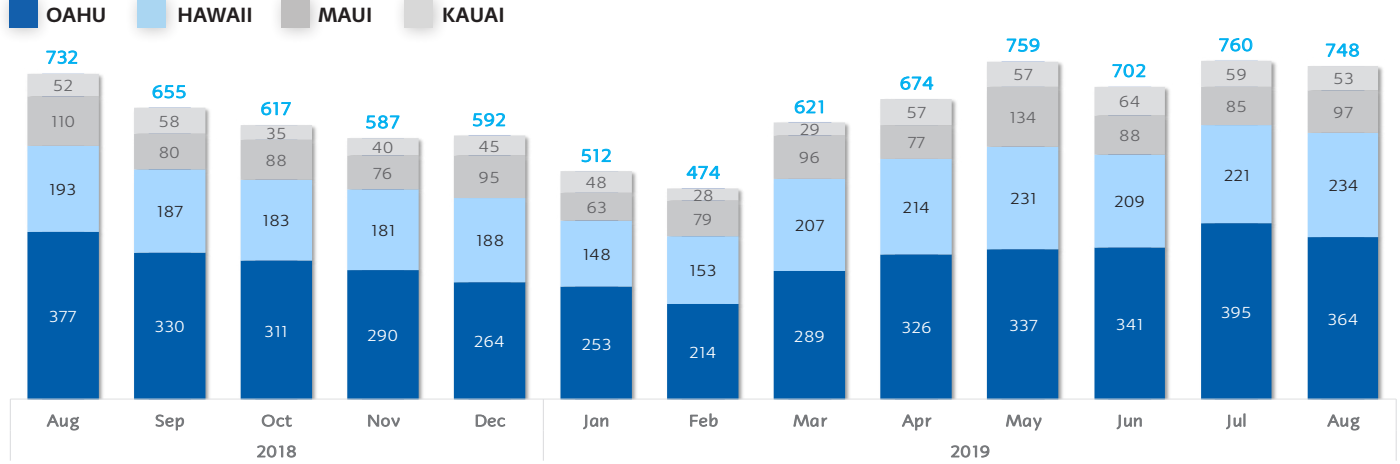




## RESIDENTIAL SALES REPORT AUGUST 2019

# KAUAI

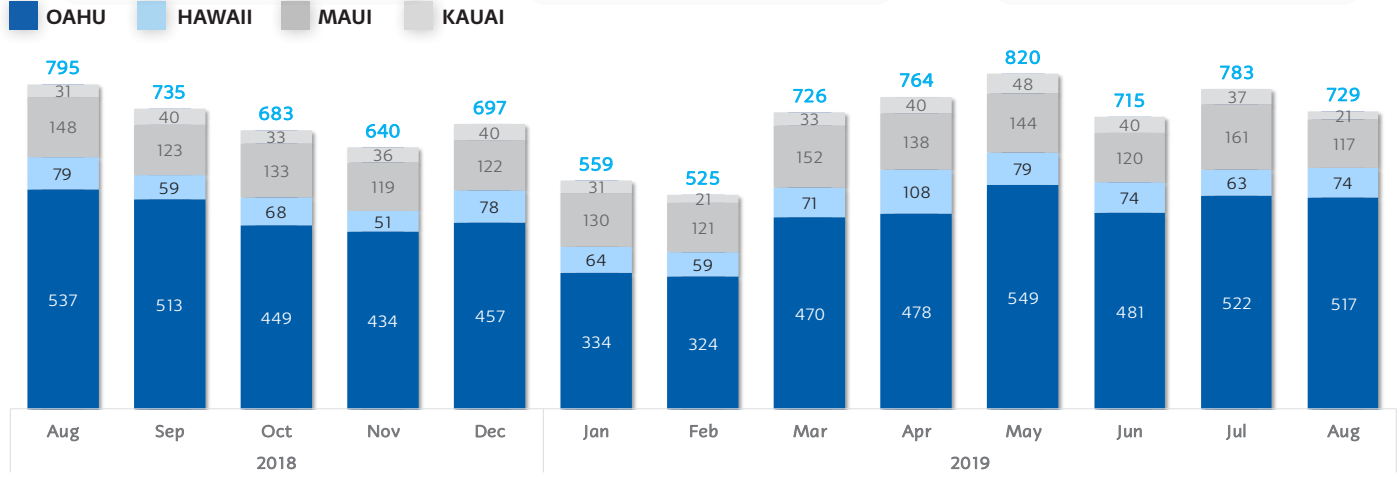
ISLAND SALES  
SINGLE FAMILY HOME  
CONDOMINIUM



**# OF SALES**  
**53**  
 ↓ 10.2% VS. LAST MONTH  
 ↑ 1.9% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$665,000**  
 ↑ 2.3% VS. LAST MONTH  
 ↓ 7.2% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$54,809,777**  
 ↑ 6.0% VS. LAST MONTH  
 ↑ 29.6% VS. LAST YEAR



**# OF SALES**  
**21**  
 ↓ 43.2% VS. LAST MONTH  
 ↓ 32.3% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$495,000**  
 ↓ 21.4% VS. LAST MONTH  
 ↑ 7.8% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$11,258,604**  
