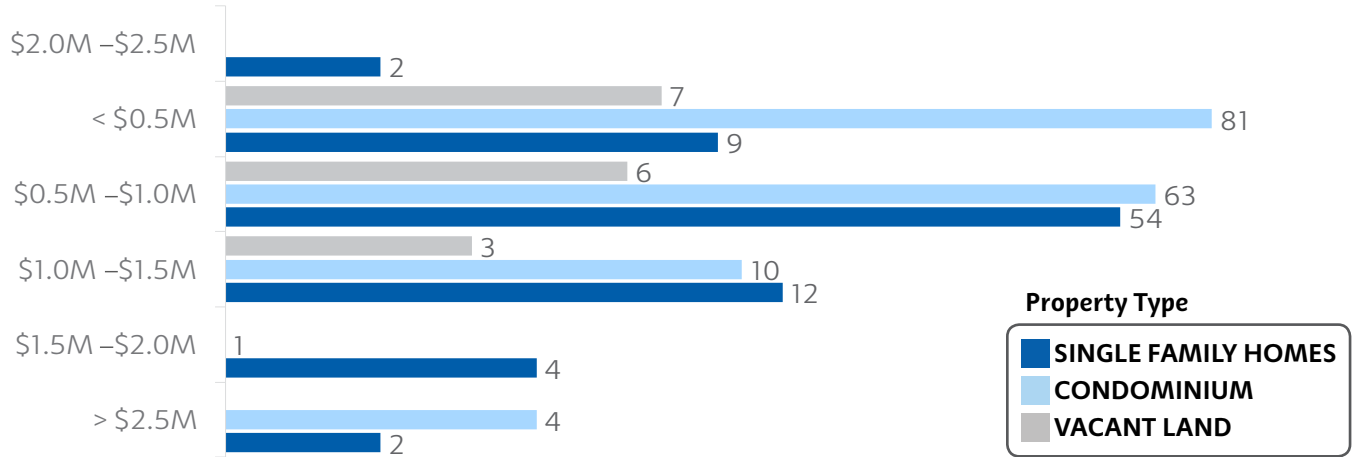


ISLAND SALES (#) BY PRICE RANGE



TG TEAM — Maui

Let Us Be A Part Of Your Solution!



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Visit a TG Maui Branch Near You!

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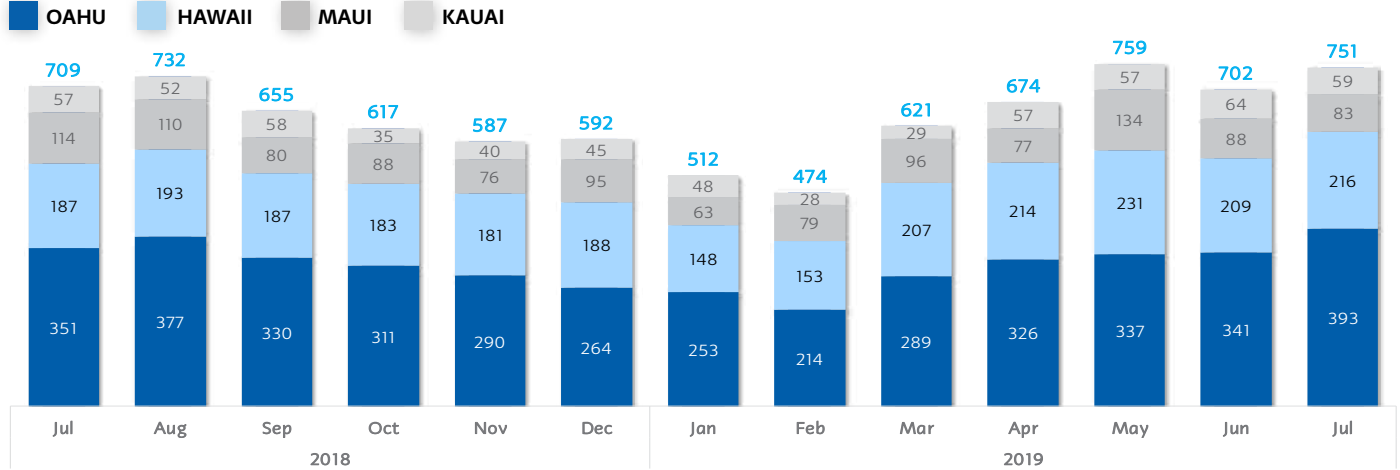
TITLE GUARANTY

