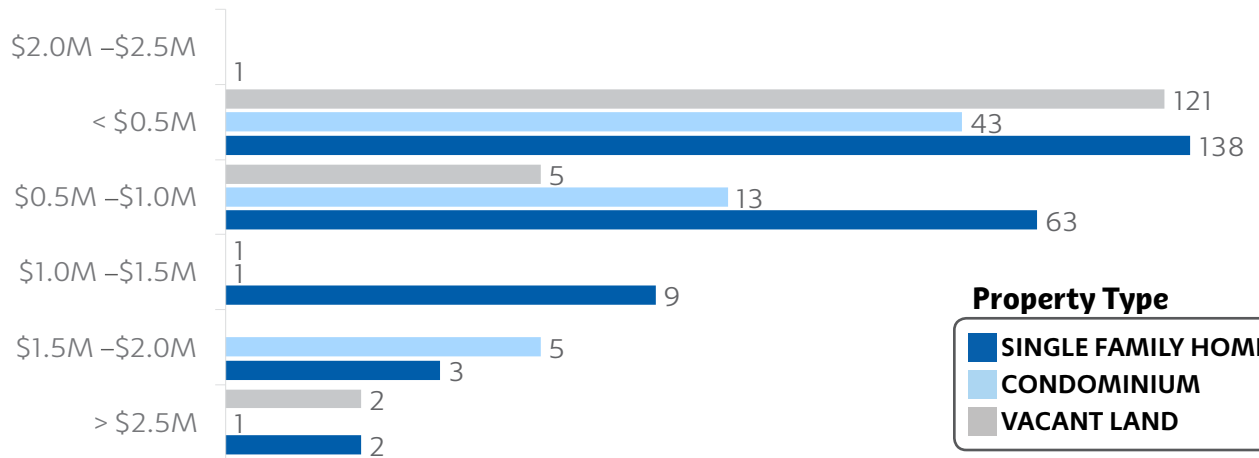


ISLAND SALES (#) BY PRICE RANGE



TG TEAM — Hawaii Island

Let Us Be A Part Of Your Solution!



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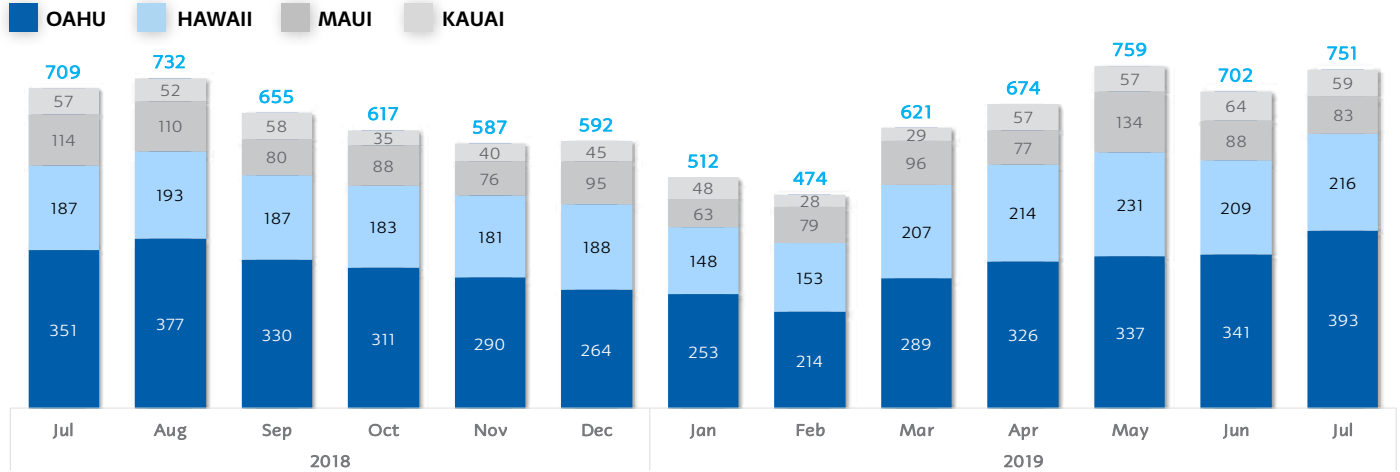
TITLE GUARANTY