 ↓ 60.8% VS. LAST MONTH  
 ↓ 34.4% VS. LAST YEAR

information effective 9/1/2019



**KATHERINE APAO**  
Account Manager  
Kauai

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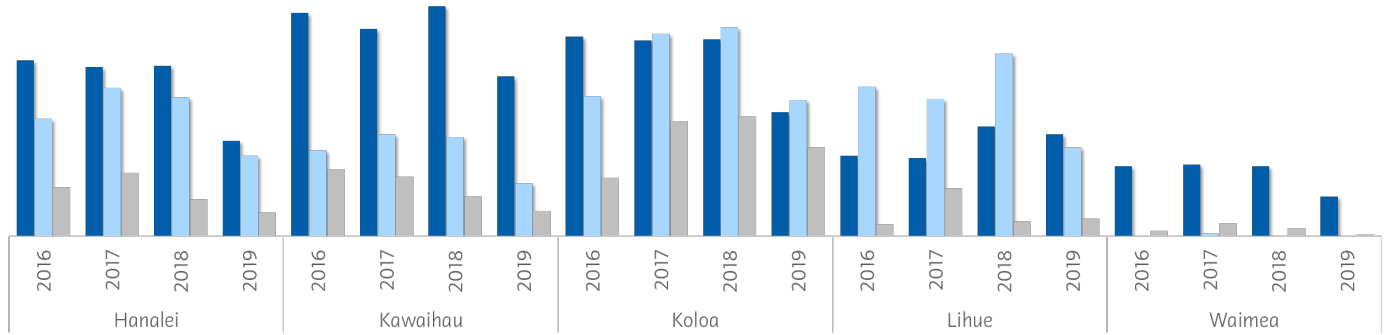


# TITLE GUARANTY

TITLE & ESCROW SERVICES

## REGIONAL SALES

### SALES (#) COMPARISON (YEAR OVER YEAR)

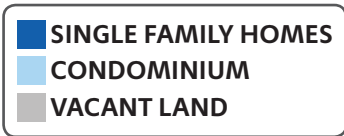


	YEAR	SINGLE FAMILY HOMES	CONDOMINIUM	VACANT LAND	TOTAL
HANALEI	2016	133	89	37	259
	2017	128	112	48	288
	2018	129	105	28	262
	2019	72	61	18	151
KAWAIHAU	2016	169	65	51	285
	2017	157	77	45	279
	2018	174	75	30	279
	2019	121	40	19	180
KOLOA	2016	151	106	44	301
	2017	148	153	87	388
	2018	149	158	91	398
	2019	94	103	67	264

