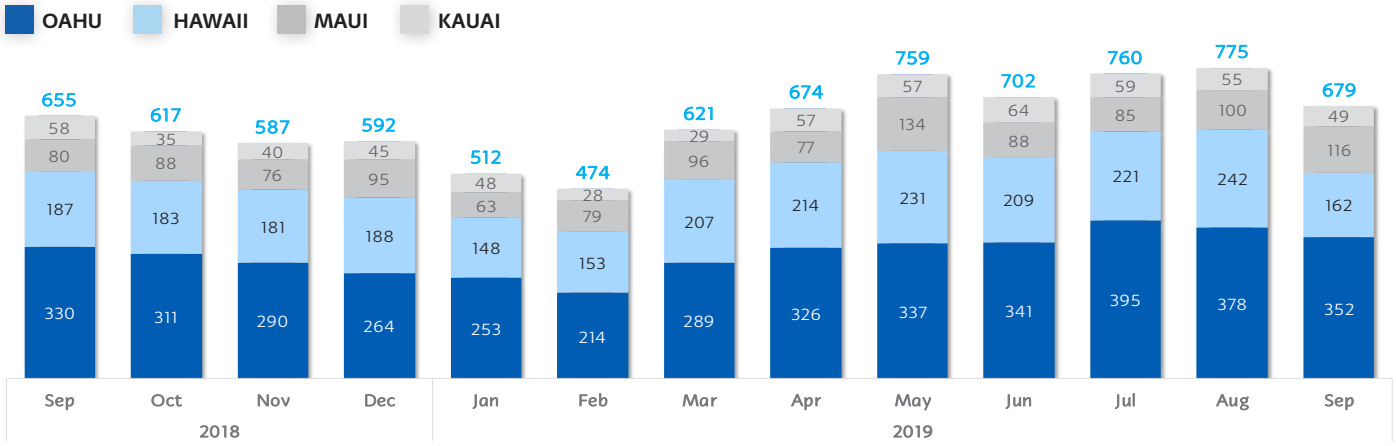
TITLE GUARANTY
TITLE & ESCROW SERVICES

RESIDENTIAL SALES REPORT
SEPTEMBER 2019

CENTRAL OAHU

ISLAND SALES

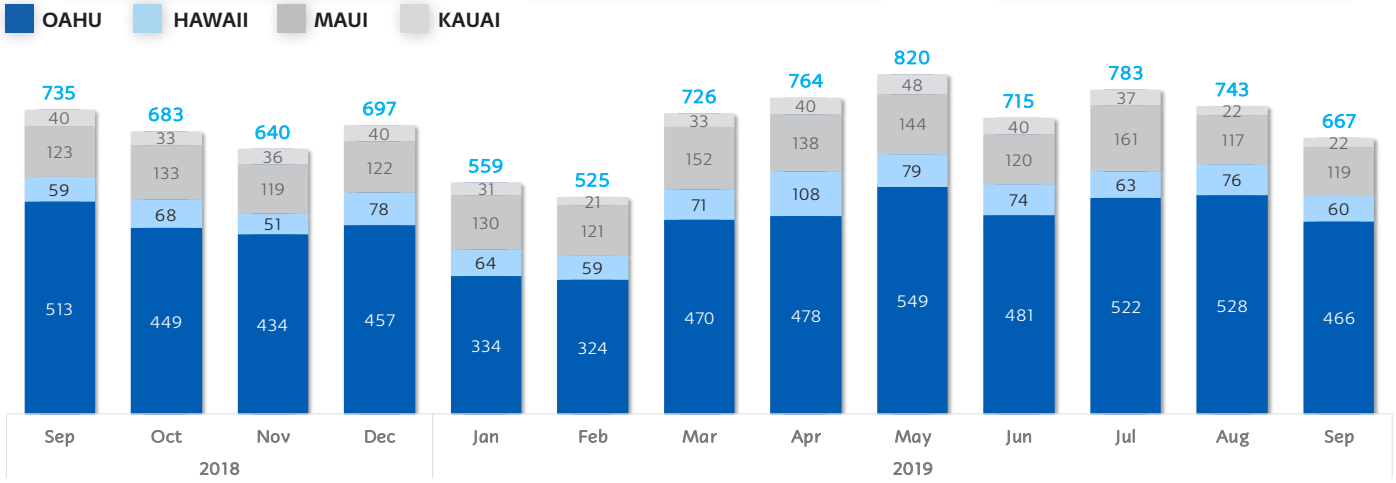
SINGLE FAMILY HOME



information effective 10/1/2019

# OF SALES	MEDIAN SALES PRICE	TOTAL $ OF SALES
352	$781,250	$334,095,621
↓ 6.9% VS. LAST MONTH	↓ 1.0% VS. LAST MONTH	↓ 7.2% VS. LAST MONTH
↑ 6.7% VS. LAST YEAR	↓ 3.8% VS. LAST YEAR	↓ 1.5% VS. LAST YEAR

CONDOMINIUM



# OF SALES	MEDIAN SALES PRICE	TOTAL $ OF SALES
466	$440,000	$261,814,532
↓ 11.7% VS. LAST MONTH	↑ 6.0% VS. LAST MONTH	↑ 2.6% VS. LAST MONTH
↓ 9.3% VS. LAST YEAR	↑ 2.3% VS. LAST YEAR	↓ 3.3% VS. LAST YEAR

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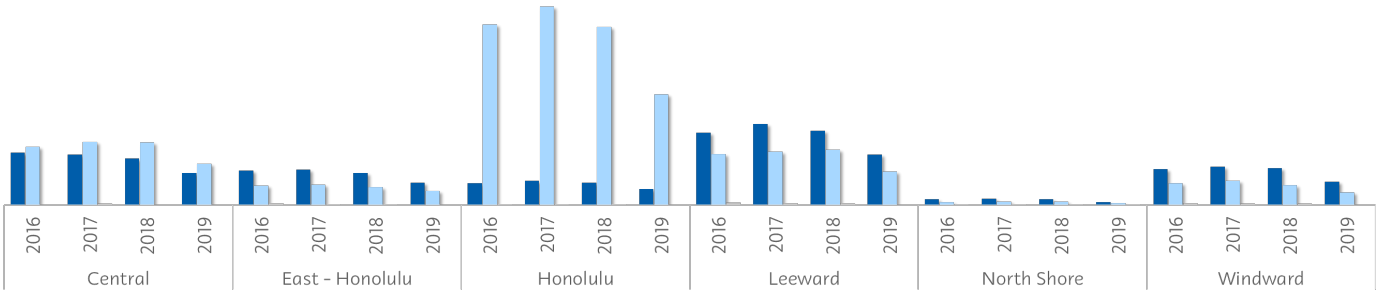