TITLE & ESCROW SERVICES

RESIDENTIAL SALES REPORT JUNE 2019

HAWAII

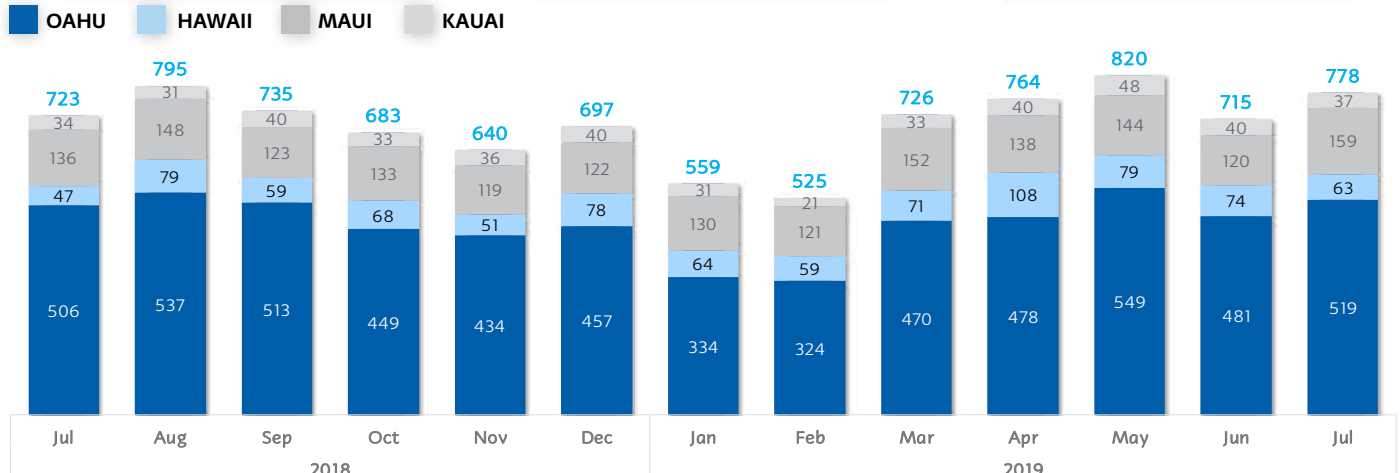
ISLAND SALES SINGLE FAMILY HOME CONDOMINIUM



OF SALES
216
 ⬇️ 52.5% VS. LAST MONTH
 ⬇️ 4.0% VS. LAST YEAR

MEDIAN SALES PRICE
\$377,000
 ⬆️ 0.5% VS. LAST MONTH
 0.0% VS. LAST YEAR

TOTAL \$ OF SALES
\$109,578,136
 ⬇️ 49.9% VS. LAST MONTH
 ⬇️ 11.6% VS. LAST YEAR



OF SALES
63
 ⬇️ 62.7% VS. LAST MONTH
 ⬇️ 20.3% VS. LAST YEAR

MEDIAN SALES PRICE
\$325,000
 ⬇️ 8.5% VS. LAST MONTH
 ⬇️ 10.3% VS. LAST YEAR

TOTAL \$ OF SALES
\$33,451,050
 ⬇️ 61.8% VS. LAST MONTH
 ⬇️ 35.7% VS. LAST YEAR



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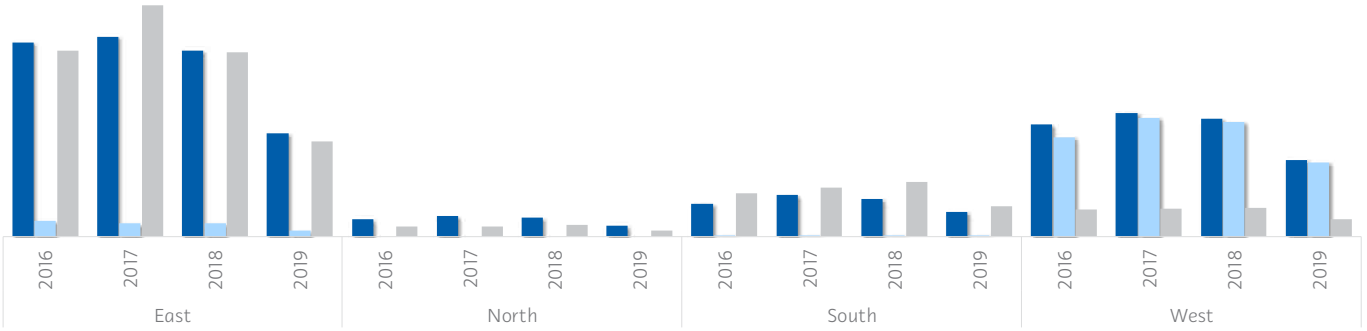
TITLE GUARANTY

TITLE & ESCROW SERVICES