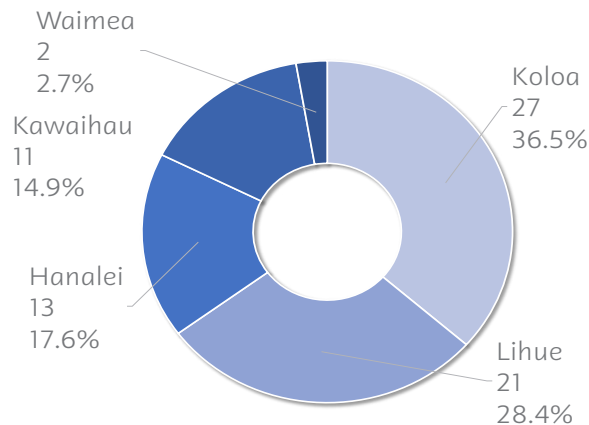
	YEAR	SINGLE FAMILY HOMES	CONDOMINIUM	VACANT LAND	TOTAL
LIHUE	2016	61	113	9	183
	2017	59	104	36	199
	2018	83	138	11	232
	2019	78	67	13	158
WAIMEA	2016	53		4	57
	2017	54	2	10	66
	2018	53		6	59
	2019	30		1	31

\* YTD Sales (#) vs. same period of previous years

#### Property Type



### # OF SALES BY REGION



\* Excluding Vacant Land Sales

# RESIDENTIAL SALES REPORT

## KAUAI

AUGUST 2019

### SALES BY REGION (CURRENT MONTH)

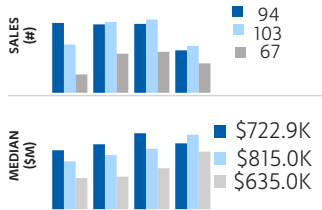
	SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
<b>KOLOA</b>	21 ▲	\$28.5M ▲	\$750.0K ▼	6 ▼	\$4.4M ▼	\$684.8K ▲	6 ▼	\$5.8M ▼	\$759.0K ▲
<b>HANAIEI</b>	6 ▼	\$7.9M ▼	\$1.4M ▲	7 ▼	\$4.5M ▼	\$595.0K ▲	5 -	\$5.7M -	\$1.2M -
<b>LIHUE</b>	14 ▲	\$8.5M ▲	\$612.5K ▲	7 ▼	\$2.1M ▼	\$311.0K ▲	--	--	--
<b>KAWAIHAU</b>	10 ▼	\$9.1M ▼	\$749.8K ▲	1 ▼	\$294.5K ▼	\$294.5K ▼	2 ▼	\$570.0K ▼	\$285.0K ▲
<b>WAIMEA</b>	2 ▼	\$835.0K ▼	\$417.5K ▲	--	--	--	--	--	--

▲ Increase/Decrease vs. Last Year    ● - No Change or No Value vs. Last Year

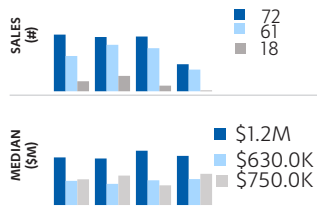
### SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

