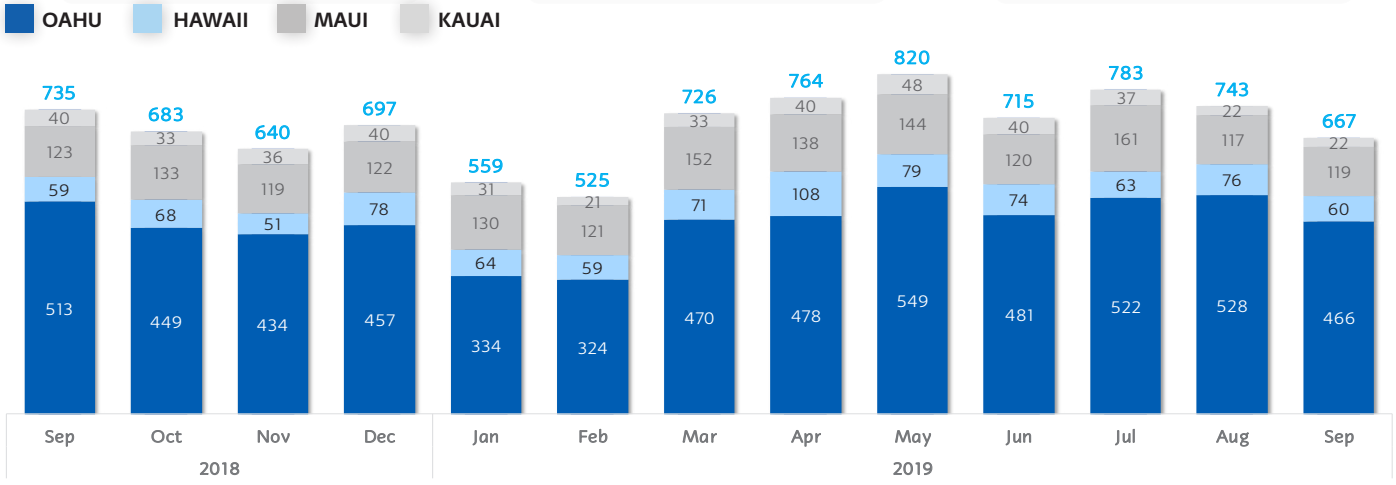


 # OF SALES
352
6.9% VS. LAST MONTH
6.7% VS. LAST YEAR

MEDIAN SALES PRICE
$781,250
1.0% VS. LAST MONTH
3.8% VS. LAST YEAR

TOTAL $ OF SALES
$334,095,621
7.2% VS. LAST MONTH
1.5% VS. LAST YEAR

CONDOMINIUM



 # OF SALES
466
11.7% VS. LAST MONTH
9.3% VS. LAST YEAR

MEDIAN SALES PRICE
$440,000
6.0% VS. LAST MONTH
2.3% VS. LAST YEAR

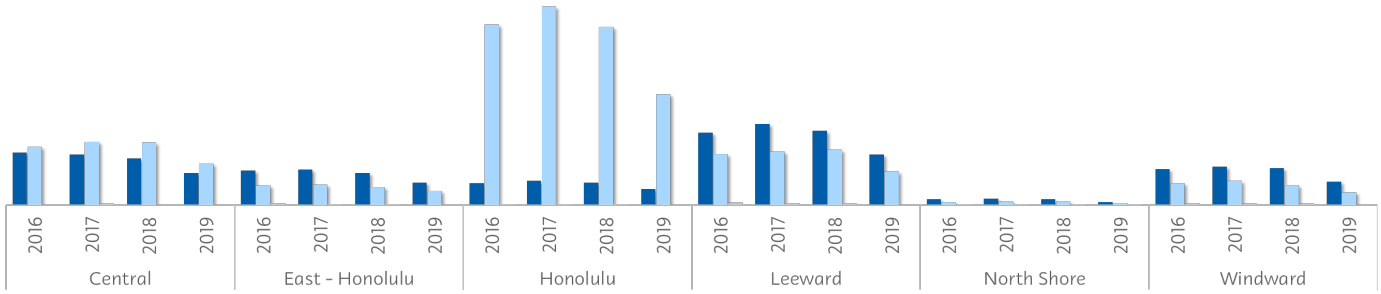
TOTAL $ OF SALES
$261,814,532
2.6% VS. LAST MONTH
3.3% VS. LAST YEAR

VICKIE MARINO
Account Manager
East Oahu

(808) 286-4954
vmarino@tghawaii.com

TITLE GUARANTY
TITLE & ESCROW SERVICES

SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR			TOTAL
CENTRAL	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	798	1,073	1,871
	2019	649	789	1,438
EAST - HONOLULU	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