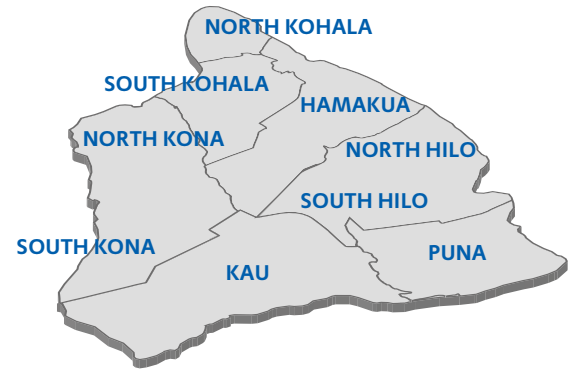
REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)

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	YEAR			TOTAL	
EAST	2016	99	1,247	1,196	2,515
	2017	87	1,284	1,490	2,861
	2018	86	1,197	1,185	2,468
	2019	36	662	612	1,310
NORTH	2016		113	66	179
	2017		131	63	194
	2018		122	75	197
	2019		67	39	106
SOUTH	2016	7	211	276	494
	2017	5	268	316	589
	2018	9	243	352	604
	2019	5	158	194	357
WEST	2016	637	723	172	1,532
	2017	761	795	178	1,734
	2018	735	760	184	1,679
	2019	477	491	110	1,078



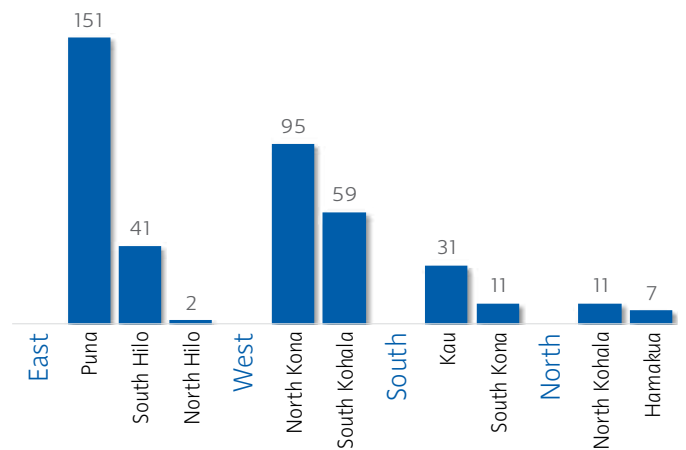
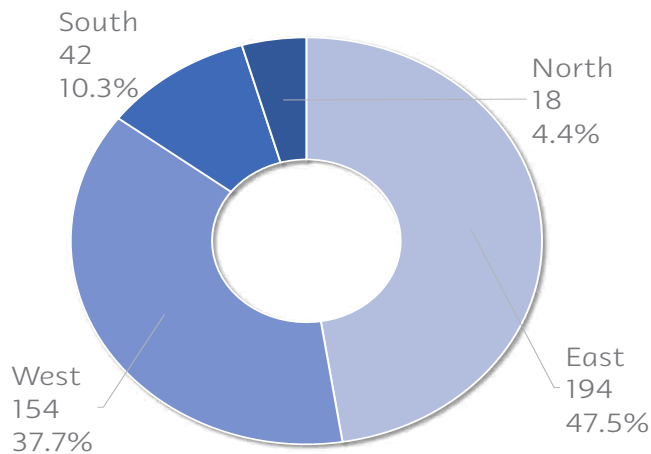
EAST	North Hilo Puna South Hilo
NORTH	Hamakua North Kohala
WEST	North Kona South Kohala
SOUTH	Kau South Kona

