



TITLE GUARANTY

TITLE & ESCROW SERVICES

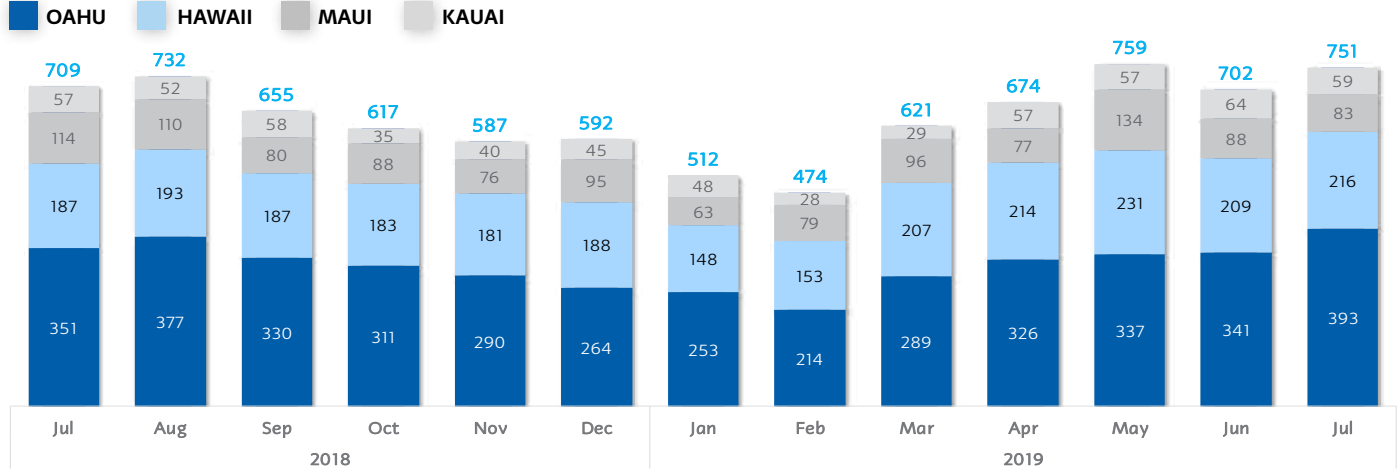
RESIDENTIAL SALES REPORT JULY 2019

CENTRAL OAHU

ISLAND SALES

SINGLE FAMILY HOME

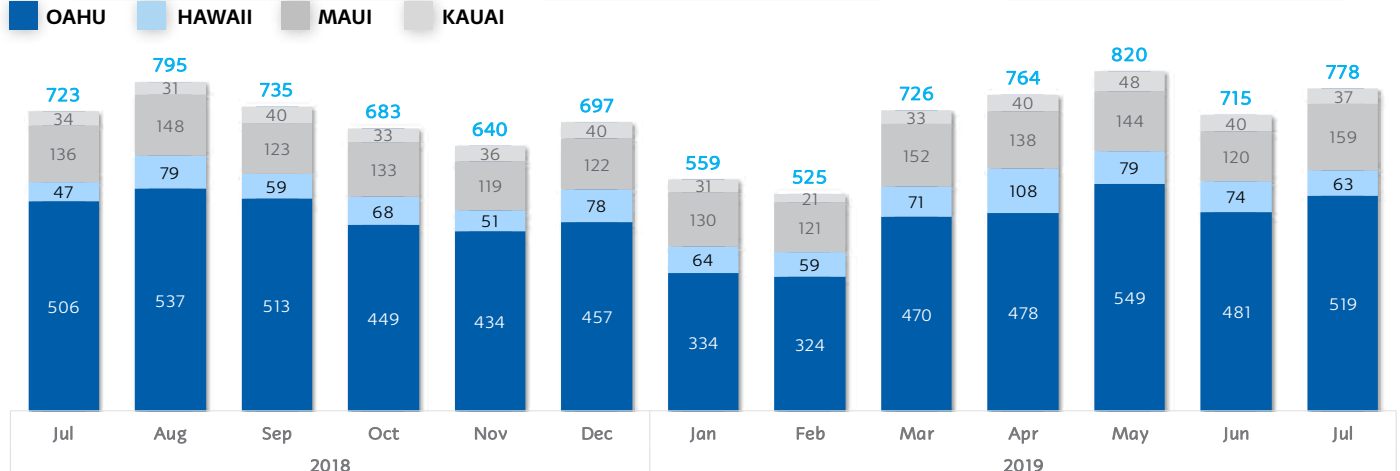
CONDOMINIUM



OF SALES
393
 ↑ 15.2% VS. LAST MONTH
 ↑ 12.0% VS. LAST YEAR

MEDIAN SALES PRICE
\$825,000
 ↑ 4.7% VS. LAST MONTH
 ↑ 4.7% VS. LAST YEAR

TOTAL \$ OF SALES
\$395,974,916
 ↑ 21.1% VS. LAST MONTH
 ↑ 16.4% VS. LAST YEAR



OF SALES
519
 ↑ 7.9% VS. LAST MONTH
 ↑ 2.6% VS. LAST YEAR

MEDIAN SALES PRICE
\$460,000
 ↑ 5.7% VS. LAST MONTH
 ↑ 7.1% VS. LAST YEAR

TOTAL \$ OF SALES
\$278,312,375
 ↑ 4.8% VS. LAST MONTH
 ↑ 8.8% VS. LAST YEAR

information effective 8/1/2019



CARLA M. VIERRA

Account Manager
North & West Oahu

(808) 265-7095