	2019	437	274	711
HONOLULU	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	381	3,065	3,446
	2019	296	2,139	2,435

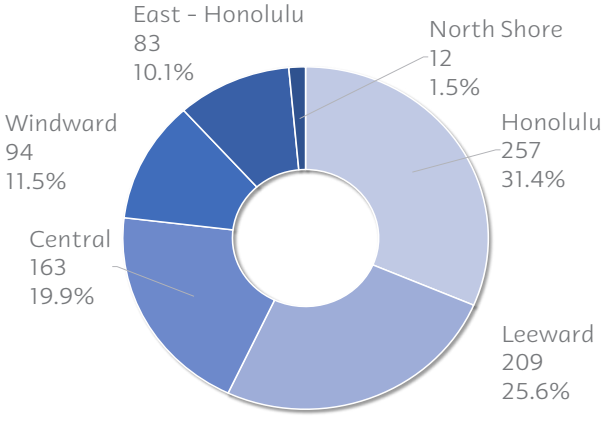
	YEAR			TOTAL
LEEWARD	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,278	952	2,230
	2019	994	663	1,657
NORTH SHORE	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
	2019	56	38	94
WINDWARD	2016	617	369	986
	2017	658	415	1,073
	2018	634	343	977
	2019	456	253	709

* YTD Sales (#) vs. same period of previous years

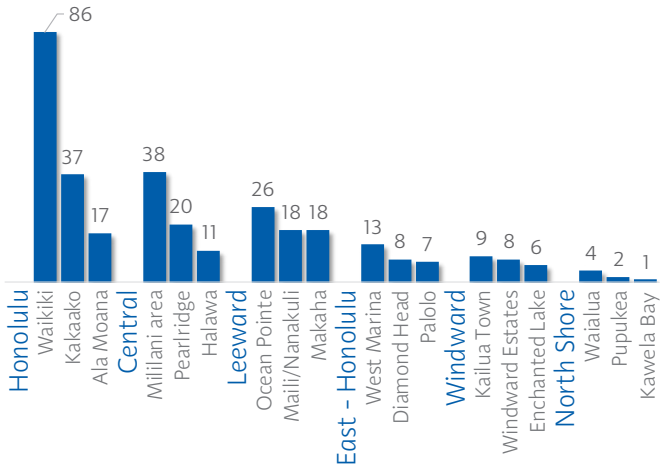
Property Type

SINGLE FAMILY HOMES | CONDOMINIUM

OF SALES BY REGION



* Excluding Vacant Land Sales



* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT
EAST OAHU
SEPTEMBER 2019

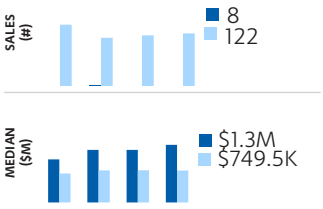
SALES BY REGION (CURRENT MONTH)