TITLE GUARANTY

TITLE & ESCROW SERVICES

SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR			TOTAL
CENTRAL	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	798	1,073	1,871
	2019	649	789	1,438
EAST - HONOLULU	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
	2019	437	274	711
HONOLULU	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	381	3,065	3,446
	2019	296	2,139	2,435

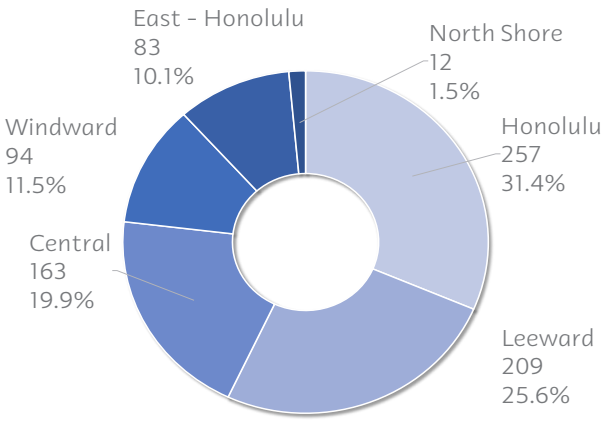
	YEAR			TOTAL
LEEWARD	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,278	952	2,230
	2019	994	663	1,657
NORTH SHORE	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
	2019	56	38	94
WINDWARD	2016	617	369	986
	2017	658	415	1,073
	2018	634	343	977
	2019	456	253	709