Property Type

- SINGLE FAMILY HOMES
- CONDOMINIUM
- VACANT LAND

* YTD Sales (#) vs. same period of previous years

OF SALES BY REGION



* Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

HAWAII

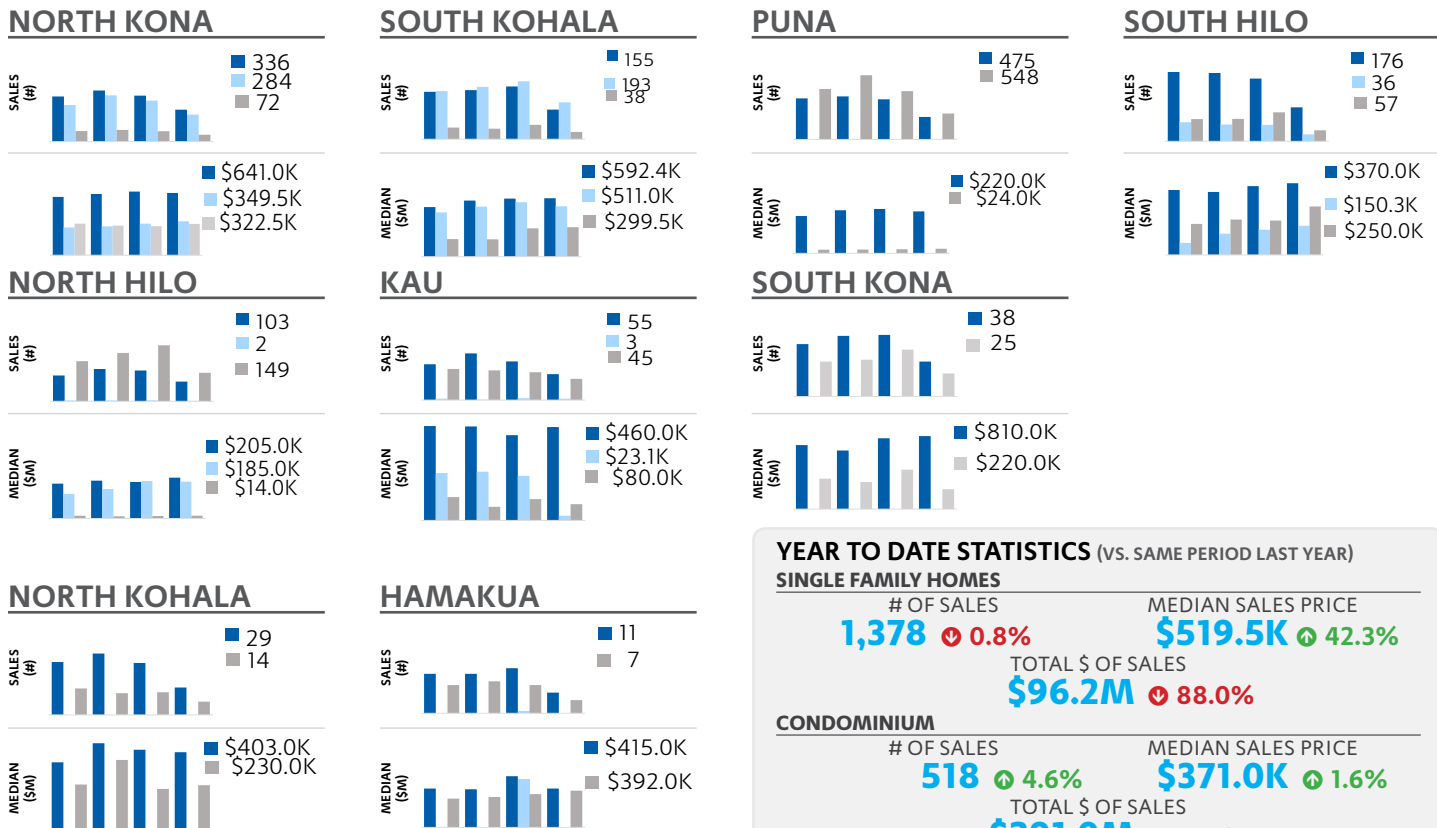
JUNE 2019

SALES BY REGION (CURRENT MONTH) ▲ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WEST	North Kona	49 ▲	\$41.2M ▲	\$600.0K ▼	37 ▲	\$16.5M ▲	\$295.0K ▲	9 ▲	\$11.4M ▲	\$325.0K ▲
	South Kohala	28 ▲	\$23.4M ▲	\$590.0K ▲	23 ▲	\$16.2M ▲	\$511.0K ▼	8 ▲	\$5.1M ▲	\$350.0K ▲
WEST TOTAL		77 ▲	\$64.6M ▲	\$599.0K ▲	60 ▲	\$32.8M ▲	\$335.0K ▲	17 ▲	\$16.6M ▲	\$325.0K ▲
EAST	Puna	78 ▲	\$20.0M ▲	\$246.3K ▲	--	--	--	73 ▲	\$3.7M ▲	\$27.0K ▼
	South Hilo	29 ▼	\$11.5M ▼	\$370.0K ▲	3 ▼	\$672.0K ▼	\$240.0K ▲	9 ▲	\$3.0M ▲	\$335.0K ▲
	North Hilo	2 ●	\$814.0K ▲	\$407.0K ▲	--	--	--	--	--	--
EAST TOTAL		109 ▲	\$32.3M ▼	\$292.0K ▲	3 ▼	\$672.0K ▼	\$240.0K ▲	82 ▲	\$6.7M ▲	\$30.0K ▼
NORTH	North Kohala	7 ▲	\$5.0M ▲	\$405.0K ▼	--	--	--	4 ▲	\$935.0K ▲	\$170.0K ▼