cvierra@tghawaii.com

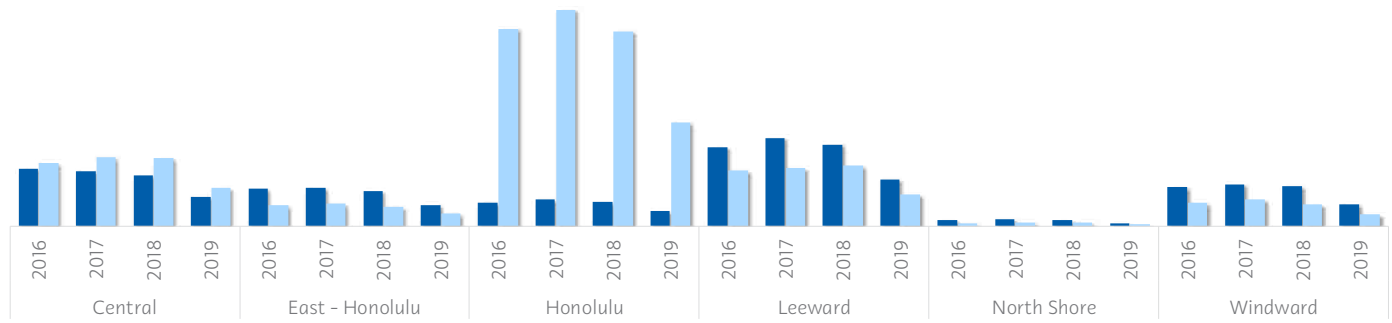


TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR		TOTAL	
CENTRAL	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	798	1,073	1,871
	2019	464	608	1,072
EAST - HONOLULU	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
	2019	329	204	533
HONOLULU	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	381	3,065	3,446
	2019	238	1,629	1,867

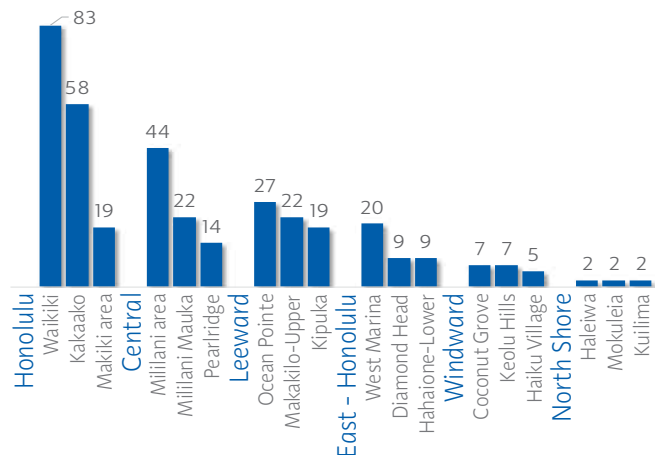
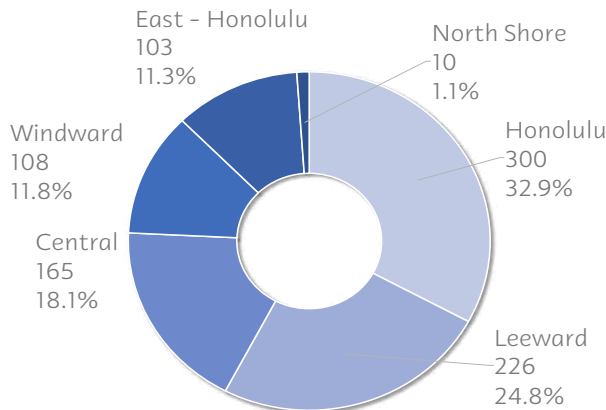
	YEAR		TOTAL	
LEEWARD	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,278	952	2,230
	2019	740	498	1,238
NORTH SHORE	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
	2019	43	29	72
WINDWARD	2016	617	369	986
	2017	658	415	1,073
	2018	634	343	977
	2019	339	187	526

