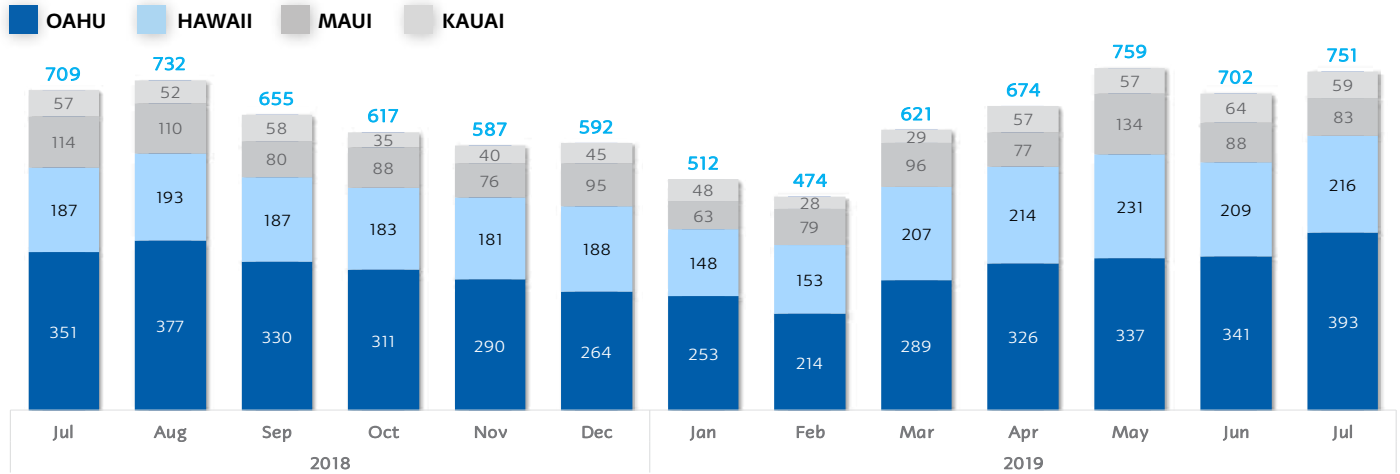




RESIDENTIAL SALES REPORT JULY 2019

WEST OAHU

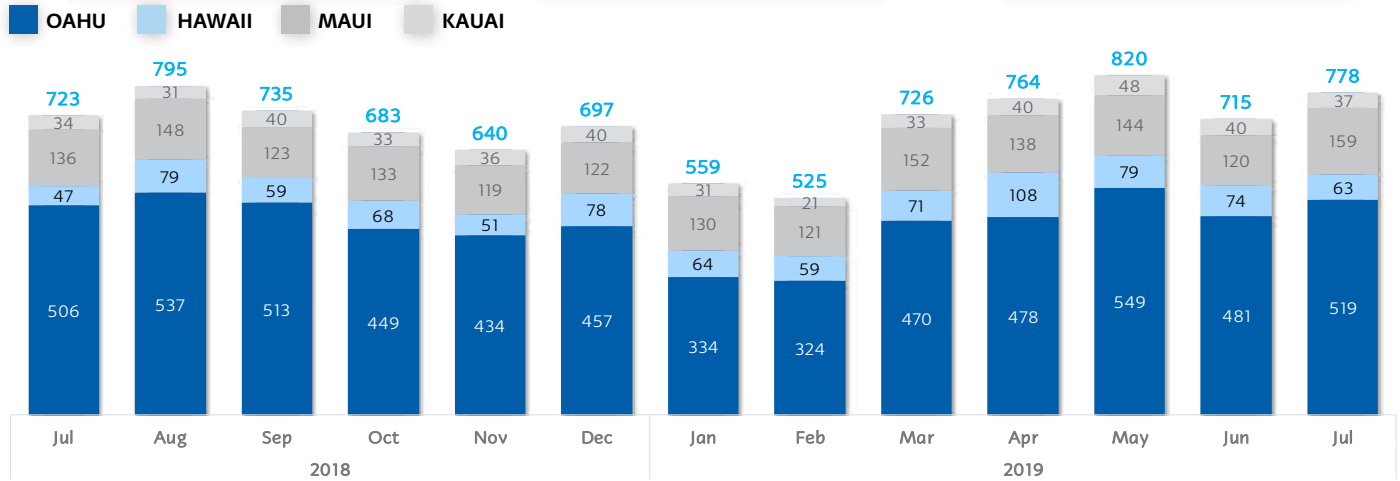
ISLAND SALES SINGLE FAMILY HOME CONDOMINIUM



OF SALES
393
 ↑ 15.2% VS. LAST MONTH
 ↑ 12.0% VS. LAST YEAR

MEDIAN SALES PRICE
\$825,000
 ↑ 4.7% VS. LAST MONTH
 ↑ 4.7% VS. LAST YEAR

TOTAL \$ OF SALES
\$395,974,916
 ↑ 21.1% VS. LAST MONTH
 ↑ 16.4% VS. LAST YEAR



OF SALES
519
 ↑ 7.9% VS. LAST MONTH
 ↑ 2.6% VS. LAST YEAR

MEDIAN SALES PRICE
\$460,000
 ↑ 5.7% VS. LAST MONTH
 ↑ 7.1% VS. LAST YEAR