	Hamakua	3 ▲	\$1.6M ▲	\$580.0K ▲	--	--	--	4 ▲	\$2.0M ▲	\$314.5K ▼
NORTH TOTAL		10 ▲	\$6.6M ▲	\$497.5K ▼	--	--	--	8 ▲	\$2.9M ▲	\$259.5K ▼
SOUTH	Kau	14 ▼	\$3.4M ▼	\$265.0K ▲	--	--	--	17 ▼	\$678.9K ▼	\$12.5K ▼
	South Kona	6 ▲	\$2.6M ▲	\$391.5K ▼	--	--	--	5 ●	\$1.2M ▼	\$185.0K ▼
SOUTH TOTAL		20 ●	\$6.0M ▼	\$312.5K ▲	--	--	--	22 ▼	\$1.9M ▼	\$14.0K ▼

SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

Property Type	# OF SALES	% Change	MEDIAN SALES PRICE	% Change
SINGLE FAMILY HOMES	1,378	▼ 0.8%	\$519.5K	▲ 42.3%
CONDOMINIUM	518	▲ 4.6%	\$371.0K	▲ 1.6%
VACANT LAND	955	▲ 18.8%	\$32.0K	▲ 6.7%

TOTAL \$ OF SALES

Property Type	Total \$ of Sales	% Change
SINGLE FAMILY HOMES	\$96.2M	▼ 88.0%
CONDOMINIUM	\$291.0M	▼ 1.0%
VACANT LAND	\$159.2M	▼ 1.0%

* Annual trend shown include 2016 to present

NEIGHBORHOOD SALES

Information Deemed Reliable But Not Guaranteed. SOURCE: Multiple Listing Services from respective Boards of REALTORS®, Bureau of Conveyances, and Title Guaranty.