TITLE & ESCROW SERVICES

RESIDENTIAL SALES REPORT JUNE 2019

MAUI

ISLAND SALES SINGLE FAMILY HOME CONDOMINIUM



OF SALES
83

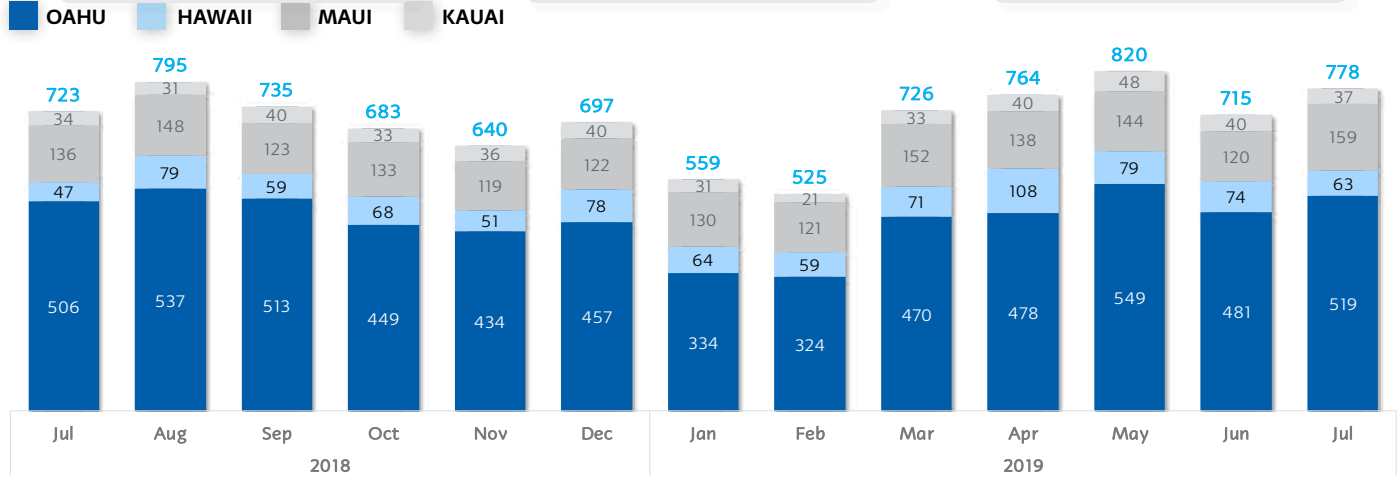
↓ 53.4% VS. LAST MONTH
↓ 27.2% VS. LAST YEAR

MEDIAN SALES PRICE
\$790,000

↑ 5.0% VS. LAST MONTH
↑ 3.3% VS. LAST YEAR

TOTAL \$ OF SALES
\$76,517,676

↓ 61.4% VS. LAST MONTH
↓ 39.1% VS. LAST YEAR



OF SALES
159

↓ 34.6% VS. LAST MONTH
↑ 16.9% VS. LAST YEAR

MEDIAN SALES PRICE
\$493,000

↓ 10.4% VS. LAST MONTH
↓ 3.0% VS. LAST YEAR

TOTAL \$ OF SALES
\$95,915,785

↓ 55.9% VS. LAST MONTH
↑ 0.0% VS. LAST YEAR

information effective 7/1/2019



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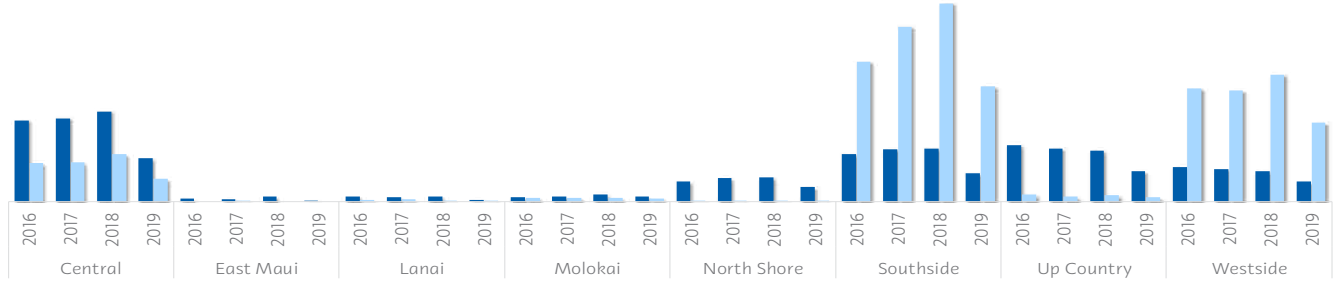
TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)