TOTAL \$ OF SALES
\$278,312,375
 ↑ 4.8% VS. LAST MONTH
 ↑ 8.8% VS. LAST YEAR

information effective 8/1/2019



CARLA M. VIERRA

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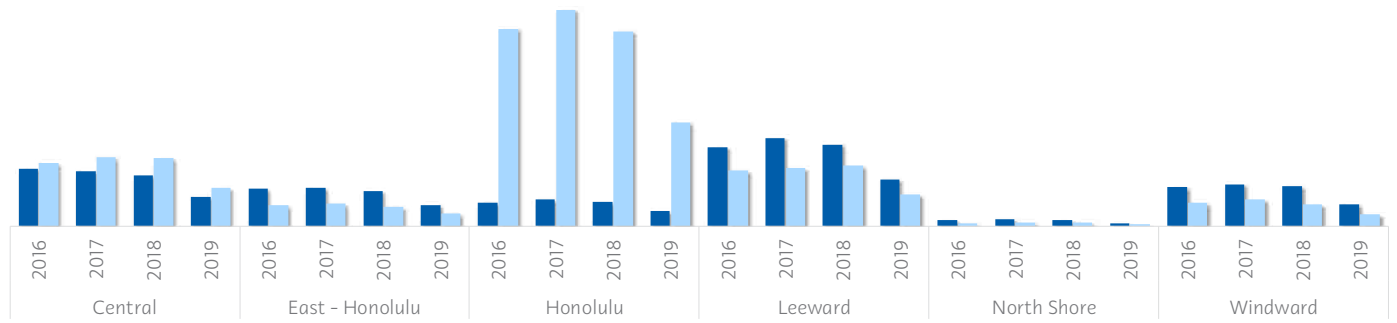


TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)



Region	YEAR		TOTAL
	2016	2019	
CENTRAL	2016	995	1,894
	2017	1,081	1,946
	2018	1,073	1,871
	2019	608	1,072
EAST - HONOLULU	2016	335	926
	2017	351	955
	2018	307	857
	2019	204	533
HONOLULU	2016	3,105	3,479
	2017	3,415	3,832
	2018	3,065	3,446
	2019	1,629	1,867