* YTD Sales (#) vs. same period of previous years

Property Type



OF SALES BY REGION



* Excluding Vacant Land Sales

* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

CENTRAL OAHU

JULY 2019

SALES BY REGION (CURRENT MONTH)

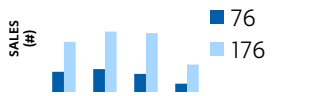
	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
MILILANI AREA	15 ●	\$10.9M ▼	\$742.5K ▼	29 ▼	\$12.0M ▼	\$461.5K ▲
MILILANI MAUKA	10 ▲	\$9.1M ▲	\$877.3K ▼	12 ▲	\$5.6M ▲	\$469.5K ▲
PEARLRIDGE	--	--	--	14 ●	\$5.3M ▲	\$379.9K ▲
WAIPAHU-LOWER	5 ▲	\$3.7M ▲	\$750.0K ▼	7 ▲	\$1.7M ▲	\$246.0K ▼
WAIPIO GENTRY	3 ▲	\$2.1M ▲	\$697.0K ▲	7 ▼	\$2.6M ▼	\$378.0K ▲
ROYAL KUNIA	7 ●	\$5.0M ▼	\$680.0K ▼	1 ▼	\$407.0K ▼	\$407.0K ▲
WAIKELE	1 -	\$840.0K -	\$840.0K -	5 ▲	\$2.1M ▲	\$415.0K ▼
HALAWA	4 ▲	\$3.4M ▲	\$821.5K ▲	1 ●	\$380.0K ▼	\$380.0K ▼
NAVY/FEDERAL	1 -	\$400.0K -	\$400.0K -	4 -	\$1.4M -	\$322.5K -
WAIU	--	--	--	5 -	\$1.7M -	\$360.0K -

▲/▼ Increase/Decrease vs. Last Year ●/- No Change or No Value vs. Last Year

SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

MILILANI AREA



PEARLRIDGE



WAIPIO GENTRY

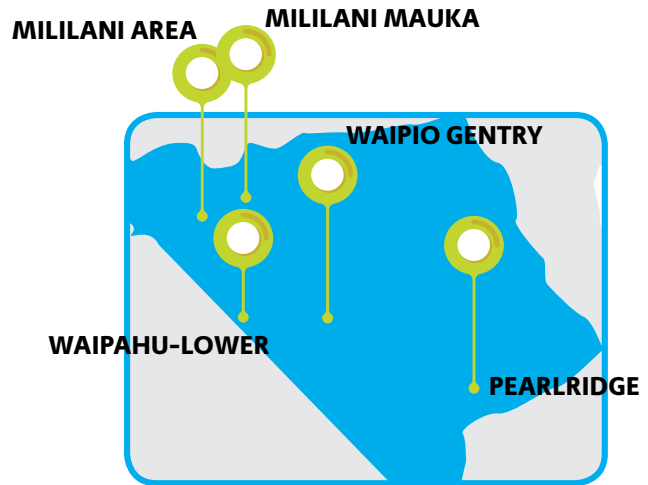
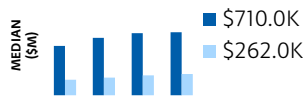
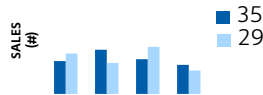