▲▼ Increase/Decrease vs. Last Year ● – No Change or No Value vs. Last Year

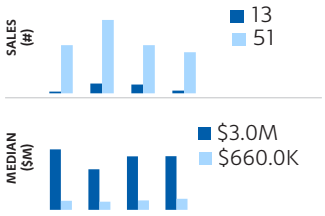
	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	$ AMT	MEDIAN	#	$ AMT	MEDIAN
WEST MARINA	1 ▼	$1.3M ▼	$1.3M ▼	12 ▲	$9.3M ▲	$769.0K ▲
DIAMOND HEAD	1 –	$3.8M –	$3.8M –	7 ●	$9.6M ▲	$1.7M ▲
PALOLO	7 ▲	$6.0M ▲	$793.0K ▼	– –	– –	– –
KALAMA VALLEY	5 ▲	$4.8M ▲	$949.0K ▼	1 –	$780.0K –	$780.0K –
HAHAIONE-LOWER	1 –	$1.1M –	$1.1M –	5 ▼	$2.7M ▼	$561.0K ▲
KAHALA AREA	4 ▲	$13.8M ▼	$2.7M ▼	1 –	$1.5M –	$1.5M –
ST. LOUIS	3 ●	$3.0M ▲	$815.0K ▼	1 –	$570.0K –	$570.0K –
KAIMUKI	4 ●	$4.2M ▲	$900.0K ▼	– –	– –	– –
WILHEMINA	3 ●	$4.1M ▲	$1.5M ▲	– –	– –	– –
AINA HAINA AREA	3 ▲	$3.1M ▲	$1.0M ▲	– –	– –	– –

SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)
TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