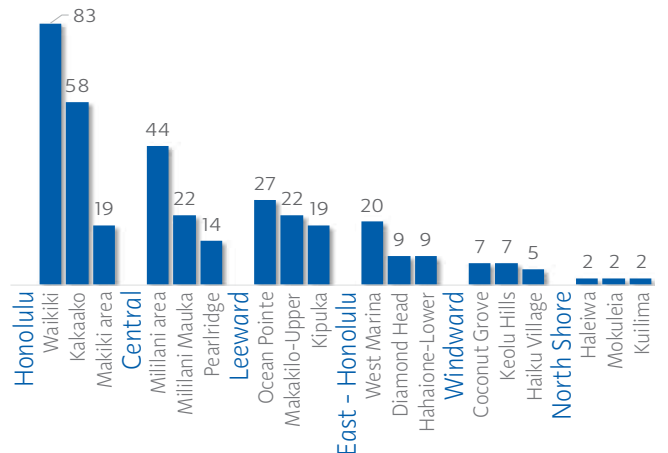
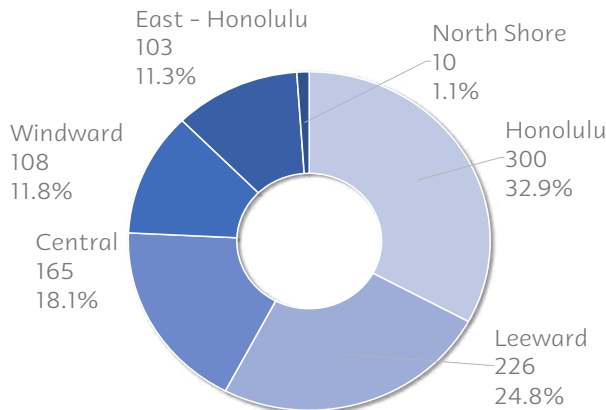
Region	YEAR		TOTAL
	2016	2019	
LEEWARD	2016	878	2,123
	2017	917	2,309
	2018	952	2,230
	2019	498	1,238
NORTH SHORE	2016	48	142
	2017	56	159
	2018	56	151
	2019	29	72
WINDWARD	2016	369	986
	2017	415	1,073
	2018	343	977
	2019	187	526

* YTD Sales (#) vs. same period of previous years

Property Type



OF SALES BY REGION



* Excluding Vacant Land Sales

* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

WEST OAHU

JULY 2019

SALES BY REGION (CURRENT MONTH)

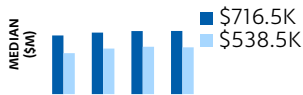
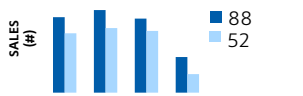
▲ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
OCEAN POINTE	21 ▲	\$15.6M ▲	\$747.5K ▲	6 ▼	\$3.4M ▼	\$543.5K ▼
MAKAKILO-UPPER	5 ▲	\$3.3M ▲	\$664.0K ▲	17 ▲	\$7.2M ▲	\$415.0K ▲
KIPUKA	19 ▲	\$14.1M ▲	\$712.0K ▼	--	--	--
MAKAHA	8 ▲	\$4.7M ▲	\$486.3K ▲	8 ▼	\$1.8M ▲	\$203.5K ▲
EWA	5 -	\$2.9M -	\$585.0K -	10 ▲	\$4.3M ▲	\$405.5K ▲
MAILI/NANAKULI	11 ▼	\$5.8M ▼	\$530.0K ▲	3 ▲	\$685.0K ▲	\$180.0K ▼
KO OLINA	--	--	--	13 ▲	\$8.5M ▲	\$615.0K ▼
KAPOLEI	2 ▲	\$1.3M ▲	\$667.0K ▼	10 ▲	\$4.7M ▲	\$502.5K ▲
HOAKALEI KA MAKANA	6 ▲	\$5.1M ▲	\$880.0K ▲	4 ▲	\$2.3M ▲	\$586.0K ▼
WAIANAE	2 ▲	\$1.2M ▲	\$608.5K ▲	6 ▲	\$696.7K ▲	\$122.8K ▲

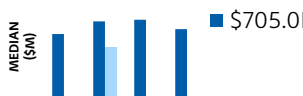
SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