M:\Groups\Statistics\Residential Sales Report\Residential Sales Report Layout\RSR Generator\06 - INDESIGN\RSR 2018 v2.4.3 (IND 14.0.1)\RSR 2018 v2.4.3 (IND 14.0.1)\Links



	YEAR		TOTAL
CENTRAL	2016	165	346
	2017	168	357
	2018	203	384
	2019	98	187
EAST MAUI	2016		13
	2017	1	10
	2018		20
	2019		5
LANAI	2016	6	20
	2017	10	19
	2018	4	21
	2019	1	7
MOLOKAI	2016	15	18
	2017	15	22
	2018	15	31
	2019	13	22

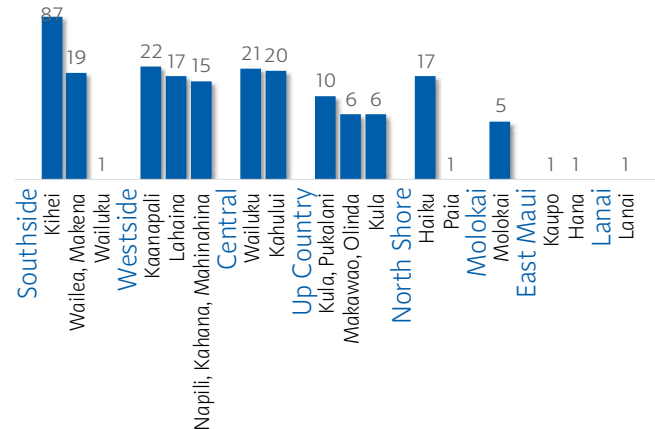
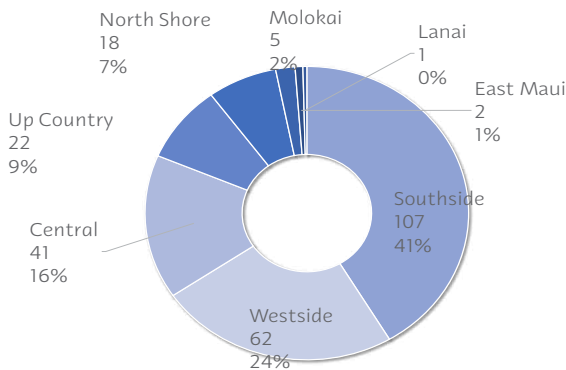
	YEAR		TOTAL
NORTH SHORE	2016	4	85
	2017	2	101
	2018	4	103
	2019	3	63
SOUTHSIDE	2016	601	204
	2017	751	224
	2018	848	228
	2019	494	120
UP COUNTRY	2016	29	242
	2017	22	227
	2018	26	219
	2019	17	131
WESTSIDE	2016	485	147
	2017	475	139
	2018	545	130
	2019	338	85

Property Type



* YTD Sales (#) vs. same period of previous years

OF SALES BY REGION



* Excluding Vacant Land Sales

* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

MAUI
JUNE 2019

SALES BY REGION (CURRENT MONTH)