#### TOP NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

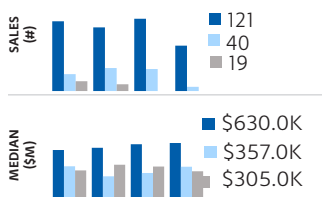
#### KOLOA



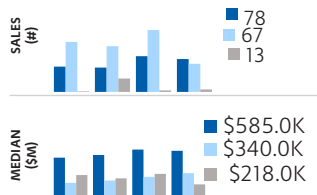
#### HANAIEI



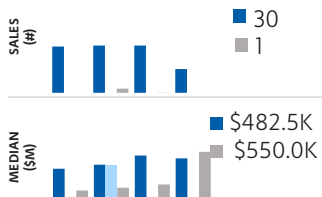
#### KAWAIHAU



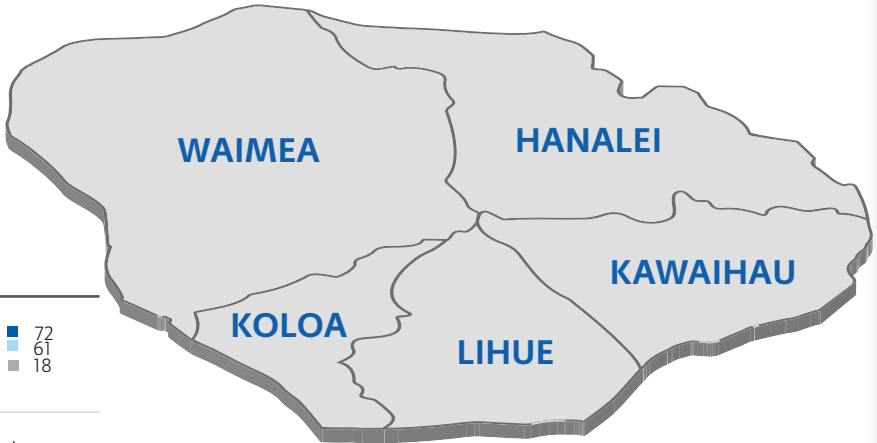
#### LIHUE



#### WAIMEA



\* Annual trend shown include 2016 to present



#### YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

##### SINGLE FAMILY HOMES

# OF SALES: 395 ▼ 3.7%  
 MEDIAN SALES PRICE: \$649.0K ▼ 7.3%  
 TOTAL \$ OF SALES: \$364.0M ▼ 21.0%

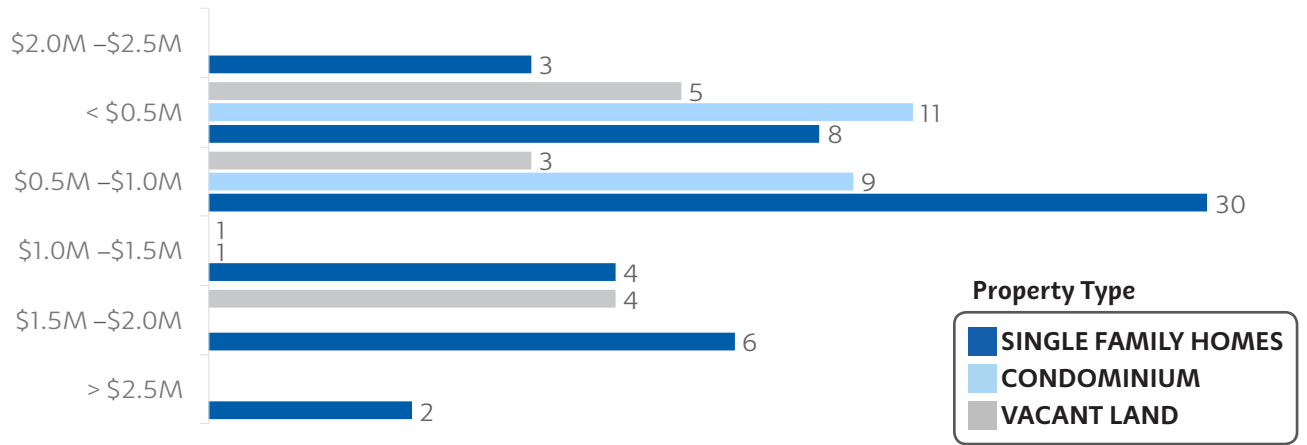
##### CONDOMINIUM

# OF SALES: 271 ▼ 17.1%  
 MEDIAN SALES PRICE: \$560.0K ▲ 27.9%  
 TOTAL \$ OF SALES: \$178.3M ▲ 3.0%

##### VACANT LAND

# OF SALES: 118 0.0%  
 MEDIAN SALES PRICE: \$484.5K ▲ 26.0%  
 TOTAL \$ OF SALES: \$78.7M ▲ 19.1%

## ISLAND SALES (#) BY PRICE RANGE



## TG TEAM — Kauai

Let Us Be A Part Of Your Solution!



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