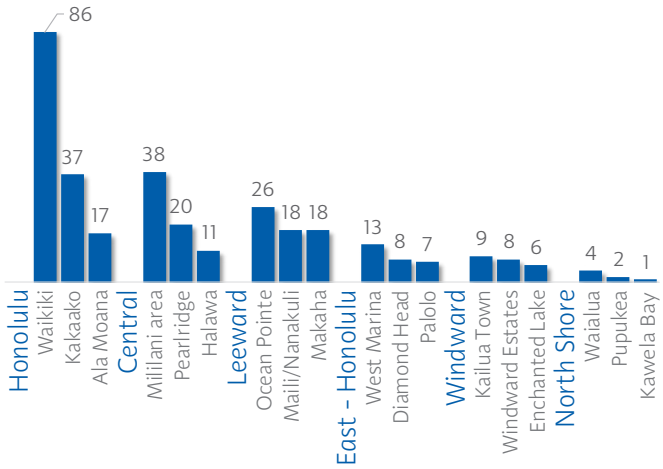
* YTD Sales (#) vs. same period of previous years

Property Type

SINGLE FAMILY HOMES | CONDOMINIUM

OF SALES BY REGION





* Excluding Vacant Land Sales

* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT
CENTRAL OAHU
SEPTEMBER 2019

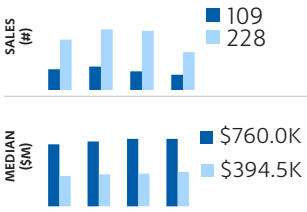
SALES BY REGION (CURRENT MONTH)

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	$ AMT	MEDIAN	#	$ AMT	MEDIAN
MILILANI AREA	14 ▲	$10.5M ▲	$742.5K ▼	24 ▼	$9.8M ▼	$416.0K ▲
PEARLRIDGE	4 ▲	$4.8M ▲	$1.2M ▲	16 ▲	$6.1M ▲	$384.0K ▼
WAIPIO GENTRY	4 ▲	$3.1M ▲	$806.0K ▲	7 ▲	$2.7M ▲	$380.0K ▼
WAIPAHU-LOWER	5 ▲	$3.1M ▲	$580.0K ▼	4 ▼	$1.1M ▼	$275.0K ▲
MILILANI MAUKA	6 ●	$5.4M ▼	$877.3K ▼	1 ▼	$478.0K ▼	$478.0K ▲
AIEA HEIGHTS	6 ▲	$5.5M ▲	$912.5K ▼	– –	– –	– –
PEARL CITY-UPPER	6 ▲	$4.2M ▲	$730.0K ▼	– –	– –	– –
WAIKELE	1 ▼	$751.0K ▼	$751.0K ▼	5 ▲	$2.3M ▲	$449.8K ▲
AG/PRESERVE	– –	– –	– –	5 ●	$2.2M ▼	$425.0K ▼
ROYAL KUNIA	2 ●	$133.8M ▼	$669.0K ▼	2 ●	$213.6M ▲	$530.8K ▲

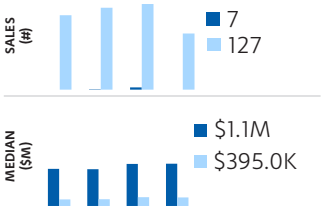
▲▼ Increase/Decrease vs. Last Year ●\– No Change or No Value vs. Last Year

SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)
TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