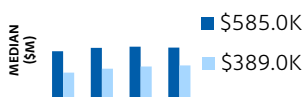
OCEAN POINTE



KIPUKA

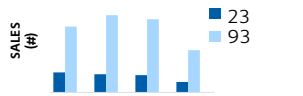


EWA

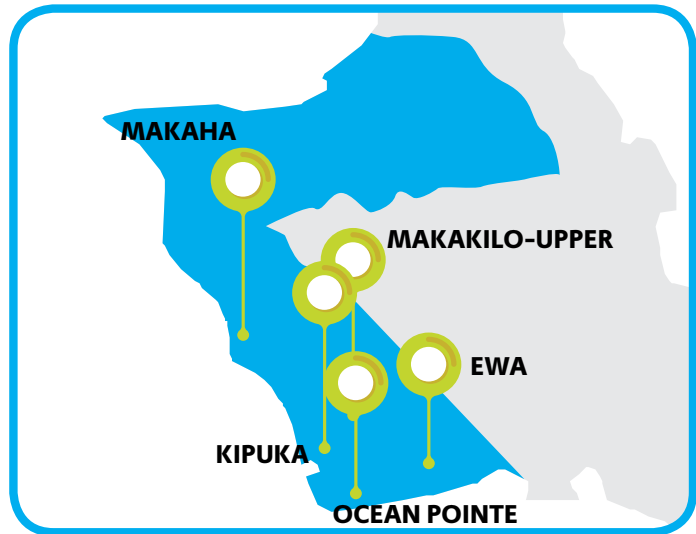
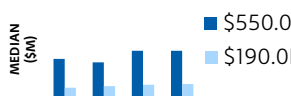
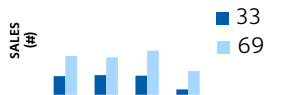


* Annual trend shown include 2016 to present; Top 5 Neighborhood Shown

MAKAKILO-UPPER



MAKAHA



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

OF SALES **743** ▼ 4.4% MEDIAN SALES PRICE **\$660.0K** ▲ 0.8%

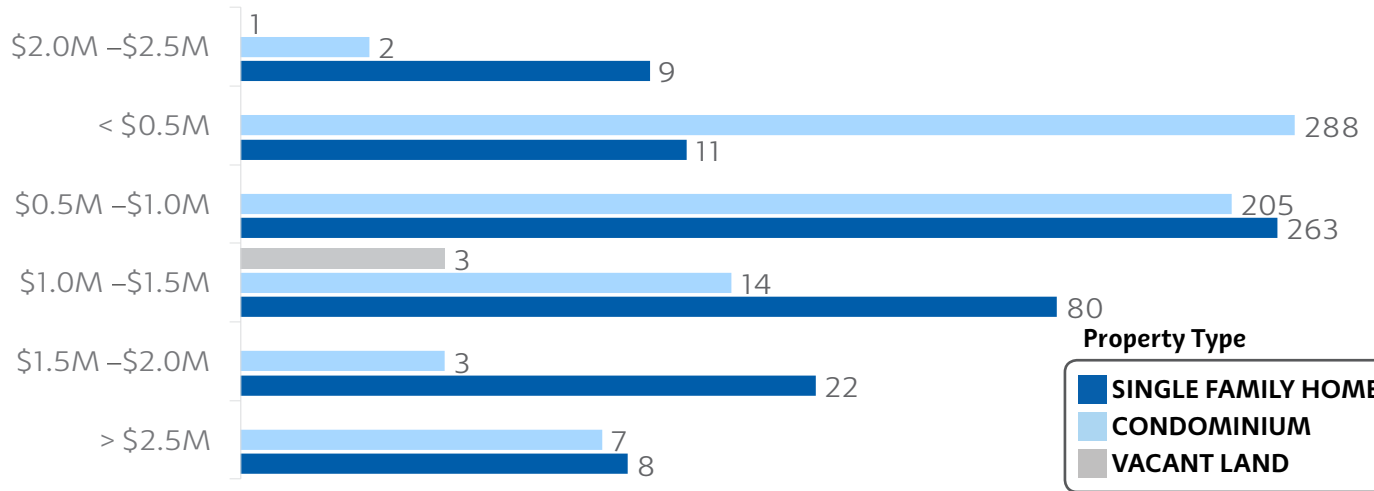
TOTAL \$ OF SALES **\$490.0M** ▼ 4.6%

CONDOMINIUM

OF SALES **500** ▼ 7.7% MEDIAN SALES PRICE **\$396.5K** ▼ 1.9%

TOTAL \$ OF SALES **\$209.1M** ▼ 9.9%

ISLAND SALES (#) BY PRICE RANGE



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Let Us Be A Part Of Your Solution!



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