Increase/Decrease vs. Last Year

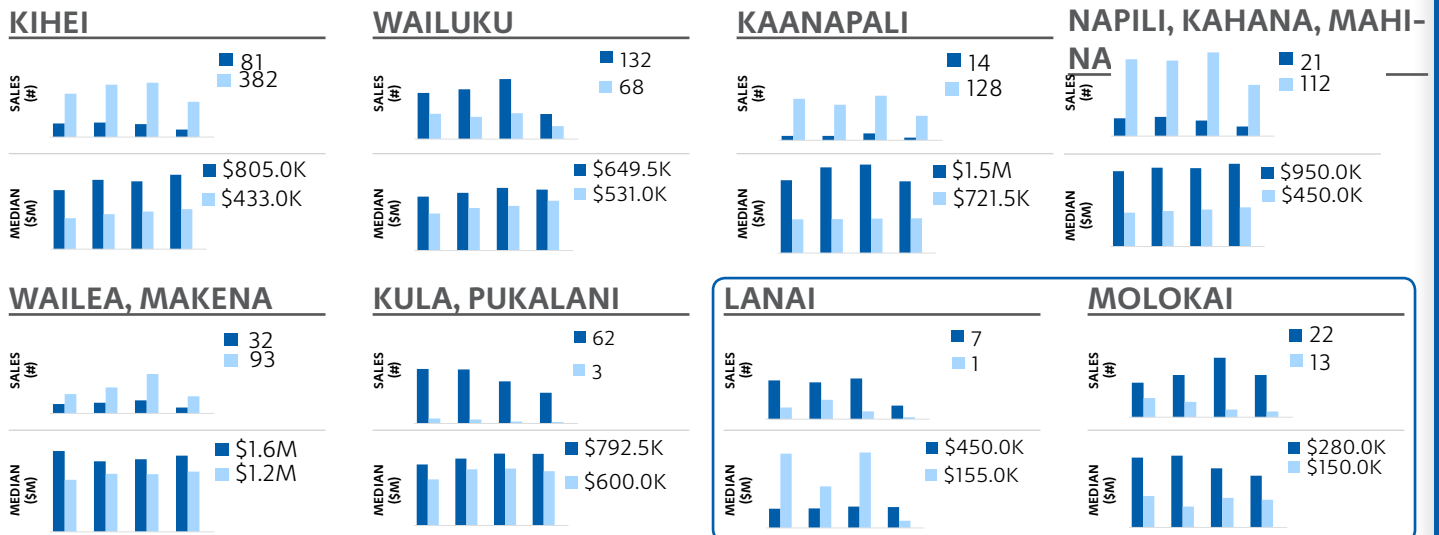


No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
SOUTHSIDE	Kihei	8 ▼	\$6.0M ▼	\$755.0K ▲	78 ▲	\$36.6M ▲	\$446.1K ▲
	Wailea, Makena	4 ▼	\$8.8M ▼	\$1.3M ▼	11 ▼	\$16.7M ▼	\$1.3M ▼
	Wailuku	1 ▼	\$840.0K ▼	\$840.0K ▼	--	--	--
SOUTHSIDE TOTAL		13 ▼	\$15.6M ▼	\$840.0K ▼	89 ▲	\$53.4M ▲	\$454.9K ▲
WESTSIDE	Kaanapali	2 ▼	\$2.6M ▼	\$1.3M ▼	20 ▲	\$15.5M ▲	\$627.5K ▼
	Lahaina	3 ▼	\$2.3M ▼	\$788.0K ▲	14 ▲	\$8.5M ▲	\$617.0K ▲
	Napili, Kahana, Mahinahina	3 ▲	\$2.8M ▲	\$920.0K ▲	12 ▼	\$5.0M ▼	\$475.0K ▲
WESTSIDE TOTAL		11 ▼	\$14.1M ▼	\$939.0K ▲	51 ▲	\$36.5M ▼	\$582.5K ▼
CENTRAL	Wailuku	12 ▼	\$7.7M ▼	\$634.5K ▼	5 ▼	\$3.0M ▲	\$620.0K ▲
	Kahului	10 ▲	\$7.2M ▲	\$721.5K ▲	10 ▲	\$1.5M ▲	\$142.5K ▼
CENTRAL TOTAL		22 ▼	\$14.9M ▼	\$682.5K ▲	15 ▲	\$4.5M ▲	\$165.0K ▼
UP COUNTRY	Kula, Pukalani	11 ▼	\$11.6M ▼	\$820.0K ▼	2 -	\$1.2M -	\$582.5K -
	Makawao, Olinda	4 ▼	\$2.8M ▼	\$697.5K ▼	--	--	--
UP COUNTRY TOTAL		15 ▼	\$14.4M ▼	\$805.0K ▼	2 ●	\$1.2M ▼	\$582.5K ▼
NORTH SHORE	Haiku	15 ▲	\$12.5M ▲	\$763.0K ▼	--	--	--
	Paia	1 -	\$1.0M -	\$1.0M -	--	--	--
NORTH SHORE TOTAL		16 ▲	\$13.6M ▲	\$776.5K ▼	--	--	--
LANAI	Lanai	1 ▼	\$1.6M ▲	\$1.6M ▲	--	--	--
LANAI TOTAL		1 ▼	\$1.6M ▲	\$1.6M ▲	--	--	--
MOLOKAI	Molokai	3 ●	\$978.8K ▲	\$260.0K ▲	2 ▲	\$352.0K ▲	\$176.0K ▲

SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

OF SALES: **620** ▼ 9.8%

MEDIAN SALES PRICE: **\$750.0K** ▲ 6.8%

TOTAL \$ OF SALES: **\$618.0M** ▼ 15.4%

CONDOMINIUM

OF SALES: **964** ▼ 3.6%

MEDIAN SALES PRICE: **\$516.0K** ▲ 4.4%

TOTAL \$ OF SALES: **\$673.9M** ▼ 5.9%

* Annual trend shown include 2016 to present; Top 6 & Lanai/Molokai Neighborhood Shown

NEIGHBORHOOD SALES

Information Deemed Reliable But Not Guaranteed. SOURCE: Multiple Listing Services from respective Boards of REALTORS®, Bureau of Conveyances, and Title Guaranty.