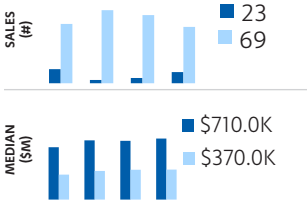
MILILANI AREA



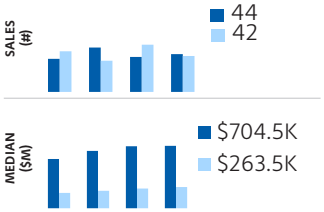
PEARLRIDGE



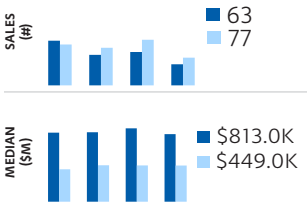
WAIPIO GENTRY



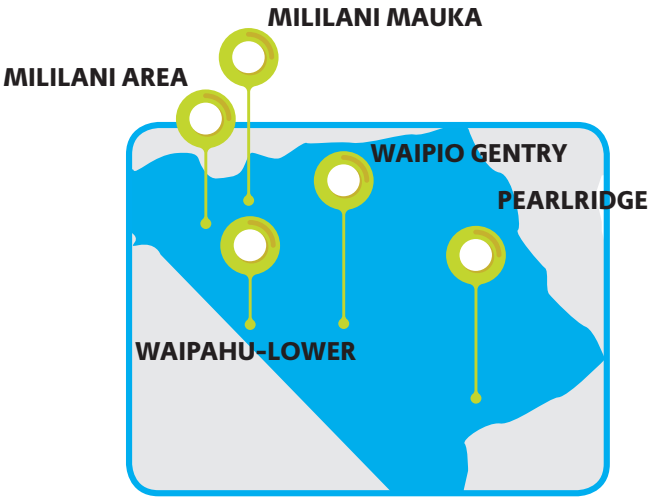
WAIPAHU-LOWER



MILILANI MAUKA



* Annual trend shown include 2016 to present; Top 5 Neighborhood Shown



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

# OF SALES	MEDIAN SALES PRICE	TOTAL $ OF SALES
649 ▲ 6.2%	$750.0K ▲ 1.4%	$499.6M ▲ 7.6%

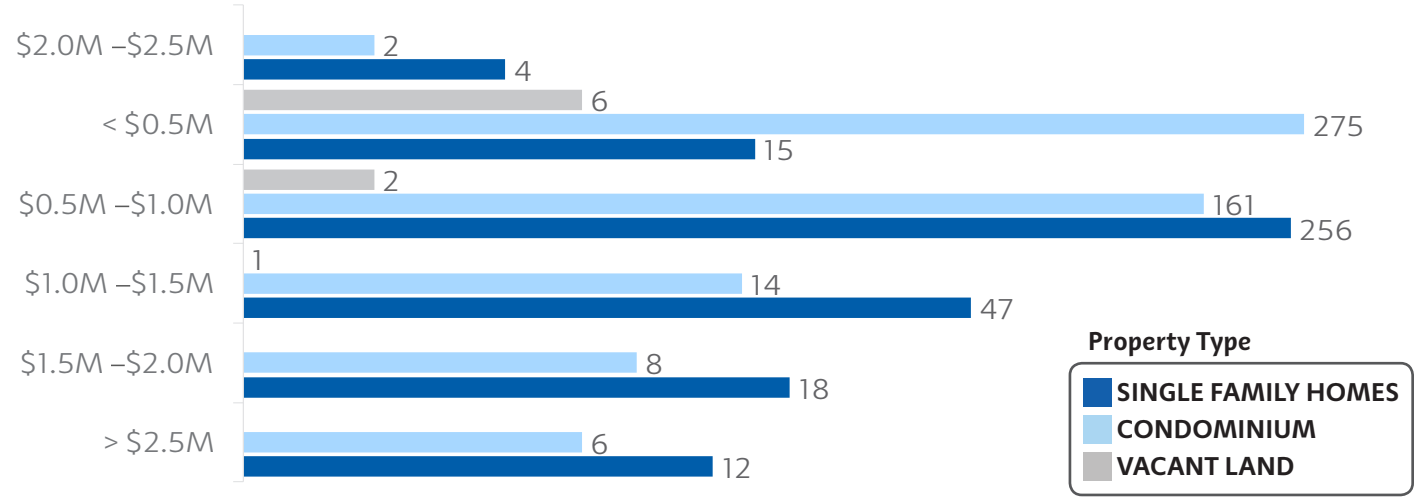
CONDOMINIUM

# OF SALES	MEDIAN SALES PRICE	TOTAL $ OF SALES
789 ▼ 3.3%	$385.0K ▼ 0.3%	$300.2M ▼ 3.9%

NEIGHBORHOOD SALES

Information Deemed Reliable But Not Guaranteed.
SOURCE: Multiple Listing Services from respective Boards of REALTORS®, Bureau of Conveyances, and Title Guaranty.

ISLAND SALES (#) BY PRICE RANGE



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Let Us Be A Part Of Your Solution!

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