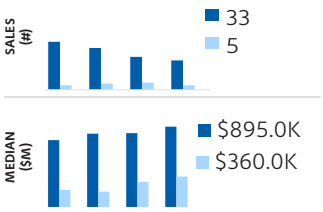
WEST MARINA



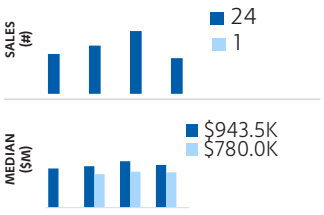
DIAMOND HEAD



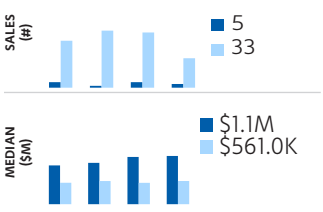
PALOLO



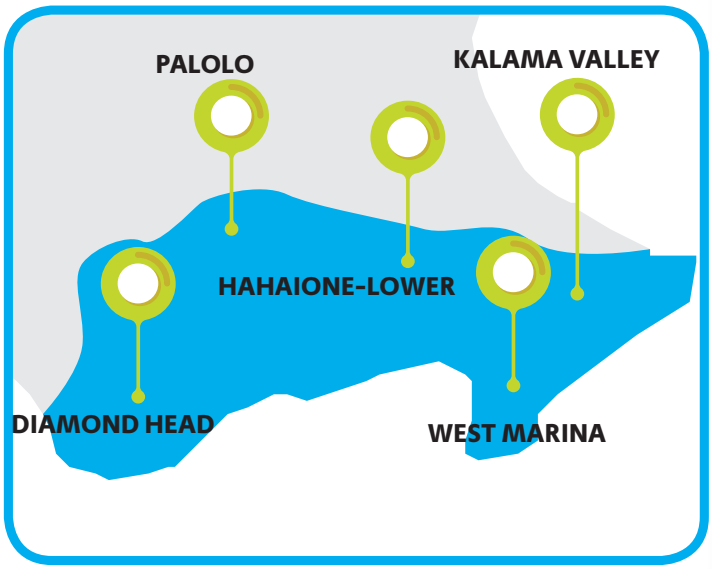
KALAMA VALLEY



HAHAIONE-LOWER



* Annual trend shown include 2016 to present; Top 5 Neighborhood Shown



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

# OF SALES	MEDIAN SALES PRICE
437 ▲ 3.1%	$1.2M ▼ 6.7%

TOTAL $ OF SALES
$644.3M ▼ 7.4%

CONDOMINIUM

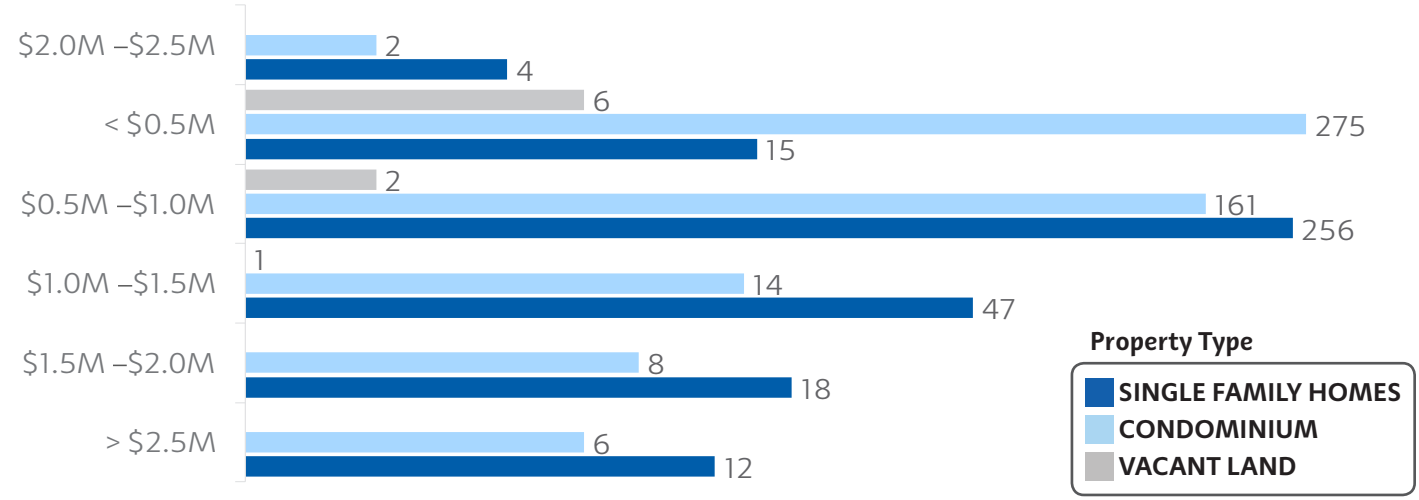
# OF SALES	MEDIAN SALES PRICE
274 ▲ 10.5%	$660.0K ▲ 2.4%

TOTAL $ OF SALES
$218.6M ▲ 18.8%

NEIGHBORHOOD SALES

Information Deemed Reliable But Not Guaranteed.
SOURCE: Multiple Listing Services from respective Boards of REALTORS®, Bureau of Conveyances, and Title Guaranty.

ISLAND SALES (#) BY PRICE RANGE



TG TEAM — East Oahu

Let Us Be A Part Of Your Solution!

Christopher P. Aguilera
Senior Vice President
Escrow State Manager
O: (808) 533-5861 C: (808) 388-5444
caguilera@tghawaii.com

Willard Haraguchi
Senior Vice President
Title Operations
O: (808) 539-7727 C: (808) 271-4527
wharaguchi@tghawaii.com

Alan S. Chun
Branch Manager
Hawaii Kai
O: (808) 394-5240 C: (808) 286-4940
achun@tghawaii.com

Ryan M. Nagatori
Branch Manager
Kahala
O: (808) 733-6035 C: (808) 681-2488
rnagatori@tghawaii.com

Vickie Marino
Account Manager
East Oahu
(808) 286-4954
vmarino@tghawaii.com

Roxanne Olayan
Senior Escrow Officer
Kahala
O: (808) 733-6038 C: (808) 294-2917
rolayan@tghawaii.com

Diana S. Kanagawa
Escrow Officer
Kahala
O: (808) 733-6028 C: (808) 347-5974
dkanagawa@tghawaii.com

Miki K. Villard
Escrow Officer
Kahala
O: (808) 733-6047 C: (808) 286-1047
mvillard@tghawaii.com

Jeff Lee
Escrow Officer
Kahala
O: (808) 733-6030 C: (808) 753-5206
jylee@tghawaii.com

Kaelee M. Won
Escrow Officer
Kahala
O: (808) 733-6044 C: (808) 688-4709
kmwon@tghawaii.com

Relly Hirokawa
Escrow Officer
Kahala
O: (808) 521-0294 C: (808) 347-2711
rhirokawa@tghawaii.com

Visit a TG East Oahu Branch Near You!

HAWAII KAI

6600 Kalanianaole Hwy., Ste. 108A
Honolulu, HI 96825

808-394-5252

hawaiikai@tghawaii.com

KAHALA

4211 Waialae Ave., Ste. 104
Honolulu, HI 96816

808-733-6020

kahala@tghawaii.com