* Annual trend shown include 2016 to present; Top 5 Neighborhood Shown

MILILANI MAUKA



WAIPAHU-LOWER



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

OF SALES **464** ▲ 0.4% MEDIAN SALES PRICE **\$750.0K** ▲ 1.8%

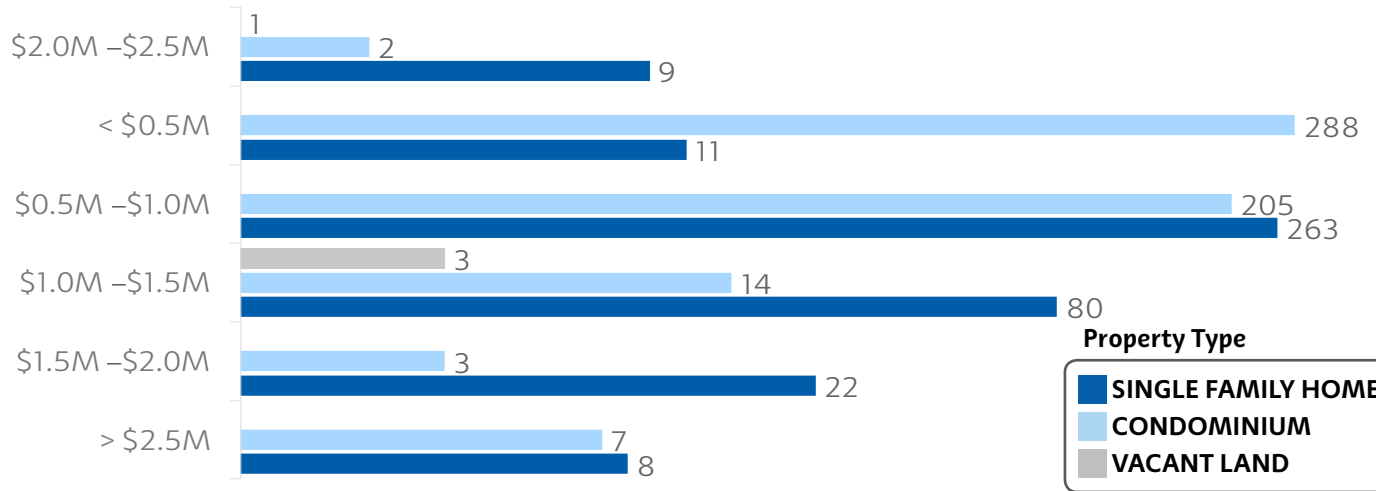
TOTAL \$ OF SALES **\$356.1M** ▲ 1.9%

CONDOMINIUM

OF SALES **608** ▼ 0.8% MEDIAN SALES PRICE **\$387.0K** ▲ 0.3%

TOTAL \$ OF SALES **\$232.9M** ▼ 0.8%

ISLAND SALES (#) BY PRICE RANGE



TG TEAM — Central Oahu

Let Us Be A Part Of Your Solution!



CHRISTOPHER P. AGUILERA
Senior Vice President
Escrow State Manager
O: (808) 533-5861 C: (808) 388-5444
caguilera@tghawaii.com



NARA P. KIM
Branch Manager
Kapolei
O: (808) 630-2156 C: (808) 439-9990
nkim@tghawaii.com



SHERRIE M. KIMATA
Branch Manager
Pearlridge
O: (808) 275-4441 C: (808) 754-9976
skimata@tghawaii.com



CARLA M. VIERRA
Account Manager
North & West Oahu
(808) 265-7095
cvierra@tghawaii.com



JILL M. KIRIHARA
Escrow Officer
Mililani
O: (808) 630-2157 C: (808) 282-7492
jkirihara@tghawaii.com



BRIAR K. NAKAMOTO
Escrow Officer
Mililani
O: (808) 630-2259 C: (808) 294-3589
bnakamoto@tghawaii.com



KYLE HOBSON DUDOIT
Escrow Officer
Pearlridge
(808) 275-4186
khobson@tghawaii.com

Visit a TG Central Oahu Branch Near You!

KAPOLEI

1001 Kamokila Blvd., Suite 127
Kapolei, HI 96707

808-690-9222

kapolei@tghawaii.com

MILILANI

95-1095 Ainamakua Dr., Ste. 1
Mililani, HI 96789

808-630-2344

mililani@tghawaii.com

PEARLRIDGE

98-151 Pali Momi St., Ste. 115
Aiea, HI 96701

808-483-8121

pearlridge@tghawaii.com